



**REQUEST FOR PROPOSAL FOR SERVICES CONTRACT:**

# **State of Nebraska State Purchasing Bureau**

**Solicitation Number: RFP 120084 O5**

**DUE ON: DECEMBER 19, 2024**

**ISSUED ON: NOVEMBER 20, 2024**



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December 18, 2024

Connie Heinrichs / Brook Taylor, Buyer  
State Purchasing Bureau  
1526 K Street  
Suite 130  
Lincoln, NE 68508

**Re: The State of Nebraska RFP 120084 O5**

Dear Ms. Heinrichs and Ms. Taylor,

On behalf of UnitedHealthcare, I am pleased to submit our response to The State of Nebraska's RFP for disability benefits. Today's successful organizations understand that a high quality, cost-effective benefit package can be a key factor in attracting and retaining the best talent available. We are committed to providing the benefits package with the highest possible value to The State of Nebraska and its employees.

Our disability portfolio includes a wide range of short- and long-term disability benefit options, enhanced by flexible plan designs and value-added services. We also offer an advantage our competitors cannot match: the security and vast financial and technological resources of our ultimate parent organization, UnitedHealth Group Incorporated, the top-ranking company in the insurance and managed care sector on *Fortune's* 2023 "World's Most Admired Companies" list. This is the 14th straight year UnitedHealth Group ranked No. 1 overall in its sector.

A disability lasting three months or longer will strike roughly three in 10 workers. Many American families couldn't go one month, let alone two or three years, without the support of a regular income. We offer short- and long-term disability options that can provide a steady flow of income to help maintain a consistent standard of living in the case of a disability.

Employees can find life's challenges stressful and overwhelming. Untreated personal problems can affect the workplace in costly ways, including poor performance, increased turnover, absenteeism, accidents and greater use of medical benefits. To reduce these problems and provide employees with the support they need, we offer a member assistance program as part of our long-term disability product at no additional premium cost.

Our innovative Bridge2Health wellness program is designed to positively impact overall employee health – and the health of your organization – by empowering members with information, resources and support so they can make better decisions that may lead to better outcomes. The key differentiators of our program are early intervention and our ability to provide medical, disability and behavioral health case management coordinated by a single case manager under one roof.

Most conditions that drive high medical costs are the same ones causing employee disability absences. When employees have disability and health plans from UnitedHealthcare, we're able to access their medical and disability claim data to take a holistic, whole-person approach and:

- Initiate earlier intervention for high-cost-potential cases
- Increase engagement in condition-specific support programs



- Connect claims, absence and care specialists to simplify the employee's experience and shorten the claim process.

Combining disability and health plans delivers more, including:

- Medical cost savings, which may be achieved by uniting your UnitedHealthcare plans
- Linked plan data, which can help identify concerns and be used to provide clinical guidance and support for employees with a health risk or complex condition
- Simpler administration with 1 dedicated account team, 1 implementation process (eligibility, claims and billing) and 1 self-service administration website

We have more than 25 years of experience designing short-term and long-term disability insurance plans built to deliver more than just income protection. Plans help your employees return to work safely and may improve productivity while helping you manage costs.

You'll benefit from: • Personal service and support • Flexible plan and funding options • Smarter approaches to wellness and productivity

Thank you for your consideration of our proposal. I welcome the opportunity to discuss it with you and answer any questions you may have.

Sincerely,

Jelena Edwards  
Strategic Client Executive  
UnitedHealthcare Public Sector  
1600 McConnor Pkwy, Mail Route IL043-1000,  
Schaumburg, IL 60173

(w) 224-231-1221 (m) 847-409-1917

jelena\_edwards@uhc.com

## CONTRACTUAL AGREEMENT FORM

**BIDDER MUST COMPLETE THE FOLLOWING**

By signing this Contractual Agreement Form, the bidder guarantees compliance with the provisions stated in this solicitation and agrees to the terms and conditions unless otherwise indicated in writing and certifies that bidder is not owned by the Chinese Communist Party.

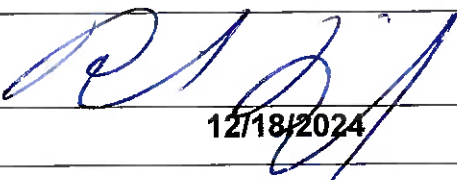
Per Nebraska's Transparency in Government Procurement Act, Neb. Rev Stat § 73-603, DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska Vendors. This information is for statistical purposes only and will not be considered for contract award purposes.

  x   NEBRASKA VENDOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Vendor. "Nebraska Vendor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this Solicitation. All vendors who are not a Nebraska Vendor are considered Foreign Vendors under Neb. Rev Stat § 73-603 (c).

       I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. § 73-107 and wish to have preference, if applicable, considered in the award of this contract.

       I hereby certify that I am a blind person licensed by the Commission for the Blind & Visually Impaired in accordance with Neb. Rev. Stat. § 71-8611 and wish to have preference considered in the award of this contract.

**THIS FORM MUST BE SIGNED MANUALLY IN INK OR BY DOCUSIGN**

COMPANY:	<b>UnitedHealthcare Insurance Company</b>
ADDRESS:	<b>185 Asylum Street, Hartford, Connecticut 06103</b>
PHONE:	<b>(860) 702-5000</b>
EMAIL:	<a href="mailto:rob_broomfield@uhc.com"><u>rob_broomfield@uhc.com</u></a>
BIDDER NAME & TITLE:	<b>Rob Broomfield, CEO</b>
SIGNATURE:	
DATE:	<b>12/18/2024</b>

VENDOR COMMUNICATION WITH THE STATE CONTACT INFORMATION (IF DIFFERENT FROM ABOVE)	
NAME:	<b>Jelena Edwards</b>
TITLE:	<b>Strategic Account Executive</b>
PHONE:	<b>(224) 231-1221</b>
EMAIL:	<b>Jelena_edwards@uhc.com</b>

## Attachment A Vendor Requirements Matrix

CONTRACT ADMINISTRATION	
1.	<p>Provide documentation that bidder is licensed to conduct business in the State of Nebraska and be responsible for administering the State's STD plan and LTD plan in accordance with all applicable laws, regulations, IRS requirements, and State of Nebraska requirements.</p> <p><b>Please see the attached certificate of authority and annual financial report.</b></p>
	<p>Response: <b>Confirmed. As the incumbent carrier, we will continue to provide the short-term disability (STD) and long-term disability (LTD) in accordance with all laws and State of Nebraska requirements.</b></p>
2.	<p>Describe commitment to work cooperatively with the State of Nebraska and provide at least one day-to-day contact person for account management of the STD and LTD contract.</p> <p>Response: <b>We will continue to offer a designated, experienced account management team (AMT) to help you and your employees with your daily needs and long-term goals. Jelena Edwards, State of Nebraska's current Strategic Account Executive (SAE) will continue to lead the team and is ultimately responsible for our relationship with you. She will continue to work closely with other members of the AMT to verify we are consistently meeting your business and financial objectives.</b></p>
3.	<p>Provide information regarding restrictions or benefit limitations for pre-existing conditions applied to any employee under the plan.</p> <p>Response: <b>The pre-existing condition limitation has been removed from the STD plan.</b></p> <p><b>Under the LTD plan, UnitedHealthcare will not cover any disability that begins during the first 12 months after the covered person's effective date of insurance that is caused or contributed to by a pre-existing condition.</b></p> <ul style="list-style-type: none"> <li>■ <b>Pre-existing condition means: any Sickness or Injury including Mental Illness, Substance Abuse or Subjective Symptoms for which the Covered Person, within 3 months prior to his Effective Date of insurance:</b> <ul style="list-style-type: none"> <li>- <b>was diagnosed by or received Treatment from a legally qualified Physician; or</b></li> <li>- <b>had symptoms for which an ordinarily prudent person would have sought Treatment.</b></li> </ul> </li> </ul>
4.	<p>Indicate Acceptance of the current enrollment files for the State's employees.</p> <p>Response: <b>Confirmed. As the incumbent carrier, we will continue to administer the plan according to the information you provide in the ongoing eligibility files.</b></p>
5.	<p>Review all plans, draft plan abstracts, and confirm plan provisions with the State.</p> <p>Response: <b>Confirmed.</b></p>
6.	<p>Describe the draft, revision, and finalization of the policy and benefit summaries (Summary Plan Descriptions (SPD)/booklets) for review by the State by the 10<sup>th</sup> business day of February each calendar year for the July 1<sup>st</sup> plan year.</p> <p>Response: <b>We offer a certificate of coverage (COC) to fully insured customers which is typically provided within 20 business days of receipt of all necessary policyholder information.</b></p> <p><b>Our group policy and COC have been filed and approved by the appropriate regulatory entities within the Department of Insurance (DOI). The group policy and COC contain the necessary mandated benefits and other provisions required by the DOI. We encourage our customers to use our filed and approved group policy and COC. Any deviation to the terms and conditions of these</b></p>

	<p>documents could potentially require a customer-specific filing with the DOI which would have to be approved prior to use.  <b>We issue updates in the form of an amendment, as applicable. If there is a significant change such as a decrease or deletion of a benefit, we will prepare a new contract and COC.</b></p>
	<p>Provide SPDs in an electronic format for access via internet or intranet.</p>
7.	<p>Response: <b>Confirmed. We will continue to provide plan members and employers with access to benefit plan documents online, through our myuhcfp.com and www.uhcfinancialprotection.com websites.</b></p> <p><b>We will also continue to send electronic COCs to you directly for posting to your intranet site.</b></p>
	<p>Deliver an Administration Manual containing all user guidelines on such matters as eligibility, reports, plan summaries and procedures 60 days prior to plan year.</p>
8.	<p>Response: <b>Confirmed. You can continue to access our administration guide and other helpful resources on our employer website, uhcfinancialprotection.com. The administration guide is a comprehensive manual that provides information on billing, claims and eligibility/enrollment. It also includes frequently used contact numbers and addresses and details on all of our financial protection products.</b></p>
	<p>Describe the State staff portal for eligibility updates, eligibility validation, uploading documentation, pulling management reports, etc.</p>
9.	<p>Response: <b>Our customer portal, eAdministration, will continue to help you manage eligibility, view and pay bills, run reports, access forms, download administrative guides and access the Employer Claims Portal. The portal is updated in real-time and is available 24 hours a day, seven days a week. Your authorized contacts will have access to a suite of resources for your STD and LTD plans.</b></p> <p><b>Our portal provides easy access to:</b></p> <ul style="list-style-type: none"> <li>■ <b>e-Bill services:</b> Enables you to update billing information, access a 12-month history of invoices/ payments and make electronic payments</li> <li>■ <b>Forms library:</b> Provides access to claim, beneficiary, enrollment and medical underwriting forms</li> <li>■ <b>Report portal:</b> Contains various claim and underwriting reports (reports may not be available for all group sizes)</li> <li>■ <b>Employer Claims Portal:</b> Customers can initiate an online disability claim on behalf of the employee by uploading a claim form directly from the portal. Additionally, customers can complete the employer statement for an active claim, access an electronic repository of customer correspondence and view claim status and payment history for all active and closed disability claims.</li> </ul>
	<p>Describe the employee/claimant portal for monitoring claim status, communications, uploading documentation, etc.</p>
10.	<p>Response: <b>Our member website will continue to give members interactive tools for managing their financial protection products and claims. Built to provide the financial protection membership with digital solutions for the following:</b></p> <ul style="list-style-type: none"> <li>■ <b>Submit disability claims.</b></li> <li>■ <b>View limited claim status and paid benefit amounts.</b> <ul style="list-style-type: none"> <li>▪ <b>Note: Benefit amounts are not available pre-claim submission.</b></li> </ul> </li> <li>■ <b>View up to seven years of historical claims data.</b></li> <li>■ <b>Review correspondence related to claims and evidence of insurability (EOI).</b></li> <li>■ <b>Submit EOI applications and check application status.</b> <ul style="list-style-type: none"> <li>▪ <b>Note: EOI is unavailable for employers in CA, OR, UT, NY, NJ, MA, NH, NM.</b></li> </ul> </li> <li>■ <b>Beneficiary management.</b></li> <li>■ <b>Download documents and forms.</b></li> <li>■ <b>Simplified points of contact for Member Services.</b> <ul style="list-style-type: none"> <li>▪ <b>Including the ability to send inquiries via embedded webform.</b></li> </ul> </li> </ul>

11.	<p>Communications (phone calls, emails) should be responded to within 24 hours. The customer service department shall provide telephone support to members via a toll-free number and maintain telephone technology for the hearing and visually impaired.</p> <p>Describe your customer service process, including the hours of operation and methods of contact.</p> <p>Response: <b>Our standard is to return customer phone calls and emails within 24 business hours. If we are unable to completely resolve a request within that time frame, we acknowledge the call or email and share the next steps that will be taken with the customer.</b></p> <p><b>We provide nationwide customer service through a single toll-free number. Our customer service call center operates Monday through Friday from 7 a.m. to 7 p.m. CT. The call center is staffed with experienced representatives who can answer general benefits questions as well as address specific company-sponsored benefit plan information. Claim management personnel are also available Monday through Friday from 7 a.m. to 7 p.m. CT.</b></p> <p><b>In addition, we offer a toll-free TTY/TDD service for the deaf and hearing-impaired populations. We are committed to making sure each member has access to customer service and quality care.</b></p> <p><b>Our consumer-facing website was developed to be accessible to individuals with hearing, visual and sensory limitations. We adhere to the Americans with Disabilities Act (ADA) and Web Content Accessibility Guidelines (WCAG) and use the standards of both as a benchmark and are in compliance with Section 508.</b></p>
12.	<p>Describe the process for initial claim intake, validation of initial and continuing disability.</p> <p>Response: <b>Both LTD and STD claims may be submitted online, mailed or faxed. We also offer telephonic claim submission for STD where the employee may call us to report a claim. Once we receive a completed employee statement, employer statement and attending physician's statement, the claim is considered complete and assigned for review. The filing date is the date all three documents are received.</b></p> <p><b>If a claim transitions from STD to LTD, a separate form is not required. All correspondence is aggregated in a centralized system for our claim analysts and customer service representatives to view.</b></p> <p><b>If an employee is not capable of submitting a claim (due to physical or mental restrictions), an employer representative may submit on behalf of the employee.</b></p> <p><b>Once a claim is approved, we contact members by phone at medically appropriate intervals based on their condition. During these conversations, we discuss prognosis, treatment plans and opportunities for return to work. We also contact the attending physician to verify the present and expected restrictions, abilities and anticipated duration. The information is used to determine the appropriate time period for re-evaluation and possible extension.</b></p> <p><b>If a claim is pended because we require additional information pertinent to the adjudication of the claim, we contact the member and ask that it is provided within 30 days. If the information is not received within that time frame, we will provide an additional 30-day notice and final, 15-day notice before rendering a decision based on available information. To the extent we are able, we will assist the member in obtaining the necessary documentation.</b></p> <p><b>Members who reach a point of permanent and total disability, where all offsets are in place and changes are not anticipated, are contacted at least every 12 months, or as needed, to monitor their condition. If a claim specialist cannot reach a member after three attempts, we will attempt to contact another source (e.g., family member, physician, personal visit) to verify the member's status. We will also check the Social Security death registry to confirm the member has not passed away. In the event checks are returned or have not been cashed, we will suspend payment until we are able to confirm the member's location and status. If all efforts to locate and/or reach the member fail, we may suspend payment.</b></p>
13.	<p>Provide routine underwriting and actuarial services.</p>



	<p>Response: <b>Confirmed. We currently have 28 full-time underwriters on staff who focus on our financial protection products.</b></p> <p><b>In addition, our actuarial department evaluates, implements and communicates changes regarding laws that may affect program costs. Actuarial services also include relevant pricing and reserving activities. All actuarial functions are overseen and directed by our chief actuary who is a Fellow of the Society of Actuaries.</b></p>
14.	<p>Make determinations with respect to submitted claims, including claim investigation and analysis prior to payment.</p> <p>Response: <b>Confirmed. Our processing unit handles STD and LTD claims, using a single platform that combines all claim administration elements, including benefit design, payment and history. Upon claim receipt, an assigned disability claim specialist (DCS) reviews the information and calls the member within five business days.</b></p> <p><b>The claim is clinically pre-screened by a nurse at the onset (with the exception of normal pregnancy and delivery). The nurse reviews for proper diagnosis and treatment plan, comorbidities, restrictions and limitations. They take note of current functional capacity, request required medical information and consult with our on-site clinical staff and the DCS as needed. The nurse completes the medical review prior to final claim determination.</b></p>
15.	<p>Maintain claim files to support payment, denials and appeals. Documentation must be legally acceptable and readily accessible.</p> <p>Response: <b>Confirmed. We document written and verbal information in our claim system and save all data within the applicable claim file. Documents scanned and saved to the claim file include those received by mail (including the envelope) or fax (including stamped date, time and number of pages).</b></p> <p><b>Due to HIPAA regulations, fully insured customers cannot audit claim files or associated working materials, as they must be kept in a secured and confidential environment. As an alternative, we provide customers with reports on timeliness and financial accuracy.</b></p>
16.	<p>Explain the medical review and integration with medical administrator for co-management of claim.</p> <p>Response: <b>As your medical carrier, medical review and integration for co-management of claims will be seamless. We handle claim payment and case management on the same system, and the components are fully integrated. Our disability claims processors combine each element, including benefit design, claim payment and claim history to create a cohesive case file. Multiple resources have access to the file at the same time and can conduct simultaneous reviews. The result is an enhanced claim management experience for our customers.</b></p> <p><b>All disability claims, with the exception of normal pregnancy and delivery, are clinically pre-screened when the original claim is assigned. A nurse reviews the claim for diagnosis and proper treatment plans, comorbid diagnoses, restrictions/limitations and current functional capacity. Additionally, a disability claims specialist evaluates the claim to determine when consultation with our onsite clinical resources staff would be beneficial to the administration of the claim.</b></p> <p><b>If a claimant's disability continues beyond the expected duration guidelines, we work with the claimant's physician and our clinical team to identify any ongoing medically supported restrictions and limitations that may impact functional capacity. Depending on the specifics of the claim, the nurse may request additional information or clarification, recommend a formal file review or determine that a physician-to-physician call is set up. Our clinical staff works directly with our claims staff on consultation, file reviews and team discussions.</b></p>
17.	<p>Describe the process to evaluate and recommend Return to Work options and accommodations.</p>

	<p>Response: <b>Once an employee returns to work in a residual capacity, we make sure both the employee and employer stay abreast of the status of disability benefits. The employee is required to submit earnings documentation for review and calculation by our certified public accountant prior to the release of benefits. We provide written communications to the employee that explain the return-to-work process and earnings loss percentage required to continue to be eligible for benefits.</b></p> <p>If an employee is released to full or part-time duty with restrictions, and the employer is not able to accommodate the restrictions without modifying the job duties or worksite, we engage our clinical and vocational resources to discuss potential return-to-work opportunities. Accommodations can range from modifying or eliminating a job duty to adjusting a work schedule or purchasing specialized, ergonomic equipment.</p> <ul style="list-style-type: none"> <li>■ If modifications for the employee’s duties are required to support part-time return to work, they continue for as long as medically supported or as long as the employer can support them.</li> <li>■ If either a physical modification to the worksite or adaptive equipment is needed, a worksite modification benefit may be accessed to assist with the associated expense. This benefit is available to a covered person on a one-time basis for up to the maximum benefit amount (generally \$5,000).</li> </ul>
18.	<p>Describe bidder’s transition from STD to LTD, when applicable.</p> <p>Response: <b>The transition from STD to LTD can be both physically and emotionally difficult for members. Offering both STD and LTD from UnitedHealthcare, we can offer a seamless transition to help ease that burden.</b></p> <p>As an employee on STD approaches the end of his or her benefit, the STD claim specialist notifies the LTD claim specialist of the upcoming transition. The LTD specialist conducts a thorough review of the case and requests the information necessary to render a decision before the employee’s STD period ends.</p> <p>The LTD specialist works closely with the employer, employee and attending physician to verify everything is received within 45 days of receiving a complete claim. The employee is informed of the new benefit and change in payment cycle: from weekly STD payment to monthly LTD payment.</p> <p>Because our claim process is fully integrated, there is consistency in how we manage claims and share data. The employee’s information is readily available to all claim specialists, which prevents us from having to request the same information twice. The LTD claim specialist is in constant contact with the employee throughout the transition and beyond. Our due diligence and expert coordination create a smooth transition for you and your employee.</p>
19.	<p>Describe bidder’s fraud monitoring and detection.</p> <p>Response: <b>Insurance fraud is a very real threat—one that can cost customers thousands of dollars. That’s why we built fraud identification processes directly into our claims management practices. We use external vendors to complete background investigations, member visits and surveillance to aid in fraud detection.</b></p> <p>During the initial review and ongoing management of a disability claim, we may use surveillance to obtain additional information (e.g., work activity) or confirm a member’s functional capacity. The need for surveillance is determined on a case-by-case basis, with the primary reason to clarify suspicious claim inconsistencies.</p> <p>In the event we suspect fraudulent activity has occurred, we refer the claim to our special investigations unit vendor. The vendor will complete an independent investigation and advise us on the appropriate next steps.</p> <p>We also provide annual fraud training to our claim staff and report all potential fraud to the proper state authorities. We have found these fraud prevention measures substantially limit the ability for a member to successfully submit a fraudulent claim.</p>

	Provide ongoing assistance in administration, claim adjudication, and general problem solving. Periodic account servicing meetings will be held with the account manager and claims support group.
20.	<p>Response: <b>Confirmed. Your current AMT plays an important role in delivering on our promise to maximize the investment you are making in health care. Jelena Edwards, your Strategic Account Executive (SAE), Clifton Sumrall, your Field Account Manager (FAM), and Natasha Banks, your designated Financial Protection Client Experience Manager (CEM), will continue to meet with you bi-weekly (or more frequent if needed) to discuss your utilization and claims experience and provide support in administration, claims adjudication and general problem solving.</b></p> <p><b>Through regular performance assessments, we make certain our plans are consistently meeting your business and financial objectives, and we will continue to partner with you to propose solutions as your needs evolve.</b></p> <p><b>Your AMT will continue to be your point of contact for questions about administration, claims, underwriting, contracts, eligibility, billing and reporting, and will work to make sure that all of your needs are met.</b></p>
	Refrain from issuing any external communications material that mentions the State's benefit plans without written approval from the State. To include, but not limited to, newsletters and publications to agents, brokers and consultants.
21.	<p>Response: <b>Occasionally, we may provide information related to our administration of a customer's benefit plan and other programs to a customer's participants. We agree to give our customers advance notice of certain information that will be provided to participants. Customers may choose not to participate in certain mailings of marketing materials or have other promotional communications sent to participants.</b></p> <p><b>This ability to opt out of certain mailings or promotional communications would not extend to communications supporting the usual activities of providing service to participants, including:</b></p> <ul style="list-style-type: none"> <li>■ Enrollment and welcome materials</li> <li>■ Explanation of benefits documents</li> <li>■ Activation messaging on our member website, myuhc.com</li> <li>■ Other necessary service-related or legally required communications</li> </ul>
	Design and submit for approval electronically, the EOI forms with the State's logo for use by plan participants to enroll, and change their coverages, in accordance with plan provisions.
22.	Response: <b>We will continue to use the standard EOI form that is in place today.</b>
	When customized printing is requested by the State, present a complete draft and subsequent proof to the State for sign-off. The vendor must ensure that logo placement and color requirements are met. Vendor will be responsible for costs of printing booklets, certificates, or SPDs as required.
23.	<p>Response: <b>We will continue to provide the current enrollment communication materials electronically at no additional cost.</b></p> <p><b>We offer configurable open enrollment documents that our account management team can customize with State of Nebraska's specific plan details to help your employees learn more about their options. We may be able to accommodate other customization requests, depending on the level of complexity and communications item, as some language cannot be changed due to legislative and compliance requirements.</b></p> <p><b>We will also continue to send electronic COCs to you directly for posting to your intranet site.</b></p>

	<b>We look forward to discussing options and associated costs at finalist notification.</b>
	Handles problems and complaints initially and pursues all other inquiries in a timely fashion and advises State of NE of escalated issues and recurring patterns.
24.	<p>Response: <b>Confirmed. We value our members' opinions and strive to resolve questions at the first telephone call. Processes have been put in place at our member service center to document, address and quickly and effectively resolve member inquiries. As a result, our first-call resolution rate is currently 90%.</b></p> <p><b>We document all inquiries in our automated, online system. The system tracks issues that cannot be resolved during the first call. Complaints received directly from the employee or employer will be responded to within 48 hours. Customer service managers and executive leaders monitor the turnaround time frames of open issues daily using reports generated by the inquiry system.</b></p> <p><b>Any claim specialist feedback or procedural updates that may result from a specific complaint will be addressed on a case-by-case basis. Depending upon the facts of the complaint, it may be necessary to solicit input from one or more internal resources to provide additional facts and/or clarify existing internal processes. These resources include, but are not limited to the underwriting, billing, sales, management and/or legal areas.</b></p> <p><b>In addition, Your AMT will communicate proactively, clearly and frequently to address any issues and concerns. They are a group of professionals dedicated to answering common day-to-day customer benefit questions and issue resolution. These individuals research and independently resolve questions and issues, or partner with other functional areas for resolution.</b></p>
	Develops enrollment materials. Provide an example of an employee enrollment kit.
25.	<p>Response: <b>We will continue to offer a variety of communications materials to fit your population's unique needs. All materials are available in electronic format at no additional cost and includes the following:</b></p> <ul style="list-style-type: none"> <li>■ <b>Welcome/enrollment fliers to help your employees better understand their plan(s)</b></li> <li>■ <b>Benefit overviews to educate employees on additional options that may be available to them</b></li> <li>■ <b>Videos to explain all our financial protection products, inclusive of STD and LTD plans.</b></li> <li>■ <b>Benefit summaries that give an overview of the plans offered</b></li> </ul> <p><b>Please refer to the sample welcome brochures included as attachments with our RFP response.</b></p>
<b>IMPLEMENTATION</b>	
26.	<p>Provide a detailed timeline and implementation plan including deadlines set forth in this RFP including State resources and personnel required.</p> <p>Response: <b>Not applicable. As the current carrier for your STD and LTD plans, we would not need an implementation plan.</b></p>
27.	<p>No statement of health or medical evidence will be imposed upon the initial group of covered employees.</p> <p>Response: <b>Confirmed.</b></p>
28.	<p>Provide coverage to all present participants enrolled on the program effective date. No active employees or disabled employees shall lose coverage as a result of a change in the vendor.</p> <p>Response: <b>Confirmed. As the incumbent carrier, we will continue to cover those participants enrolled in the plans today.</b></p>

	Any "actively at work" requirements will be waived for current covered employees.
29.	Response: <b>As the incumbent carrier, we will continue to cover those employees currently enrolled in the plans today.</b>
	Identify any programs, systems, or administrative opportunities that your organization can provide during the implementation process that would be beneficial to the State.
30.	Response: <b>As the incumbent carrier, your STD and LTD plans are already implemented into our systems and no implementation is needed.</b>
<b>REPORTING</b>	
	Describe monthly, quarterly, semi-annual, and annual reporting to include but not limited to: Utilization, approvals/denials of coverage, etc.
31.	<p>Response: <b>We will continue to offer a variety of reporting options that provide valuable information to you. Our standard disability reports include:</b></p> <ul style="list-style-type: none"> <li>■ <b>Benefits paid</b></li> <li>■ <b>Claims by division</b></li> <li>■ <b>Claim totals</b></li> </ul> <p><b>Open, pending, closed and paid claim reports (without diagnosis) are also available. Due to privacy regulations, we report aggregate claims, not individual.</b></p> <p><b>The following reports are also available on an ad hoc basis upon request:</b></p> <ul style="list-style-type: none"> <li>■ <b>Claim incident</b></li> <li>■ <b>Data analyzer</b></li> <li>■ <b>Disability top ranking diagnostic</b></li> <li>■ <b>Key indicators</b></li> <li>■ <b>List time trends</b></li> <li>■ <b>New claims submitted trends</b></li> <li>■ <b>Payments and deductions</b></li> <li>■ <b>Monthly paid claims experience report with loss ratio by line of coverage</b></li> <li>■ <b>Waiver of premium</b></li> <li>■ <b>Portability</b></li> </ul> <p><b>Authorized users may access reports online at any time through our customer portal, eAdministration. Data is updated nightly, so customers choose the frequency that works best for them.</b></p>
	Provide a year-end financial accounting for the program within 60 days of the contract anniversary date.
32.	Response: <b>While we do not routinely provide a year-end reconciliation report, we can provide a bill-versus-paid report upon request.</b>
	Maintain an internal audit program and provide the State with a copy of the most recent internal audit report upon request.
33.	<p>Response: <b>Confirmed. To make sure we process claims efficiently and accurately, we use the following internal quality audits:</b></p> <ul style="list-style-type: none"> <li>■ <b>Statistical review: Assess financial and procedural accuracy of claim processing and satisfy internal and external reporting needs</b></li> <li>■ <b>Processor review: Conduct baseline audits to measure the quality of individual processors</b></li> <li>■ <b>New hire trainee certification review: Quickly identify training gaps and training opportunities</b></li> <li>■ <b>End-to-end audit: Address current quality assessment gaps; verify supporting systems and data are loaded correctly; validate accuracy of supporting data</b></li> </ul>

	<p>Through these quality review measures, we maintain the highest caliber of claims produced for our members.</p> <p>Due to HIPAA regulations, fully insured customers cannot audit claim files or associated working materials, as they must be kept in a secured and confidential environment. As an alternative, we provide customers with reports on timeliness and financial accuracy.</p>
<b>PERFORMANCE GUARANTEES</b>	
34.	Explain bidder's formal performance guarantee program and provide a copy.
	Response: <b>We have included our standard performance guarantees and have provided a copy as an attachment with our RFP response.</b>
<b>BILLING</b>	
35.	Provide a description of premium billing procedures.
	<p>Response: <b>We will continue the self-bill arrangement in place today for State of Nebraska.</b></p> <p><b>You will continue to manage your own eligibility and calculate your own premium payments. A summary of enrollment must be submitted online prior to monthly premium payment containing the total count and volume of enrollment by product.</b></p> <p><b>We send invoices showing products and rates but not premium calculations. You can either update the invoice manually and send to our office or request access to our e-Bill portal and update online.</b></p> <p><b>Billing invoices are usually available 15 days prior to the due date. If we have not received your payment, by the time we prepare the next billing statement, we automatically include the previous month's outstanding balance. An automated past due notice is also sent.</b></p> <p><b>If we have not received payment after 45 days, coverage may be subject to termination.</b></p>
36.	Explain how bidder will maintain a process for the correction of under and over payments.
	Response: <b>When preparing invoices, we review all adjustments and payments received to verify that each month's invoice accurately reflects the amount due. This includes reviewing the previous month's payment and validating the current month's premium.</b>
37.	Withhold Medicare taxes from the disabled employee's disability benefits and remit them to the federal government.
	<p>Response: <b>We are responsible for withholding and submitting the employee's portion of Social Security (FICA) and Medicare taxes to the IRS under our employer identification number (EIN).</b></p> <p><b>Upon the employee's request, we can withhold state and federal income tax; however, we do not withhold local or municipal tax.</b></p>
38.	Remit the State's portion of Medicare tax (from a State Medicare matching Fund) to the federal government.
	Response: <b>We generally transfer employer tax liability back to the employer, which includes the deposit of the employer share of FICA, SUTA, FUTA and W-2 reporting, unless the employer contracts with us for W-2 reporting or W-2 and FICA match reporting. Unemployment tax responsibility remains with the employer.</b>





# Renewal for State of Nebraska

Issued on: December 13, 2024



United  
Healthcare



# UnitedHealthcare

STD Renewal for State of Nebraska

Effective Date: 07/01/2025 | Policy Number: 00306147

<b>Short Term Disability Insurance</b>	<b>Class 1 Custom Core Primary</b>
<b>Legal Entity</b>	<b>United Healthcare Insurance Company</b>
Eligibility	All Active Full Time Employees, Regular Part Time Employees, and Temporary Employees with Assignments of 6 months or Longer.
Minimum Hours Requirement	For all eligible military firefighters hired prior to 7/1/15 = 50 hours per week For all eligible military firefighters hired on or after 7/1/15 = 53 hours per week For all eligible employees, excluding military firefighters = 20 hours per week
Basic Annual Earnings Definition	The average weekly earnings received from the Covered Person's Employer for the three-month period ending just prior to the date of Disability. Pre-Disability Weekly Earnings do not include commissions, bonuses, overtime pay, and other extra compensation.
<b>Benefit Qualification</b>	
Definition of Disability	Residual
Elimination Period-Accident	0 days
Elimination Period-Sickness	7 days
Benefits Begin	Benefits begin the day after completion of the Elimination Period or the exhaustion of any available sick or donated leave – whichever is later
First Day Hospital	Excluded
Recurrent Disability	14 days
Coverage Type	Non-Occupational
Maternity	Treated like any other illness
Volume Basis	Total Covered Benefit
<b>Benefits Payable</b>	
Benefit Type	Benefit Percent
Benefit Percentage	60.0%
Maximum Weekly Benefit	\$1,731
Minimum Weekly Benefit	\$25
Social Security Integration	Family
Maximum Benefit Duration	26 weeks Employees who have an Extended Illness Leave Bank are required to use this bank first, but in no event will the total amount of extended illness leave, plus Short Term Disability, exceed 26 weeks
<b>Limitations and Exclusions</b>	
Pre-existing Conditions Exclusion	None
Evidence of Insurability	Required for late entrants
Annual Enrollment Period	Not Included - See Assumptions for one-time exception
General Exclusions	Standard
<b>Additional Benefits</b>	
Lump Sum Survivor Benefit	Lesser of \$3,000 or 3 weeks Gross
Rehabilitation Services	Included
Telephonic Claim Intake	Included
Employer FICA Match	Not Included

<b>Assumed Enrollment and Rates</b>			
Number of Employees	3116		
Volume of Insurance	\$2,131,919		
Rate Basis	Age-banded per \$10 of Total Covered Weekly Benefit		
		<b>Current</b>	<b>Renewal</b>
Monthly Rate	Under 25	\$0.774	\$0.330
	25 - 29	\$0.762	\$0.310
	30 - 34	\$0.774	\$0.330
	35 - 39	\$0.643	\$0.270
	40 - 44	\$0.690	\$0.290
	45 - 49	\$0.681	\$0.300
	50 - 54	\$0.777	\$0.330
	55 - 59	\$0.951	\$0.400
	60 - 64	\$1.199	\$0.500
		65+	\$1.378
Monthly Premium		TBD	TBD
<b>Annual Premium</b>		<b>TBD</b>	<b>TBD</b>
Employer Contribution	0%		
Current Participation	18%		
Minimum Participation Requirement	25%		
Employee Contribution Tax Basis	Post-Tax		
Broker Commissions	None		
Rate Guarantee	36 Months		

# UnitedHealthcare

## Assumptions for State of Nebraska

Effective Date: 07/01/2025 | Policy Number: 00306147

### General Assumptions

- We reserve the right to change rates and/or plan provisions if the number of lives or volume of insurance change by more than 10% before, on, or after the effective date listed above or if factors used to generate this quote such as group demographics or effective date are changed, found to be incomplete or incorrect.
- Rates assume no changes in legislation or regulation that affects the benefits payable, eligibility or contract.
- Rates assume standard administrative services including Claims & Data processing, Enrollment & Billing, Customer Service, Case Management, Provider Relations, and Reporting
- Assumed contract situs is Nebraska.
- This quote is based on our current filed and approved policies and rates. Please be advised, if awarded the business, the benefits and/or rates in this proposal may need to be altered specific to any insured employee who resides in the State of New Mexico as required by changes to New Mexico law (13.10.34, et al).
- Employees must be U.S. citizens or residents regularly working and living in the U.S. Coverage for U.S. citizens working outside of the U.S. must be approved in writing by us. Approval depends on locale and length of assignment.
- Employers assumed primary business is classified as 9111 SIC Code.
- Rates may change at the next renewal in accordance with the terms of the policy.
- Policy Form UHI-DI-POL-NE 2023

### STD Assumptions

Premium is calculated using Total Covered Weekly Benefit.

In the event of a disability, the claimant must remain a permanent resident of the United States and must be continuously under the care of a Physician as defined in our policy.

Our quote assumes the employer participates in Social Security and provides Workers Compensation for all eligible employees.

Benefit may be subject to Other Income Benefit Offsets outlined in policy.

#### **A one-time exception for an Open Enrollment for the Voluntary STD has been approved for 7/1/25.**

An Employees who is not currently insured may elect coverage with no proof of good health.

#### Notes

1. The enrollment should be completed, and the final census submitted by 7/31/25
2. The actively at work requirement will apply.

Our contract is for non-occupational coverage only and does not replace statutory mandated coverage..

The Policy will not cover a disability if it is due to: intentionally self-inflicted injuries, commission or attempted commission of a felony, participation in a riot, war, act of war of armed conflict between organized military forces or while the covered person is incarcerated or under house arrest.

The above exclusion is intended for illustrative purposes only. State specific exclusions and language may apply. Please refer to your Certificate of Coverage for detailed information.



# Renewal for State of Nebraska

Issued on: December 13, 2024



United  
Healthcare

# UnitedHealthcare

LTD Renewal for State of Nebraska

Effective Date: 07/01/2025 | Policy Number: 00306147

<b>Long Term Disability Insurance</b>	<b>Class 1 Custom Voluntary Core Primary</b>
<b>Legal Entity</b>	<b>United Healthcare Insurance Company</b>
<b>Eligibility</b>	All active full-time Employees, regular part-time Employees, and temporary Employees with assignments of 6 months or longer
<b>Minimum Hours Requirement</b>	For all eligible military firefighters hired prior to 7/1/15 = 50 hours per week For all eligible military firefighters hired on or after 7/1/15 = 53 hours per week For all eligible employees, excluding military firefighters = 20 hours per week
<b>Basic Annual Earnings Definition</b>	The average monthly earnings received from the Covered Person's Employer for the 12-month period ending just prior to the date of Disability. Pre-Disability Monthly Earnings includes commissions, averaged over the lesser of the most recent 24-month period or the Covered Person's period of employment. It does not include bonuses, overtime pay, and other extra compensation.
<b>Benefit Qualification</b>	
Definition of Disability	Residual
Own Occupation Period	24 months (2 year) own occupation
Earnings Test	80% Own Occupation / 80% Any Occupation
Requires Loss of Earnings/Duties	Loss of Earnings and Duties
Elimination Period	The later of: the exhaustion of any available sick or donated leave; or 180 days
Accumulation of Elimination Period	30 Days
Recurrent Disability	6 months
<b>Benefits Payable</b>	
Benefit Percentage	60%
Maximum Monthly Benefit	\$7,500
Minimum Monthly Benefit	\$100
Guaranteed Issue Benefit	\$7,500
Social Security Integration	Family
Maximum Benefit Duration	Reducing Benefit Duration w/SSNRA
<b>Limitations and Exclusions</b>	
Pre-existing Conditions Exclusion	3/12
Annual Enrollment Period	Not included - See Assumption section for one-time exception for an Open Enrollment
Evidence of Insurability	Required for late entrants
Mental and Nervous Limitation	24 months (per disability)
Substance Abuse Limitation	24 months (per disability)
Subjective Symptoms Limitation	No Limit
General Exclusions	Standard
<b>Additional Features</b>	
Work Incentive Benefit	12 months
Survivor Income Benefit	3 months Gross
Rehabilitation	Voluntary
Transplant Benefit	Elimination Period waived for Disability resulting from organ donation. Limited pay up to 12 months.
Employer FICA Match	Included without Reimbursement
Member Assistance Program	Included

<b>Assumed Enrollment and Rates</b>			
Number of Employees	TBD		
Monthly Covered Payroll (MCP)	TBD		
Rate Basis	Age-banded per \$100 of monthly covered payroll		
		<b>Current</b>	<b>Renewal</b>
Monthly Rate	Under 25	\$0.050	<b>\$0.045</b>
	25 - 29	\$0.080	<b>\$0.072</b>
	30 - 34	\$0.120	<b>\$0.108</b>
	35 - 39	\$0.140	<b>\$0.126</b>
	40 - 44	\$0.170	<b>\$0.153</b>
	45 - 49	\$0.240	<b>\$0.216</b>
	50 - 54	\$0.360	<b>\$0.324</b>
	55 - 59	\$0.430	<b>\$0.387</b>
	60 - 64	\$0.450	<b>\$0.405</b>
	65 - 69	\$0.470	<b>\$0.423</b>
	70*	\$0.500	<b>\$0.450</b>
Monthly Premium		TBD	TBD
<b>Annual Premium</b>		<b>TBD</b>	<b>TBD</b>
Employer Contribution	0%		
Current Participation	34%		
Minimum Participation Requirement	25%		
Employee Contribution Tax Basis	Post-Tax		
Broker Commissions	0%		
Rate Guarantee	36 Months		
<b>Additional LTD Benefits</b>			
Portability	Included		
Spouse and Elder Care Expense Benefit	\$500 per family member, not to exceed \$1,000		
Child Care Expense Benefit	\$350 per Child, not to exceed \$1,000		
Accelerated Benefit	Included, 12 months life expectancy		

# UnitedHealthcare

## Assumptions for State of Nebraska

Effective Date: 07/01/2025 | Policy Number: 00306147

### General Assumptions

- We reserve the right to change rates and/or plan provisions if the number of lives or volume of insurance change by more than 10% before, on, or after the effective date listed above or if factors used to generate this quote such as group demographics or effective date are changed, found to be incomplete or incorrect.
- Rates assume no changes in legislation or regulation that affects the benefits payable, eligibility or contract.
- Rates assume standard administrative services including Claims & Data processing, Enrollment & Billing, Customer Service, Case Management, Provider Relations, and Reporting
- Assumed contract situs is Nebraska
- This quote is based on our current filed and approved policies and rates. Please be advised, if awarded the business, the benefits and/or rates in this proposal may need to be altered specific to any insured employee who resides in the State of New Mexico as required by changes to New Mexico law (13.10.34, et al).
- Employees must be U.S. citizens or residents regularly working and living in the U.S. Coverage for U.S. citizens working outside of the U.S. must be approved in writing by us. Approval depends on locale and length of assignment.
- Employers assumed primary business is classified as 9111 SIC Code.
- Rates may change at the next renewal in accordance with the terms of the policy.
- Policy Form UHI-DI-POL-NE 2023

### LTD Assumptions

Premium is calculated using Total Monthly Covered Payroll.

A new pre-existing condition limitation period will apply on the date of any increase in coverage.

In the event of a disability, the claimant must remain a permanent resident of the United States and must be continuously under the care of a Physician as defined in our policy.

Our quote assumes the employer participates in Social Security and provides Workers Compensation for all eligible employees.

Benefit may be subject to Other Income Benefit Offsets outlined in policy.

**A one-time exception for an Open Enrollment for the Voluntary LTD has been approved for the 7/1/25 renewal.**

An Employees who is not currently insured may elect coverage with no proof of good health

#### Notes

1. The enrollment should be completed, and the final census submitted by 7/31/25.
2. The 3/12 Pre-existing Condition exclusion will apply.
3. The actively at work requirement will apply.

The Policy will not cover a disability if it is due to: intentionally self-inflicted injuries, commission or attempted commission of a felony, participation in a riot, war, act of war of armed conflict between organized military forces or while the covered person is incarcerated or under house arrest.

The above exclusion is intended for illustrative purposes only. State specific exclusions and language may apply. Please refer to your Certificate of Coverage for detailed information.

**COST PROPOSAL**  
**RFP 120084 O5**  
**STD AND LTD INSURANCE PLAN OPTIONS**

Bidder Name: \_\_\_\_\_ UnitedHealthCare \_\_\_\_\_

Bidders shall fill in proposed premium amounts for each column provided below.

Prices submitted on the cost sheet, once accepted by the State, shall remain fixed for the first two (2) years of the contract. Any request for a price increase subsequent to the first two (2) years of the contract shall not exceed four percent (4 %) of the price proposed for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support the price increase.

Each monthly premium amount proposed should be evenly divisible by "2" with no rounding to accommodate two even deductions per month through our payroll system. Any premium amount not divisible by "2" will be reduced to the nearest lower amount that is divisible by "2" for scoring. By submitting this proposal, Bidder accepts this lower amount if a contract is awarded.

This is the rate an employee will pay for 60% of basic gross monthly pay.

<b>SHORT TERM DISABILITY INSURANCE, 1ST DAY ACCIDENT, 8TH DAY ILLNESS</b>	Initial Period Year One	Initial Period Year Two	Optional Renewal One	Optional Renewal Two *	Optional Renewal Three *
<b>Rate per \$10 of Weekly Benefit **</b>					
Under 25	\$ 0.330	\$ 0.330	\$ 0.330	\$ 0.343	\$ 0.357
25-29	\$ 0.310	\$ 0.310	\$ 0.310	\$ 0.322	\$ 0.335
30-34	\$ 0.330	\$ 0.330	\$ 0.330	\$ 0.343	\$ 0.357
35-39	\$ 0.270	\$ 0.270	\$ 0.270	\$ 0.281	\$ 0.292
40-44	\$ 0.290	\$ 0.290	\$ 0.290	\$ 0.302	\$ 0.314
45-49	\$ 0.300	\$ 0.300	\$ 0.300	\$ 0.312	\$ 0.324
50-54	\$ 0.330	\$ 0.330	\$ 0.330	\$ 0.343	\$ 0.357
55-59	\$ 0.400	\$ 0.400	\$ 0.400	\$ 0.416	\$ 0.433
60-64	\$ 0.500	\$ 0.500	\$ 0.500	\$ 0.520	\$ 0.541
65-69	\$ 0.580	\$ 0.580	\$ 0.580	\$ 0.603	\$ 0.627
70 & Over	\$ 0.580	\$ 0.580	\$ 0.580	\$ 0.603	\$ 0.627

<b>LONG TERM DISABILITY INSURANCE, 6 MONTH ELIMINATION PERIOD</b>	Initial Period Year One	Initial Period Year Two	Optional Renewal One	Optional Renewal Two*	Optional Renewal Three *
<b>Rate per \$100 of Monthly Covered Payroll **</b>					
Under 25	\$ 0.045	\$ 0.045	\$ 0.045	\$ 0.047	\$ 0.049
25-29	\$ 0.072	\$ 0.072	\$ 0.072	\$ 0.075	\$ 0.078
30-34	\$ 0.108	\$ 0.108	\$ 0.108	\$ 0.112	\$ 0.117
35-39	\$ 0.126	\$ 0.126	\$ 0.126	\$ 0.131	\$ 0.136
40-44	\$ 0.153	\$ 0.153	\$ 0.153	\$ 0.159	\$ 0.165
45-49	\$ 0.216	\$ 0.216	\$ 0.216	\$ 0.225	\$ 0.234
50-54	\$ 0.324	\$ 0.324	\$ 0.324	\$ 0.337	\$ 0.350
55-59	\$ 0.387	\$ 0.387	\$ 0.387	\$ 0.402	\$ 0.419
60-64	\$ 0.405	\$ 0.405	\$ 0.405	\$ 0.421	\$ 0.438
65-69	\$ 0.423	\$ 0.423	\$ 0.423	\$ 0.440	\$ 0.458
70 & Over	\$ 0.450	\$ 0.450	\$ 0.450	\$ 0.468	\$ 0.487

\* The rates for Renewal Two and Renewal Three will not exceed the age-banded rates in the above table



\*\* UHC may change the Disability insurance rates shown above:

- if, after the 7/1/25 enrollment, lives and/or volume deviates more than 10%
- if the customer requests a plan change resulting in a rate change
- if regulatory changes result in a rate change

## II. TERMS AND CONDITIONS

Bidder should read the Terms and Conditions within this section and must initial either "Accept All Terms and Conditions Within Section as Written" or "Exceptions Taken to Terms and Conditions Within Section as Written" in the table below. If the bidder takes any exceptions, they must provide the following within the "Exceptions" field of the table below (Bidder may provide responses in separate attachment if multiple exceptions are taken):

1. The specific clause, including section reference, to which an exception has been taken;
2. An explanation of why the bidder took exception to the clause; and
3. Provide alternative language to the specific clause within the solicitation response.

By signing the solicitation, bidder agrees to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the solicitation response. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the solicitation response. The State reserves the right to reject solicitation responses that attempt to substitute the bidder's commercial contracts and/or documents for this solicitation.

**Our fully insured plan documents are filed and approved by appropriate regulatory agencies. As a result, any change to such documents (e.g., inclusion of proposal terms) could potentially require a customer-specific filing and approval. Our standard group policy and certificate of coverage (COC) already include necessary mandated benefits and other provisions required by each state's department of insurance. We encourage our fully insured customers to use our filed and approved group policy and COC.**

Accept All Terms and Conditions Within Section as Written (Initial)	Exceptions Taken to Terms and Conditions Within Section as Written RB	<b>Exceptions:</b> (Bidder must note the specific clause, including section reference, to which an exception has been taken, an explanation of why the bidder took exception to the clause, and provide alternative language to the specific clause within the solicitation response.)
	X	<p><b>A. GENERAL</b></p> <p>1. The contract resulting from this Solicitation shall incorporate the following documents:</p> <ul style="list-style-type: none"> <li>a. Solicitation, including any attachments and addenda;</li> <li>b. Questions and Answers;</li> <li>c. Bidder's properly submitted solicitation response, including any terms and conditions or agreements submitted by the bidder;</li> <li>d. Addendum to Contract Award (if applicable);and</li> <li>e. Amendments to the Contract. (if applicable)</li> </ul> <p>These documents constitute the entirety of the contract.</p> <p>Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to the executed Contract with the most recent dated amendment having the highest priority, 2) Executed Contract and any attached Addenda 3) Addendums to the solicitation and any Questions and Answers, 4) the original solicitation document and any Addenda or attachments, and 5) the Vendor's submitted solicitation response, including any terms and conditions or agreements that are accepted by the State.</p> <p>Unless otherwise specifically agreed to in writing by the State, the State's standard terms and conditions, as executed by the State, shall always control over any terms and conditions or agreements submitted or included by the Vendor.</p> <p>Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State of Nebraska.</p>

		<p><b>Under fully insured arrangements, we are not able to incorporate requests for proposal terms and conditions into our group policy and COC, which have been filed and approved by appropriate regulatory entities within the state DOI. The group policy and COC contain the necessary mandated benefits and other provisions required by the DOI.</b></p> <p><b>We encourage our fully insured customers to use our filed and approved group policy and COC. Any deviation to the terms and conditions of those documents could potentially require us to conduct a customer-specific filing with the DOI, which would have to be approved by the DOI prior to use.</b></p>
	X	<p><b>E. BEGINNING OF WORK &amp; SUSPENSION OF SERVICES</b></p> <p>The bidder shall not commence any billable work until a valid contract has been fully executed by the State and the successful Vendor. The Vendor will be notified in writing when work may begin.</p> <p><b>Confirmed.</b></p> <p>The State may, at any time and without advance notice, require the Vendor to suspend any or all performance or deliverables provided under this Contract. In the event of such suspension, the Contract Manager or POC, or their designee, will issue a written order to stop work. The written order will specify which activities are to be immediately suspended and the reason(s) for the suspension. Upon receipt of such order, the Vendor shall immediately comply with its terms and take all necessary steps to mitigate and eliminate the incurrence of costs allocable to the work affected by the order during the period of suspension. The suspended performance or deliverables may only resume when the State provides the Vendor with written notice that such performance or deliverables may resume, in whole or in part.</p> <p><b>The customer has the right to terminate the entire contractual arrangement in accordance with the group policy and COC plan documents. Our contractual arrangement, however, cannot be partially terminated.</b></p> <p><b>Upon termination, the customer shall remain liable to us for the payment of any and all premiums that are unpaid at the time of termination, including a pro rata fee for any period this policy was in force during the grace period preceding the termination.</b></p>
	X	<p><b>G. CHANGE ORDERS OR SUBSTITUTIONS</b></p> <p>The State and the Vendor, upon the written agreement, may make changes to the contract within the general scope of the solicitation. Changes may involve specifications, the quantity of work, or such other items as the State may find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Vendor may not claim forfeiture of the contract by reasons of such changes.</p> <p>The Vendor shall prepare a written description of the work required due to the change and an itemized cost sheet for the change. Changes in work and the amount of compensation to be paid to the Vendor shall be determined in accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Vendor's solicitation response, were foreseeable, or result from difficulties with or failure of the Vendor's solicitation response or performance.</p> <p>No change shall be implemented by the Vendor until approved by the State, and the Contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.</p> <p>In the event any good or service is discontinued or replaced upon mutual consent during the contract period or prior to delivery, the State reserves the right to amend the contract to include the alternate product at the same price.</p>

		<p>***Vendor will not substitute any item that has been awarded without prior written approval of SPB***</p> <p><b>Not applicable. Changes are issued in the form of an amendment. If there is a significant change such as a decrease or deletion of a benefit, we will prepare a new contract and certificate of coverage.</b></p>
	X	<p><b>J. BREACH</b>  Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by email, delivery receipt requested; certified mail, return receipt requested; or in person with proof of delivery. Allowing time to cure a failure or breach of contract does not waive the right to immediately terminate the contract for the same or different contract breach which may occur at a different time.</p> <p>The State's failure to make payment shall not be a breach, and the Vendor shall retain all available statutory remedies. (See Indemnity - Self-Insurance and Payment)</p> <p><b>Termination provisions are as stated in the policy and typically allow for termination at any time with 30 days' prior written notice. There are no penalties assessed upon termination of the contract.</b></p>
	X	<p><b>L. SEVERABILITY</b>  If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.</p> <p><b>We are agreeable to a mutual waiver provision.</b></p>
	X	<p><b>M. INDEMNIFICATION</b>  <b>1. GENERAL</b>  The Vendor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all third party claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Vendor, its employees, Subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Vendor liability is attenuated by any action of the State which directly and proximately contributed to the claims.</p> <p><b>To accommodate the individual requirements of each prospective customer, we leave certain provisions bracketed (i.e., open) in our filed policies. However, in our fully insured contracts, there is no hold harmless provision, so it does not appear as one of those bracketed items. All fully insured group policies are subject to regulation by the Nebraska DOI. Consequently, all group policies must be filed and approved by the DOI before they can be sold in Nebraska.</b></p>

		<p><b>2. INTELLECTUAL PROPERTY</b>  The Vendor agrees it will, at its sole cost and expense, defend, indemnify, and hold harmless the indemnified parties from and against any and all claims, to the extent such claims arise out of, result from, or are attributable to, the actual or alleged infringement or misappropriation of any patent, copyright, trade secret, trademark, or confidential information of any third party by the Vendor or its employees, Subcontractors, consultants, representatives, and agents; provided, however, the State gives the Vendor prompt notice in writing of the claim. The Vendor may not settle any infringement claim that will affect the State's use of the Licensed Software without the State's prior written consent, which consent may be withheld for any reason.</p> <p>If a judgment or settlement is obtained or reasonably anticipated against the State's use of any intellectual property for which the Vendor has indemnified the State, the Vendor shall, at the Vendor's sole cost and expense, promptly modify the item or items which were determined to be infringing, acquire a license or licenses on the State's behalf to provide the necessary rights to the State to eliminate the infringement, or provide the State with a non-infringing substitute that provides the State the same functionality. At the State's election, the actual or anticipated judgment may be treated as a breach of warranty by the Vendor, and the State may receive the remedies provided under this Solicitation.</p> <p><b>We expect each party to protect the other party's intellectual property (IP) rights. We take this responsibility seriously and treat customer IP with the same level of care and protection that we apply to our own IP. This is addressed contractually, as necessary, in our agreements with customers, vendors, partners and employees.</b></p> <p><b>To accommodate the individual requirements of each prospective customer, we leave certain provisions bracketed (i.e., open) in our filed policies. However, in our fully insured contracts, there is no hold harmless provision, so it does not appear as one of those bracketed items. All fully insured group policies are subject to regulation by the Nebraska DOI. Consequently, all group policies must be filed and approved by the DOI before they can be sold in Nebraska.</b></p> <p><b>3. PERSONNEL</b>  The Vendor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel, including subcontractor's and their employees, provided by the Vendor.</p> <p><b>To accommodate the individual requirements of each prospective customer, we leave certain provisions bracketed (i.e., open) in our filed policies. However, in our fully insured contracts, there is no hold harmless provision, so it does not appear as one of those bracketed items. All fully insured group policies are subject to regulation by the Nebraska DOI. Consequently, all group policies must be filed and approved by the DOI before they can be sold in Nebraska.</b></p> <p><b>4. SELF-INSURANCE</b>  The State of Nebraska is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01. If there is a presumed loss under the provisions of this agreement, Vendor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §§ 81-8,239.01 to 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under the State Miscellaneous (Neb. Rev. Stat. § 81-8,294), Tort (Neb. Rev. Stat. § 81-8,209), and Contract Claim Acts (Neb. Rev. Stat. § 81-8,302), as outlined in state law and accepts liability under this agreement only to the extent provided by law.</p> <p><b>Noted.</b></p>
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		<p>5. The Parties acknowledge that Attorney General for the State of Nebraska is required by statute to represent the legal interests of the State, and that any provision of this indemnity clause is subject to the statutory authority of the Attorney General.</p> <p><b>Noted.</b></p>
	X	<p><b>N. ATTORNEY'S FEES</b>  In the event of any litigation, appeal, or other legal action to enforce any provision of the contract, the Parties agree to pay all <b>reasonable</b> expenses of such action, as permitted by law and if ordered by the court, including <b>reasonable</b> attorney's fees and costs, if the other Party prevails.</p> <p><b>Please see deviations provided above in red.</b></p>
	X	<p><b>O. ASSIGNMENT, SALE, OR MERGER</b>  Either Party may assign the contract upon mutual written agreement of the other Party. Such agreement shall not be unreasonably withheld.</p> <p>The Vendor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Vendor's business. Vendor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Vendor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.</p> <p><b>Agreed with deviations. We would agree that neither party can assign this contract, or any rights or obligations under this contract, to anyone without the other party's written consent. Notwithstanding, we need the ability to assign this contract, including all of our rights and obligations, to our affiliates; to an entity controlling, controlled by, or under common control with us; or a purchaser of all, or substantially all of our assets, subject to notice to the customer of the assignment. We need this discretion in the utilization of our sister companies. We cannot agree to have one customer have veto power over our business choice to assign the arrangement to a sister company because that business decision affects our entire book of business.</b></p>
	X	<p><b>P. CONTRACTING WITH OTHER NEBRASKA POLITICAL SUBDIVISIONS OF THE STATE OR ANOTHER STATE</b>  The Vendor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. § 81-145(2), to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be contractually obligated or liable for any contract entered into pursuant to this clause. A listing of Nebraska political subdivisions may be found at the website of the Nebraska Auditor of Public Accounts.</p> <p>The Vendor may, but shall not be required to, allow other states, agencies or divisions of other states, or political subdivisions of other states to use this contract. The terms and conditions, including price, of this contract shall apply to any such contract, but may be amended upon mutual consent of the Parties. The State of Nebraska shall not be contractually or otherwise obligated or liable under any contract entered into pursuant to this clause. The State shall be notified if a contract is executed based upon this contract.</p> <p><b>Affiliation business is unique and each opportunity requires an analysis specific to that opportunity. Upon review of the available information, our organization determines our ability to meet the needs of the affiliation. A review of existing bylaws, requested services and funding, state regulations and historical experience of the affiliation will be included in our analysis.</b></p>

	<b>X</b>	<p><b>Q. FORCE MAJEURE</b>  Neither Party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to a natural or manmade event outside the control and not the fault of the affected Party (“Force Majeure Event”) that was not foreseeable at the time the Contract was executed. The Party so affected shall immediately make a written request for relief to the other Party and shall have the burden of proof to justify the request. The other Party may grant the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted Party’s own employees will not be considered a Force Majeure Event.</p> <p><b>We encourage our fully insured customers to use our filed and approved group policy and COC. Any deviation to the terms and conditions of those documents could potentially require us to conduct a customer-specific filing with the DOI, which would have to be approved by the DOI prior to use. We would, however, agree to a force majeure condition, should such an event arise, with the understanding that the period of time our services shall be suspended shall equate to the period of time we are unable to perform due to the event, versus the length of the event itself.</b></p>
	<b>X</b>	<p><b>S. EARLY TERMINATION</b>  The contract may be terminated as follows:</p> <ol style="list-style-type: none"> <li>1. The State and the Vendor, by mutual written agreement, may terminate the contract, in whole or in part, at any time.</li> <li>2. The State, in its sole discretion, may terminate the contract, in whole or in part, for any reason upon thirty (30) calendar day’s written notice shall be delivered by email, delivery receipt requested; certified mail, return receipt requested; or in person with proof of delivery to the Vendor. Such termination shall not relieve the Vendor of warranty or other service obligations incurred under the terms of the contract. In the event of termination, the Vendor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.</li> <li>3. The State may terminate the contract, in whole or in part, immediately for the following reasons: <ol style="list-style-type: none"> <li>a. if directed to do so by statute,</li> <li>b. Vendor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business,</li> <li>c. a trustee or receiver of the Vendor or of any substantial part of the Vendor’s assets has been appointed by a court,</li> <li>d. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Vendor, its employees, officers, directors, or shareholders,</li> <li>e. an involuntary proceeding has been commenced by any Party against the Vendor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) calendar days; or (ii) the Vendor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Vendor has been decreed or adjudged a debtor,</li> <li>f. a voluntary petition has been filed by the Vendor under any of the chapters of Title 11 of the United States Code,</li> <li>g. Vendor intentionally discloses confidential information,</li> <li>h. Vendor has or announces it will discontinue support of the deliverable; and,</li> <li>i. In the event funding is no longer available.</li> </ol> </li> </ol> <p><b>Please refer to the Termination of the Policy and Termination of an Insurance Option under the Policy sections of the sample group policy attachment for our standard termination language.</b></p>

The bidders should submit with their solicitation response any license, user agreement, service level agreement, or similar documents that the bidder wants incorporated in the Contract. The State will not consider incorporation of any document not

submitted with the solicitation response as the document will not have been included in the evaluation process. These documents shall be subject to negotiation and will be incorporated as addendums if agreed to by the Parties.

If a conflict or ambiguity arises after the Addendum to Contract Award has been negotiated and agreed to, the Addendum to Contract Award shall be interpreted as follows:

4. If only one (1) Party has a particular clause, then that clause shall control,
5. If both Parties have a similar clause, but the clauses do not conflict, the clauses shall be read together,
6. If both Parties have a similar clause, but the clauses conflict, the State's clause shall control.

**Please refer to the current COC we have in place with State of Nebraska that has been provided as an attachment with our RFP response.**

**A. GENERAL**

1. The contract resulting from this Solicitation shall incorporate the following documents:
  - a. Solicitation, including any attachments and addenda;
  - b. Questions and Answers;
  - c. Bidder's properly submitted solicitation response, including any terms and conditions or agreements submitted by the bidder;
  - d. Addendum to Contract Award (if applicable);and
  - e. Amendments to the Contract. (if applicable)

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to the executed Contract with the most recent dated amendment having the highest priority, 2) Executed Contract and any attached Addenda 3) Addendums to the solicitation and any Questions and Answers, 4) the original solicitation document and any Addenda or attachments, and 5) the Vendor's submitted solicitation response, including any terms and conditions or agreements that are accepted by the State.

Unless otherwise specifically agreed to in writing by the State, the State's standard terms and conditions, as executed by the State, shall always control over any terms and conditions or agreements submitted or included by the Vendor.

Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State of Nebraska.

**B. NOTIFICATION**

Bidder and State shall identify the contract manager who shall serve as the point of contact for the executed contract.

Communications regarding the executed contract shall be in writing and shall be deemed to have been given if delivered personally; electronically, return receipt requested; or mailed, return receipt requested. All notices, requests, or communications shall be deemed effective upon receipt.

Either party may change its address for notification purposes by giving notice of the change and setting forth the new address and an effective date.

**C. BUYER'S REPRESENTATIVE**

The State reserves the right to appoint a Buyer's Representative to manage or assist the Buyer in managing the contract on behalf of the State. The Buyer's Representative will be appointed in writing, and the appointment document will specify the extent of the Buyer's Representative authority and responsibilities. If a Buyer's Representative is appointed, the bidder will be provided a copy of the appointment document and is expected to cooperate accordingly with the Buyer's Representative. The Buyer's Representative has no authority to bind the State to a contract, amendment, addendum, or other change or addition to the contract.

**D. GOVERNING LAW (Nonnegotiable)**

Notwithstanding any other provision of this contract, or any amendment or addendum(s) entered into contemporaneously or at a later time, the parties understand and agree that, (1) the State of Nebraska is a sovereign state and its authority to contract is therefore subject to limitation by the State's Constitution, statutes, common law, and regulation; (2) this contract will be interpreted and enforced under the laws of the State of Nebraska; (3) any action to enforce the provisions of this agreement must be brought in the State of Nebraska per state law; (4) the person signing this contract on behalf of the State of Nebraska does not have the authority to waive the State's



sovereign immunity, statutes, common law, or regulations; (5) the indemnity, limitation of liability, remedy, and other similar provisions of the final contract, if any, are entered into subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity; and, (6) all terms and conditions of the final contract, including but not limited to the clauses concerning third party use, licenses, warranties, limitations of liability, governing law and venue, usage verification, indemnity, liability, remedy or other similar provisions of the final contract are entered into specifically subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity.

The Parties must comply with all applicable local, state, and federal laws, ordinances, rules, orders, and regulations.

**E. BEGINNING OF WORK & SUSPENSION OF SERVICES**

The bidder shall not commence any billable work until a valid contract has been fully executed by the State and the successful Vendor. The Vendor will be notified in writing when work may begin.

The State may, at any time and without advance notice, require the Vendor to suspend any or all performance or deliverables provided under this Contract. In the event of such suspension, the Contract Manager or POC, or their designee, will issue a written order to stop work. The written order will specify which activities are to be immediately suspended and the reason(s) for the suspension. Upon receipt of such order, the Vendor shall immediately comply with its terms and take all necessary steps to mitigate and eliminate the incurrence of costs allocable to the work affected by the order during the period of suspension. The suspended performance or deliverables may only resume when the State provides the Vendor with written notice that such performance or deliverables may resume, in whole or in part.

**F. AMENDMENT**

This Contract may be amended in writing, within scope, upon the agreement of both parties.

**G. CHANGE ORDERS OR SUBSTITUTIONS**

The State and the Vendor, upon the written agreement, may make changes to the contract within the general scope of the solicitation. Changes may involve specifications, the quantity of work, or such other items as the State may find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Vendor may not claim forfeiture of the contract by reasons of such changes.

The Vendor shall prepare a written description of the work required due to the change and an itemized cost sheet for the change. Changes in work and the amount of compensation to be paid to the Vendor shall be determined in accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Vendor's solicitation response, were foreseeable, or result from difficulties with or failure of the Vendor's solicitation response or performance.

No change shall be implemented by the Vendor until approved by the State, and the Contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.

In the event any good or service is discontinued or replaced upon mutual consent during the contract period or prior to delivery, the State reserves the right to amend the contract to include the alternate product at the same price.

**\*\*\*Vendor will not substitute any item that has been awarded without prior written approval of SPB\*\*\***

**H. RECORD OF VENDOR PERFORMANCE**

The State may document the vendor's performance, which may include, but is not limited to, the customer service provided by the vendor, the ability of the vendor, the skill of the vendor, and any instance(s) of products or services delivered or performed which fail to meet the terms of the purchase order, contract, and/or specifications. In addition to other remedies and options available to the State, the State may issue one or more notices to the vendor outlining any issues the State has regarding the vendor's performance for a specific contract ("Contract Compliance Request"). The State may also document the Vendor's performance in a report, which may or may not be provided to the vendor ("Contract Non-Compliance Notice"). The Vendor shall respond to any Contract Compliance Request or Contract Non-Compliance Notice in accordance with such notice or request. At the sole discretion of the State, such Contract Compliance Requests and Contract Non-Compliance Notices may be placed in the State's records regarding the vendor and may be considered by the State and held against the vendor in any future contract or award opportunity. The record of vendor performance will be considered in any suspension or debarment action.

**I. NOTICE OF POTENTIAL VENDOR BREACH**

If Vendor breaches the contract or anticipates breaching the contract, the Vendor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, a proposed cure, and may include a request for a waiver of the breach if so desired. The State may, in its discretion, temporarily or permanently waive the breach.

By granting a waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

**J. BREACH**

Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by email, delivery receipt requested; certified mail, return receipt requested; or in person with proof of delivery. Allowing time to cure a failure or breach of contract does not waive the right to immediately terminate the contract for the same or different contract breach which may occur at a different time.

The State's failure to make payment shall not be a breach, and the Vendor shall retain all available statutory remedies. (See Indemnity - Self-Insurance and Payment)

**K. NON-WAIVER OF BREACH**

The acceptance of late performance with or without objection or reservation by a Party shall not waive any rights of the Party nor constitute a waiver of the requirement of timely performance of any obligations remaining to be performed.

**L. SEVERABILITY**

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.

**M. INDEMNIFICATION**

**1. GENERAL**

The Vendor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all third party claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Vendor, its employees, Subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Vendor liability is attenuated by any action of the State which directly and proximately contributed to the claims.

**2. INTELLECTUAL PROPERTY**

The Vendor agrees it will, at its sole cost and expense, defend, indemnify, and hold harmless the indemnified parties from and against any and all claims, to the extent such claims arise out of, result from, or are attributable to, the actual or alleged infringement or misappropriation of any patent, copyright, trade secret, trademark, or confidential information of any third party by the Vendor or its employees, Subcontractors, consultants, representatives, and agents; provided, however, the State gives the Vendor prompt notice in writing of the claim. The Vendor may not settle any infringement claim that will affect the State's use of the Licensed Software without the State's prior written consent, which consent may be withheld for any reason.

If a judgment or settlement is obtained or reasonably anticipated against the State's use of any intellectual property for which the Vendor has indemnified the State, the Vendor shall, at the Vendor's sole cost and expense, promptly modify the item or items which were determined to be infringing, acquire a license or licenses on the State's behalf to provide the necessary rights to the State to eliminate the infringement, or provide the State with a non-infringing substitute that provides the State the same functionality. At the State's election, the actual or anticipated judgment may be treated as a breach of warranty by the Vendor, and the State may receive the remedies provided under this Solicitation.

**3. PERSONNEL**

The Vendor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel, including subcontractor's and their employees, provided by the Vendor.

**4. SELF-INSURANCE**

The State of Nebraska is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01. If there is a presumed loss under the provisions of this agreement, Vendor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §§ 81-8,239.01 to 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under the State Miscellaneous (Neb. Rev. Stat. § 81-8,294), Tort (Neb. Rev. Stat. § 81-8,209), and Contract Claim Acts (Neb. Rev. Stat. § 81-8,302), as outlined in state law and accepts liability under this agreement only to the extent provided by law.

5. The Parties acknowledge that Attorney General for the State of Nebraska is required by statute to represent the legal interests of the State, and that any provision of this indemnity clause is subject to the statutory authority of the Attorney General.

**N. ATTORNEY'S FEES**

In the event of any litigation, appeal, or other legal action to enforce any provision of the contract, the Parties agree to pay all expenses of such action, as permitted by law and if ordered by the court, including attorney's fees and costs, if the other Party prevails.

**O. ASSIGNMENT, SALE, OR MERGER**

Either Party may assign the contract upon mutual written agreement of the other Party. Such agreement shall not be unreasonably withheld.

The Vendor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Vendor's business. Vendor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Vendor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.

**P. CONTRACTING WITH OTHER NEBRASKA POLITICAL SUBDIVISIONS OF THE STATE OR ANOTHER STATE**

The Vendor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. § 81-145(2), to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be contractually obligated or liable for any contract entered into pursuant to this clause. A listing of Nebraska political subdivisions may be found at the website of the Nebraska Auditor of Public Accounts.

The Vendor may, but shall not be required to, allow other states, agencies or divisions of other states, or political subdivisions of other states to use this contract. The terms and conditions, including price, of this contract shall apply to any such contract, but may be amended upon mutual consent of the Parties. The State of Nebraska shall not be contractually or otherwise obligated or liable under any contract entered into pursuant to this clause. The State shall be notified if a contract is executed based upon this contract.

**Q. FORCE MAJEURE**

Neither Party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to a natural or manmade event outside the control and not the fault of the affected Party ("Force Majeure Event") that was not foreseeable at the time the Contract was executed. The Party so affected shall immediately make a written request for relief to the other Party and shall have the burden of proof to justify the request. The other Party may grant the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted Party's own employees will not be considered a Force Majeure Event.

**R. CONFIDENTIALITY**

All materials and information provided by the Parties or acquired by a Party on behalf of the other Party shall be regarded as confidential information. All materials and information provided or acquired shall be handled in accordance with federal and state law, and ethical standards. Should said confidentiality be breached by a Party, the Party shall notify the other Party immediately of said breach and take immediate corrective action.

It is incumbent upon the Parties to inform their officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable by 5 U.S.C. 552a (m)(1), provides that any officer or employee, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

**S. EARLY TERMINATION**

The contract may be terminated as follows:

1. The State and the Vendor, by mutual written agreement, may terminate the contract, in whole or in part, at any time.
2. The State, in its sole discretion, may terminate the contract, in whole or in part, for any reason upon thirty (30) calendar day's written notice shall be delivered by email, delivery receipt requested; certified mail, return receipt requested; or in person with proof of delivery to the Vendor. Such termination shall not relieve the Vendor of warranty or other service obligations incurred under the terms of the contract. In the event of termination, the Vendor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
3. The State may terminate the contract, in whole or in part, immediately for the following reasons:
  - a. if directed to do so by statute,
  - b. Vendor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business,
  - c. a trustee or receiver of the Vendor or of any substantial part of the Vendor's assets has been appointed by a court,
  - d. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Vendor, its employees, officers, directors, or shareholders,
  - e. an involuntary proceeding has been commenced by any Party against the Vendor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) calendar days; or (ii) the Vendor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Vendor has been decreed or adjudged a debtor, a voluntary petition has been filed by the Vendor under any of the chapters of Title 11 of the United States Code,
  - f. Vendor intentionally discloses confidential information,
  - g. Vendor has or announces it will discontinue support of the deliverable; and,
  - h. In the event funding is no longer available.

**T. CONTRACT CLOSEOUT**

Upon termination of the contract for any reason the Vendor shall within thirty (30) days, unless stated otherwise herein:

1. Transfer all completed or partially completed deliverables to the State,
2. Transfer ownership and title to all completed or partially completed deliverables to the State,
3. Return to the State all information and data unless the Vendor is permitted to keep the information or data by contract or rule of law. Vendor may retain one copy of any information or data as required to comply with applicable work product documentation standards or as are automatically retained in the course of Vendor's routine back up procedures,
4. Cooperate with any successor Contactor, person, or entity in the assumption of any or all of the obligations of this contract,
5. Cooperate with any successor Contactor, person, or entity with the transfer of information or data related to this contract,
6. Return or vacate any state owned real or personal property; and,
7. Return all data in a mutually acceptable format and manner.

Nothing in this section should be construed to require the Vendor to surrender intellectual property, real or personal property, or information or data owned by the Vendor for which the State has no legal claim.

**Upon termination, we will transfer all necessary information to the succeeding carrier or third-party administrator, within a reasonable time frame, in accordance with applicable state and federal law. If the customer desires more data, particularly historical claim files, we are willing to try to reach an agreement with the customer and would require a hold harmless for the release of such information. There may be a charge for pulling several years of claim records. We are happy to discuss specific time frames for the delivery of information and are confident that we can reach a mutually satisfactory result.**

**U. AMERICANS WITH DISABILITIES ACT**

Vendor shall comply with all applicable provisions of the Americans with Disabilities Act of 1990 (42 U.S.C. 12131–12134), as amended by the ADA Amendments Act of 2008 (ADA Amendments Act) (Pub.L. 110–325, 122 Stat. 3553 (2008)), which prohibits discrimination on the basis of disability by public entities.



### III. VENDOR DUTIES

Bidder should read the Vendor Duties within this section and must initial either "Accept All Terms and Conditions Within Section as Written" or "Exceptions Taken to Vendor Duties Within Section as Written" in the table below. If the bidder takes any exceptions, they must provide the following within the "Exceptions" field of the table below (Bidder may provide responses in separate attachment if multiple exceptions are taken):

1. The specific clause, including section reference, to which an exception has been taken;
2. An explanation of why the bidder took exception to the clause; and
3. Provide alternative language to the specific clause within the solicitation response.

By signing the solicitation, bidder agrees to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the solicitation response. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the solicitation response. The State reserves the right to reject solicitation responses that attempt to substitute the bidder's commercial contracts and/or documents for this solicitation.

**Our fully insured plan documents are filed and approved by appropriate regulatory agencies. As a result, any change to such documents (e.g., inclusion of proposal terms) could potentially require a customer-specific filing and approval. Our standard group policy and COC already include necessary mandated benefits and other provisions required by each state's department of insurance. We encourage our fully insured customers to use our filed and approved group policy and COC.**

Accept All Vendor Duties Within Section as Written (Initial)	Exceptions Taken to Vendor Duties Within Section as Written RB	
	X	<p><b>A. INDEPENDENT VENDOR / OBLIGATIONS</b></p> <p>It is agreed that the Vendor is an independent Vendor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.</p> <p><b>We agree that we are acting as an independent contractor and will hold ourselves out to the public in a consistent manner.</b></p> <p>The Vendor is solely responsible for fulfilling the contract. The Vendor or the Vendor's representative shall be the sole point of contact regarding all contractual matters.</p> <p><b>Confirmed.</b></p> <p>The Vendor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Vendor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.</p> <p><b>Confirmed.</b></p> <p>By-name personnel commitments made in the bidder's solicitation response shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.</p> <p><b>Confirmed.</b></p>

All personnel assigned by the Vendor to the contract shall be employees of the Vendor or a subcontractor and shall be fully qualified to perform the work required herein. Personnel employed by the Vendor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Vendor or the subcontractor respectively.

**Confirmed.**

With respect to its employees, the Vendor agrees to be solely responsible for the following:

1. Any and all pay, benefits, and employment taxes and/or other payroll withholding,

**We agree to any and all pay, benefits and employment taxes or payroll withholdings for our employees.**

2. Any and all vehicles used by the Vendor's employees, including all insurance required by state law,

**Confirmed.**

3. Damages incurred by Vendor's employees within the scope of their duties under the contract,

**Noted. To accommodate the individual requirements of each prospective customer, we leave certain provisions bracketed (i.e., open) in our filed policies. However, in our fully insured contracts, there is no hold harmless provision, so it does not appear as one of those bracketed items. All fully insured group policies are subject to regulation by the Nebraska DOI. Consequently, all group policies must be filed and approved by the DOI before they can be sold in Nebraska.**

4. Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law,

**Confirmed.**

5. Determining the hours to be worked and the duties to be performed by the Vendor's employees; and,

**Confirmed.**

6. All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Vendor, its officers, agents, or subcontractors or subcontractor's employees).

**Confirmed.**

If the Vendor intends to utilize any subcontractor, the subcontractor's level of effort, tasks, and time allocation should be clearly defined in the solicitation response. The Vendor shall agree that it will not utilize any subcontractors not specifically included in its solicitation response in the performance of the contract without the prior written authorization of the State. If the Vendor subcontracts any of the work, the Vendor agrees to pay any and all subcontractors in accordance with the Vendor's agreement with the respective subcontractor(s).

**Our organization leverages external third-party subcontractors to augment our operations and service offerings, when and where appropriate. We have programs in place to assure that these subcontractors meet relevant performance, operational, contractual/compliance and regulatory standards. In general, subcontractors are selected based on the strategic needs of our entire organization and dependent on the subcontractors' abilities to comply with our requirements.**

**Because of the broad spectrum of UnitedHealth Group businesses and subcontractor relationships, we are unable to provide a complete list of proposed subcontractors at this time.**

**As our subcontractors are typically engaged across our book of business, rather than for specific customers, the attached is a representative list of our core subcontractors in each**

	<p><b>service category relevant to this proposal. This list is not all inclusive and is subject to change to accommodate our business needs.</b></p> <p><b>The details of our relationships with the subcontractors listed in the proprietary information folder are confidential information of UnitedHealth Group and constitute commercially sensitive and proprietary information.</b></p> <p>The State reserves the right to require the Vendor to reassign or remove from the project any Vendor or subcontractor employee.</p> <p><b>The majority of the services we provide are performed by UnitedHealth Group Incorporated (UnitedHealth Group) personnel. Because of the scope and dynamic nature of our business, we are unable to commit to notifying the customer of every subcontractor we use.</b></p> <p><b>Prior to selecting subcontractors, we complete a thorough review of their qualifications. Further, we will be responsible for holding our vendors to the same standards and requirements to which we agree. We will accept responsibility to the extent that our subcontracted vendor fails to meet any contractual obligation assumed by us.</b></p> <p>Vendor shall insure that the terms and conditions contained in any contract with a subcontractor does not conflict with the terms and conditions of this contract.</p> <p><b>Confirmed.</b></p> <p>The Vendor shall include a similar provision, for the protection of the State, in the contract with any Subcontractor engaged to perform work on this contract.</p> <p><b>We are unable to agree to include those exact provisions without modifications in every subcontract, as our subcontractors are engaged across our book of business, rather than for one specific customer. However, we will be responsible for services provided by our subcontractors to the same extent that we would have been had we performed those services without the use of a subcontractor.</b></p>
X	<p><b>C. EMPLOYEE WORK ELIGIBILITY STATUS</b></p> <p>The Vendor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.</p> <p><b>Confirmed. We are registered with the federal government to use the E-Verify system. Our company number in E-Verify is 438670. The Memo of Understanding was executed on August 9, 2011, and the first verification was initiated on September 1, 2011.</b></p> <p>If the Vendor is an individual or sole proprietorship, the following applies:</p> <ol style="list-style-type: none"> <li>1. The Vendor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at <a href="https://das.nebraska.gov/materiel/docs/pdf/Individual%20or%20Sole%20Proprietor%20United%20States%20Attestation%20Form%20English%20and%20Spanish.pdf">https://das.nebraska.gov/materiel/docs/pdf/Individual%20or%20Sole%20Proprietor%20United%20States%20Attestation%20Form%20English%20and%20Spanish.pdf</a></li> <li>2. The completed United States Attestation Form should be submitted with the Solicitation response.</li> <li>3. If the Vendor indicates on such attestation form that he or she is a qualified alien, the Vendor agrees to provide the US Citizenship and Immigration Services documentation required to verify the Vendor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.</li> <li>4. The Vendor understands and agrees that lawful presence in the United States is required, and the Vendor may be disqualified, or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. § 4-108.</li> </ol> <p><b>Not applicable.</b></p>



X	<p><b>D. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT NONDISCRIMINATION (Nonnegotiable)</b></p> <p>The Vendor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Vendors of the State of Nebraska, and their Subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §§ 48-1101 to 48-1125). The Vendor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The Vendor shall insert a similar provision in all Subcontracts for goods and services to be covered by any contract resulting from this Solicitation.</p> <p><b>Confirmed. UnitedHealth Group is committed to Equal Employment Opportunity (EEO) and to a work environment free of harassment. The policy of UnitedHealth Group is that people will be employed and promoted on the basis of their individual qualifications for the job and without regard to race, color, creed, public assistance, gender, gender identity and/or expression, religion, sexual orientation, national origin, ancestry, citizenship status, marital status, age, disabilities, genetic information, or status as a special disabled veteran, veteran of the Vietnam era, other eligible protected veteran, or any other characteristic protected under federal, state or local laws.</b></p> <p><b>UnitedHealth Group complies with the Fair Labor Standards Act, Fair Employment Practices, Equal Opportunity Employment Act and all other applicable federal, state and local employment regulations.</b></p> <p><b>Prior to selecting subcontractors, we complete a thorough review of their qualifications. Further, we will be responsible for holding our vendors to the same standards and requirements to which we agree. We will accept responsibility to the extent that our subcontracted vendor fails to meet any contractual obligation assumed by us.</b></p>
X	<p><b>F. DISCOUNTS</b></p> <p>Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the solicitation response. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.</p> <p><b>This is not applicable to the services we are proposing.</b></p>
X	<p><b>G. PRICES</b></p> <p>Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Solicitation. No additional charges will be allowed for packing, packages, or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.</p> <p>Prices submitted on the cost sheet, once accepted by the State, shall remain fixed for the first two (2) years of the contract. Any request for a price increase subsequent to the first two (2) years of the contract shall not exceed four percent (4 %) of the price proposed for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support the price increase.</p> <p>The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.</p> <p>The State will be given full proportionate benefit of any decreases for the term of the contract.</p> <p><b>We may change the disability insurance rates and plan provisions:</b></p> <ul style="list-style-type: none"> <li>■ if, after the initial enrollment, lives and/or volume deviates more than 10%</li> <li>■ if the customer requests a plan change resulting in a rate change</li> <li>■ if regulatory changes result in a rate change</li> </ul> <p><b>We generally provide a minimum of 30 days' notice of any rate change. The time frame may be longer if required by law. We will present the underwriting methodology used to determine renewal rates, along with applicable experience data and alternate options, as necessary.</b></p>

X	<p><b>I. OWNERSHIP OF INFORMATION AND DATA / DELIVERABLES</b></p> <p>The State shall have the unlimited right to publish, duplicate, use, and disclose all information and data developed or obtained by the Vendor on behalf of the State pursuant to this contract.</p> <p>The State shall own and hold exclusive title to any deliverable developed as a result of this contract. Vendor shall have no ownership interest or title, and shall not patent, license, or copyright, duplicate, transfer, sell, or exchange, the design, specifications, concept, or deliverable.</p> <p><b>UnitedHealthcare and its affiliates, acting as the covered entity for the State of Nebraska’s employee benefits plans and consistent with UnitedHealthcare’s data policy, will make reasonably necessary information available for State of Nebraska and/or delegates to perform plan administration functions, except as prohibited by law or third-party contract, with appropriate confidentiality/hold harmless agreements in place. We will maintain confidentiality of the information, complying with applicable laws when using or releasing confidential information.</b></p>
X	<p><b>J. INSURANCE REQUIREMENTS</b></p> <p>The Vendor shall throughout the term of the contract maintain insurance as specified herein and provide the State a current Certificate of Insurance/Acord Form (COI) verifying the coverage. The Vendor shall not commence work on the contract until the insurance is in place. If Vendor subcontracts any portion of the Contract the Vendor must, throughout the term of the contract, either:</p> <ol style="list-style-type: none"> <li>1. Provide equivalent insurance for each subcontractor and provide a COI verifying the coverage for the subcontractor,</li> <li>2. Require each subcontractor to have equivalent insurance and provide written notice to the State that the Vendor has verified that each subcontractor has the required coverage; or,</li> <li>3. Provide the State with copies of each subcontractor’s Certificate of Insurance evidencing the required coverage.</li> </ol> <p><b>Subcontractors are not named as insureds under our policy. However, we require our subcontractors to maintain adequate levels of insurance and we will be responsible for services provided by our subcontractors to the same extent that we would have been, had we performed those services without the use of a subcontractor.</b></p> <p><b>Our organization leverages external third-party subcontractors to augment our operations and service offerings, when and where appropriate. We have programs in place to assure that these subcontractors meet relevant performance, operational, contractual/compliance and regulatory standards. In general, subcontractors are selected based on the strategic needs of our entire organization and dependent on the subcontractors’ abilities to comply with our requirements.</b></p> <p><b>Because of the broad spectrum of UnitedHealth Group businesses and subcontractor relationships, we are unable to provide a complete list of proposed subcontractors at this time.</b></p> <p><b>As our subcontractors are typically engaged across our book of business, rather than for specific customers, the attached is a representative list of our core subcontractors in each service category relevant to this proposal. This list is not all inclusive and is subject to change to accommodate our business needs.</b></p> <p><b>The details of our relationships with the subcontractors listed in the proprietary information folder are confidential information of UnitedHealth Group and constitute commercially sensitive and proprietary information.</b></p> <p>The Vendor shall not allow any Subcontractor to commence work until the Subcontractor has equivalent insurance. The failure of the State to require a COI, or the failure of the Vendor to provide a COI or require subcontractor insurance shall not limit, relieve, or decrease the liability of the Vendor hereunder.</p> <p><b>Subcontractors are not named as insureds under our policy. However, we require our subcontractors to maintain adequate levels of insurance and we will be responsible for services provided by our subcontractors to the same extent that we would have been, had we performed those services without the use of a subcontractor.</b></p> <p>In the event that any policy written on a claims-made basis terminates or is canceled during the term of the contract or within three (3) years of termination or expiration of the contract, the Vendor shall obtain</p>

an extended discovery or reporting period, or a new insurance policy, providing coverage required by this contract for the term of the contract and three (3) years following termination or expiration of the contract.

**Confirmed.**

If by the terms of any insurance a mandatory deductible is required, or if the Vendor elects to increase the mandatory deductible amount, the Vendor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

**Confirmed.**

Notwithstanding any other clause in this Contract, the State may recover up to the liability limits of the insurance policies required herein.

**State of Nebraska may recover up to the liability limits of the insurance policies required herein provided Vendor is found to be liable for the loss and the amount of the claim and/or damage is equivalent to said limits.**

**4. WORKERS' COMPENSATION INSURANCE**

The Vendor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contactors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the Vendor shall require the Subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the Subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. **The policy shall include a waiver of subrogation in favor of the State. The COI shall contain the mandatory COI subrogation waiver language found hereinafter.** The amounts of such insurance shall not be less than the limits stated hereinafter. For employees working in the State of Nebraska, the policy must be written by an entity authorized by the State of Nebraska Department of Insurance to write Workers' Compensation and Employer's Liability Insurance for Nebraska employees.

**Confirmed.**

**5. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE**

The Vendor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Vendor and any Subcontractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, which may arise from operations under this contract, whether such operation be by the Vendor or by any Subcontractor or by anyone directly or indirectly employed by either of them, and the amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an **occurrence basis**, and provide Premises/Operations, Products/Completed Operations, Independent Vendors, Personal Injury, and Contractual Liability coverage. **The policy shall include the State, and others as required by the contract documents, as Additional Insured(s). This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory. The COI shall contain the mandatory COI liability waiver language found hereinafter.** The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned, and Hired vehicles.

**We agree to maintain commercial general liability and auto liability insurance in an amount not less than the limits stated herein on an occurrence basis. The general liability insurance will include premises/ operations, products/ completed operations, vicarious liability for independent vendors, personal injury, and contractual liability coverage and protect vendor against claims for property and/ bodily injury, including death, that may arise in association from operations and work performed under this contract.**

**Subcontractors are not named as insureds under our policy. We require our subcontractors to maintain adequate levels of insurance and we will be responsible for services provided by our subcontractors to the same extent that we would have been,**

had we performed those services without the use of a subcontractor. We agree to name State of Nebraska, and others as required by the contract documents, as additional insured(s) under the general liability insurance and it shall be considered primary and non-contributory. The certificate of insurance (COI) shall contain the mandatory COI liability waiver language found hereinafter.

<b>REQUIRED INSURANCE COVERAGE</b>	
<b>COMMERCIAL GENERAL LIABILITY</b>	
General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 per occurrence
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Medical Payments	\$10,000 any one person
Damage to Rented Premises (Fire)	\$300,000 each occurrence
Contractual	Included
<del>XCU Liability (Explosion, Collapse, and Underground Damage)</del>	<del>Included</del>
Independent Vendors	Included
Abuse & Molestation	Included
<i>If higher limits are required, the Umbrella/Excess Liability limits are allowed to satisfy the higher limit.</i>	
<b>WORKER'S COMPENSATION</b>	
Employers Liability Limits	\$500K/\$500K/\$500K
Statutory Limits- All States	Statutory - State of Nebraska
Voluntary Compensation	Statutory
<b>COMMERCIAL AUTOMOBILE LIABILITY</b>	
Bodily Injury/Property Damage	\$1,000,000 combined single limit
Include All Owned, Hired & Non-Owned Automobile liability	Included
<del>Motor Carrier Act Endorsement</del>	<del>Where Applicable</del>
<b>UMBRELLA/EXCESS LIABILITY</b>	
Over Primary Insurance	\$5,000,000 per occurrence
<b>PROFESSIONAL LIABILITY</b>	
Professional liability (Medical Malpractice)	Limits consistent with Nebraska Medical Malpractice Cap
Qualification Under Nebraska Excess Fund	
All Other Professional Liability (Errors & Omissions)	\$10,000,000 Per Claim / \$20,000,000 Aggregate
<b>COMMERCIAL CRIME</b>	
Crime/Employee Dishonesty Including 3rd Party Fidelity	\$2,000,000
<b>CYBER LIABILITY</b>	
Breach of Privacy, Security Breach, Denial of Service, Remediation, Fines and Penalties	\$5,000,000
<b>MANDATORY COI SUBROGATION WAIVER LANGUAGE</b>	
"Workers' Compensation policy shall include a waiver of subrogation in favor of the State of Nebraska."	
<b>MANDATORY COI LIABILITY WAIVER LANGUAGE</b>	
"Commercial General Liability & Commercial Automobile Liability policies shall name the State of Nebraska as an Additional Insured and the policies shall be primary and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory as additionally insured."	

Agreed with deviations to XCU (Explosion, Collapse and Underground Damage) coverage and vicarious liability coverage for independent vendors/contractors under commercial general liability insurance.

6. EVIDENCE OF COVERAGE

		<p>The Vendor shall furnish the Contract Manager, via email, with a certificate of insurance coverage complying with the above requirements prior to beginning work at:</p> <p>120084 O5  Department of Administrative Services  State Purchasing Bureau  Attn: Brook Taylor  1526 K Street, Suite 130  Lincoln, NE 68508  Brook.Taylor@nebraska.gov</p> <p>These certificates or the cover sheet shall reference the solicitation number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration, and amounts and types of coverage afforded. If the State is damaged by the failure of the Vendor to maintain such insurance, then the Vendor shall be responsible for all reasonable costs properly attributable thereto.</p> <p><b>Confirmed.</b></p> <p>Reasonable notice of cancellation of any required insurance policy must be submitted to the contract manager as listed above when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.</p> <p><b>We agree to provide a 30-day advance notification of cancellation of required coverage as contractually required.</b></p>
X		<p><b>O. DISASTER RECOVERY/BACK UP PLAN</b>  The Vendor shall have a disaster recovery and back-up plan, of which a copy should be provided upon request to the State, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue delivery of goods and services as specified under the specifications in the contract in the event of a disaster.</p> <p><b>Due to the sensitive nature of the information, our complete business continuity and disaster recovery plans are considered proprietary and confidential. For audit purposes, the plans may be viewed in a controlled environment with UnitedHealth Group subject matter experts available to answer questions. The plans may not be copied or removed after the meeting. This policy is in place to protect not only UnitedHealth Group operations and employees, but also the security, integrity, and confidentiality of protected information.</b></p>
X		<p><b>P. DRUG POLICY</b>  Vendor certifies it maintains a drug free workplace environment to ensure worker safety and workplace integrity. Vendor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.</p> <p><b>Confirmed. We confirm that our organization is currently operating in material compliance with all relevant federal and state laws and regulations relating to the services we are proposing to provide. We can provide a copy of the drug free workplace policy upon request.</b></p>
X		<p><b>Q. WARRANTY</b>  Despite any clause to the contrary, the Vendor represents and warrants that its services hereunder shall be performed by competent personnel and shall be of professional quality consistent with generally accepted industry standards for the performance of such services and shall comply in all respects with the requirements of this Agreement. For any breach of this warranty, the Vendor shall, for a period of ninety (90) days from performance of the service, perform the services again, at no cost to the State, or if Vendor is unable to perform the services as warranted, Vendor shall reimburse the State all fees paid to Vendor for the unsatisfactory services. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.</p> <p><b>This is not applicable to the services we are proposing. Correction or reperformance of services under warranty requirements are typically specific to companies that provide tangible goods and materials or construction companies. Our agreements are not traditional goods agreements and</b></p>

		<p><b>are based on a complex array of services that are uniquely packaged to fit each individual customer's needs.</b></p>
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**A. INDEPENDENT VENDOR / OBLIGATIONS**

It is agreed that the Vendor is an independent Vendor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.

The Vendor is solely responsible for fulfilling the contract. The Vendor or the Vendor's representative shall be the sole point of contact regarding all contractual matters.

The Vendor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Vendor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.

By-name personnel commitments made in the bidder's solicitation response shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.

All personnel assigned by the Vendor to the contract shall be employees of the Vendor or a subcontractor and shall be fully qualified to perform the work required herein. Personnel employed by the Vendor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Vendor or the subcontractor respectively.

With respect to its employees, the Vendor agrees to be solely responsible for the following:

1. Any and all pay, benefits, and employment taxes and/or other payroll withholding,
2. Any and all vehicles used by the Vendor's employees, including all insurance required by state law,
3. Damages incurred by Vendor's employees within the scope of their duties under the contract,
4. Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law,
5. Determining the hours to be worked and the duties to be performed by the Vendor's employees; and,
6. All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Vendor, its officers, agents, or subcontractors or subcontractor's employees).

If the Vendor intends to utilize any subcontractor, the subcontractor's level of effort, tasks, and time allocation should be clearly defined in the solicitation response. The Vendor shall agree that it will not utilize any subcontractors not specifically included in its solicitation response in the performance of the contract without the prior written authorization of the State. If the Vendor subcontracts any of the work, the Vendor agrees to pay any and all subcontractors in accordance with the Vendor's agreement with the respective subcontractor(s).

The State reserves the right to require the Vendor to reassign or remove from the project any Vendor or subcontractor employee.

Vendor shall insure that the terms and conditions contained in any contract with a subcontractor does not conflict with the terms and conditions of this contract.

The Vendor shall include a similar provision, for the protection of the State, in the contract with any Subcontractor engaged to perform work on this contract.

**B. FOREIGN ADVERSARY CONTRACTING PROHIBITION ACT CERTIFICATION (Nonnegotiable)**

The Vendor certifies that it is not a scrutinized company as defined under the Foreign Adversary Contracting Prohibition Act, Neb. Rev. Stat. Sec. § 73-903 (5); that it will not subcontract with any scrutinized company for any aspect of performance of the contemplated contract; and that any products or services to be provided do not originate with a scrutinized company.

**Confirmed.**

**C. EMPLOYEE WORK ELIGIBILITY STATUS**

The Vendor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.

If the Vendor is an individual or sole proprietorship, the following applies:

1. The Vendor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at <https://das.nebraska.gov/materiel/docs/pdf/Individual%20or%20Sole%20Proprietor%20United%20States%20Attestation%20Form%20English%20and%20Spanish.pdf>
2. The completed United States Attestation Form should be submitted with the Solicitation response.
3. If the Vendor indicates on such attestation form that he or she is a qualified alien, the Vendor agrees to provide the US Citizenship and Immigration Services documentation required to verify the Vendor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
4. The Vendor understands and agrees that lawful presence in the United States is required, and the Vendor may be disqualified, or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. § 4-108.

**Confirmed.**

**D. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION (Nonnegotiable)**

The Vendor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Vendors of the State of Nebraska, and their Subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §§ 48-1101 to 48-1125). The Vendor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The Vendor shall insert a similar provision in all Subcontracts for goods and services to be covered by any contract resulting from this Solicitation.

**Noted.**

**E. COOPERATION WITH OTHER VENDORS**

Vendor may be required to work with or in close proximity to other Vendors or individuals that may be working on same or different projects. The Vendor shall agree to cooperate with such other Vendors or individuals and shall not commit or permit any act which may interfere with the performance of work by any other Vendor or individual. Vendor is not required to compromise Vendor's intellectual property or proprietary information unless expressly required to do so by this contract.

**Noted.**

**F. DISCOUNTS**

Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the solicitation response. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**Noted.**

**G. PRICES**

Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Solicitation. No additional charges will be allowed for packing, packages, or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

Prices submitted on the cost sheet, once accepted by the State, shall remain fixed for the first two (2) years of the contract. Any request for a price increase subsequent to the first two (2) years of the contract shall not exceed four percent (4 %) of the price proposed for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support the price increase.

**The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.**

**The State will be given full proportionate benefit of any decreases for the term of the contract.**

**H. PERMITS, REGULATIONS, LAWS XX-UW per Legal**

The contract price shall include the cost of all royalties, licenses, permits, and approvals, whether arising from patents, trademarks, copyrights or otherwise, that are in any way involved in the contract. The Vendor shall obtain and pay for all royalties, licenses, and permits, and approvals necessary for the execution of the contract. The Vendor must guarantee that it has the full legal right to the materials, supplies, equipment, software, and other items used to execute this contract.

**Confirmed.**

**I. OWNERSHIP OF INFORMATION AND DATA / DELIVERABLES**

The State shall have the unlimited right to publish, duplicate, use, and disclose all information and data developed or obtained by the Vendor on behalf of the State pursuant to this contract.

The State shall own and hold exclusive title to any deliverable developed as a result of this contract. Vendor shall have no ownership interest or title, and shall not patent, license, or copyright, duplicate, transfer, sell, or exchange, the design, specifications, concept, or deliverable.

**J. INSURANCE REQUIREMENTS**

The Vendor shall throughout the term of the contract maintain insurance as specified herein and provide the State a current Certificate of Insurance/Acord Form (COI) verifying the coverage. The Vendor shall not commence work on the contract until the insurance is in place. If Vendor subcontracts any portion of the Contract the Vendor must, throughout the term of the contract, either:

1. Provide equivalent insurance for each subcontractor and provide a COI verifying the coverage for the subcontractor,
2. Require each subcontractor to have equivalent insurance and provide written notice to the State that the Vendor has verified that each subcontractor has the required coverage; or,
3. Provide the State with copies of each subcontractor's Certificate of Insurance evidencing the required coverage.

The Vendor shall not allow any Subcontractor to commence work until the Subcontractor has equivalent insurance. The failure of the State to require a COI, or the failure of the Vendor to provide a COI or require subcontractor insurance shall not limit, relieve, or decrease the liability of the Vendor hereunder.

In the event that any policy written on a claims-made basis terminates or is canceled during the term of the contract or within three (3) years of termination or expiration of the contract, the Vendor shall obtain an extended discovery or reporting period, or a new insurance policy, providing coverage required by this contract for the term of the contract and three (3) years following termination or expiration of the contract.

If by the terms of any insurance a mandatory deductible is required, or if the Vendor elects to increase the mandatory deductible amount, the Vendor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

Notwithstanding any other clause in this Contract, the State may recover up to the liability limits of the insurance policies required herein.



**4. WORKERS' COMPENSATION INSURANCE**

The Vendor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contactors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the Vendor shall require the Subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the Subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. **The policy shall include a waiver of subrogation in favor of the State. The COI shall contain the mandatory COI subrogation waiver language found hereinafter.** The amounts of such insurance shall not be less than the limits stated hereinafter. For employees working in the State of Nebraska, the policy must be written by an entity authorized by the State of Nebraska Department of Insurance to write Workers' Compensation and Employer's Liability Insurance for Nebraska employees.

**5. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE**

The Vendor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Vendor and any Subcontractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, which may arise from operations under this contract, whether such operation be by the Vendor or by any Subcontractor or by anyone directly or indirectly employed by either of them, and the amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an **occurrence basis**, and provide Premises/Operations, Products/Completed Operations, Independent Vendors, Personal Injury, and Contractual Liability coverage. **The policy shall include the State, and others as required by the contract documents, as Additional Insured(s). This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory. The COI shall contain the mandatory COI liability waiver language found hereinafter.** The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned, and Hired vehicles.

<b>REQUIRED INSURANCE COVERAGE</b>	
<b>COMMERCIAL GENERAL LIABILITY</b>	
General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 per occurrence
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Medical Payments	\$10,000 any one person
Damage to Rented Premises (Fire)	\$300,000 each occurrence
Contractual	Included
XCU Liability (Explosion, Collapse, and Underground Damage)	Included
Independent Vendors	Included
Abuse & Molestation	Included
<i>If higher limits are required, the Umbrella/Excess Liability limits are allowed to satisfy the higher limit.</i>	
<b>WORKER'S COMPENSATION</b>	
Employers Liability Limits	\$500K/\$500K/\$500K
Statutory Limits- All States	Statutory - State of Nebraska
Voluntary Compensation	Statutory
<b>COMMERCIAL AUTOMOBILE LIABILITY</b>	
Bodily Injury/Property Damage	\$1,000,000 combined single limit
Include All Owned, Hired & Non-Owned Automobile liability	Included
Motor Carrier Act Endorsement	Where Applicable
<b>UMBRELLA/EXCESS LIABILITY</b>	
Over Primary Insurance	\$5,000,000 per occurrence
<b>PROFESSIONAL LIABILITY</b>	
Professional liability (Medical Malpractice)	Limits consistent with Nebraska Medical Malpractice Cap
Qualification Under Nebraska Excess Fund	
All Other Professional Liability (Errors & Omissions)	\$10,000,000 Per Claim / \$20,000,000 Aggregate
<b>COMMERCIAL CRIME</b>	
Crime/Employee Dishonesty Including 3rd Party Fidelity	\$2,000,000
<b>CYBER LIABILITY</b>	
Breach of Privacy, Security Breach, Denial of Service, Remediation, Fines and Penalties	\$5,000,000
<b>MANDATORY COI SUBROGATION WAIVER LANGUAGE</b>	
"Workers' Compensation policy shall include a waiver of subrogation in favor of the State of Nebraska."	
<b>MANDATORY COI LIABILITY WAIVER LANGUAGE</b>	
"Commercial General Liability & Commercial Automobile Liability policies shall name the State of Nebraska as an Additional Insured and the policies shall be primary and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory as additionally insured."	

**6. EVIDENCE OF COVERAGE**

The Vendor shall furnish the Contract Manager, via email, with a certificate of insurance coverage complying with the above requirements prior to beginning work at:

120084 O5  
 Department of Administrative Services  
 State Purchasing Bureau  
 Attn: Brook Taylor  
 1526 K Street, Suite 130  
 Lincoln, NE 68508  
 Brook.Taylor@nebraska.gov

These certificates or the cover sheet shall reference the solicitation number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration, and amounts and types of coverage afforded. If the State is damaged by the failure of the Vendor to maintain such insurance, then the Vendor shall be responsible for all reasonable costs properly attributable thereto.

Reasonable notice of cancellation of any required insurance policy must be submitted to the contract manager as listed above when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.

**7. DEVIATIONS**

The insurance requirements are subject to limited negotiation. Negotiation typically includes, but is not necessarily limited to, the correct type of coverage, necessity for Workers' Compensation, and the type of automobile coverage carried by the Vendor.

**K. ANTITRUST**

The Vendor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

**Noted.**

**L. CONFLICT OF INTEREST**

By submitting a solicitation response, vendor certifies that no relationship exists between the vendor and any person or entity which either is, or gives the appearance of, a conflict of interest related to this solicitation or project.

Vendor further certifies that vendor will not employ any individual known by vendor to have a conflict of interest nor shall vendor take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its contractual obligations hereunder or which creates an actual or appearance of conflict of interest.

If there is an actual or perceived conflict of interest, vendor shall provide with its solicitation response a full disclosure of the facts describing such actual or perceived conflict of interest and a proposed mitigation plan for consideration. The State will then consider such disclosure and proposed mitigation plan and either approve or reject as part of the overall solicitation response evaluation.

**Noted.**

**M. ADVERTISING**

The Vendor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its goods or services are endorsed or preferred by the State. Any publicity releases pertaining to the project shall not be issued without prior written approval from the State.

**N. NEBRASKA TECHNOLOGY ACCESS STANDARDS (Nonnegotiable)**

1. The State of Nebraska is committed to ensuring that all information and communication technology (ICT), developed, leased, or owned by the State of Nebraska, affords equivalent access to employees, program participants and members of the public with disabilities, as it affords to employees, program participants and members of the public who are not persons with disabilities.
2. By entering into this Contract, Vendor understands and agrees that if the Vendor is providing a product or service that contains ICT, as defined in subsection 3 below and such ICT is intended to be directly interacted with by the user or is public facing, such ICT must provide equivalent access, or be modified during implementation to afford equivalent access, to employees, program participants, and members of the public who have and who do not have disabilities. The Vendor may comply with this section by complying with Section 508 of the Rehabilitation Act of 1973, as amended, and its implementing standards adopted and promulgated by the U.S. Access Board.
3. ICT means information technology and other equipment, systems, technologies, or processes, for which the principal function is the creation, manipulation, storage, display, receipt, or transmission of electronic data and information, as well as any associated content. Vendor hereby agrees ICT includes computers and peripheral equipment, information kiosks and transaction machines, telecommunications equipment, customer premises equipment, multifunction office machines, software, applications, web sites, videos, and electronic documents. For the purposes of these assurances, ICT does not include ICT that is used exclusively by a Vendor.

**O. DISASTER RECOVERY/BACK UP PLAN**

The Vendor shall have a disaster recovery and back-up plan, of which a copy should be provided upon request to the State, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue delivery of goods and services as specified under the specifications in the contract in the event of a disaster.

**P. DRUG POLICY**

Vendor certifies it maintains a drug free workplace environment to ensure worker safety and workplace integrity. Vendor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**Q. WARRANTY**

Despite any clause to the contrary, the Vendor represents and warrants that its services hereunder shall be performed by competent personnel and shall be of professional quality consistent with generally accepted industry standards for the performance of such services and shall comply in all respects with the requirements of this Agreement. For any breach of this warranty, the Vendor shall, for a period of ninety (90) days from performance of the service, perform the services again, at no cost to the State, or if Vendor is unable to perform the services as warranted, Vendor shall reimburse the State all fees paid to Vendor for the unsatisfactory services. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

**R. TIME IS OF THE ESSENCE**

Time is of the essence with respect to Vendor's performance and deliverables pursuant to this Contract.

## IV. PAYMENT

Bidder should read the Payment clauses within this section and must initial either “Accept All Terms and Conditions Within Section as Written” or “Exceptions Taken to Payment clauses Within Section as Written” in the table below. If the bidder takes any exceptions, they must provide the following within the “Exceptions” field of the table below (Bidder may provide responses in separate attachment if multiple exceptions are taken):

1. The specific clause, including section reference, to which an exception has been taken;
2. An explanation of why the bidder took exception to the clause; and
3. Provide alternative language to the specific clause within the solicitation response.

By signing the solicitation, bidder agrees to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the solicitation response. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the solicitation response. The State reserves the right to reject solicitation responses that attempt to substitute the bidder’s commercial contracts and/or documents for this solicitation.

**Our fully insured plan documents are filed and approved by appropriate regulatory agencies. As a result, any change to such documents (e.g., inclusion of proposal terms) could potentially require a customer-specific filing and approval. Our standard group policy and COC already include necessary mandated benefits and other provisions required by each state’s department of insurance. We encourage our fully insured customers to use our filed and approved group policy and COC.**

Accept All Payment Clauses Within Section as Written (Initial)	Exceptions Taken to Payment Clauses Within Section as Written RB	Exceptions: (Bidder must note the specific clause, including section reference, to which an exception has been taken, an explanation of why the bidder took exception to the clause, and provide alternative language to the specific clause within the solicitation response.)
	X	<p><b>C. INVOICES</b></p> <p>Invoices for payments must be submitted by the Vendor to the agency requesting the services with sufficient detail to support payment. Invoices should be emailed to Department of Administrative Services, Employee Wellness and Benefits at <a href="mailto:kris.bourke@nebraska.gov">kris.bourke@nebraska.gov</a> and <a href="mailto:as.employeebenefits@nebraska.gov">as.employeebenefits@nebraska.gov</a> .</p> <p>The invoice must contain the State’s Account number and or ID number and the Coverage Period being billed. The invoice must list each plan and rates for the plans. Premiums are deducted via payroll on a Bi-Weekly and/or Monthly basis. After the close of business each month the total premiums deducted are paid to the Contractor via ACH payment. Premiums are not paid in advance. Example, August premiums would not be paid to the Contractor until after close of business on August 31st. In the example above, the 45 days starts on September 1st. As premiums are sent via ACH an Excel or PDF Report will be generated and provided to the Contractor by the State as backup documentation for the premiums paid. The Report is produced manually and date of completion may vary from month to month.</p> <p>The terms and conditions included in the Vendor’s invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon the State, and no action by the State, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping the State with respect to any such term or condition, unless the invoice term or condition has been previously agreed to by the State as an amendment to the contract. <b>The State shall have forty-five (45) calendar days to pay after a valid and accurate invoice is received by the State.</b></p> <p><b>We will continue the current billing arrangement in place today and will provide a 45-day grace period.</b></p>

	<b>X</b>	<p><b>D. INSPECTION AND APPROVAL</b> Final inspection and approval of all work required under the contract shall be performed by the designated State officials.</p> <p>The State and/or its authorized representatives shall have the right to enter any premises where the Vendor or Subcontractor duties under the contract are being performed, and to inspect, monitor or otherwise evaluate the work being performed. All inspections and evaluations shall be at reasonable times and in a manner that will not unreasonably delay work.</p> <p><b>The inspection and testing of our facilities and processes for producing materials is not applicable to the products and services included in our quote. Our services are not durable goods, but administration of which “agreement or compliance” can be assessed through audit rather than inspection.</b></p> <p><b>We will make available to State of Nebraska, or a mutually acceptable designee, relevant information reasonably necessary for you to perform planning, administration and financial functions, except as may be prohibited by law or by third-party contract.</b></p> <p><b>Under a fully insured arrangement, we do not support customer audits of our claim records, since we assume the medical plan administration risk.</b></p>
	<b>X</b>	<p><b>G. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Nonnegotiable)</b> The State’s obligation to pay amounts due on the Contract for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Vendor written notice thirty (30) calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Vendor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Vendor be paid for a loss of anticipated profit.</p> <p><b>Upon any termination of the group policy, the customer shall be and shall remain liable to us for the payment of any and all premiums that are unpaid at the time of termination, including a pro rata fee for any period this policy was in force during the grace period preceding the termination.</b></p>

**A. PROHIBITION AGAINST ADVANCE PAYMENT (Nonnegotiable)**

Pursuant to Neb. Rev. Stat. § 81-2403, “[n]o goods or services shall be deemed to be received by an agency until all such goods or services are completely delivered and finally accepted by the agency.”

**B. TAXES (Nonnegotiable)**

The State is not required to pay taxes and assumes no such liability as a result of this Solicitation. The Vendor may request a copy of the Nebraska Department of Revenue, Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption, Form 13 for their records. Any property tax payable on the Vendor's equipment which may be installed in a state-owned facility is the responsibility of the Vendor.

**C. INVOICES**

Invoices for payments must be submitted by the Vendor to the agency requesting the services with sufficient detail to support payment. Invoices should be emailed to Department of Administrative Services, Employee Wellness and Benefits at [kris.bourke@nebraska.gov](mailto:kris.bourke@nebraska.gov) and [as.employeebenefits@nebraska.gov](mailto:as.employeebenefits@nebraska.gov) .

The invoice must contain the State’s Account number and or ID number and the Coverage Period being billed. The invoice must list each plan and rates for the plans. Premiums are deducted via payroll on a Bi-Weekly and/or Monthly basis. After the close of business each month the total premiums deducted are paid to the Contractor via ACH payment. Premiums are not paid in advance. Example, August premiums would not be paid to the Contractor until after close of business on August 31st. In the example above, the 45 days starts on September 1st. As premiums are sent via ACH an Excel or PDF Report will be generated and provided to the Contractor by the State as backup documentation for the premiums paid. The Report is produced manually and date of completion may vary from month to month.

The terms and conditions included in the Vendor's invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon the State, and no action by the State, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping the State with respect to any such term or condition, unless the invoice term or condition has been previously agreed to by the State as an amendment to the contract. **The State shall have forty-five (45) calendar days to pay after a valid and accurate invoice is received by the State.**

**D. INSPECTION AND APPROVAL**

Final inspection and approval of all work required under the contract shall be performed by the designated State officials.

The State and/or its authorized representatives shall have the right to enter any premises where the Vendor or Subcontractor duties under the contract are being performed, and to inspect, monitor or otherwise evaluate the work being performed. All inspections and evaluations shall be at reasonable times and in a manner that will not unreasonably delay work.

**E. PAYMENT (Nonnegotiable)**

Payment will be made by the responsible agency in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. § 81-2403). The State may require the Vendor to accept payment by electronic means such as ACH deposit. In no event shall the State be responsible or liable to pay for any goods and services provided by the Vendor prior to the Effective Date of the contract, and the Vendor hereby waives any claim or cause of action for any such goods or services.

**F. LATE PAYMENT (Nonnegotiable)**

The Vendor may charge the responsible agency interest for late payment in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §§ 81-2401 through 81-2408).

**G. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Nonnegotiable)**

The State's obligation to pay amounts due on the Contract for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Vendor written notice thirty (30) calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Vendor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Vendor be paid for a loss of anticipated profit.

**H. RIGHT TO AUDIT (First Paragraph is Nonnegotiable)**

The State shall have the right to audit the Vendor's performance of this contract upon a thirty (30) days' written notice. Vendor shall utilize generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract (Information) to enable the State to audit the contract. (Neb. Rev. Stat. § 84-304 et seq.) The State may audit, and the Vendor shall maintain, the Information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Vendor shall make the Information available to the State at Vendor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Vendor so elects, the Vendor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. Under no circumstance will the Vendor be required to create or maintain documents not kept in the ordinary course of Vendor's business operations, nor will Vendor be required to disclose any information, including but not limited to product cost data, which is confidential or proprietary to Vendor.

The Parties shall pay their own costs of the audit unless the audit finds a previously undisclosed overpayment by the State. If a previously undisclosed overpayment exceeds one-half of one percent (.5%) of the total contract billings, or if fraud, material misrepresentations, or non-performance is discovered on the part of the Vendor, the Vendor shall reimburse the State for the total costs of the audit. Overpayments and audit costs owed to the State shall be paid within ninety (90) days of written notice of the claim. The Vendor agrees to correct any material weaknesses or condition found as a result of the audit.

## V. PROJECT DESCRIPTION AND SCOPE OF WORK

The bidder should provide the following information in response to this Solicitation.

### A. PROJECT OVERVIEW

The State of Nebraska (“the State”), through the Department of Administrative Services, currently offers Short Term Disability (STD) and Long-Term Disability (LTD) to State employees. The State is seeking proposals from qualified disability carriers to provide fully insured STD and LTD benefits, for the approximate 17,221 eligible state permanent and temporary (assignment of 6 months or longer and work 20 hours or more per week) employees, effective July 1, 2025.

#### **Noted.**

The purpose of this RFP is to select a vendor to provide all necessary and required services including staffing, systems and other critical components, which advances early return to work, notifications, insurance, fully insured premiums, claims adjudication, claims payment, customer service, underwriting, consulting, and reports for the State of Nebraska for both STD and LTD:

1. Short Term Disability (STD) plan (100% paid by the employee/post tax deductions), and
2. Long Term Disability (LTD) plan (100% paid by the employee/post tax deductions).

#### **Noted.**

There will need to be a true Open Enrollment allowed for all eligible employees, for both STD and LTD with no EOI requirement. Any Employee already enrolled in either benefit is not subject to pre-existing exclusion clause, and will be allowed to carry over their current coverage. However, the vendor can apply the pre-existing exclusion clause to any employee not currently enrolled.

**Effective July 1, 2025, an open enrollment has been approved for the voluntary STD and voluntary LTD. The pre-existing condition exclusion has been removed from the voluntary STD coverage; however it will apply to the voluntary LTD coverage.**

This RFP does not include group term life insurance, accidental death and dismemberment, optional term life insurance or any other employee benefits program.

#### **Noted.**

### B. CURRENT ENVIRONMENT

The current STD and LTD benefits with UnitedHealthcare include only one (1) elimination period option. A detailed description of age-banded premium rate for current STD and LTD benefit options can be found in Attachment B - Current Long Term Disability Benefits and Attachment C – Current Short Term Disability Benefits.

A summary of reports can be found in the following attachments:

1. Attachment D LTD Closed and Open Claims Listing for Group Report
2. Attachment E STD Closed and Open Claims Listing for Group Report
3. Attachment F LTD Group Paid by Month Report
4. Attachment G STD Group Paid by Month Report
5. Attachment H LTD Payment Details Report
6. Attachment I STD Payment Details Report
7. Attachment J LTD Claims Status Report
8. Attachment K STD Claims Status Report
9. Attachment L Census Report
10. Attachment M Eligibility Census
11. Attachment N Historical LTD Premium Payments

Coverage is 100% voluntary, with employees covering the full cost of coverage. Premium rates are age-banded for both permanent and temporary employees. The State maintains the same STD and LTD benefit options for employees under the labor contract as it does for those not under the labor contract. Of the State’s eligible permanent and temporary employees, 3,100 are currently enrolled in the current STD plan and 5,763 are currently enrolled in the current LTD plan.



The State will provide a fully insured, full-service administration, and 100% voluntary STD and LTD plan to the same population of permanent and temporary employees. The STD plan will provide 1<sup>st</sup> day accident coverage, 8<sup>th</sup> day illness coverage, and will pay benefits up to six (6) months with 60% income option. Employees will be required to exhaust their sick and donated leave balances to begin receiving STD benefit payments. The State requires that the STD run concurrently with the employees using at least five (5) sick days (40 hours), so the duration starts on day one. The LTD benefit offering will have one elimination period of six (6) months with 60% income option. Employees will be required to exhaust their sick and donated leave balances to begin receiving LTD benefit payments.

**Noted.**

**C. VENDOR REQUIREMENTS**

Attachment A is the Vendor Requirements Matrix with response boxes to be completed by bidders.

**Noted.**

**D. ADMINISTRATION REQUIREMENTS**

This section contains specific work requirements related to the administration of the employee disability plans. The table identifies whether the State of Nebraska or the vendor will perform the service. Vendor must provide the services, at a minimum, identified under the respective heading and coordinate the transition of cases that progress from short-term to long-term durations.

**Please refer to our responses under the “STD and LTD Vendor” heading below.**

**We confirm we will coordinate the transition of cases that progress from short-term to long-term durations.**

Responsibility	State of Nebraska	STD and LTD Vendor
1. ENROLLMENT and ELIGIBILITY	<ul style="list-style-type: none"> <li>• Collects contributions from employees.</li> <li>• Determines eligibility for enrollment/election of the plan and maintains a database of enrolled employees.</li> </ul>	<ul style="list-style-type: none"> <li>• Determines eligibility for plan benefit payments.</li> </ul> <p><b>Confirmed.</b></p>
2. CUSTOMER SERVICE	<ul style="list-style-type: none"> <li>• Assists agencies and participants with eligibility and enrollment issues.</li> <li>• Monitors the service agreements and insured contracts.</li> <li>• Monitors carrier's performance and reviews customer complaints.</li> </ul>	<ul style="list-style-type: none"> <li>• Assists participants and agencies with claims issues.</li> </ul> <p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>• Staffs a customer service department that provides telephone support to members via a toll-free number.</li> </ul> <p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>• Maintains telephone technology for the hearing and visually impaired.</li> </ul> <p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>• Responds to participant questions on enrollment, claims and benefits. Answer questions about the plan if directly outreached by a participant.</li> </ul> <p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>• Handles problems and complaints initially and pursues all other inquiries in a timely fashion and advises State of</li> </ul>

Responsibility	State of Nebraska	STD and LTD Vendor
		<p>NE of escalated issues and recurring patterns.</p> <p><b>We value our members' opinions and strive to resolve questions at the first telephone call. Processes have been put in place at our member service center to document, address and quickly and effectively resolve member inquiries. As a result, our first-call resolution rate is currently 90%.</b></p> <p><b>We document all inquiries in our automated, online system. The system tracks issues that cannot be resolved during the first call. Complaints received directly from the employee or employer will be responded to within 48 hours. Customer service managers and executive leaders monitor the turnaround time frames of open issues daily using reports generated by the inquiry system.</b></p> <p><b>Any claim specialist feedback or procedural updates that may result from a specific complaint will be addressed on a case-by-case basis. Depending upon the facts of the complaint, it may be necessary to solicit input from one or more internal resources to provide additional facts and/or clarify existing internal processes. These resources include, but are not limited to the underwriting, billing, sales, management and/or legal areas.</b></p> <p><b>We do not notify the employer of employee claim complaints.</b></p> <p><b>In addition, your account management team will communicate proactively, clearly and frequently to address any issues and concerns. They are a group of professionals dedicated to answering common day-to-day customer benefit questions and issue resolution. These individuals research and independently resolve questions and issues, or partner with other functional areas for resolution.</b></p>
3. COMMUNICATIONS	<ul style="list-style-type: none"> <li>Approves all communication materials prior to distribution. (Enrollment materials, benefit booklet, etc. shown in the following link/documents)</li> </ul>	<ul style="list-style-type: none"> <li>Develops enrollment materials.</li> </ul> <p><b>Confirmed.</b></p>

Responsibility	State of Nebraska	STD and LTD Vendor
	<ul style="list-style-type: none"> <li>• <a href="https://das.nebraska.gov/personnel/wellness/disability-benefits.html">https://das.nebraska.gov/personnel/wellness/disability-benefits.html</a></li> </ul>	<ul style="list-style-type: none"> <li>• Develops and produces a standard benefit description form and also makes it available in an electronic format.  <b>Confirmed.</b></li> <li>• Develops benefits booklet (Summary Plan Description (SPD)/ Certificate of Coverage). These can be sent electronically to the State to post on the website.  <b>Confirmed. We will continue to provide electronic COCs for posting to your intranet site.</b></li> <li>• Works with State of Nebraska communications personnel.  <b>Confirmed.</b></li> <li>• Provides content for direct employee communications at the State's request.  <b>Confirmed.</b></li> <li>• Provides assistance to State at Annual Open Enrollment meetings. Approximately 600 handouts/pamphlets/give away items should be provided for Open Enrollment  <b>Confirmed.</b></li> </ul>
4. CLAIMS PROCESSING		<ul style="list-style-type: none"> <li>• Processes all claims.  <b>Confirmed.</b></li> <li>• Maintains a process for the correction of under and over payments.  <b>Confirmed.</b></li> <li>• Issues W-2 forms to employees  <b>Confirmed.</b></li> <li>• Withhold Medicare taxes from the disabled employee's disability benefits and remits them to the federal government.</li> </ul>

Responsibility	State of Nebraska	STD and LTD Vendor
		<p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>Remits the State's portion of Medicare tax (from a State Medicare matching Fund) to the federal government.</li> </ul> <p><b>We generally transfer employer tax liability back to the employer, which includes the deposit of the employer share of FICA, SUTA, FUTA and W-2 reporting, unless the employer contracts with us for W-2 reporting or W-2 and FICA match reporting. Unemployment tax responsibility remains with the employer.</b></p>
5. CLAIM MANAGEMENT		<ul style="list-style-type: none"> <li>Maintains and provides effective case management and disability management programs.</li> </ul> <p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>Provides Return to Work services.</li> </ul> <p><b>Confirmed.</b></p> <ul style="list-style-type: none"> <li>Identifies and reports fraud.</li> </ul> <p><b>Confirmed.</b></p>
6. COORDINATION OF BENEFITS		<ul style="list-style-type: none"> <li>Coordinates with other programs that provide Deductible Income (offset income) when applicable. Responsible for coordinating with the member and/or State of Nebraska regarding offset income. This will help to eliminate overpayments.</li> </ul> <p><b>Confirmed.</b></p>
7. COORDINATION WITH OTHER INSURANCE COMPANIES OR VENDORS		<ul style="list-style-type: none"> <li>Coordinates with State's online enrollment vendor.</li> </ul> <p><b>Not applicable.</b></p> <ul style="list-style-type: none"> <li>Enrollment is completed on-line in the State's system. EOI (Evidence of Insurability) is either paper/online which is submitted and/or forwarded to the vendor for processing.</li> </ul> <p><b>Not applicable.</b></p>

Responsibility	State of Nebraska	STD and LTD Vendor
8. REPORTING		<ul style="list-style-type: none"> <li>• Monthly and quarterly claims paid/denied reports must be available no later than the end of the month following the close of the period in question. <b>Confirmed. We will continue to offer a variety of reporting options that provide valuable information to you. Our standard disability reports include:</b> <ul style="list-style-type: none"> <li>■ Benefits paid</li> <li>■ Claims by division</li> <li>■ Claim totals</li> </ul> </li> <li>• <b>Open, pending, closed and paid claim reports (without diagnosis) are also available.</b> <b>We will also continue to provide ad hoc reports upon request.</b></li> <li>• Provide a year-end financial accounting for the program within 60 days of the contract anniversary date.  <b>While we do not routinely provide a year-end reconciliation report, we can provide a bill-versus-paid report upon request.</b></li> </ul>
9. MISCELLANEOUS		<ul style="list-style-type: none"> <li>• Attends quarterly meetings with State of Nebraska and other meetings as requested by the State at insurance company expense.  <b>Confirmed.</b></li> <li>• Provides proposed fee changes by January 1 for the subsequent July 1 start date unless otherwise requested by the State.  <b>Confirmed.</b></li> <li>• Advises State of any new regulatory compliance issues that affect the State's account.  <b>New laws impacting our business are disseminated to our relevant business areas. We periodically provide educational information about significant legal developments to our customers.</b></li> </ul>

**E. DELIVERABLES**

See attached Cost Proposal Sheet.

**Noted.**

## VI. SOLICITATION RESPONSE INSTRUCTIONS

This section documents the requirements that should be met by bidders in preparing the Corporate Overview, Technical Response, and Cost Sheet. Bidders should identify the subdivisions of "Project Description and Scope of Work" clearly in their solicitation response; failure to do so may result in disqualification. Failure to respond to a specific requirement may be the basis for elimination from consideration during the State's comparative evaluation.

**Noted.**

solicitation responses are due by the date and time shown in the Schedule of Events. Content requirements for the Corporate Overview, Technical Response, and Cost Sheet are presented separately in the following subdivisions: format and order:

**Noted.**

### A. SOLICITATION RESPONSE SUBMISSION

#### 1. CORPORATE OVERVIEW

The Corporate Overview section of the solicitation response should consist of the following subdivisions:

##### a. BIDDER IDENTIFICATION AND INFORMATION

The bidder should provide the full company or corporate name, address of the company's headquarters, entity organization (corporation, partnership, proprietorship), state in which the bidder is incorporated or otherwise organized to do business, year in which the bidder first organized to do business and whether the name and form of organization has changed since first organized.

**Please see our responses below.**

##### HEADQUARTERS

**UnitedHealth Group has its registered and principal executive offices at UnitedHealth Group Center, 9900 Bren Road East, Minnetonka, MN 55343.**

##### ENTITY ORGANIZATION

**UnitedHealth Group is a publicly held for-profit corporation.**

##### STATE OF INCORPORATION

**UnitedHealth Group was incorporated in Minnesota on January 25, 1977, and reincorporated in Delaware on July 1, 2015.**

##### YEAR FOUNDED

**UnitedHealth Group began as a leader in the development and growth of HMOs and other health care benefit services in 1977.**

##### NAME HISTORY

**UnitedHealth Group was incorporated in Minnesota as Ryan-Taylor, Inc. on January 25, 1977. Ryan-Taylor, Inc. changed its name to United HealthCare Corporation on October 28, 1983, and to UnitedHealth Group on March 6, 2000.**

**UnitedHealthcare Insurance Company became a wholly owned subsidiary of UnitedHealth Group in 1995, when its parent company at that time, The MetraHealth Companies, Inc., was acquired by UnitedHealth Group on October 2, 1995.**

**Due to the considerable overlap of the former MetraHealth's state licenses with those of the original insurance subsidiary, United Health and Life Insurance Company, these companies were merged effective January 1, 1997. At the same time, the surviving entity, The MetraHealth Insurance Company, was renamed UnitedHealthcare Insurance Company.**

**UnitedHealth Group Incorporated was reincorporated in Delaware on July 1, 2015.**

##### b. FINANCIAL STATEMENTS

The bidder should provide financial statements applicable to the firm. If publicly held, the bidder should provide a copy of the corporation's most recent audited financial reports and statements, and the name, address, and telephone number of the fiscally responsible representative of the bidder's financial or banking organization.

Please refer to the 2023 UHG Annual Report Form 10-K, included in Section 11.

**We consider our executives' contact information proprietary, however, Jelena Edwards, your strategic account executive (SAE), will remain your main contact.**

If the bidder is not a publicly held corporation, either the reports and statements required of a publicly held corporation, or a description of the organization, including size, longevity, client base, areas of specialization and expertise, and any other pertinent information, should be submitted in such a manner that solicitation evaluators may reasonably formulate a determination about the stability and financial strength of the organization. Additionally, a non-publicly held firm should provide a banking reference.

**Not applicable, as we are a publicly held corporation.**

The bidder must disclose any and all judgments, pending or expected litigation, or other real or potential financial reversals, which might materially affect the viability or stability of the organization, or state that no such condition is known to exist.

**Because of the nature of our business, we are routinely subject to lawsuits alleging various causes of action. Although the results of pending litigation are always uncertain, we do not believe the results of any such actions, currently threatened or pending, individually or in the aggregate, will have a material adverse effect on our consolidated financial position or the results of our operations. Any material litigation or legal actions are disclosed in our financial statements available on the UnitedHealth Group website: [www.unitedhealthgroup.com](http://www.unitedhealthgroup.com). UnitedHealth Group is our parent company.**

The State may elect to use a third party to conduct credit checks as part of the corporate overview evaluation.

**Noted.**

**c. CHANGE OF OWNERSHIP**

If any change in ownership or control of the company is anticipated during the twelve (12) months following the solicitation response due date, the bidder should describe the circumstances of such change and indicate when the change will likely occur. Any change of ownership to an awarded bidder(s) will require notification to the State.

**There are no pending or anticipated ownership changes. As a public company, our shares trade every day, but the large owners have generally been stable and no one has purchased, or is expected to purchase, a 10% or greater position in the company.**

**We agree to notify the State of Nebraska within a reasonable time frame of purchases, acquisitions and any other changes in ownership, partners or control that is relevant to the contract, or would have a significant impact on our administration of the plan.**

**d. OFFICE LOCATION**

The bidder's office location responsible for performance pursuant to an award of a contract with the State of Nebraska should be identified.

**The existing account management team for State of Nebraska will remain in place if disability plans are continued with us. The office is located at:**

**2717 N. 118th Street  
Suite 300  
Omaha, Nebraska 68164**

**e. RELATIONSHIPS WITH THE STATE**

The bidder should describe any dealings with the State over the previous three (3) years. If the organization, its predecessor, or any Party named in the bidder's solicitation response has contracted with the State, the bidder should identify the contract number(s) and/or any other information available to identify such contract(s). If no such contracts exist, so declare.



**We have an existing relationship in place with State of Nebraska as the short-term and long-term disability carrier. We have been the disability carrier since July 1, 2019 under contract numbers 84958.**

**We are also the Medical/Rx provider since July 1, 2012 with the most recent contract renewed July 1, 2020 under contract number 89546.**

#### **BIDDER'S EMPLOYEE RELATIONS TO STATE**

If any Party named in the bidder's solicitation response is or was an employee of the State within the past twenty-four (24) months, identify the individual(s) by name, State agency with whom employed, job title or position held with the State, and separation date. If no such relationship exists or has existed, so declare.

If any employee of any agency of the State of Nebraska is employed by the bidder or is a subcontractor to the bidder, as of the due date for solicitation response submission, identify all such persons by name, position held with the bidder, and position held with the State (including job title and agency). Describe the responsibilities of such persons within the proposing organization. If, after review of this information by the State, it is determined that a conflict of interest exists or may exist, the bidder may be disqualified from further consideration in this solicitation. If no such relationship exists, so declare.

**Provided that no disclosures are necessary the business may indicate that, to the best of its knowledge, it has no relationships with the State that require disclosure at this time.**

#### **f. CONTRACT PERFORMANCE**

If the bidder or any proposed subcontractor has had a contract terminated for default during the past three (3) years, all such instances must be described as required below. Termination for default is defined as a notice to stop performance delivery due to the bidder's non-performance or poor performance, and the issue was either not litigated due to inaction on the part of the bidder or litigated and such litigation determined the bidder to be in default.

It is mandatory that the bidder submit full details of all termination for default experienced during the past three (3) years, including the other Party's name, address, and telephone number. The response to this section must present the bidder's position on the matter. The State will evaluate the facts and will score the bidder's solicitation response accordingly. If no such termination for default has been experienced by the bidder in the past three (3) years, so declare.

If at any time during the past three (3) years, the bidder has had a contract terminated for convenience, non-performance, non-allocation of funds, or any other reason, describe fully all circumstances surrounding such termination, including the name and address of the other contracting Party.

**To the best of our knowledge, we have not had a customer terminate a contract for default within the past three years. We have, however, had customers terminate their contracts for numerous reasons, including internal business changes, acquisitions, competitive pressure, network and price.**

#### **g. SUMMARY OF BIDDER'S CORPORATE EXPERIENCE**

The bidder should provide a summary matrix listing the bidder's previous projects similar to this Solicitation in size, scope, and complexity. The State will use no more than three (3) narrative project descriptions submitted by the bidder during its evaluation of the solicitation response.

The bidder should address the following:

- i. Provide narrative descriptions to highlight the similarities between the bidder's experience and this Solicitation. These descriptions should include:
  - a) The time period of the project,
  - b) The scheduled and actual completion dates,
  - c) The bidder's responsibilities,
  - d) For reference purposes, a customer name (including the name of a contact person, a current telephone number, a facsimile number, and e-mail address); and

- e) Each project description should identify whether the work was performed as the prime Vendor or as a subcontractor. If a bidder performed as the prime Vendor, the description should provide the originally scheduled completion date and budget, as well as the actual (or currently planned) completion date and actual (or currently planned) budget.

**This response has been redacted from the proposal. The State of Nebraska Subcontractor List can be found in the separate folder marked "Proprietary Information."**

Bidder and Subcontractor(s) experience should be listed separately. Narrative descriptions submitted for Subcontractors should be specifically identified as subcontractor projects

**Noted.**

- ii. If the work was performed as a subcontractor, the narrative description should identify the same information as requested for the bidders above. In addition, subcontractors should identify what share of contract costs, project responsibilities, and time period were performed as a subcontractor

**As mentioned above, our organization leverages external third-party subcontractors to augment our operations and service offerings, when and where appropriate. We have programs in place to assure that these subcontractors meet relevant performance, operational, contractual/compliance and regulatory standards. In general, subcontractors are selected based on the strategic needs of our entire organization and dependent on the subcontractors' abilities to comply with our requirements.**

**Because of the broad spectrum of UnitedHealth Group businesses and subcontractor relationships, we are unable to provide a complete list of proposed subcontractors at this time.**

**As our subcontractors are typically engaged across our book of business, rather than for specific customers, the attached is a representative list of our core subcontractors in each service category relevant to this proposal. This list is not all inclusive and is subject to change to accommodate our business needs.**

**The details of our relationships with the subcontractors listed in the proprietary information folder are confidential information of UnitedHealth Group and constitute commercially sensitive and proprietary information.**

**h. SUMMARY OF BIDDER'S PROPOSED PERSONNEL/MANAGEMENT APPROACH**

The bidder should present a detailed description of its proposed approach to the management of the project.

The bidder should identify the specific professionals who will work on the State's project if their company is awarded the contract resulting from this Solicitation. The names and titles of the team proposed for assignment to the State project should be identified in full, with a description of the team leadership, interface, and support functions, and reporting relationships. The primary work assigned to each person should also be identified.

The bidder should provide resumes for all personnel proposed by the bidder to work on the project. The State will consider the resumes as a key indicator of the bidder's understanding of the skill mixes required to carry out the requirements of the Solicitation in addition to assessing the experience of specific individuals.

Resumes should not be longer than three (3) pages. Resumes should include, at a minimum, academic background and degrees, professional certifications, understanding of the process, and at least three (3) references (name, address, and telephone number) who can attest to the competence and skill level of the individual. Any changes in proposed personnel shall only be implemented after written approval from the State.

**Confirmed. Please refer to attachments included with our RFP response.**

**i. SUBCONTRACTORS**

If the bidder intends to subcontract any part of its performance hereunder, the bidder should provide:

- i. name, address, and telephone number of the subcontractor(s),
- ii. specific tasks for each subcontractor(s),
- iii. percentage of performance hours intended for each subcontract; and total percentage of subcontractor(s) performance hours.

**As mentioned above, our organization leverages external third-party subcontractors to augment our operations and service offerings, when and where appropriate. We have programs in place to assure that these subcontractors meet relevant performance, operational, contractual/compliance and regulatory standards. In general, subcontractors are selected based on the strategic needs of our entire organization and dependent on the subcontractors' abilities to comply with our requirements.**

**Because of the broad spectrum of UnitedHealth Group businesses and subcontractor relationships, we are unable to provide a complete list of proposed subcontractors at this time.**

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**The details of our relationships with the subcontractors listed in the proprietary information folder are confidential information of UnitedHealth Group and constitute commercially sensitive and proprietary information.**

**2. TECHNICAL RESPONSE**

The Technical Response section of the solicitation response should consist of the following subsections:

- a. Understanding of the project requirements;
- b. Proposed development approach;
- c. Technical requirements;
- d. Detailed project work plan; and
- e. Deliverables and due dates.

**As the incumbent carrier, your current disability plans will remain in place and no implementation timeline or deliverable dates are necessary.**

**Your current AMT will continue to deliver on our promise to maximize the investment you are making in health care. Jelena Edwards, your Strategic Account Executive (SAE), Clifton Sumrall, your Field Account Manager (FAM), and Natasha Banks, your designated Financial Protection Client Experience Manager (CEM), will continue to meet with you bi-weekly (or more frequent if needed) to discuss your utilization and claims experience and provide support in administration, claims adjudication and general problem solving.**

**Through regular performance assessments, we make certain our plans are consistently meeting your business and financial objectives, and we will continue to partner with you to propose solutions as your needs evolve.**

**Your AMT will continue to be your point of contact for questions about administration, claims, underwriting, contracts, eligibility, billing and reporting, and will work to make sure that all of your needs are met.**

## SOLICITATION ADDENDUM ONE QUESTIONS AND ANSWERS

Date: December 4, 2024

To: All Bidders

From: Connie Heinrichs / Brook Taylor, Procurement Contracts Officers  
AS Materiel State Purchasing Bureau (SPB)

RE: Addendum for 120084 O5  
to be opened December 19, 2024 at 2:00 p.m. CST

### Questions and Answers

Following are the questions submitted and answers provided for the above-mentioned solicitation. The questions and answers are to be considered as part of the solicitation. It is the responsibility of bidders to check the State Purchasing Bureau website for all addenda or amendments.

Question Number	RFP/ITB Section Reference	RFP/ITB Page Number	Question	State Response
1.	Cost Proposal	Line 9	Please confirm that (after the first 2 years of contact) rates can be increased by up to 4% for each renewal.	Yes, rates can be increased by up to 4% for each renewal after the initial 2 years as stated in Section III.G. Prices of the RFP and the Cost Proposal.
2.	RFP Section V D.3.	25	Please confirm that the UHC Certificates for STD and LTD dated 7/1/23 are the most current plan documents available.	Yes, please refer to the following links: <a href="https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Short_Term_Disability_Certificate_of_Coverage.pdf">https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Short_Term_Disability_Certificate_of_Coverage.pdf</a>  <a href="https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Long_Term_Disability_Certificate_of_Coverage.pdf">https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Long_Term_Disability_Certificate_of_Coverage.pdf</a>
3.	RFP Section V D.4.	25-26	The employee premium payments are described as being 'post-tax'. As such, please clarify expectations around W-2 preparation and FICA costs.	The premiums are taxed. Payments for processed claims are paid directly from the vendor to the employee and are tax free.
4.	RFP Section III G	17	Please clarify the proposed restriction on rate increases after the first two years of the contract. Is the 4% cap applied just to the third year of the contract or is that intended to be a cap for	Please refer to answer for question #1.

			every year following the initial two years?	
5.	Attachment M	N/A	Please describe what the Sick Leave Balance represents -- are those numbers the accumulated hours of sick leave?	Yes, Sick Leave Balance represents accumulated hours of sick leave.
6.	N/A	N/A	Please provide UHC's LTD Paid & Incurred Experience Exhibit covering the time period 7/1/2019 - 6/30/24. The exhibit should be on an incurred basis and should include the following data for each 12-month period: average lives, average volume, paid premium, adjusted premium (adjusted to current rate level), paid claims, open claim reserves and number of claims per period (open, closed, denied). We understand that some of this data has been provided in other reports, but the underwriting of the plan is more effective with UHC's Paid & Incurred Experience Exhibit.	See Attachment D along with attachment P for additional information.
7.	N/A	N/A	Please provide the claim listing that supports UHC's LTD Paid & Incurred Experience Exhibit. The claim list should contain the following data for each LTD claim: date of birth, gender, date of disability, claim status (open, closed, pending), gross monthly benefit, offset amount(s), offset type(s), net monthly benefit, amount paid to date, closed date (for closed claims) and individual reserve amount (for open claims). We note that Attachment D has some of these data elements, but is missing the monthly gross benefit, offset amounts and types, net monthly benefit and individual reserve amounts.	Attachment D contains the information that can be provided at this time.
8.	N/A	N/A	Please confirm that the original plan effective date with UHC was 7/1/2019	This is correct.
9.	N/A	N/A	Please provide a description of any STD or LTD plan changes that took place	There have been 3 COC amendments:  #1 Effective 1.1.2021- rehire period updated to 6 months (instead of 14 days) <b>"If the Covered</b>

			during the period 7/1/19 - 6/30/24	<p><b>Person’s employment ends and the same employer rehires him within 6 months, the State will apply Covered Person’s previous employment in an eligible class toward completing the Waiting Period.”</b></p> <p>#2 Effective July 1, 2023, the below language has been added to the STD and LTD COC schedules. Benefits begin the day after completion of the Elimination Period or the exhaustion of any available sick or donated leave – whichever comes later.</p> <p>#3 Effective January 18, 2024, the <b>Maximum Benefit Period section</b> on the certificate’s Schedule of Benefits is updated to add: “Employees who have an Extended Illness Leave Bank are required to use this bank first, but in no event will the total amount of extended illness leave, plus Short Term Disability, exceed 26 weeks.”</p>
10.	N/A	N/A	Please provide a recent UHC monthly invoice showing total lives, volume and premium for STD and LTD	Attachment O is a recent monthly invoice received from UHC, however the current process is to return information that is provided on an excel spreadsheet. *Example of this is on the last page of the invoice on the attachment.
11.	N/A	N/A	Please provide STD and LTD rate history for the period 7/1/19 – 6/30/22	Per the initial contract STD rates were supposed to increase by 5% each year starting with the 3 <sup>rd</sup> year of the contract, PY 21/22. However, the vendor lowered the rates for PY 21/22, and they remained the same for each of the renewal periods through PY 24/25. Per the initial contract LTD rates were supposed to increase by 5% each year starting with the 4th year of the contract, PY 22/23. However, the vendor did not raise rates for any subsequent renewal period of the contract, for PY 22/23, PY 23/24 and PY 24/25.
12.	N/A	N/A	Is the State also requiring carriers to quote an EAP service? If so, is the EAP only available to employees enrolled in LTD?	No, EAP services are not part of this RFP.
13.	N/A	N/A	If the State would like an EAP quote, please advise on specifics of current program (number of visits, in person or telephonic, other services, etc.) and please advise on current rate or pricing for the existing program.	EAP services are not part of this RFP.
14.	N/A	N/A	Do all employees eligible for LTD participate in Social Security?  If so, is participation mandatory or voluntary?	Yes  Currently if an employee is eligible for SSDI, then yes, it is mandatory. The State would not require SSDI application if the employee did not meet the eligibility requirements. This would also not be required if the employee is

				<u>expecting</u> to be back at work within the first year of the disability.
15.	N/A	N/A	Do all employees eligible for LTD participate in a State plan such as PERS / STRS which provides Disability benefits?  If so, is participation mandatory or voluntary?	Currently if the employee is eligible for PERS/STRS, then yes, it is mandatory.
16.	N/A	N/A	Please provide benefit booklets that detail Disability benefits for any PERS or STRS programs in which State of Nebraska employees are enrolled.	See following links to the benefits: <a href="https://npers.ne.gov/SelfService/">https://npers.ne.gov/SelfService/</a>  State: <a href="https://npers.ne.gov/SelfService/public/planInformation/state/statePlanInfo.jsp">https://npers.ne.gov/SelfService/public/planInformation/state/statePlanInfo.jsp</a>
17.	N/A	N/A	Please provide STD and LTD plan certificates so we may do a full review.	LTD certificate: <a href="https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Long_Term_Disability_Certificate_of_Coverage.pdf">https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Long_Term_Disability_Certificate_of_Coverage.pdf</a>  STD certificate: <a href="https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Short_Term_Disability_Certificate_of_Coverage.pdf">https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-2024_2025_Short_Term_Disability_Certificate_of_Coverage.pdf</a>
18.	N/A	N/A	Please describe your current EOI process eg paper, batch, SSO ect.	The link to the form is on DAS Personnel Wellness and Benefits website. The form is automatically sent to Underwriting once it is completed online. When DAS Personnel Wellness and Benefits receives emailed/paper copies from EE's, they are faxed to Underwriting.  The form for both STD/LTD can be found at this link:  <a href="https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-Short_Term_Disability_Group_Disability_Insurance_Evidence_of_Insurability_Form.pdf">https://das.nebraska.gov/personnel/docs/NE_DAS_Personnel_Wellness_and_Benefits-Short_Term_Disability_Group_Disability_Insurance_Evidence_of_Insurability_Form.pdf</a>
19.	N/A	N/A	Are there any specific service issues with your disability vendor you would like specifically addressed or that are of particular concern?	Expectations for this contract are addressed within the RFP.
20.	N/A	N/A	Are you able to provide an ongoing eligibility file for Disability?	No, scheduled eligibility file is provided following OE which occurs in May.

This addendum will be incorporated into the solicitation.

**Plan Design Deviations**

Short Term Disability – Removal of Pre-Existing conditions.





**STATEMENT OF CONFIDENTIALITY**

When reviewing the contents of this Response to the Request for Proposal (“Response”), you and the group health plan and sponsor, and any agents or representatives (“Recipients”) recognize that certain information contained herein, or other information provided in connection with this request for proposal, may contain proprietary, trade secret, competitively-sensitive and/or confidential information which UnitedHealthcare, and its related affiliates and entities, contend is exempt from disclosure under applicable state and/or federal public records acts and may not be copied, used, distributed or disclosed without prior written consent from an authorized representative of UnitedHealthcare, other than what is necessary to evaluate this Response. We have marked or tag lined information contained in the Response which we believe contains proprietary, trade secret, competitively sensitive and/or confidential information. We are releasing this Response on the understanding that the Recipients will only use it, and any data included in the Response, for the specific purpose of evaluating its content. We request that such information be afforded confidential treatment by you to the fullest extent permitted by applicable state and/or federal law, and that you provide us with prior notice of any effort to compel the disclosure of such information.

In addition, this Response is subject to negotiation and execution of a written agreement, which will supersede the contents of this Response. This Response does not constitute an agreement and is based on assumptions made from the written information in our possession and provided by you. We retain the right to modify our Response if the information upon which this Response is based is changed or is supplemented.

UnitedHealthcare’s responses to your questions are intended to provide general information and assistance and do not constitute medical, legal or tax advice. Please consult your legal counsel regarding specific situations or questions. This information does not constitute a binding obligation of UnitedHealthcare with respect to any matter discussed herein. In addition to federal law, states may have additional or differing requirements.

Some of our products and networks have different features and as a result different guidelines and protocols are applicable to them. Please contact your UnitedHealthcare account representative for additional details.

This information is considered trade secret, proprietary and/or competitively sensitive confidential information. Disclosure of the information would cause substantial harm to UnitedHealthcare, is information that UnitedHealthcare would not customarily release to the public and is known only to certain individuals with a need to know. It should not be released by The State of Nebraska without the prior written consent of UnitedHealthcare.

<b>Section 4</b>	<b>Financial Proposals</b>
<b>Section 9</b>	<b>References</b>
<b>Section 11</b>	<b>Bios</b>
<b>Section 11</b>	<b>Subcontractor Listing</b>

**TRADEMARKS AND SERVICE MARKS**

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## **ACCOUNT TEAM BIOS**

This section has been redacted from the proposal. The Account Team Bios can be found in the separate folder marked "Proprietary Information."



**UnitedHealthcare Insurance Company**  
**185 Asylum Street**  
**Hartford, Connecticut**  
**(Home Office)**

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**Policyholder:** ABC Company

**Policy Number:** 123456

**Effective Date:** January 1, 2019

**Premium Due Date:** January 1 and the first day of each month thereafter

**Policy Anniversaries will be each** January 1

We, UnitedHealthcare Insurance Company, agree to provide, for eligible persons becoming insured under the Policy, the benefits according to the terms, provisions and limitations of it. The following pages, including any riders, endorsements or amendments, are part of the Policy.

The Policy is issued in consideration of the Policyholder's application, a copy of which is attached.

The Policy becomes effective at 12:01 A.M. Eastern Standard time on the Effective Date shown above. The Policy will continue in force by the payment of premiums when due. The Policy is subject to termination according to its terms.

**Read the Policy Carefully**

This is a legal contract between the Policyholder and Us. If the Policyholder has any questions or problems with the Policy, We will be ready to help the Policyholder. The Policyholder may call upon his agent or Our Home Office for assistance at any time.

The Policy is issued in and governed by the laws of the State in which it is delivered.

We have, by its President and Secretary, executed the Policy at Hartford, Connecticut. If the Policyholder or the Covered Person have questions, need information about their insurance, or need assistance in resolving complaints, call 1-866-615-8727.

Secretary

President

**Group Life, Accidental Death and  
Dismemberment, Working Returns  
Short Term Disability, Working Returns  
Long Term Disability Insurance Policy  
Non-Participating**

Administrative Office:  
9900 Bren Road East  
Minnetonka, MN 55343

## POLICY GENERAL PROVISIONS

**Certificates:** The Policyholder will be furnished with a Certificate for delivery to each Covered Person. The Certificate(s) describe the benefits, terms, conditions, limitations and exclusions provided by the Policy. If there is a conflict between the Policy and the Certificate, the Policy will control.

**Conformity With State or Federal Statutes:** If any provision of the Policy conflicts with any applicable law, the provision will be deemed to conform to the minimum requirements of the law.

**Entire Group Contract:** The entire Group Contract between the Policyholder and Us consists of the Policy, Certificate(s), amendment(s) and the Policyholder's application (a copy of which is attached). All Certificate(s), riders, endorsements and any amendments are listed on the Policy Contents page.

All statements made by the Policyholder and by any Covered Person are representations and not warranties. No statement made by the Covered Person will be used to contest the insurance provided by the Policy, unless:

1. it is contained in a written statement signed by the Covered Person; and
2. a copy of the statement is furnished to the Covered Person or beneficiary.

Only We may change the Policy or extend the time for payment of any premium. No change will be valid unless made in writing and signed by Us. Any change so made will be binding on all persons referred to in the Policy. No agent has the authority to change the Policy or waive any of the provisions. For purposes of the Policy, the Policyholder acts on its own behalf, or as the Covered Person's agent. The Policyholder is not an agent of Ours.

**Nonparticipation:** The Policy will not be entitled to share in Our surplus earnings.

**Information To Be Furnished:** The Policyholder may be required to furnish any information needed to administer the Policy. Clerical error by the Policyholder will not:

1. affect the amount of insurance which would otherwise be in effect; or
2. continue insurance which otherwise would be terminated; or
3. result in the payment of benefits not otherwise payable.

Once an error is discovered, an equitable adjustment in premium will be made. If the premium adjustment involves the return of unearned premium, the amount of the return will be limited to the 12-month period, which precedes the date We receive proof such an adjustment should be made. We may inspect any of the Policyholder's records which relate to the Policy.

**Payment of Premiums:** No insurance provided by the Policy will be in effect until the first premium for such insurance is paid. For insurance to remain in effect, each subsequent premium must be paid on or before its due date. The Policyholder is responsible for paying all premiums as they become due. Premiums are payable on or before their due dates at Our Home Office. A Grace Period of 31 days from the Premium Due Date will be allowed for the payment of each premium after the first premium payment. During the Grace Period, the insurance will remain in effect provided the premium is paid before the end of the Grace Period. Payment of Premium for a period before it is due will not guarantee that the insurance will remain in effect for that period.

## POLICY GENERAL PROVISIONS (continued)

**Premium Rate Change:** We have the right to change premium rates as of any Premium Due Date but not more than once in any 12-month period. We will notify the Policyholder in writing at least 60 days prior to the change in rates.

The premium rate may change prior to this time however, for reasons that affect the insured risk, which include:

1. a change occurs in benefits;
2. a division, subsidiary, or affiliated company is added or deleted;
3. the number of Employees insured changes by 10% or more;
4. a new Law or a change in any existing Law is enacted which applies to the Policy.

A change may take effect on an earlier date if both the Policyholder and We agree to it. Except in the case of fraud, premium adjustments, refunds or charges will be made for only the current Policy year.

**Records:** The Policyholder must furnish all information required by Us to:

1. compute premiums; and
2. maintain necessary administrative records.

Records of the Policyholder, which have a bearing on insurance, will be available for inspection by Us at any reasonable time.

**Termination of the Policy:** The Policy may be canceled by either the Policyholder or Us.

1. The Policy will be cancelled if any of the following occurs:
  - a. the Policyholder does not provide Us with information that We need to administer the Policy;
  - b. the Policyholder fails to perform any of its obligations that relate to the Policy;
  - c. the date the number of Covered Persons decreases to less than 2;
  - d. the Policyholder fails to pay premium within the Grace Period.
2. We may cancel or offer to modify the Policy if any of the following occurs:
  - a. less than 75% of all eligible Employees are participating, if the Employer contributes partially towards the cost of insurance;
  - b. less than 100% of all eligible Employees are participating, if the Employer contributes in whole towards the cost of insurance;

**The Termination of an Insurance Option under the Policy:** We may cancel or modify any Insurance Option if the number of Employees insured falls below the greater of:

1. 10 Covered Persons; or
2. 10% of all eligible Employees.

The Policyholder must pay Us all premium due for the full period the Policy is in effect. We reserve the right to review and terminate all classes insured under the Policy, if any class(es) cease(s) to be insured.

## POLICY CONTENTS

All of the provisions in the Certificate(s) of Coverage, riders, endorsements and any amendments issued for the Policyholder shown below are included and made part of this Policy.

<b>DOCUMENTS</b>	<b>DESCRIPTION</b>	<b>EFFECTIVE DATE</b>
Group Life, Accidental Death and Dismemberment, Short Term Disability and Long Term Disability Certificate Of Coverage	All active full-time Employees	January 1, 2019
Certificate Modifications Rider	Amends the contract as outlined	January 1, 2019



**UnitedHealthcare<sup>®</sup>**

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**GROUP SHORT TERM DISABILITY  
CERTIFICATE OF COVERAGE**

**FOR  
STATE OF NEBRASKA**

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**POLICY NUMBER: 306147**

**CERTIFICATE EFFECTIVE DATE: January 18, 2024**

**NE-UHIC/2008**

**(3-24)**

## **STATE MANDATED DISABILITY REQUIREMENTS**

**The following states legislatively mandate that certain employers provide state disability benefits for employees working in the state:**

**California  
Hawaii  
New Jersey  
New York  
Rhode Island  
Puerto Rico**

**The disability coverage available under this plan is not intended to replace any state mandated disability coverage. The disability benefits provided in this Certificate of Coverage will be reduced by any benefits received under a state mandated disability plan.**



**UnitedHealthcare Insurance Company**  
**185 Asylum Street**  
**Hartford, Connecticut**  
**(Home Office)**

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**Policyholder:** State of Nebraska

**Effective Date:** July 1, 2019

**Policy Number:** 306147

**Beneficiary:** As on file with the Administrator

We, UnitedHealthcare Insurance Company, issue this Certificate to the Covered Person as evidence of insurance under the Policy We issued to the Policyholder shown above. This Certificate describes the benefits and other important provisions of the Policy. Please read it carefully.

The Policy may be amended, changed, cancelled or discontinued without the consent of the Covered Person or the Covered Person's beneficiary.

The benefits described in this Certificate insure the Covered Person. This Certificate becomes effective at 12:01 A.M. Eastern Standard time on the Effective Date shown above.

**Read the Group Certificate Carefully**

This is a legal contract between the Policyholder and Us. If the Policyholder has any questions or problems with the Policy, We will be ready to help the Policyholder. The Policyholder may call upon his agent or Our Home Office for assistance at any time.

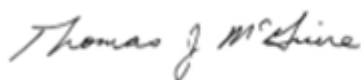
If the Policyholder or the Covered Person have questions, need information about their insurance, or need assistance in resolving complaints, call 1-866-615-8727.

It is signed at the Home Office of UnitedHealthcare Insurance Company as of the Effective Date shown above.

**NOTICE OF NON-INSURANCE BENEFITS**

**Non-insurance Benefits:** Non-insurance benefits are not part of Your Certificate and do not modify Your insurance benefits. We may offer or arrange for various entities or vendors to offer benefits or other considerations to You for the purpose of promoting Your general health and well-being. Non-insurance benefits may include, but are not limited to beneficiary services, legal services, travel assistance, Employee Assistance Programs (EAP), and plan administrative services. These benefits may be modified or terminated at any time. Such modification or termination may be made based on availability of services or other reasons at Our discretion or at the discretion of the entity providing such services.

NIB NOTICE



Secretary



President

**Group Working Returns Short Term Disability  
Insurance Policy  
Non-Participating**

Administrative Office:  
9900 Bren Road East  
Minnetonka, MN 55343

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## SCHEDULE OF BENEFITS

### **Class of Employees**

This schedule covers the following class(es) of Employees of companies and affiliates controlled by the Policyholder:

All active full-time Employees, regular part-time Employees, and temporary Employees with assignments of 6 months or longer and residing in the United States, excluding any other temporary and seasonal employees

### **Description of Class:**

Employees are considered eligible for benefits if they customarily work: 20 hours per week

#### **For active military firefighters hired prior to 7/1/2015:**

Employees are considered full-time if they customarily work at least 50 hours per week

#### **For active military firefighters hired on or after 7/1/2015:**

Employees are considered full-time if they customarily work at least 53 hours per week

### **Employee Waiting Period:**

An Employee is eligible for insurance on the first day of the month following the date he completes 30 days of continuous employment with the Policyholder.

**If the Covered Person's employment ends and the same employer rehires him within 6 months, We will apply his previous employment in an eligible class toward completing the Waiting Period.**

**Cost of Insurance:** The Covered Person is required to contribute to the entire cost of his insurance.

### **Covered Person Insurance:**

#### **Short Term Disability Benefit:**

**The Short Term Disability Insurance included in this certificate applies only to employees who have elected, been accepted for, and paid premiums for the Short Term Disability Insurance.**

**Benefit Percent:** 60% of the Covered Person's Pre-Disability Weekly Earnings. The Covered Person's benefit may be reduced by Other Income Benefits and Disability Earnings.

#### **Pre-Disability Weekly Earnings Definition:**

The average weekly earnings received from the Covered Person's Employer for the three-month period ending just prior to the date of Disability. Pre-Disability Weekly Earnings do not include commissions, bonuses, overtime pay, and other extra compensation.

**Maximum Weekly Benefit:** \$1,731

**Minimum Weekly Benefit:** \$25

**Elimination Period:**

For Disability due to Injury:	None
For Disability due to Sickness:	7 days

Benefits begin the day after completion of the Elimination Period or the exhaustion of any available sick or donated leave – whichever comes later

**SCHEDULE OF BENEFITS (continued)**

**Maximum Benefit Period:**

26 Weeks of benefits

Employees who have an Extended Illness Leave Bank are required to use this bank first, but in no event will the total amount of extended illness leave, plus Short Term Disability, exceed 26 weeks.

Premium contributions must continue while the Covered Person is receiving Short Term Disability payments.

**STD Benefits are issued on a:**

24 hour basis

non-occupational basis

## GENERAL DEFINITIONS

The male pronoun, whenever used in the Policy, includes the female.

**Active Work or Actively at Work:** The Covered Person reports for work at his usual place of employment or any other business location where he is required to travel and is able to perform the material and substantial duties of his regular occupation for the entire normal workday. The Covered Person must be working at least the minimum number of hours per week in an Eligible Class, as shown in the Schedule of Benefits.

Unless Disabled on the prior workday or on the day of absence, a Covered Person will be considered Actively at Work on the following days:

1. a Saturday, Sunday or holiday which is not a scheduled workday;
2. a paid vacation day, or other scheduled or unscheduled non-workday; or
3. an excused or emergency leave of absence (except medical leave).

**Contributory or Non-Contributory Insurance:** Contributory Insurance is insurance for which the Covered Person must apply and agree to make the required premium contributions. Non-Contributory Insurance is insurance for which the Covered Person does not have to make any premium contributions.

**Covered Person:** The Employee insured under the Policy. References to "Covered Person," "Covered Persons" and "Covered Person's" throughout this Certificate are references to a Covered Person.

**Employee:** A person who is:

1. directly employed in the normal business of the Policyholder; and
2. paid for services by the Policyholder; and
3. Actively at Work for the Policyholder, or any subsidiary or affiliate insured under the Policy.

No director or officer of an Policyholder will be considered an Employee unless he meets the above conditions.

**Employer:** The Policyholder and includes any division, subsidiary, or affiliated company named in the Policy. Employer does not include Employers of other related areas of practice for which the Covered Person may also work.

**Hospital or Medical Facility:** A legally operated, accredited facility licensed to provide full-time care and Treatment for the condition for which benefits are payable under the Policy. It is operated by a full-time staff of licensed physicians and registered nurses. It does not include facilities that primarily provide custodial, education or rehabilitative care, or long-term institutional care on a residential basis.

**Injury:** A bodily Injury resulting directly from an accident and independently of all other causes.

**Physician:** A practitioner of the healing arts who is:

1. duly licensed in the state in which the Treatment is received; and
2. practicing within the scope of that license.

The term Physician does not include the Covered Person, the Covered Person's Spouse, children, parents, parents-in-law, or siblings.

## GENERAL DEFINITIONS (continued)

**Regular Care:** The Covered Person personally visits a Physician as often as is medically required to effectively manage and treat his disabling condition(s), according to generally accepted medical standards. The Covered Person is receiving appropriate Treatment and care, according to generally accepted medical standards, by a Physician whose specialty or experience is appropriate for the disabling condition(s).

**Sickness:** An illness, disease, pregnancy or complication of pregnancy.

**Treatment:** consultation, advice, tests, attendance or observation, supplies or equipment, including the prescription or use of prescription drugs or medicines.

**We, Our and Us:** UnitedHealthcare Insurance Company.

## CERTIFICATE GENERAL PROVISIONS

**Conformity With State or Federal Statutes:** If any provision of the Certificate conflicts with any applicable law, the provision will be deemed to conform to the minimum requirements of the law.

**Discretionary Authority:** When making a benefit determination under the Policy, We have the sole discretionary authority to determine the Covered Person's or Dependent's eligibility, if applicable, for benefits and to interpret the terms, conditions, limitations, and exclusions, and all other provisions of the Policy including the Certificate of Coverage and any riders or amendments. We may delegate this discretionary authority to other entities or persons who provide services in regard to the administration of the Policy. This provision does not prevent the bringing of a legal action under the time limit for Legal Action provision, nor does it serve to deprive any insurance department of its statutory rights and obligations.

**Fraud:** We will focus on all means necessary to support fraud detection, investigation, and prosecution. It may be a crime if the Covered Person or the Employer knowingly, and with intent to injure, defraud or deceive Us, files a claim containing any false, incomplete, or misleading information. These actions, as well as submission of false information, will result in denial of the Covered Person's claim, and are subject to prosecution and punishment to the full extent under state and/or federal law. We will pursue all appropriate legal remedies in the event of insurance fraud.

**Incontestability:** We may not contest the validity of the Policy, except for the non-payment of premiums or fraudulent misrepresentations, after it has been in force for two years from its date of issue. No statement made by any Covered Person relating to his insurability shall be used in contesting the validity of the insurance with respect to which such statement was made after such insurance has been in force prior to the contest for a period of two years during such person's lifetime, nor unless it is contained in a written instrument signed by him.

**Information To Be Furnished:** The Policyholder may be required to furnish any information needed to administer the Policy. Clerical error by the Policyholder will not:

1. affect the amount of insurance which would otherwise be in effect; or
2. continue insurance which otherwise would be terminated; or
3. result in the payment of benefits not otherwise payable.

Once an error is discovered, an equitable adjustment in premium will be made. If the premium adjustment involves the return of unearned premium, the amount of the return will be limited to the 12-month period, which precedes the date We receive proof such an adjustment should be made. We may inspect any of the Policyholder's records which relate to the Policy.

**Misstatement of Age:** If a Covered Person's age has been misstated, premiums will be subject to an equitable adjustment. If the amount of the benefit depends upon age, then the benefit will be that which would have been payable, based upon the person's correct age.

**Workers' Compensation:** The Policy is not to be construed to provide benefits required by Workers' Compensation laws.

## **COVERED PERSON ELIGIBILITY, EFFECTIVE DATE AND TERMINATION PROVISIONS**

**Covered Person's Eligibility:** Employees who work on a full-time basis for a Policyholder are eligible for insurance after completion of the required Employee Waiting Period, provided they are in a class of Employees who are included. Employees will be considered to work on a full-time basis if they customarily work at least the number of hours per week shown in the Schedule of Benefits.

An Employee will become eligible for insurance on the latest of the following dates:

1. the Effective Date of the Policy;
2. the end of the Employee Waiting Period shown in the Schedule of Benefits;
3. the date the Policy is changed to include the Employee's class; or
4. the date the Employee enters a class eligible for insurance.

**Effective Date of Covered Person Insurance:** If an Employee is not Actively at Work on the date his insurance is scheduled to take effect, it will take effect on the day after the date he returns to Active Work. If the Employee's insurance is scheduled to take effect on a non-working day, his Active Work status will be based on the last working day before the scheduled Effective Date of his insurance.

An Employee must use forms provided by Us when applying for insurance.

The Employee's insurance will be effective at 12:01 A.M. Eastern Standard time as follows:

1. if it is Non-contributory, on the date the Employee becomes eligible for insurance, regardless of when he applies, or
2. if it is Contributory, and the Employee makes application within 31 days after the date he first became eligible, on the later of:
  - a. the date the Employee is eligible for insurance, regardless of when he applies; or
  - b. the date the Employee's application is approved by Us if evidence of insurability is required.

Evidence of insurability is required if an Employee applying for Contributory Insurance:

1. does not apply for insurance within 31 days after the date he first became eligible; or
2. he has previously terminated his insurance while in an eligible class.



## **COVERED PERSON ELIGIBILITY, EFFECTIVE DATE AND TERMINATION PROVISIONS (continued)**

**Family and Medical Leave of Absence:** If the Covered Person is on a Family or Medical Leave of Absence, his insurance will be governed by his Employer's policy on Family and Medical Leaves of Absence.

We will continue the Covered Person's insurance if the cost of his insurance continues to be paid and his Leave of Absence is approved in advance and in writing by his Employer.

The Covered Person's insurance will continue for up to the greater of:

1. the leave period required by the Federal Family and Medical Leave Act of 1993; or
2. the leave period required by applicable state law.

While the Covered Person is on a Family or Medical Leave of Absence, We will use earnings from his Employer just prior to the date his Leave of Absence started to determine Our payments to him.

If the Covered Person's insurance does not continue during a Family or Medical Leave of Absence, then when he returns to Active Work:

1. he will not have to meet a new Employee Waiting Period including a Waiting Period for insurance of a Pre-Existing Condition, if applicable; and
2. he will not have to give Us evidence of insurability to reinstate the insurance he had in effect before his Leave of Absence began.

However, time spent on a Leave of Absence, without insurance, does not count toward satisfying his Employee Waiting Period.

**Termination of Covered Person Insurance:** The Covered Person's insurance will terminate at 12:00 midnight Eastern Standard time on the earliest of the following dates:

1. the last day of the period for which a premium payment is made, if the next payment is not made;
2. the date he ceases to be a member of a class eligible for insurance;
3. the date the Policy terminates, or a specific benefit terminates; or
4. the date he ceases to be Actively at Work. For a leave of absence governed by federal or any applicable state Family and Medical Leave of Absence law, insurance will be continued in accordance with the Family and Medical Leave of Absence provision.
5. the date he is no longer Actively at Work due to a labor dispute, including but not limited to a strike, work slow down or lock out.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON

### Definition of Disabled or Disability:

The Covered Person is Disabled or has a Disability when We determine that:

1. he is not Actively at Work and is unable to perform some or all of the Material and Substantial Duties of his regular Occupation due to his Sickness or Injury; and
2. he has an 20% or more loss in Pre-Disability Weekly Earnings due solely to the same Sickness or Injury; and
3. he is under the Regular Care of a Physician.

Disability must begin while the Covered Person is insured under the Policy.

### Material and Substantial Duties: duties that

1. are normally required for the performance of the Covered Person's Regular Occupation; and
2. cannot be reasonably omitted or modified.

**Regular Occupation means:** the occupation which the Covered Person is routinely performing when his Disability occurs. We will look at the Covered Person's occupation as it is normally performed in the national economy instead of how the work tasks are performed for a specific Employer or at a specific location.

The loss of a professional or occupational license or certification, work permit, or visa does not, in itself, mean the Covered Person is Disabled. Additionally, economic factors, such as recession, job obsolescence, pay-cuts and job sharing will not be considered in determining whether the Covered Person meets the definition of Disability/Disabled.

We require the Covered Person to be under the Regular Care of a Physician for the Sickness or Injury causing his Disability in order to be eligible to receive payments from Us.

We may require the Covered Person to be examined by Physicians, other medical practitioners or vocational experts of Our choice. We will pay for these examinations. We can require examinations as often as it is reasonable to do so. We may also require the Covered Person to be interviewed by an authorized representative of Ours. Refusal to be examined or interviewed may result in denial or termination of his claim.

**Pre-Existing Condition Exclusion 3/12:** We will not cover any Disability that begins during the first 12 months after the Covered Person's Effective Date of insurance that is caused or contributed to by, or resulting from, a Pre-Existing Condition or medical or surgical treatment for a Pre-Existing Condition.

**Pre-Existing Condition** means any Sickness or Injury including Mental Illness, Substance Abuse or Subjective Symptoms for which the Covered Person, within 3 months prior to his Effective Date of insurance.

1. was diagnosed by or received Treatment from a legally qualified Physician; or
2. had symptoms for which an ordinarily prudent person would have sought Treatment.

**Mental Illness means:** any Sickness, disease or disorder, which is:

1. listed in the current edition of the Diagnostic and Statistical Manual of Mental Health Disorders (or any successor diagnostic manual) published by the American Psychiatric Association; and
2. usually treated by a mental health provider or other qualified provider, using psychotherapy, psychotropic drugs or other similar methods of Treatment.

Mental Illness includes any such conditions whether or not related to an underlying physical, genetic,

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

chemical, organic or biological cause, although it may be associated with physical symptoms, manifestations or expressions. Specific conditions include, but are not limited to:

1. bipolar disorder;
2. depression and depressive disorders;
3. psychoses;
4. mood disorders;
5. manic-depressive illness;
6. anxiety disorders;
7. stress disorders including post-traumatic stress disorders;
8. somatoform disorders;
9. factitious disorders;
10. eating disorders;
11. adjustment disorders; and
12. personality disorders.

For purposes of the Policy, Mental Illness does not include coma (unless a consequence of Substance Abuse), mental retardation or Alzheimer's disease and other forms of dementia with an objectifiable organic basis.

**Subjective Symptoms means:** the manifestations of the Covered Person's condition, which he tells his Physician, that is not verifiable using tests, procedures and clinical examinations generally accepted in the practice of medicine. Examples of Subjective Symptoms include, but are not limited to, headache, pain, fatigue, stiffness, soreness, ringing in ears, dizziness, numbness and loss of energy.

Substance Abuse means: alcoholism, or the non-medical use of narcotics, sedatives, stimulants, hallucinogens, or any other such substance, whether or not prescribed by a Physician.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

### Calculating the Weekly Payment:

The Benefit Percent and Maximum Weekly Benefit are shown in the Schedule of Benefits

The Covered Person's Weekly Payment will be determined as follows:

1. If the Covered Person is Disabled and not working, or working and earning less than 20% of his Pre-Disability Weekly Earnings, the Covered Person's Weekly Payment will be determined as follows:
  - a. Multiply his Pre-Disability Weekly Earnings by the Benefit Percent.
  - b. Compare the result in Step 1a with the Maximum Weekly Benefit.
  - c. The lesser of these two amounts is the Covered Person's weekly Gross Disability Payment.
  - d. Subtract from his weekly Gross Disability Payment any Other Income Benefit amounts that he receives or is eligible to receive. The result is the Covered Person's Weekly Payment.
2. If the Covered Person is Disabled and working earning between 20% and 80% of his Pre-Disability Weekly Earnings, the Covered Person's Weekly Payment will be determined as follows:
  - a. Multiply his Pre-Disability Weekly Earnings by the Benefit Percent.
  - b. From 100% of his Pre-Disability Weekly Earnings subtract any Other Income Benefits, and any income he earns or receives from any form of employment.
  - c. Compare the result in Steps 2a and 2b with the Maximum Weekly Benefit.
  - d. The lesser of the amounts from 2c is the Covered Person's Weekly Payment.

After the Elimination Period, if the Covered Person is Disabled for only part of a week, We will send him 1/7th of his Weekly Payment for each day of Disability.

**Gross Disability Payment means:** the payment amount before We subtract Other Income Benefits and Disability Earnings.

**Receipt of Disability Payments:** The Covered Person will begin to receive payments when We approve his claim, provided the Elimination Period has been met and he is Disabled. We will send him a payment each week for any period for which We are liable. If he is Disabled and working, proof of Disability Earnings will be required before benefits are paid.

**Disability Earnings mean:** the earnings, which the Covered Person receives while Disabled, and working.

**Elimination Period means:** the length of time the Covered Person must be continuously Disabled before a benefit is payable. The Elimination Period begins on the first day of Disability.

**Hospital Confined or Hospital Confinement means:** the Covered Person is admitted as an inpatient in a Hospital or Medical Facility for a period of at least 24 hours for the condition resulting in his Disability.

**Disability During a Covered Layoff or Leave of Absence:** If the Covered Person becomes Disabled while he is on a covered layoff or leave of absence, We will calculate his benefit using his Pre-Disability Weekly Earnings from his Employer in effect just prior to the date his absence begins.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

**Other Income Benefits:** We will subtract from the Covered Person's Gross Disability Payment the following Other Income Benefits:

1. any benefits and awards he receives or is eligible to receive under:
  - a. Workers' Compensation Law;
  - b. occupational disease Law; or
  - c. any other similar Act or Law.unless this insurance is issued on a non-occupational basis as shown in the Schedule of Benefits.
2. any Disability income benefits he receives or is eligible to receive under:
  - a. any compulsory benefit act or Law;
  - b. any other group insurance policy with the Employer or with an association;
  - c. any other group insurance policy with another employer under which he becomes covered while he is Disabled under the Policy; or
  - d. any governmental retirement system as the result of his job with his Employer.
3. any benefits under the United States Social Security Act, The Canada Pension Plan, The Quebec Pension Plan, the Jones Act and any other similar plan or Act. Benefits include:
  - a. Disability benefits he is eligible to receive and any disability benefits his Spouse or his children receive or are eligible to receive as a result of his Disability.
  - b. retirement benefits he receives and any retirement benefits his Spouse or his children receive as a result of his receipt of retirement benefits.

If the Covered Person's Disability begins after his 70th birthday, and he was receiving Social Security retirement benefits before his Disability began, then We will not reduce Our payments to him by these retirement benefits.

**Pension Plan means:** a plan that provides retirement benefits and which is not wholly funded by Employee contributions. The term does not include a profit sharing plan, a thrift plan, an individual retirement account (IRA), a tax sheltered annuity plan (TSA), a stock ownership plan or a non-qualified plan of deferred compensation.

4. any benefits he receives from his Employer's sick leave or salary continuation plan.
5. any benefits from the Employer's Retirement Plan he:
  - a. receives as disability benefits;
  - b. voluntarily chooses to receive as retirement benefits; or
  - c. receives as retirement benefits once he reaches the greater of age 62 or normal retirement age, as defined in his Employer's Retirement Plan.

Regardless of how the retirement funds from the plan are distributed, for the purposes of determining Our payment to the Covered Person, We consider Employee and Employer contributions to be distributed at the same time throughout the Covered Person's lifetime.

We will not reduce payments the Covered Person receives from Us for his contributions to the Employer's Retirement Plan, or for amounts he rolls over or transfer to an eligible Retirement Plan.

Disability benefits under a retirement plan are benefits that are paid due to disability and which do not reduce the retirement benefits which would have been paid if the disability had not occurred.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

Retirement benefits under a retirement plan are benefits that are paid based on the Covered Person's Employer's contribution to the retirement plan. Disability benefits that reduce the retirement benefits under the plan will also be considered a retirement benefit.

Eligible retirement plan is defined in Section 402 of the Internal Revenue Code of 1986 and includes future amendments to Section 402 affecting the definition.

6. any benefits for loss of time or lost wages he receives from the mandatory portion of a no-fault motor vehicle insurance plan, or automobile liability insurance policy.
7. any amount he receives under any unemployment compensation Law, unless this insurance is issued on a non-occupational basis as shown in the Schedule of Benefits.
8. any amounts he receives from a third party (after subtracting attorney's fees) by judgment, settlement or otherwise.

If the Covered Person receives any of the Other Income Benefits in a lump sum payment, We will pro-rate the lump sum on a weekly basis over the time period for which the sum was given. If no time period is stated, the sum will be pro-rated on a weekly basis to the end of the Covered Person's Maximum Benefit Period.

Other Income Benefits must be payable as a result of the same Disability for which the Covered Person is receiving a payment from Us, except for retirement benefits.

We will NOT subtract from the Covered Person's Gross Disability Payment any amounts he receives from the following sources:

1. 401(k) plans
2. profit sharing plans
3. thrift plans
4. tax sheltered annuities
5. stock ownership plans
6. non-qualified plans of deferred compensation
7. Pension Plans for partners
8. military pension and military disability income plans
9. credit disability insurance
10. franchise disability income plans
11. a Retirement plan from another employer
12. Individual Retirement Accounts (IRA)
13. benefits from individual disability plans

**Affect of Other Income Benefits on Payment:** If subtracting Other Income Benefits results in a zero benefit, We will pay the Covered Person the Minimum Weekly Benefit shown in the Schedule of Benefits. The Minimum Weekly Benefit, however, may be applied toward an outstanding overpayment.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

**Estimating Amounts of Other Income Benefits:** We have the right to estimate the amount of benefits the Covered Person may be eligible to receive under the "Other Income Benefits" section. We can reduce Our payments to him by the estimated amount if:

1. he has not been awarded but has not been denied such benefits; or
2. he has been denied such benefits and the denial is being appealed; or
3. he is reapplying for such benefits.

We will NOT reduce Our payments to the Covered Person by the estimated amount if:

1. he applies or reapplies for the benefits and appeals his denial through all of the administrative levels We believe are necessary; or
2. he signs Our reimbursement agreement form stating that he promises to pay Us any overpayment caused by an award.

If We reduce Our payments to the Covered Person by an estimated amount:

1. We will adjust Our payment to him when he provides proof of the amount awarded; or
2. We will issue a lump sum refund of the estimated amount if he was denied benefits and has completed all appeals (or reapplications) We believe are necessary.

**Continuity Of Insurance Upon Transfer Of Insurance Carriers:** In order to prevent loss of insurance for a Covered Person because of a transfer of insurance carriers, We will provide insurance for certain Employees as follows:

Employees who are not Actively at Work due to Sickness or Injury:

We will insure the Employee under the Policy if the prior group insurance policy insured him and the cost of his insurance under the prior group insurance policy was paid.

Our payments to the Employee will be limited to the lesser of the Weekly Payment under this Policy or the weekly payment the prior group insurance policy would have paid him, had that policy stayed in effect. Our payments will be reduced by any amount the prior group insurance policy is responsible for paying.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

Employees who are Disabled due to a Pre-Existing Condition:

If the Employee was insured by the prior group insurance policy immediately prior to becoming eligible for insurance under this Policy, he is Actively at Work and he is insured under this Policy, then he may be eligible for payments under this Policy if his Disability is due to a Pre-Existing Condition.

In order to receive payments from Us, the Employee must satisfy the Pre-Existing Condition Exclusion test of:

1. this Policy; or
2. the prior group insurance policy had that policy stayed in effect.

We will give credit toward continuous time covered under both policies. We will determine Our payments using the provisions of this Policy, but the Employee's Weekly Payment will not be more than the maximum weekly payment of the prior group insurance policy.

The Employee's Weekly Payment will end on the earlier of the following:

1. the end of the Maximum Benefit Period under this Policy;
2. the date benefits would have ended under the prior group insurance policy, if the policy had stayed in effect.

If the Employee cannot satisfy the Pre-Existing Condition Exclusion test of either policy, then he will not be eligible for a Weekly Payment.

**Recurrent Disability:** If the Covered Person's current Disability is related or due to the same causes(s) as his prior Disability for which We made a payment, We will treat his current Disability as part of his prior claim. He will not have to complete another Elimination Period if he returns to Active Work for his Employer on a full time basis for 14 consecutive days or less. His Disability will be subject to the same terms of the Policy as his prior claim and will be treated as a continuation of that Disability.

Any Disability which occurs after 14 consecutive days from the date the Covered Person's prior claim ended will be treated as a new claim. His new claim will be subject to all of the provisions, including the Elimination Period.

If he becomes entitled to benefits under any other Group Short Term Disability policy, he will not be eligible for payments under the Policy.

Recurrent Disability means: a Disability that is:

1. caused by a worsening in the Covered Person's condition; and
2. due to the same or related cause(s) as his prior Disability for which We made a payment.

**Multiple Causes:** If a period of Disability is extended by a new, unrelated cause while benefits are payable, benefits will continue while the Covered Person remains Disabled, subject to the following:

1. benefits will not continue beyond the end of the original Maximum Benefit Period; and
2. any Exclusions and Pre-existing Conditions Limitations will apply to the new cause of Disability.



## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

**Concurrent Disability:** Benefits for a Concurrent Disability will be paid as if the Concurrent Disability were caused by one Injury or one Sickness. In no event will a Covered Person be considered to have more than one continuous period of Disability at the same time.

**Concurrent Disability means:** one continuous period of Disability that is caused by more than one Injury or Sickness.

**Rehabilitation Services:** A rehabilitation program is available to assist the Covered Person in his return to work. Participation in this program is voluntary on his part and will be offered at Our discretion.

Our vocational rehabilitation specialists will review the Covered Person's file to determine if rehabilitation services might help him return to a Gainful Occupation. Once the review is completed, We may offer and pay for a return to work program. We will work with the Covered Person's Physician and other appropriate specialists to develop a plan that best suits the Covered Person's needs.

The return to work program may include, but is not limited to, the following services:

1. coordination with the Covered Person's Employer to assist him in his return to work;
2. evaluation of adaptive equipment to allow the Covered Person to work;
3. vocational evaluation to determine how his Disability may impact his employment options;
4. job placement services;
5. resume preparation;
6. job seeking skills training;
7. retraining for a new occupation; or
8. assistance with relocation that may be part of an approved return to work program.

**Gainful Occupation means:** an occupation that can be expected to provide the Covered Person with an income at least equal to his Gross Disability Payment within 6 months of his return to work, considering:

1. his past training, as well as training he could receive;
2. his education and experience; and
3. his physical and mental capacity.

Gainful Occupation will be determined with the assistance of a licensed vocational or rehabilitation specialist.

**Employee Outreach Services:** We may provide Employee Outreach Services for a Covered Person who has a medical disability accompanied by psychosocial problems that may interfere with his recovery and return to work.

Employee Outreach Services will be provided at our discretion and may include, but are not limited to:

1. service provider referrals; and
2. identifying available community and state resources that may be helpful in the Covered Person's recovery and return to work.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

**Termination of Benefits:** We will stop sending the Covered Person payments and his claim will end on the earliest of:

1. the date he is no longer Disabled according to the terms of the Policy;
2. the date he reaches the end of the Maximum Benefit Period;
3. the date he fails to provide proof of continuing Disability;
4. the date he is able to increase his Disability Earnings by increasing the number of hours he works or the number of duties he performs, but he chooses not to do so;
5. the date he refuses to be examined by a Physician, if such an exam is requested by Us;
6. the date he refuses to be interviewed by one of Our representatives;
7. the date he ceases to be under the Regular Care of a Physician;
8. the date he dies.

**General Exclusions:** We will not cover a Disability under the Policy if it is due to:

1. an act or accident of war, declared or undeclared, whether civil or international, and any substantial armed conflict between organized forces of a military nature;
2. intentionally self-inflicted Injuries;
3. active participation in a riot;
4. committing or attempting to commit a felony;
5. an Occupational Sickness or Injury if the Schedule of Benefits indicates that benefits are issued on a non-occupational basis. However, We will cover Disabilities due to an Occupational Sickness or Injury for partners or sole proprietors who cannot be covered by Workers' Compensation Law.

**Occupational Sickness or Injury means:** an Injury or Sickness which is paid or payable by any workers' compensation law, occupational disease law or similar law.

### **Claim Information:**

**Notice of Claim:** Written notice of a claim must be given to Us at Our Home Office by the Covered Person within 30 days after the date his Disability begins. If it is not possible, written notice must be given as soon as it is reasonably possible to do so.

The claim form is available from the Covered Person's Employer, or can be requested from Us. If the Covered Person does not receive the form from Us within 15 days of his request, written proof of claim should be sent to Us without waiting for the form. Written proof should establish facts about the claim such as date of occurrence, nature and extent of the Disability.

The Covered Person must notify Us immediately when he returns to work in any capacity.

**Filing a Claim:** The Covered Person and his Employer must fill out their own section of the claim form and then give it to the Covered Person's attending Physician. The Physician should fill out his section of the form and send it directly to Us.

## WORKING RETURNS SHORT TERM DISABILITY INSURANCE FOR COVERED PERSON (Continued)

**Proof of Claim:** Written proof of claim must be filed within 90 days after the Covered Person's Elimination Period ends. However, if it is not possible to give proof within 90 days, it must be given no later than one year after the time proof is otherwise required, except in the absence of legal capacity.

Proof of claim must include:

1. the date the Covered Person's Disability began;
2. appropriate documentation of the Disabling disorder;
3. the extent of the Covered Person's Disability, including restrictions and limitations preventing him from being Actively at Work and performing his Regular Occupation;
4. the appropriate documentation of the Covered Person's earnings;
5. the name and address of any Hospital or Medical Facility where the Covered Person received Treatment;
6. the name and address of all Physicians providing Regular Care or specialty care.

We may request that the Covered Person send proof of continuing Disability, satisfactory to Us, indicating that he is under the Regular Care of a Physician. This proof, provided at the Covered Person's expense, must be received within 30 days of a request by Us.

In some cases, the Covered Person will be required to give Us authorization to obtain additional medical information, and to provide non-medical information as part of his proof of claim, or proof of continuing Disability. We will deny a Covered Person's claim or stop sending him payments if the appropriate information is not submitted.

**Payment of Claim:** Except as otherwise noted for specified additional benefits that may be included in the Policy, all benefits are payable to the Covered Person. If a benefit is payable to the Covered Person's estate, to a minor or to someone who is not competent to give a valid release, We have the right to pay up to \$1,000 to any of the Covered Person's relatives whom We consider entitled. Any amount We pay in good faith releases Us from further liability, but only for the amount paid.

**Overpayment of Claim:** We have the right to recover any overpayments due to:

1. fraud;
2. any error We make in processing a claim; and
3. the Covered Person's receipt of Other Income Benefits.

The Covered Person must reimburse Us in full. We will determine the method by which the repayment is to be made. We have the right to recover overpayment from the Covered Person and Covered Person's estate.

**Legal Action:** The Covered Person may not bring suit to recover under this section until 60 days after he has given Us written proof of loss. No suit may be brought more than three years after the date the proof of loss is required to be filed.

## **LUMP SUM SURVIVOR BENEFIT UNDER THE WORKING RETURNS SHORT TERM DISABILITY INSURANCE**

When We receive proof that the Covered Person died, We will pay his Spouse, if living, otherwise, his children under age 26 a lump sum benefit equal to 3 weeks of the Covered Person's weekly Gross Disability Payment but not to exceed \$3,000.

The Lump Sum Survivor Benefit will be paid if, on the date of the Covered Person's death:

1. his Disability had continued for at least 15 consecutive days; and
2. he was receiving or was entitled to receive a Weekly Payment under the Policy.

If the Covered Person has no living Spouse or children, payment will be made to his estate. However, We will first apply the survivor benefit to any overpayment which may exist on his claim.

## CERTIFICATE MODIFICATIONS RIDER

### Certificate Modification(s) to the Certificate

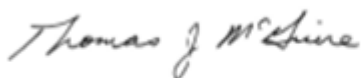
**Policyholder:** State of Nebraska

**Policy Number:** 306147

It is agreed that the Certificate is amended as follows:

Effective July 1, 2019, with respect to residents of the states as shown on the subsequent pages, the following provisions amend, replace or are added, when applicable, to the Certificate:

Signed for the Company by:



Secretary



President

**UnitedHealthcare Insurance Company  
Hartford, Connecticut**

## STATUTORY PROVISIONS

### ALASKA

Residents of the state of Alaska, the following provisions are included to bring your Certificate into conformity with Alaska state law:

#### **Discretionary Authority**

When a Discretionary Authority provision is shown in the CERTIFICATE GENERAL PROVISIONS section, it is hereby deleted in its entirety.

#### **Overpayment of Claim**

The Overpayment of Claim section as contained in the Certificate is hereby changed to read as follows:

**Overpayment of Claim:** Within 180 days of payment of a benefit, We have the right to recover any overpayments due to:

1. fraud;
2. any error We make in processing a claim; and
3. the Covered Person's receipt of Other Income Benefits.

The Covered Person must reimburse Us in full. We will determine the method by which the repayment is to be made. We have the right to recover overpayment from the Covered Person's Spouse if living, otherwise child under the age 26 or estate.

### ARKANSAS

Residents of the state of Arkansas, the following provision is included to bring your Certificate into conformity with Arkansas state law:

#### **Insurer Information Notice**

Any questions regarding the Policy may be directed to:  
UnitedHealthcare Insurance Company  
Administrative Offices  
9900 Bren Road East  
Minnetonka, MN 55343  
1-866-615-8727

If the question is not resolved, you may contact the Arkansas Insurance Department:  
Arkansas Insurance Department  
Consumer Services Division  
400 University Tower Building  
Little Rock, Arkansas 77204  
Telephone: 1-800-852-5494

## MINNESOTA

Minnesota has determined that its statutory requirements apply to Minnesota residence when non-Minnesota situated Employers have 25 or more Employees residing in Minnesota.

Any questions regarding these statutory requirements may be directed in writing to:

UnitedHealthcare Specialty Benefits  
Contract Services  
MN017-E800  
9900 Bren Road East  
Minnetonka, MN 55343

## MONTANA

Residents of the state of Montana, the following provision is included to bring your Certificate into conformity with Montana state law:

**Conformity with Montana Statutes:** For Montana residents, the provisions of this Policy are intended to conform to the minimum requirements of Montana law. If any provision of the Policy conflicts with any Montana statutes, the provision will be deemed to conform to the minimum requirements of the Montana law.

### **Discretionary Authority**

When a Discretionary Authority provision is shown in the CERTIFICATE GENERAL PROVISIONS section it is hereby deleted in its entirety.

### **Disability Pre-Existing Exclusion**

Any applicable Pre-Existing exclusion will not be applied to any disability that begins more than 12 months after the Covered Person's Effective Date of insurance.

## NEW HAMPSHIRE

Residents of the state of New Hampshire, the following provision is included to bring your Certificate into conformity with New Hampshire state law:

### Proof of Claim

The provision(s) entitled Proof of Claim as contained in the Certificate of Coverage is modified to include the following:

Failure to furnish such proof of claim within the Certificate of Coverage stated time limit will not invalidate nor reduce any claim if it is shown not to have been reasonably possible to furnish such proof and that such proof was furnished as soon as it was reasonably possible.

### Discretionary Authority

When a Discretionary Authority provision is shown in the Certificate of Coverage GENERAL PROVISIONS section it is hereby deleted in its entirety.

## NORTH CAROLINA

Residents of the state of North Carolina, the following provision is included to bring your Certificate into conformity with North Carolina state law:

### Proof of Claim

The provision(s) entitled Proof of Claim as contained in the Certificate is modified as follows:

Written proof of claim must be filed within 180 days of the loss. However, if it is not possible to give proof within 180 days, it must be given no later than one year after the time proof is otherwise required, except in the absence of legal capacity.

### Occupational Injury or Sickness Exclusion

Any exclusion that applies to an Occupational Injury or Sickness is hereby replaced by the following:

An Occupational Injury or Sickness for treatments which are paid under the North Carolina Worker's Compensation Act only to extent such services or supplies are the liability of the employee, employer or workers' compensation insurance carrier according to a final adjudication under the North Carolina Workers' Compensation Act or an order of the North Carolina Industrial Commission approving a settlement agreement under the North Carolina Workers' Compensation Act.

## NORTH DAKOTA

Residents of the state of North Dakota, the following provision is included to bring your Certificate into conformity with North Dakota state law:

**20 Day Right to Examine Certificate:** There is a 20 day right to review this Certificate. If You decide not to keep it, it may be returned to Us within 20 days of the original Certificate Effective Date. In that event, We will consider it void from the Certificate Effective Date and refund all premium paid. Any claims paid during the initial 20 day period will be deducted from the refund.

## OKLAHOMA

Residents of the state of Oklahoma, the following provision is included to bring your Certificate into conformity with Oklahoma state law:

**Certificates delivered to residents of state of Oklahoma are subject to Oklahoma laws.**



## **OKLAHOMA (continued)**

### **Incontestability**

The Incontestability provision shown in the Certificate GENERAL PROVISIONS section is replaced by the following:

**Incontestability:** We may not contest the validity of the Policy, except for the non-payment of premiums, after it has been in force for two years from its date of issue. No statement made by any Covered Person relating to his insurability shall be used in contesting the validity of the insurance with respect to which such statement was made after such insurance has been in force prior to the contest for a period of two years during such person's lifetime, unless it is contained in a written instrument signed by him. This clause will not affect Our right to contest claims made for accidental death or accidental dismemberment benefits.

## **TEXAS**

Residents of the state of Texas, the following provision is included to bring your Certificate into conformity with Texas state law:

### **Incontestability**

The Incontestability provision under the CERTIFICATE GENERAL PROVISIONS section, is amended to remove the phrase "or fraudulent misrepresentations" from the first sentence.

## TEXAS

<p><b>IMPORTANT NOTICE</b></p> <p>To obtain information or make a complaint:</p> <p>You may call UnitedHealthcare Insurance Company's toll-free telephone number for information or to make a complaint at</p> <p>1-866-615-8727</p> <p>You may also write to UnitedHealthcare Insurance Company at:</p> <p>UnitedHealthcare Insurance Company Administrative Offices 9900 Bren Road East Minnetonka, MN 55343</p> <p>You may contact the Texas Department of Insurance to obtain information on companies, coverages, rights or complaints at: <b>800-252-3439</b></p> <p>You may write the Texas Department of Insurance at:</p> <p>P.O. Box 149104 Austin, TX 78714-9104 FAX #(512) 490-1007 Web: <a href="http://www.tdi.texas.gov">http://www.tdi.texas.gov</a> E-Mail: <a href="mailto:ConsumerProtection@tdi.texas.gov">ConsumerProtection@tdi.texas.gov</a></p> <p><b>PREMIUM OR CLAIM DISPUTES:</b> Should you have a dispute concerning your premium or about a claim you should contact the company first. If the dispute is not resolved, you may contact the Texas Department of Insurance.</p> <p><b>ATTACH THIS NOTICE TO YOUR POLICY:</b> This notice is for information only and does not become a part or condition of the attached document.</p> <p>Form No. AA-2068 (Rev. 6/15)</p>	<p><b>AVISO IMPORTANTE</b></p> <p>Para obtener información o para presentar una queja:</p> <p>Usted puede llamar al número de teléfono gratuito de UnitedHealthcare Insurance Company's para obtener información o para presentar una queja al: 1-866-615-8727</p> <p>Usted también puede escribir a UnitedHealthcare Insurance Company:</p> <p>UnitedHealthcare Insurance Company Administrative Offices 9900 Bren Road East Minnetonka, MN 55343</p> <p>Usted puede comunicarse con el Departamento de Seguros de Texas para obtener información sobre compañías, coberturas, derechos, o quejas al: <b>1-800-252-3439</b></p> <p>Usted puede escribir al Departamento de Seguros de Texas a:</p> <p>P.O. Box 149104 Austin, TX 78714-9104 Fax: (512) 490-1007 Sitio web: <a href="http://www.tdi.texas.gov">http://www.tdi.texas.gov</a> E-mail: <a href="mailto:ConsumerProtection@tdi.texas.gov">ConsumerProtection@tdi.texas.gov</a></p> <p><b>DISPUTAS POR PRIMAS DE SEGUROS O RECLAMACIONES:</b> Si tiene una disputa relacionada con su prima de seguro o con una reclamación, usted debe comunicarse con (el agente) (la compañía) (el agente o la compañía) primero. Si la disputa no es resuelta, usted puede comunicarse con el Departamento de Seguros de Texas.</p> <p><b>ADJUNTE ESTE AVISO A SU PÓLIZA:</b> Este aviso es solamente para propósitos informativos y no se convierte en parte o en condición del documento adjunto.</p>
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ACN-TX-MP (8/95)





**UnitedHealthcare<sup>®</sup>**

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**GROUP LONG TERM DISABILITY  
CERTIFICATE OF COVERAGE**

**FOR  
STATE OF NEBRASKA**

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**POLICY NUMBER: 306147**

**CERTIFICATE EFFECTIVE DATE: July 1, 2023**

**NE-UHIC/2008**

**(7-23)**

**UnitedHealthcare Insurance Company**  
**185 Asylum Street**  
**Hartford, Connecticut**  
**(Home Office)**

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**Policyholder:** State of Nebraska

**Effective Date:** July 1, 2019

**Policy Number:** 306147

**Beneficiary:** As on file with the Administrator

We, UnitedHealthcare Insurance Company, issue this Certificate to the Covered Person as evidence of insurance under the Policy We issued to the Policyholder shown above. This Certificate describes the benefits and other important provisions of the Policy. Please read it carefully.

The Policy may be amended, changed, cancelled or discontinued without the consent of the Covered Person or the Covered Person's beneficiary.

The benefits described in this Certificate insure the Covered Person. This Certificate becomes effective at 12:01 A.M. Eastern Standard time on the Effective Date shown above.

**Read the Group Certificate Carefully**

This is a legal contract between the Policyholder and Us. If the Policyholder has any questions or problems with the Policy, We will be ready to help the Policyholder. The Policyholder may call upon his agent or Our Home Office for assistance at any time.

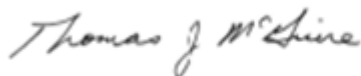
If the Policyholder or the Covered Person have questions, need information about their insurance, or need assistance in resolving complaints, call 1-866-615-8727.

It is signed at the Home Office of UnitedHealthcare Insurance Company as of the Effective Date shown above.

**NOTICE OF NON-INSURANCE BENEFITS**

**Non-insurance Benefits:** Non-insurance benefits are not part of Your Certificate and do not modify Your insurance benefits. We may offer or arrange for various entities or vendors to offer benefits or other considerations to You for the purpose of promoting Your general health and well-being. Non-insurance benefits may include, but are not limited to beneficiary services, legal services, travel assistance, Employee Assistance Programs (EAP), and plan administrative services. These benefits may be modified or terminated at any time. Such modification or termination may be made based on availability of services or other reasons at Our discretion or at the discretion of the entity providing such services.

NIB NOTICE



Secretary



President

**Group Working Returns Long Term Disability  
Insurance Policy  
Non-Participating**

Administrative Office:  
9900 Bren Road East  
Minnetonka, MN 55343

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## SCHEDULE OF BENEFITS

### **Class of Employees**

This schedule covers the following class(es) of Employees of companies and affiliates controlled by the Policyholder:

All active full-time Employees, regular part-time Employees, and temporary Employees with assignments of 6 months or longer and residing in the United States, excluding any other temporary and seasonal employees

### **Description of Class:**

Employees are considered eligible for benefits if they customarily work: 20 hours per week

#### **For active military firefighters hired prior to 7/1/2015:**

Employees are considered full-time if they customarily work at least 50 hours per week

#### **For active military firefighters hired on or after 7/1/2015:**

Employees are considered full-time if they customarily work at least 53 hours per week

### **Employee Waiting Period:**

An Employee is eligible for insurance on the first day of the month following the date he completes 30 days of continuous employment with the Policyholder.

**If the Covered Person's employment ends and the same employer rehires him within 6 months, We will apply his previous employment in an eligible class toward completing the Waiting Period.**

**Cost of Insurance:** The Covered Person is required to contribute to the entire cost of his insurance.

### **Covered Person Insurance:**

#### **Long Term Disability Benefit:**

**The Long Term Disability Insurance included in this certificate applies only to employees who have elected, been accepted for, and paid premiums for the Long Term Disability Insurance.**

**Benefit Percent:** 60% of the Covered Person's Pre-Disability Monthly Earnings. The Covered Person's benefit may be reduced by Other Income Benefits and Disability Earnings. Some Disabilities may not be insured under the Policy.

#### **Pre-Disability Monthly Earnings Definition:**

The average monthly earnings received from the Covered Person's Employer for the 12-month period ending just prior to the date of Disability. Pre-Disability Monthly Earnings includes commissions, averaged over the lesser of the most recent 24-month period or the Covered Person's period of employment. It does not include bonuses, overtime pay, and other extra compensation.

**Maximum Monthly Benefit:** \$7,500

**Minimum Monthly Benefit:** \$100

**Elimination Period:** 180 days - Benefits begin the day after completion of the Elimination Period.

**Accumulation of Elimination Period:** 30 days

Benefits begin the day after completion of the Elimination Period or the exhaustion of any available sick or donated leave – whichever comes latter

## SCHEDULE OF BENEFITS (continued)

### Maximum Benefit Period:

Reducing Benefit Duration reflecting Social Security Normal Retirement Age

<b>Age at Disability</b>	<b>Maximum Benefit Period</b>
Less than age 60	Greater of SSNRA * or To age 65
Age 60	60 Months
Age 61	48 Months
Age 62	42 Months
Age 63	36 Months
Age 64	30 Months
Age 65	24 Months
Age 66	21 Months
Age 67	18 Months
Age 68	15 Months
69 and over	12 Months

\*SSNRA means the Social Security Normal Retirement Age as figured by the 1983 amendment or any later amendment to the Social Security Act.

Premium contributions are waived while the Covered Person is receiving Long Term Disability payments.



## GENERAL DEFINITIONS

The male pronoun, whenever used in the Policy, includes the female.

**Active Work or Actively at Work:** The Covered Person reports for work at his usual place of employment or any other business location where he is required to travel and is able to perform the material and substantial duties of his regular occupation for the entire normal workday. The Covered Person must be working at least the minimum number of hours per week in an Eligible Class, as shown in the Schedule of Benefits.

Unless Disabled on the prior workday or on the day of absence, a Covered Person will be considered Actively at Work on the following days:

1. a Saturday, Sunday or holiday which is not a scheduled workday;
2. a paid vacation day, or other scheduled or unscheduled non-workday; or
3. an excused or emergency leave of absence (except medical leave).

**Contributory or Non-Contributory Insurance:** Contributory Insurance is insurance for which the Covered Person must apply and agree to make the required premium contributions. Non-Contributory Insurance is insurance for which the Covered Person does not have to make any premium contributions.

**Covered Person:** The Employee insured under the Policy. References to "Covered Person," "Covered Persons" and "Covered Person's" throughout this Certificate are references to a Covered Person.

**Employee:** A person who is:

1. directly employed in the normal business of the Policyholder; and
2. paid for services by the Policyholder; and
3. Actively at Work for the Policyholder, or any subsidiary or affiliate insured under the Policy.

No director or officer of an Policyholder will be considered an Employee unless he meets the above conditions.

**Employer:** The Policyholder and includes any division, subsidiary, or affiliated company named in the Policy. Employer does not include Employers of other related areas of practice for which the Covered Person may also work.

**Hospital or Medical Facility:** A legally operated, accredited facility licensed to provide full-time care and Treatment for the condition for which benefits are payable under the Policy. It is operated by a full-time staff of licensed physicians and registered nurses. It does not include facilities that primarily provide custodial, education or rehabilitative care, or long-term institutional care on a residential basis.

**Injury:** A bodily Injury resulting directly from an accident and independently of all other causes.

**Physician:** A practitioner of the healing arts who is:

1. duly licensed in the state in which the Treatment is received; and
2. practicing within the scope of that license.

The term Physician does not include the Covered Person, the Covered Person's Spouse, children, parents, parents-in-law, or siblings.

## GENERAL DEFINITIONS (continued)

**Regular Care:** The Covered Person personally visits a Physician as often as is medically required to effectively manage and treat his disabling condition(s), according to generally accepted medical standards. The Covered Person is receiving appropriate Treatment and care, according to generally accepted medical standards, by a Physician whose specialty or experience is appropriate for the disabling condition(s).

**Sickness:** An illness, disease, pregnancy or complication of pregnancy.

**Treatment:** consultation, advice, tests, attendance or observation, supplies or equipment, including the prescription or use of prescription drugs or medicines.

**We, Our and Us:** UnitedHealthcare Insurance Company.

## CERTIFICATE GENERAL PROVISIONS

**Conformity With State or Federal Statutes:** If any provision of the Certificate conflicts with any applicable law, the provision will be deemed to conform to the minimum requirements of the law.

**Discretionary Authority:** When making a benefit determination under the Policy, We have the sole discretionary authority to determine the Covered Person's or Dependent's eligibility, if applicable, for benefits and to interpret the terms, conditions, limitations, and exclusions, and all other provisions of the Policy including the Certificate of Coverage and any riders or amendments. We may delegate this discretionary authority to other entities or persons who provide services in regard to the administration of the Policy. This provision does not prevent the bringing of a legal action under the time limit for Legal Action provision, nor does it serve to deprive any insurance department of its statutory rights and obligations.

**Fraud:** We will focus on all means necessary to support fraud detection, investigation, and prosecution. It may be a crime if the Covered Person or the Employer knowingly, and with intent to injure, defraud or deceive Us, files a claim containing any false, incomplete, or misleading information. These actions, as well as submission of false information, will result in denial of the Covered Person's claim, and are subject to prosecution and punishment to the full extent under state and/or federal law. We will pursue all appropriate legal remedies in the event of insurance fraud.

**Incontestability:** We may not contest the validity of the Policy, except for the non-payment of premiums or fraudulent misrepresentations, after it has been in force for two years from its date of issue. No statement made by any Covered Person relating to his insurability shall be used in contesting the validity of the insurance with respect to which such statement was made after such insurance has been in force prior to the contest for a period of two years during such person's lifetime, nor unless it is contained in a written instrument signed by him.

**Information To Be Furnished:** The Policyholder may be required to furnish any information needed to administer the Policy. Clerical error by the Policyholder will not:

1. affect the amount of insurance which would otherwise be in effect; or
2. continue insurance which otherwise would be terminated; or
3. result in the payment of benefits not otherwise payable.

Once an error is discovered, an equitable adjustment in premium will be made. If the premium adjustment involves the return of unearned premium, the amount of the return will be limited to the 12-month period, which precedes the date We receive proof such an adjustment should be made. We may inspect any of the Policyholder's records which relate to the Policy.

**Misstatement of Age:** If a Covered Person's age has been misstated, premiums will be subject to an equitable adjustment. If the amount of the benefit depends upon age, then the benefit will be that which would have been payable, based upon the person's correct age.

**Workers' Compensation:** The Policy is not to be construed to provide benefits required by Workers' Compensation laws.

## **COVERED PERSON ELIGIBILITY, EFFECTIVE DATE AND TERMINATION PROVISIONS**

**Covered Person's Eligibility:** Employees who work on a full-time basis for a Policyholder are eligible for insurance after completion of the required Employee Waiting Period, provided they are in a class of Employees who are included. Employees will be considered to work on a full-time basis if they customarily work at least the number of hours per week shown in the Schedule of Benefits.

An Employee will become eligible for insurance on the latest of the following dates:

1. the Effective Date of the Policy;
2. the end of the Employee Waiting Period shown in the Schedule of Benefits;
3. the date the Policy is changed to include the Employee's class; or
4. the date the Employee enters a class eligible for insurance.

**Effective Date of Covered Person Insurance:** If an Employee is not Actively at Work on the date his insurance is scheduled to take effect, it will take effect on the day after the date he returns to Active Work. If the Employee's insurance is scheduled to take effect on a non-working day, his Active Work status will be based on the last working day before the scheduled Effective Date of his insurance.

An Employee must use forms provided by Us when applying for insurance.

The Employee's insurance will be effective at 12:01 A.M. Eastern Standard time as follows:

1. if it is Non-contributory, on the date the Employee becomes eligible for insurance, regardless of when he applies, or
2. if it is Contributory, and the Employee makes application within 31 days after the date he first became eligible, on the later of:
  - a. the date the Employee is eligible for insurance, regardless of when he applies; or
  - b. the date the Employee's application is approved by Us if evidence of insurability is required.

Evidence of insurability is required if an Employee applying for Contributory Insurance:

1. does not apply for insurance within 31 days after the date he first became eligible; or
2. he has previously terminated his insurance while in an eligible class.

## **COVERED PERSON ELIGIBILITY, EFFECTIVE DATE AND TERMINATION PROVISIONS (continued)**

**Family and Medical Leave of Absence:** If the Covered Person is on a Family or Medical Leave of Absence, his insurance will be governed by his Employer's policy on Family and Medical Leaves of Absence.

We will continue the Covered Person's insurance if the cost of his insurance continues to be paid and his Leave of Absence is approved in advance and in writing by his Employer.

The Covered Person's insurance will continue for up to the greater of:

1. the leave period required by the Federal Family and Medical Leave Act of 1993; or
2. the leave period required by applicable state law.

While the Covered Person is on a Family or Medical Leave of Absence, We will use earnings from his Employer just prior to the date his Leave of Absence started to determine Our payments to him.

If the Covered Person's insurance does not continue during a Family or Medical Leave of Absence, then when he returns to Active Work:

1. he will not have to meet a new Employee Waiting Period including a Waiting Period for insurance of a Pre-Existing Condition, if applicable; and
2. he will not have to give Us evidence of insurability to reinstate the insurance he had in effect before his Leave of Absence began.

However, time spent on a Leave of Absence, without insurance, does not count toward satisfying his Employee Waiting Period.

**Termination of Covered Person Insurance:** The Covered Person's insurance will terminate at 12:00 midnight Eastern Standard time on the earliest of the following dates:

1. the last day of the period for which a premium payment is made, if the next payment is not made;
2. the date he ceases to be a member of a class eligible for insurance;
3. the date the Policy terminates, or a specific benefit terminates; or
4. the date he ceases to be Actively at Work. For a leave of absence governed by federal or any applicable state Family and Medical Leave of Absence law, insurance will be continued in accordance with the Family and Medical Leave of Absence provision.
5. the date he is no longer Actively at Work due to a labor dispute, including but not limited to a strike, work slow down or lock out.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON**

### **Definition of Disabled or Disability:**

The Covered Person is Disabled or has a Disability when We determine that:

1. he is not Actively at Work and is unable to perform some or all of the Material and Substantial Duties of his Regular Occupation due to his Sickness or Injury; and
2. he has a 20% or more loss in Indexed Pre-Disability Monthly Earnings due solely to the same Sickness or Injury; and
3. he is under the Regular Care of a Physician.

After 24 months of payments, the Covered Person is Disabled when We determine that due to the same Sickness or Injury, he is unable to perform some or all of the material and substantial duties of any Gainful Occupation for which he is reasonably fitted by education, training or experience and he continues to suffer a 20% or more loss in his Indexed Pre-Disability Monthly Earnings due solely to the Sickness or Injury.

Disability must begin while the Covered Person is insured under the Policy.

### **Material and Substantial Duties:** duties that

1. are normally required for the performance of the Covered Person's Regular Occupation; and
2. cannot be reasonably omitted or modified.

**Regular Occupation means:** the occupation which the Covered Person is routinely performing when his Disability occurs. We will look at the Covered Person's occupation as it is normally performed in the national economy instead of how the work tasks are performed for a specific Employer or at a specific location.

**Gainful Occupation means:** an occupation that can be expected to provide the Covered Person with an income at least equal to his Gross Disability Payment within 12 months of his return to work, considering:

1. his past training, as well as training he could receive;
2. his education and experience; and
3. his physical and mental capacity.

Gainful Occupation will be determined with the assistance of a licensed vocational or rehabilitation specialist.

The loss of a professional or occupational license or certification does not, in itself, mean the Covered Person is Disabled. Additionally, economic factors, such as recession, job obsolescence, pay-cuts and job sharing will not be considered in determining whether the Covered Person meets the definition of Disability/Disabled.

We require the Covered Person to be under the Regular Care of a Physician for the Sickness or Injury causing his disability in order to be eligible to receive payments from Us.

We may require the Covered Person to be examined by Physicians, other medical practitioners or vocational experts of Our choice. We will pay for these examinations. We can require examinations as often as it is reasonable to do so. We may also require the Covered Person to be interviewed by an authorized representative of Ours. Refusal to be examined or interviewed may result in denial or termination of his claim.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

**Transplant Benefit:** If, while insured under the Policy, the Covered Person donates an organ for an Organ Transplant Procedure, and as a result he becomes Disabled, We will consider him to be Disabled as a result of Sickness and his Elimination Period will be waived. Disability resulting from an Organ Transplant Procedure will have a limited pay period of 12 months. This benefit will be payable only once in the Covered Person's lifetime. Benefit payments will be subject to all of the provisions contained in the Policy, except for those that are in conflict with the provisions of this Transplant Benefit.

**Organ Transplant Procedure means:** the Covered Person donates any of the following for transplantation into another person: kidney, liver, lung, skin or bone marrow.

### **Calculating the Monthly Payment:**

The Benefit Percent and Maximum Monthly Benefit are shown in the Schedule of Benefits.

Calculate the Covered Person's Monthly Payment as follows:

1. Multiply the Covered Person's Pre-Disability Monthly Earnings by the Benefit Percent.
2. Compare the result in Step 1 with the Maximum Monthly Benefit.
3. The lesser of these two amounts is the Covered Person's monthly Gross Disability Payment.
4. Subtract from his monthly Gross Disability Payment all Other Income Benefit amounts that he receives or is eligible to receive. The result is the Covered Person's Monthly Payment.

In no event will the Covered Person's Monthly Payment exceed the Maximum Monthly Benefit.

If the Covered Person is Disabled and working, earning between 20% and 80% of his Indexed Pre-Disability Monthly Earnings calculate his benefit payment as follows:

Calculate the Covered Person's Gross Disability Payment as follows:

1. Multiply his Pre-Disability Monthly Earnings by the Benefit Percent.
2. Compare the result in Step 1 with the Maximum Monthly Benefit.
3. The lesser of these two amounts is the Covered Person's Gross Disability Payment, which is used in the benefit calculation below.

When the Covered Person first returns to work during a period of disability, the Work Incentive Benefit establishes that, for 12 months, his Monthly Payment, as determined above, will not be reduced as long as Payment does not exceed 100% of his Indexed Pre-Disability Monthly Earnings.

During the period of time that the Work Incentive Benefit applies:

1. Add the Covered Person's monthly Disability Earnings to his Gross Disability Payment, as calculated above.
2. Compare the result in Step 1 to his Indexed Pre-Disability Monthly Earnings.
3. If the result from Step 2 is less than or equal to 100% of the Covered Person's Indexed Pre-Disability Monthly Earnings, We will not further reduce his Monthly Payment, as calculated above.
4. If the result in Step 2 is greater than 100% of the Covered Person's Indexed Pre-Disability Monthly Earnings, We will subtract the amount over 100% from his Monthly Payment, as calculated above.

The result is the amount We will pay the Covered Person each month.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

After the period of time that the Work Incentive Benefit applies:

1. Subtract the Covered Person's Disability Earnings from his Indexed Pre-Disability Monthly Earnings.
2. Divide the result in Step 1 by his Indexed Pre-Disability Monthly Earnings. This is his percentage of lost earnings.
3. Multiply the Covered Person's Monthly Payment, as calculated above, by the answer in Step 2.

The result is the amount We will pay the Covered Person each month.

After the Elimination Period, if the Covered Person is Disabled for only part of a month, We will send him 1/30<sup>th</sup> of his payment for each day of Disability.

**Gross Disability Payment means:** the payment amount before We subtract Other Income Benefits and Disability Earnings.

**Monthly Payment means:** the payment amount after We subtract any Other Income Benefits.

**Elimination Period means:** the length of time the Covered Person must be continuously Disabled before a benefit is payable. The Elimination Period begins on the first day of Disability. If the Covered Person returns to work for a period of time not to exceed the Accumulation of Elimination Period and cannot continue, he will not have to begin a new Elimination Period. However, We will count only those days he is Disabled toward satisfying the Elimination Period. The Elimination Period and the Accumulation of Elimination Period are shown in the Schedule of Benefits.

**Disability Earnings mean:** the earnings, which the Covered Person receives while Disabled, and working.

**Indexed Pre-Disability Monthly Earnings:** The Covered Person's Pre-Disability Monthly Earnings adjusted on each anniversary of benefit payments by the lesser of 5% or the current annual percentage increase in the Consumer Price Index (CPI-W). The Covered Person's Indexed Pre-Disability Monthly Earnings may increase or remain the same, but will never decrease. This manner of indexing is only used to determine the Covered Person's percentage of lost earnings while he is Disabled and working and in the determination of Gainful Occupation. Consumer Price Index (CPI-W) means: the index for Urban Wage Earners and Clerical Workers published by the U.S. Department of Labor. We reserve the right to use some other similar measurement if the Department of Labor changes or stops publishing the CPI-W.

**Receipt of Disability Payments:** The Covered Person will begin to receive payments when We approve his claim, provided the Elimination Period has been met and he is Disabled. We will send him a payment each month for any period for which We are liable. If he is Disabled and working, proof of Disability Earnings will be required before benefits are paid.

**Disability During a Covered Layoff or Leave of Absence:** If the Covered Person becomes Disabled while he is on a covered Layoff or Leave of Absence, We will calculate his benefit using his Pre-Disability Monthly Earnings from his Employer in effect just prior to the date his absence begins.

**Fluctuation of Disability Earnings:** If the Covered Person's Disability Earnings fluctuate, We may average his Disability Earnings over the most recent 3 months to determine if his claim should continue subject to all other terms and conditions in the Policy.

If We average his Disability Earnings, We will not terminate his claim unless the average of his Disability Earnings from the last 3 months exceeds 80% of his Indexed Pre-Disability Monthly Earnings.



## WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)

We will not pay the Covered Person for any month during which Disability Earnings exceed the amount allowable under the Policy.

**Other Income Benefits:** We will subtract from the Covered Person's Gross Disability Payment the following Other Income Benefits:

1. any benefits and awards he receives or is eligible to receive under:
  - a. Workers' Compensation Law;
  - b. occupational disease Law; or
  - c. any other similar Act or Law.
2. any Disability income benefits he receives or is eligible to receive under:
  - a. any compulsory benefit Act or Law;
  - b. any other group insurance policy with the Employer or with an association;
  - c. any other group insurance policy with another Employer under which he becomes insured while he is Disabled under the Policy; or
  - d. any governmental retirement system as the result of his job with his Employer.
3. any benefits under the United States Social Security Act, The Canada Pension Plan, The Quebec Pension Plan, the Jones Act, and any other similar plan or Act. Benefits include:
  - a. Disability benefits he is eligible to receive and any disability benefits his Spouse or his children receive or are eligible to receive as a result of his Disability.
  - b. retirement benefits he receives and any retirement benefits his Spouse or his children receive as a result of his receipt of retirement benefits.

If the Covered Person's Disability begins after his 70<sup>th</sup> birthday, and he was receiving Social Security retirement benefits before his Disability began, then We will not reduce Our payments to him by these retirement benefits.

**Pension Plan means:** a plan that provides retirement benefits and which is not wholly funded by Employee contributions. The term does not include a profit sharing plan, a thrift plan, an individual retirement account (IRA), a tax sheltered annuity plan (TSA), a stock ownership plan or a non-qualified plan of deferred compensation.

4. any benefits he receives from the Employer's sick leave or salary continuation plan.
5. any benefits from the Employer's retirement plan, the Public Employees Retirement System and the State Teachers Retirement System he:
  - a. receives as disability benefits;
  - b. voluntarily chooses to receive as retirement benefits; or
  - c. receives as retirement benefits once he reaches the greater of age 62 or normal retirement age, as defined in his Employer's Retirement Plan.

Regardless of how the retirement funds from the plan are distributed, for the purposes of determining Our payment to the Covered Person, We consider Employee and Employer contributions to be distributed at the same time throughout the Covered Person's lifetime.

We will not reduce payments the Covered Person receives from Us for his contributions to the Employer's retirement plan, or for amounts he rolls over or transfer to an eligible Retirement Plan.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

Disability benefits under a retirement plan are benefits that are paid due to disability and which do not reduce the retirement benefits which would have been paid if the disability had not occurred.

Retirement benefits under a retirement plan are benefits that are paid based on the Covered Person's Employer's contribution to the retirement plan. Disability benefits that reduce the retirement benefits under the plan will also be considered a retirement benefit.

Eligible retirement plan is defined in Section 402 of the Internal Revenue Code of 1986 and includes future amendments to Section 402 affecting the definition.

6. any benefits for loss of time or lost wages he receives from the mandatory portion of a no-fault motor vehicle insurance plan, or automobile liability insurance policy.
7. any amount he receives under any unemployment compensation Law.
8. any amounts he receives from a third party (after subtracting attorney's fees) by judgment, settlement or otherwise.

If the Covered Person receives any of the Other Income Benefits in a lump sum payment, We will pro-rate the lump sum on a monthly basis over the time period for which the sum was given. If no time period is stated, the sum will be pro-rated on a monthly basis to the end of the Covered Person's Maximum Benefit Period.

Other Income Benefits must be payable as a result of the same Disability for which the Covered Person is receiving a payment from Us, except for retirement benefits.

We will NOT subtract from the Covered Person's Gross Disability Payment any amounts he receives from the following sources:

1. 401(k) plans
2. profit sharing plans
3. thrift plans
4. tax sheltered annuities
5. stock ownership plans
6. non-qualified plans of deferred compensation
7. Pension plans for partners
8. military pension and military disability income plans
9. credit disability insurance
10. franchise disability income plans
11. a retirement plan from another Employer
12. Individual Retirement Accounts (IRA)
13. individual disability income plans

**Affect of Other Income Benefits on Payment:** If subtracting Other Income Benefits results in a zero benefit, We will pay the Covered Person the Minimum Monthly Benefit shown in the Schedule of Benefits. The Minimum Monthly Benefit, however, may be applied toward an outstanding overpayment.

**Cost of Living Increases:** After the first deduction for each of the Other Income Benefits, We will not further reduce the amount of the Covered Person's Monthly Payment under the Policy due to cost of living increases he receives from any of the sources described in the "Other Income Benefits" section.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

**Estimating Amounts of Other Income Benefits:** We have the right to estimate the amount of benefits the Covered Person may be eligible to receive under the "Other Income Benefits" section. We can reduce Our payments to him by the estimated amount if:

1. he has not been awarded but have not been denied such benefits; or
2. he has been denied such benefits and the denial is being appealed; or
3. he is reapplying for such benefits.

We will NOT reduce Our payments to the Covered Person by the estimated amount if:

1. he applies or reapplies for the benefits and appeals his denial through all of the administrative levels We believe are necessary;
2. he signs Our reimbursement agreement form stating that he promises to pay Us any overpayment caused by an award.

If We reduce Our payments to the Covered Person by an estimated amount:

1. We will adjust Our payment to him when he provides proof of the amount awarded; or
2. We will issue a lump sum refund of the estimated amount if he was denied benefits and has completed all appeals (or reapplications) We believe are necessary.

**Termination of Benefits:** We will stop sending the Covered Person payments and his claim will end on the earliest of:

1. the date he is no longer Disabled according to the terms of the Policy;
2. the date he reaches the end of the Maximum Benefit Period;
3. the date he fails to provide proof of continuing Disability;
4. the date his Disability Earnings exceed the amount allowable under the Policy;
5. the date he is able to increase his Disability Earnings by increasing the number of hours he work or the number of duties he performs but he chooses not to do so;
6. the date he refuses to be examined by a Physician, if such an exam is requested by Us;
7. the date he refuses to be interviewed by one of Our representatives;
8. the date he ceases to be under the Regular Care of a Physician;
9. the date he dies.

If the Covered Person is a citizen of the United States and is receiving Treatment outside of the United States, We may require him to return to the United States for Treatment. Failure to do so when requested may result in termination of benefits.

### **Limitations:**

#### **Mental Illness and Substance Abuse Limitation**

Disabilities due to Mental Illness or Substance Abuse have a limited pay period of 24 months per disability.

We will continue to send the Covered Person payments beyond the limited pay period if he is confined to a Hospital or Medical Facility. If he is still Disabled when he is discharged, We will send him payments for a recovery period of up to 90 days. If he becomes re-confined at any time during the recovery period and remains confined for at least 14 days in a row, We will send payments during that additional confinement and for one additional recovery period up to 90 more days.

In no case will benefits be paid beyond the Maximum Benefit Period.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

**Mental Illness means:** any Sickness, disease or disorder, which is:

1. listed in the current edition of the Diagnostic and Statistical Manual of Mental Health Disorders (or any successor diagnostic manual) published by the American Psychiatric Association; and
2. usually treated by a mental health provider or other qualified provider, using psychotherapy, psychotropic drugs or other similar methods of Treatment.

Mental Illness includes any such conditions whether or not related to an underlying physical, genetic, chemical, organic or biological cause, although it may be associated with physical symptoms, manifestations or expressions. Specific conditions include, but are not limited to:

1. bipolar disorder;
2. depression and depressive disorders;
3. psychoses;
4. mood disorders;
5. manic-depressive illness;
6. anxiety disorders;
7. stress disorders including post-traumatic stress disorders;
8. somatoform disorders;
9. factitious disorders;
10. eating disorders;
11. adjustment disorders; and
12. personality disorders.

For purposes of the Policy, Mental Illness does not include coma (unless a consequence of Substance Abuse), mental retardation or Alzheimer's disease and other forms of dementia with an objectifiable organic basis.

**Substance Abuse means:** alcoholism, or the non-medical use of narcotics, sedatives, stimulants, hallucinogens, or any other such substance, whether or not prescribed by a Physician.

**General Exclusions:** We will not cover a Disability under the Policy if it is due to:

1. an act or accident of war, declared or undeclared, whether civil or international, and any substantial armed conflict between organized forces of a military nature;
2. intentionally self-inflicted Injuries;
3. active participation in a riot;
4. committing or attempting to commit a felony.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

### **Pre-Existing Condition Exclusion: 3/12**

We will not cover any Disability that begins during the first 12 months after the Covered Person's Effective Date of insurance that is caused or contributed to by a Pre-Existing Condition.

**Pre-Existing Condition means:** any Sickness or Injury including Mental Illness, Substance Abuse or Subjective Symptoms for which the Covered Person, within 3 months prior to his Effective Date of insurance:

1. was diagnosed by or received Treatment from a legally qualified Physician; or
2. had symptoms for which an ordinarily prudent person would have sought Treatment.

**Continuity of Insurance Upon Transfer of Insurance Carriers:** In order to prevent loss of insurance for a Covered Person because of a transfer of insurance carriers, We will provide insurance for certain Employees as follows:

Employees who are not Actively at Work due to Sickness or Injury:

We will insure the Employee under this Policy if the prior group insurance policy insured him and the cost of his insurance under the prior group insurance policy was paid.

Our payments to the Employee will be limited to the lesser of the Monthly Payment under the Policy or the monthly benefit the prior group insurance policy would have paid him, had that policy stayed in effect. Our payments will be reduced by any amount the prior group insurance policy is responsible for paying.

Employees who are Disabled due to a Pre-Existing Condition:

If the Employee was insured by the prior group insurance policy immediately prior to becoming eligible for insurance under this Policy, he is Actively at Work and he is insured under this Policy, then he may be eligible for payments under this Policy if his Disability is due to a Pre-Existing Condition.

In order to receive payments from Us, the Employee must satisfy the Pre-Existing Condition Exclusion test of:

1. this Policy; or
2. the prior group insurance policy, had that policy stayed in effect.

We will give credit toward continuous time insured under both policies. We will determine Our payments using the provisions of this Policy, but the Employees Monthly Payment will not be more than the maximum monthly payment of the prior group insurance policy.

The Employee's Monthly Payment will end on the earlier of the following:

1. the end of the Maximum Benefit Period;
2. the date benefits would have ended under the prior group insurance policy, if the policy had stayed in effect.

If the Employee cannot satisfy the Pre-Existing Condition Exclusion test of either policy, then he will not be eligible for a Monthly Payment.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

**Recurrent Disability:** If the Covered Person's current Disability is related or due to the same causes(s) as his prior Disability for which We made a payment, We will treat his current Disability as part of his prior claim and he will not have to complete another Elimination Period if he returns to Active Work for his Employer on a full time basis for 6 consecutive months or less. His Disability will be subject to all of the provisions as his prior claim and will be treated as a continuation of that Disability.

Any Disability which occurs after 6 consecutive months from the date the Covered Person's prior claim ended will be treated as a new claim. His new claim will be subject to all of the provisions, including the Elimination Period.

If the Covered Person returns to work for another Employer, We will treat a Recurrent Disability the same as established above for the first 6 months following his return to work. Any Recurrent Disability that occurs more than 6 months but less than 12 months after the end of the Covered Person's prior Disability will be treated as a continuation of the prior Disability, but the Covered Person will be required to complete a new Elimination Period.

If the Covered Person becomes entitled to benefits under any other Group Long Term Disability policy, he will not be eligible for payments under the Policy.

**Recurrent Disability means:** a Disability that is:

1. caused by a worsening in the Covered Person's condition; and
2. due to the same or related cause(s) as his prior Disability for which We made a payment.

**Multiple Causes:** If a period of Disability is extended by a new, unrelated cause while benefits are payable, benefits will continue while the Covered Person remains Disabled, subject to the following:

1. benefits will not continue beyond the end of the original Maximum Benefit Period; and
2. any Exclusions and Pre-existing Conditions Limitations will apply to the new cause of Disability.

**Concurrent Disability:** Benefits for a Concurrent Disability will be paid as if the Concurrent Disability were caused by one Injury or one Sickness. In no event will a Covered Person be considered to have more than one continuous period of Disability at the same time.

**Concurrent Disability means:** one continuous period of Disability that is caused by more than one Injury or Sickness.

**Lump Sum Survivor Benefit:** When We receive proof that the Covered Person died, We will pay his Spouse, if living, otherwise, his children under age 26, a lump sum benefit equal to 3 months of the Covered Person's monthly Gross Disability Payment if, on the date of the Covered Person's death:

1. his Disability had continued for 180 or more consecutive days; and
2. he was receiving or was entitled to receive a Monthly Payment under the Policy.

If the Covered Person has no living Spouse or children, payment will be made to his estate. However, We will first apply the survivor benefit to any overpayment which may exist on the Covered Person's claim.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

**Workplace Modification Benefit:** A workplace modification benefit may be payable to the Covered Person's Employer if a change is made to the work environment or the way a job is performed to allow the Covered Person to be Actively at Work and to perform the Material and Substantial Duties of his Regular Occupation, or any Gainful Occupation.

To qualify for a benefit:

1. the Covered Person must be Disabled under the terms of the Policy;
2. the Employer must agree to make the necessary modifications so that the Covered Person can return to work; and
3. any proposed modifications to the work place must be in writing and approved by Us prior to implementation.
4. In considering any proposed modifications, We have the right to have the Covered Person evaluated by a Physician or other health care professional, or a vocational rehabilitation specialist of Our choice.

When the above qualifications are met, the Covered Person's Employer will be reimbursed for the cost of the modification up to a maximum amount for the Workplace Modification Benefit. This benefit is available to the Covered Person on a one-time-only basis, at Our discretion, and will be paid in addition to any other Disability benefits for which the Covered Person qualifies. The Workplace Modification Benefit maximum amount is \$5,000.

**Rehabilitation Services:** A rehabilitation program is available to assist the Covered Person in his return to work. Participation in this program is voluntary on his part and will be offered at Our discretion.

Our vocational rehabilitation specialists will review the Covered Person's file to determine if rehabilitation services might help him return to a Gainful Occupation. Once the review is completed, We may offer and pay for a return to work program. We will work with the Covered Person's Physician and other appropriate specialists to develop a plan that best suits the Covered Person's needs.

The return to work program may include, but is not limited to, the following services:

1. coordination with the Covered Person's Employer to assist him in his return to work;
2. evaluation of adaptive equipment to allow the Covered Person to work;
3. vocational evaluation to determine how his Disability may impact his employment options;
4. job placement services;
5. resume preparation;
6. job seeking skills training;
7. retraining for a new occupation; or
8. assistance with relocation that may be part of an approved return to work program.

We reserve the right to make the final decision concerning the Covered Person's eligibility to take part in a rehabilitation program and the amount of any services he will be provided.

During the Covered Person's participation in an approved rehabilitation program, his Gross Disability Payment will be increased by 10% for Rehabilitation Services.

In addition, We will make monthly payments to the Covered Person for 3 months following the date his Disability ends if We determine he is no longer Disabled while:

1. he is participating in Our rehabilitation program; and
2. he is not able to find employment.

## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

**Employee Outreach Services:** may provide Employee Outreach Services for a Covered Person who has a medical disability accompanied by psychosocial problems that may interfere with his recovery and return to work.

Employee Outreach Services will be provided at our discretion and may include, but are not limited to:

1. service provider referrals; and
2. identifying available community and state resources that may be helpful in the Covered Person's recovery and return to work.

**Social Security Assistance:** If the Covered Person is receiving a payment from Us, We can provide advice to him regarding his Social Security Disability benefits claim and assist him with his application or appeal.

We can assist the Covered Person in obtaining Social Security disability benefits by:

1. helping him find appropriate legal representation or other assistance;
2. obtaining medical and vocational evidence; and
3. reimbursing pre-approved case management expenses.

### **Claim Information:**

**Notice of Claim:** Written notice of a claim must be given to Us at Our Home Office by the Covered Person within 30 days after the date his Disability begins. If it is not possible, written notice must be given as soon as it is reasonably possible to do so.

The claim form is available from the Covered Person's Employer, or can be requested from Us. If the Covered Person does not receive the form from Us within 15 days of his request, written proof of claim should be sent to Us without waiting for the form. Written proof should establish facts about the claim such as date of occurrence, nature and extent of the Disability.

The Covered Person must notify Us immediately when he returns to work in any capacity.

**Filing a Claim:** The Covered Person and his Employer must fill out their own section of the claim form and then give it to the Covered Person's attending Physician. The Physician should fill out his section of the form and send it directly to Us.

**Proof of Claim:** Written proof of claim must be filed within 90 days after the Covered Person's Elimination Period ends. However, if it is not possible to give proof within 90 days, it must be given no later than one year after the time proof is otherwise required, except in the absence of legal capacity.

Proof of claim must include:

1. the date the Covered Person's Disability began;
2. appropriate documentation of the Disabling disorder;
3. the extent of the Covered Person's Disability, including restrictions and limitations preventing him from being Actively at Work;
4. the appropriate documentation of the Covered Person's earnings;
5. the name and address of any Hospital or Medical Facility where the Covered Person received Treatment;
6. the name and address of all Physicians providing Regular Care or specialty care.

We may request that the Covered Person send proof of continuing Disability, satisfactory to Us, indicating that he is under the Regular Care of a Physician. This proof, provided at the Covered Person's expense, must be received within 30 days of a request by Us.



## **WORKING RETURNS LONG TERM DISABILITY INSURANCE FOR COVERED PERSON (continued)**

In some cases, the Covered Person will be required to give Us authorization to obtain additional medical information, and to provide non-medical information as part of his proof of claim, or proof of continuing Disability. We will deny a Covered Person's claim or stop sending him payments if the appropriate information is not submitted.

**Payment of Claim:** Except as otherwise noted for specified additional benefits that may be included in the Policy, all benefits are payable to the Covered Person. If a benefit is payable to the Covered Person's estate, to a minor or to someone who is not competent to give a valid release, We have the right to pay up to \$1,000 to any of the Covered Person's relatives whom We consider entitled. Any amount We pay in good faith releases Us from further liability, but only for the amount paid.

**Overpayment of Claim:** We have the right to recover any overpayments due to:

1. fraud;
2. any error We make in processing a claim; and
3. the Covered Person's receipt of Other Income Benefits.

The Covered Person must reimburse Us in full. We will determine the method by which the repayment is to be made. We have the right to recover overpayment from the Covered Person and Covered Person's estate.

**Legal Action:** The Covered Person may not bring suit to recover under this section until 60 days after he has given Us written proof of loss. No suit may be brought more than three years after the date the proof of loss is required to be filed.

## PORTABILITY UNDER THE WORKING RETURNS LONG TERM DISABILITY INSURANCE

If the Covered Person's insurance under the Policy ends because his employment with the Employer ends, then he may choose to continue his Group Long Term Disability Insurance without providing evidence of insurability.

The Covered Person must be insured under the Policy for at least 12 months prior to the date his employment ends.

The Covered Person is not eligible to continue his insurance if:

1. he is Disabled under the terms of the Policy; or
2. he has recovered from a Disability under the terms of the Policy, but did not choose to return to work with the Employer; or
3. he failed to pay premium for the cost of his insurance; or
4. he is on an approved Leave of Absence; or
5. he retires; or
6. he is or becomes insured under another group long term disability policy; or
7. the Policy terminates.

**Retire means:** for purposes of this Portability benefit, the Covered Person has concluded his working career on a full-time basis and:

1. he is receiving payments from a governmental retirement plan or any Employer;
2. he is receiving Social Security Retirement benefits; or
3. he is no longer seeking active, full-time employment.

To apply for Portability insurance, within 31 days of the date the Covered Person's insurance ends he must:

1. submit a written application to Us; and
2. pay the first month's premium.

If the above conditions are met, such insurance will:

1. be issued without evidence of insurability; and
2. continue in effect for 12 months provided the Covered Person continues to pay the cost of his insurance.

During the time Portability insurance is in effect, any benefits paid will be based on the Covered Person's Pre-Disability Monthly Earnings as calculated just prior to the time his employment with the Employer ended.

The Portability insurance will end on the earliest of:

1. the date the Covered Person fails to pay the required premium;
2. the date he retires;
3. the date he becomes insured under any other group long term disability policy;
4. the date the Policy terminates; or
5. the date following 12 months of Portability insurance.

Employees rehired after porting insurance must either lapse that insurance or provide evidence of insurability.

## **ACCELERATED BENEFIT UNDER THE WORKING RETURNS LONG TERM DISABILITY INSURANCE**

We will pay a lump sum Accelerated Benefit to a Covered Person if he:

1. meets the definition of Disabled under the Policy;
2. is certified as having a life expectancy of less than 12 months; and
3. makes a written request for this benefit.

We may, at Our option, confirm the terminal illness diagnosis with a second medical exam performed by a Physician of Our choosing at Our own expense.

The Accelerated Benefit:

1. will be an amount equal to the Covered Person's Monthly Payment for 12 months;
2. is payable one time only for any one Covered Person insured under the Policy;
3. is payable to a Covered Person only while he is living; and
4. is payable in addition to the Monthly Payment otherwise payable under the Policy.

## **CHILD CARE EXPENSE BENEFIT UNDER THE WORKING RETURNS LONG TERM DISABILITY INSURANCE**

While the Covered Person is participating in an approved Rehabilitation Program, We will pay a Child Care Expense Benefit when the Covered Person is Disabled and is incurring expenses to provide care to a Child under the age of 13 or to a child age 13 or older who needs ongoing personal care assistance.

The payment of the Child Care Expense Benefit will begin immediately after the Covered Person begins participating in the Rehabilitation Program.

The Child Care Expense Benefit will be paid monthly and determined as follows:

1. be \$350 per month per Dependent; and
2. not to exceed \$1,000 per month for all child care expenses combined.

To receive this benefit, the Covered Person must provide satisfactory proof that he is incurring expenses that entitle him to the Child Care Expense Benefit. Expenses must be charged by a child care provider who is licensed to provide such services in the jurisdiction in which the services are provided.

The Child Care Expense Benefit will end on the earlier of the following:

1. the date the Covered Person is no longer incurring child care expenses for dependents;
2. the date the Covered Person is no longer participating in an approved Rehabilitation program; or
3. the date benefits terminate under the Termination of Benefits provision of the Policy.

The Child Care Expense Benefit is paid in addition to any other payments the Covered Person receives under the Policy.

## **SPOUSE AND ELDER CARE EXPENSE BENEFIT UNDER THE WORKING RETURNS LONG TERM DISABILITY INSURANCE**

While the Covered Person is participating in an approved Rehabilitation Program, We will pay a Spouse and Elder Care Expense Benefit when the Covered Person is Disabled and is incurring expenses to provide care to a Disabled Eligible Family Member.

The payment of the Spouse and Elder Care Expense Benefit will begin immediately after the Covered Person begins participating in the Rehabilitation Program.

Our payment of the Spouse and Elder Care Expense Benefit will:

1. be \$500 per Eligible Family Member; and
2. not exceed \$1,000 for all Eligible Family Member expenses combined.

To receive this benefit, the Covered Person must provide satisfactory proof that he is incurring expenses that entitle him to the Spouse and Elder Care Expense Benefit. Expenses must be charged by a licensed adult care provider who is licensed to provide such services in the jurisdiction in which the services are provided.

The Spouse and Elder Care Expense Benefit will end on the earliest of the following:

1. the date the Covered Person is no longer incurring expenses for his Disabled Eligible Family Member ;
2. the date the Covered Person is no longer participating in an approved Rehabilitation program; or
3. the date benefits terminate under the Termination of Benefits provision of the Policy.

**Eligible Family Members means:** for purposes of this Spouse and Elder Care Expense Benefit, the Covered Person's Spouse, parents or grandparents who live with the Covered Person, and his Spouse's parents and grandparents who live with him.

**Disabled Eligible Family Member means:** for purposes of this Spouse and Elder Care Expense Benefit, that due to his Sickness or Injury, the Eligible Family Member:

1. has lost the ability to safely and completely perform two or more Activities of Daily Living without another person's active assistance or verbal cueing; or
2. is Cognitively Impaired and needs another person's assistance or verbal cueing for his protection or for the protection of others; or
3. has a life expectancy of less than 12 months.

The Spouse and Elder Care Expense Benefit is paid in addition to any other payments the Covered Person receives under the Policy.

**SPOUSE AND ELDER CARE EXPENSE BENEFIT UNDER THE WORKING RETURNS  
LONG TERM DISABILITY INSURANCE (Continued)**

**Activities of Daily Living means:**

1. bathing – the ability to wash oneself by sponge bath, or in either a tub or shower, including the task of getting into or out of the tub or shower.
2. dressing – the ability to put on and take off all items of clothing and any necessary braces, fasteners or artificial limbs.
3. toileting – the ability to get to and from the toilet, get on and off the toilet and perform associated personal hygiene.
4. transferring – the ability to move into or out of a bed, chair or wheelchair.
5. continence – the ability to maintain control of bowel and bladder functions; or, when unable to maintain control of bowel and bladder function, the ability to perform associated personal hygiene including caring for catheter or colostomy bag.
6. eating – the ability to feed oneself by getting food into the body from a receptacle (such as a plate, cup or table) or by a feeding tube or intravenously.

**Cognitively Impaired means:** the Covered Person suffers a deficiency in short or long-term memory, orientation as to person, place and time, deductive or abstract reasoning, or judgment as it relates to safety awareness. The impairment must be measurable according to generally accepted medical standards.

## CERTIFICATE MODIFICATIONS RIDER

### Certificate Modification(s) to the Certificate

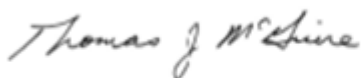
**Policyholder:** State of Nebraska

**Policy Number:** 306147

It is agreed that the Certificate is amended as follows:

Effective July 1, 2019, with respect to residents of the states as shown on the subsequent pages, the following provisions amend, replace or are added, when applicable, to the Certificate:

Signed for the Company by:



Secretary



President

**UnitedHealthcare Insurance Company  
Hartford, Connecticut**

## STATUTORY PROVISIONS

### ALASKA

Residents of the state of Alaska, the following provisions are included to bring your Certificate into conformity with Alaska state law:

#### **Discretionary Authority**

When a Discretionary Authority provision is shown in the CERTIFICATE GENERAL PROVISIONS section, it is hereby deleted in its entirety.

#### **Overpayment of Claim**

The Overpayment of Claim section as contained in the Certificate is hereby changed to read as follows:

**Overpayment of Claim:** Within 180 days of payment of a benefit, We have the right to recover any overpayments due to:

1. fraud;
2. any error We make in processing a claim; and
3. the Covered Person's receipt of Other Income Benefits.

The Covered Person must reimburse Us in full. We will determine the method by which the repayment is to be made. We have the right to recover overpayment from the Covered Person's Spouse if living, otherwise child under the age 26 or estate.

### ARKANSAS

Residents of the state of Arkansas, the following provision is included to bring your Certificate into conformity with Arkansas state law:

#### **Insurer Information Notice**

Any questions regarding the Policy may be directed to:  
UnitedHealthcare Insurance Company  
Administrative Offices  
9900 Bren Road East  
Minnetonka, MN 55343  
1-866-615-8727

If the question is not resolved, you may contact the Arkansas Insurance Department:  
Arkansas Insurance Department  
Consumer Services Division  
400 University Tower Building  
Little Rock, Arkansas 77204  
Telephone: 1-800-852-5494



## MINNESOTA

Minnesota has determined that its statutory requirements apply to Minnesota residence when non-Minnesota situated Employers have 25 or more Employees residing in Minnesota.

Any questions regarding these statutory requirements may be directed in writing to:

UnitedHealthcare Specialty Benefits  
Contract Services  
MN017-E800  
9900 Bren Road East  
Minnetonka, MN 55343

## MONTANA

Residents of the state of Montana, the following provision is included to bring your Certificate into conformity with Montana state law:

**Conformity with Montana Statutes:** For Montana residents, the provisions of this Policy are intended to conform to the minimum requirements of Montana law. If any provision of the Policy conflicts with any Montana statutes, the provision will be deemed to conform to the minimum requirements of the Montana law.

### **Discretionary Authority**

When a Discretionary Authority provision is shown in the CERTIFICATE GENERAL PROVISIONS section it is hereby deleted in its entirety.

### **Disability Pre-Existing Exclusion**

Any applicable Pre-Existing exclusion will not be applied to any disability that begins more than 12 months after the Covered Person's Effective Date of insurance.

## NEW HAMPSHIRE

Residents of the state of New Hampshire, the following provision is included to bring your Certificate into conformity with New Hampshire state law:

### Proof of Claim

The provision(s) entitled Proof of Claim as contained in the Certificate of Coverage is modified to include the following:

Failure to furnish such proof of claim within the Certificate of Coverage stated time limit will not invalidate nor reduce any claim if it is shown not to have been reasonably possible to furnish such proof and that such proof was furnished as soon as it was reasonably possible.

### Discretionary Authority

When a Discretionary Authority provision is shown in the Certificate of Coverage GENERAL PROVISIONS section it is hereby deleted in its entirety.

## NORTH CAROLINA

Residents of the state of North Carolina, the following provision is included to bring your Certificate into conformity with North Carolina state law:

### Proof of Claim

The provision(s) entitled Proof of Claim as contained in the Certificate is modified as follows:

Written proof of claim must be filed within 180 days of the loss. However, if it is not possible to give proof within 180 days, it must be given no later than one year after the time proof is otherwise required, except in the absence of legal capacity.

### Occupational Injury or Sickness Exclusion

Any exclusion that applies to an Occupational Injury or Sickness is hereby replaced by the following:

An Occupational Injury or Sickness for treatments which are paid under the North Carolina Worker's Compensation Act only to extent such services or supplies are the liability of the employee, employer or workers' compensation insurance carrier according to a final adjudication under the North Carolina Workers' Compensation Act or an order of the North Carolina Industrial Commission approving a settlement agreement under the North Carolina Workers' Compensation Act.

## NORTH DAKOTA

Residents of the state of North Dakota, the following provision is included to bring your Certificate into conformity with North Dakota state law:

**20 Day Right to Examine Certificate:** There is a 20 day right to review this Certificate. If You decide not to keep it, it may be returned to Us within 20 days of the original Certificate Effective Date. In that event, We will consider it void from the Certificate Effective Date and refund all premium paid. Any claims paid during the initial 20 day period will be deducted from the refund.

## OKLAHOMA

Residents of the state of Oklahoma, the following provision is included to bring your Certificate into conformity with Oklahoma state law:

**Certificates delivered to residents of state of Oklahoma are subject to Oklahoma laws.**

## **OKLAHOMA (continued)**

### **Incontestability**

The Incontestability provision shown in the Certificate GENERAL PROVISIONS section is replaced by the following:

**Incontestability:** We may not contest the validity of the Policy, except for the non-payment of premiums, after it has been in force for two years from its date of issue. No statement made by any Covered Person relating to his insurability shall be used in contesting the validity of the insurance with respect to which such statement was made after such insurance has been in force prior to the contest for a period of two years during such person's lifetime, unless it is contained in a written instrument signed by him. This clause will not affect Our right to contest claims made for accidental death or accidental dismemberment benefits.

## **TEXAS**

Residents of the state of Texas, the following provision is included to bring your Certificate into conformity with Texas state law:

### **Incontestability**

The Incontestability provision under the CERTIFICATE GENERAL PROVISIONS section, is amended to remove the phrase "or fraudulent misrepresentations" from the first sentence.

## TEXAS

<p><b>IMPORTANT NOTICE</b></p> <p>To obtain information or make a complaint:</p> <p>You may call UnitedHealthcare Insurance Company's toll-free telephone number for information or to make a complaint at</p> <p>1-866-615-8727</p> <p>You may also write to UnitedHealthcare Insurance Company at:</p> <p>UnitedHealthcare Insurance Company Administrative Offices 9900 Bren Road East Minnetonka, MN 55343</p> <p>You may contact the Texas Department of Insurance to obtain information on companies, coverages, rights or complaints at: <b>800-252-3439</b></p> <p>You may write the Texas Department of Insurance at:</p> <p>P.O. Box 149104 Austin, TX 78714-9104 FAX #(512) 490-1007 Web: <a href="http://www.tdi.texas.gov">http://www.tdi.texas.gov</a> E-Mail: <a href="mailto:ConsumerProtection@tdi.texas.gov">ConsumerProtection@tdi.texas.gov</a></p> <p><b>PREMIUM OR CLAIM DISPUTES:</b> Should you have a dispute concerning your premium or about a claim you should contact the company first. If the dispute is not resolved, you may contact the Texas Department of Insurance.</p> <p><b>ATTACH THIS NOTICE TO YOUR POLICY:</b> This notice is for information only and does not become a part or condition of the attached document.</p> <p>Form No. AA-2068 (Rev. 6/15)</p>	<p><b>AVISO IMPORTANTE</b></p> <p>Para obtener información o para presentar una queja:</p> <p>Usted puede llamar al número de teléfono gratuito de UnitedHealthcare Insurance Company's para obtener información o para presentar una queja al: 1-866-615-8727</p> <p>Usted también puede escribir a UnitedHealthcare Insurance Company:</p> <p>UnitedHealthcare Insurance Company Administrative Offices 9900 Bren Road East Minnetonka, MN 55343</p> <p>Usted puede comunicarse con el Departamento de Seguros de Texas para obtener información sobre compañías, coberturas, derechos, o quejas al: <b>1-800-252-3439</b></p> <p>Usted puede escribir al Departamento de Seguros de Texas a:</p> <p>P.O. Box 149104 Austin, TX 78714-9104 Fax: (512) 490-1007 Sitio web: <a href="http://www.tdi.texas.gov">http://www.tdi.texas.gov</a> E-mail: <a href="mailto:ConsumerProtection@tdi.texas.gov">ConsumerProtection@tdi.texas.gov</a></p> <p><b>DISPUTAS POR PRIMAS DE SEGUROS O RECLAMACIONES:</b> Si tiene una disputa relacionada con su prima de seguro o con una reclamación, usted debe comunicarse con (el agente) (la compañía) (el agente o la compañía) primero. Si la disputa no es resuelta, usted puede comunicarse con el Departamento de Seguros de Texas.</p> <p><b>ADJUNTE ESTE AVISO A SU PÓLIZA:</b> Este aviso es solamente para propósitos informativos y no se convierte en parte o en condición del documento adjunto.</p>
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ACN-TX-MP (8/95)



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2023

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-10864

UNITEDHEALTH GROUP

UnitedHealth Group Incorporated

(Exact name of registrant as specified in its charter)

Delaware 41-1321939  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

UnitedHealth Group Center  
9900 Bren Road East  
Minnetonka, Minnesota 55343  
(Address of principal executive offices) (Zip Code)  
(952) 936-1300

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$.01 par value	UNH	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	Non-accelerated filer	<input type="checkbox"/>
Smaller reporting company	<input type="checkbox"/>			Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of voting stock held by non-affiliates of the registrant as of June 30, 2023 was \$444,627,758,226 (based on the last reported sale price of \$480.64 per share on June 30, 2023 as reported on the New York Stock Exchange), excluding only shares of voting stock held beneficially by directors, executive officers and subsidiaries of the registrant.

As of January 31, 2024, there were 921,934,109 shares of the registrant's Common Stock, \$.01 par value per share, issued and outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

The information required by Part III of this report, to the extent not set forth herein, is incorporated by reference from the registrant's definitive proxy statement relating to its 2024 Annual Meeting of Shareholders. Such proxy statement will be filed with the Securities and Exchange Commission within 120 days after the end of the fiscal year to which this report relates.

# UNITEDHEALTH GROUP

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## PART I

### ITEM 1. BUSINESS

#### *OUR BUSINESSES*

##### **Overview**

The terms “we,” “our,” “us,” “its,” “UnitedHealth Group,” or the “Company” used in this report refer to UnitedHealth Group Incorporated and its subsidiaries.

UnitedHealth Group Incorporated is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. Our two distinct, yet complementary businesses — Optum and UnitedHealthcare — are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations we are privileged to serve.

The ability to analyze complex data and apply deep health care expertise and insights allows us to serve patients, consumers, care providers, businesses, communities and governments with more innovative products and complete, end-to-end offerings for many of the biggest challenges facing health care today.

Optum seeks to create a higher-performing, value-oriented and more connected approach to health care. Bringing together clinical expertise, technology and data to make care simpler, more effective and more affordable, we seek to advance whole-person health, creating a seamless consumer experience and supporting clinicians with insights to deliver personalized, evidence-based care. Optum serves the broad health care marketplace, including patients and consumers, payers, care providers, employers, governments and life sciences companies, through its Optum Health, Optum Insight and Optum Rx businesses. These businesses improve overall health system performance by optimizing health care quality and delivery, reducing costs and improving patient, consumer and provider experience, leveraging distinctive capabilities in data and analytics, pharmacy care services, health care operations, population health and health financial services.

UnitedHealthcare offers a full range of health benefits designed to simplify the health care experience and make it more affordable for consumers to access high-quality care. UnitedHealthcare Employer & Individual serves consumers and employers, ranging from sole proprietorships to large, multi-site and national employers and public sector employers. UnitedHealthcare Medicare & Retirement delivers health and well-being benefits to seniors and other Medicare eligible consumers. UnitedHealthcare Community & State serves consumers who are economically disadvantaged, the medically underserved and those without the benefit of employer sponsored health benefits coverage.

We have four reportable segments:

- Optum Health;
- Optum Insight;
- Optum Rx; and
- UnitedHealthcare, which includes UnitedHealthcare Employer & Individual, UnitedHealthcare Medicare & Retirement and UnitedHealthcare Community & State.

##### **Optum**

Optum is an information and technology-enabled health services business serving the broad health care marketplace, including:

- Those who need care: patients who need the right care, information, resources, products and engagement to improve their health, achieve their health goals and receive an improved patient experience that is personalized, comprehensive and delivered in all care settings, including in-home and virtually.
- Those who provide care: physicians, hospitals, pharmacies and others seeking to improve the health system and reduce the administrative burden allowing for providers to focus time on patients leading to the best possible patient care and experiences while achieving better health outcomes at lower costs. Improved health outcomes are achieved by utilizing our clinical expertise, data and analytics to better understand, treat and prevent consumers’ health conditions and ensure they receive the best evidence-based care.
- Those who pay for care: consumers; employers; health plans; and state, federal and municipal agencies devoted to ensuring the people they sponsor receive high-quality care, administered and delivered efficiently and effectively, all while driving health equity so that every individual, family and community has access to the care they need.
- Those who innovate for care: global life sciences organizations dedicated to developing more effective approaches to care, enabling technologies and medicines to improve care delivery and health outcomes.



Optum operates three business segments which combine distinctive capabilities in value-based care, population health, health care operations, data and analytics and pharmacy care services:

- Optum Health delivers patient-centered care, care management, wellness and consumer engagement, and health financial services;
- Optum Insight offers data, analytics, research, consulting, technology and managed services solutions; and
- Optum Rx provides diversified pharmacy care services.

### ***Optum Health***

Optum Health provides comprehensive and patient-centered care, addressing the physical, mental, social, and financial well-being of 103 million consumers and serves more than 100 health payer partners. We engage people in the most appropriate care settings, including clinical sites, in-home and virtual. Optum Health delivers primary, specialty, surgical and urgent care; helps patients and providers navigate and address complex, chronic and behavioral health needs; offers post-acute care planning services; and serves consumers and care providers through advanced, on-demand digital health technologies, such as telehealth and remote patient monitoring, and innovative health care financial services. Optum Health works directly with patients, consumers, care delivery systems, providers, employers, payers, and public-sector entities to provide high quality, accessible and equitable care with improved health outcomes and reduced total cost of care. Optum Health enables care providers to transition from traditional fee-for-service payment models to performance-based delivery and payment models designed to improve patient health outcomes and experience through value-based care.

Optum Health offerings include fully accountable value-based arrangements, where Optum Health assumes responsibility for health care costs in exchange for a monthly premium. Offerings also include administrative fee arrangements, where Optum Health manages or administers products and services in exchange for a monthly fee, and fee-for-service arrangements, where Optum Health delivers health-related products and medical services for patients at a contracted fee.

Optum Financial, including Optum Bank, serves consumers through more than 24 million consumer accounts with nearly \$22 billion in assets under management as of December 31, 2023. Organizations across the health system rely on Optum Financial to manage and improve payment flows through its highly automated, scalable, end-to-end digital payment and financing systems and integrated card solutions. For financial services offerings, Optum Financial charges fees and earns investment income on managed funds.

Optum Health sells its products primarily through its direct sales force, strategic collaborations and external producers in three key areas: employers, including large, mid-sized and small employers; payers including health plans, third-party administrators (TPAs), underwriter/stop-loss carriers and individual product intermediaries; and public entities including the U.S. Departments of Health and Human Services (HHS), Veterans Affairs, Defense, and other federal, state and local health care agencies.

### ***Optum Insight***

Optum Insight connects the health care system with services, analytics and platforms that make clinical, administrative and financial processes simpler and more efficient for all participants in the health care system. Hospital systems, physicians, health plans, public entities, life sciences companies and other organizations comprising the health care industry depend on Optum Insight to help them improve performance and reduce costs through administrative efficiency and payment simplification, advance care quality through evidence-based standards built directly into clinical workflows, meet compliance mandates and modernize their core operating systems to meet the changing needs of the health system.

*Health Systems.* Serves hospitals, physicians and other care providers to improve operating performance, better coordinate care and reduce administrative costs through technology and services to improve population health management, patient engagement, revenue cycle management and strategic growth plans.

*Health Plans.* Serves health plans by improving financial performance and enhancing outcomes through proactive analytics, a comprehensive payment integrity portfolio and technology-enabled and staff-supported risk and quality services. Optum Insight helps health plans navigate a dynamic environment defined by shifts in employer vs. public-sector coverage, the demand for affordable benefit plans and the need to leverage new technology to reduce complexity.

*State Governments.* Provides advanced technology and analytics services to modernize the administration of critical safety net programs, such as Medicaid, while improving cost predictability.

*Life Sciences Companies.* Combines data and analytics expertise with comprehensive technologies and health care knowledge to help life sciences companies, including those in pharmaceuticals and medical technology, adopt a more comprehensive approach to advancing therapeutic discoveries and improving clinical outcomes.

Many of Optum Insight's software and information products and professional services are delivered over extended periods, often several years. Optum Insight maintains an order backlog to track unearned revenues under these long-term arrangements.

The backlog consists of estimated revenue from signed contracts, other legally binding agreements and anticipated contract renewals based on historical experience with Optum Insight's customers. Optum Insight's aggregate backlog as of December 31, 2023 was approximately \$32.1 billion, of which \$18.7 billion is expected to be realized within the next 12 months. The aggregate backlog includes \$11.9 billion related to affiliated agreements. Optum Insight's aggregate backlog as of December 31, 2022, was \$30.0 billion, including \$10.7 billion related to affiliated agreements.

Optum Insight's products and services are sold primarily through a direct sales force. Optum Insight's products are also supported and distributed through an array of alliances and business partnerships with other technology vendors, who integrate and interface Optum Insight's products with their applications.

### ***Optum Rx***

Optum Rx provides a full spectrum of pharmacy care services through its network of more than 65,000 retail pharmacies, through home delivery, specialty and community health pharmacies, the provision of in-home and community-based infusion services and through rare disease and gene therapy support services. It also offers direct-to-consumer solutions.

Optum Rx manages a broad range of prescription drug spend, including widely available retail drugs as well as limited and ultra-limited distribution drugs in oncology, HIV, pain management and ophthalmology. Optum Rx serves the growing pharmacy needs of people with behavioral health and substance use disorders. In 2023, Optum Rx managed \$159 billion in pharmaceutical spending, including \$63 billion in specialty pharmaceutical spending.

Optum Rx serves health benefits providers, large national employer plans, unions and trusts, purchasing coalitions and public-sector entities. Optum Rx sells its services through direct sales, health insurance brokers and other health care consultants.

Optum Rx offers multiple clinical programs, digital tools and services to help clients manage overall pharmacy and health care costs in a clinically appropriate manner which are designed to deliver improved consumer experiences, better health outcomes and a lower total cost of care. Optum Rx provides various utilization management, medication management, quality assurance, adherence and counseling programs to complement each client's plan design and clinical strategies. Optum Rx is accelerating the integration of medical, pharmacy and behavioral care and treating the whole patient by embedding our pharmacists as key members of the patient care team.

### **UnitedHealthcare**

Through its health benefits offerings, UnitedHealthcare is enabling better health, creating a better health care experience for its customers and helping to control rising health care costs. UnitedHealthcare's market position is built on:

- strong local-market relationships;
- the breadth of product offerings, based upon extensive expertise in distinct market segments in health care;
- service and advanced technology, including digital consumer engagement;
- competitive medical and operating cost positions;
- effective clinical engagement; and
- innovation for customers and consumers.

UnitedHealthcare uses Optum's capabilities to help coordinate and provide patient care, improve affordability of medical care, analyze cost trends, manage pharmacy care services, work with care providers more effectively and create a simpler and more satisfying consumer and physician experience.

In the United States, UnitedHealthcare arranges for discounted access to care through networks which, as of December 31, 2023, include 1.8 million physicians and other health care professionals and nearly 7,200 hospitals and other facilities.

UnitedHealthcare is subject to extensive government regulation. See further discussion of our regulatory environment below under "Government Regulation" and in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

### ***UnitedHealthcare Employer & Individual***

Domestically, UnitedHealthcare Employer & Individual offers a comprehensive array of consumer-oriented health benefit plans and services for large national employers, public sector employers, mid-sized employers, small businesses, and individuals. As of December 31, 2023, UnitedHealthcare Employer & Individual provides access to medical services for 27.3 million people. Globally, UnitedHealthcare Employer & Individual serves 7.8 million people with medical and dental benefits, typically in exchange for a monthly premium per member, residing principally in Brazil, Chile, Colombia and Peru, but also in more than 150 other countries. UnitedHealthcare Employer & Individual offers health care delivery in our principal global markets

through hospitals, outpatient and ambulatory clinics and surgery centers to UnitedHealthcare Employer & Individual global members and consumers served by other payers.

Through its risk-based product offerings, UnitedHealthcare Employer & Individual assumes the risk of both medical and administrative costs for its customers in return for a monthly premium which is typically a fixed rate per individual served for a one-year period. Through its administrative and other management services arrangements to customers who elect to self-fund the health care costs of their employees and employees' dependents, UnitedHealthcare Employer & Individual receives a fixed monthly service fee per individual served. These customers retain the risk of financing medical benefits for their employees and employees' dependents, while UnitedHealthcare Employer & Individual provides services such as coordination and facilitation of medical and related services to customers, consumers and health care professionals, administration of transaction processing and access to a contracted network of physicians, hospitals and other health care professionals, including dental and vision professionals. UnitedHealthcare Employer & Individual is focused on providing informed benefit solutions that create customized plan designs and clinical programs for employers that contribute to well-being and reduce the total cost of care along with providing simpler consumer experiences in response to market dynamics.

UnitedHealthcare Employer & Individual typically distributes its products through a variety of channels, dependent upon the specific product, including: through consultants or direct sales, in collaboration with brokers and agents, through wholesale agents or agencies who contract with health insurance carriers to distribute individual or group benefits, through professional employer organizations and associations and through both multi-carrier and its own proprietary private exchange marketplaces.

UnitedHealthcare Employer & Individual's major product families include consumer engagement products, such as high-deductible consumer driven benefit plans and a variety of innovative consumer centric products; traditional products; clinical and pharmacy products; and specialty benefits, such as vision, dental, hearing, accident protection, critical illness, disability and hospital indemnity offerings.

### ***UnitedHealthcare Medicare & Retirement***

UnitedHealthcare Medicare & Retirement provides health and well-being services to seniors and other Medicare eligible consumers, addressing their unique needs. UnitedHealthcare Medicare & Retirement has distinct benefit designs, pricing, underwriting, clinical program management and marketing capabilities dedicated to health products and services in this market.

UnitedHealthcare Medicare & Retirement offers a selection of products allowing people choice in obtaining the health coverage and services they need as their circumstances change. These offerings include care management and health system navigator services, clinical management programs, nurse health line services, 24-hour access to health care information, access to discounted health services from a network of care providers and administrative services.

UnitedHealthcare Medicare & Retirement has extensive distribution capabilities and experience, including direct marketing to consumers on behalf of its key clients, including AARP, the nation's largest membership organization dedicated to the needs of people age 50 and over, and state and U.S. government agencies. Products are also offered through agents, employer groups and digital channels.

Major product categories include:

*Medicare Advantage.* Provides health care coverage for seniors and other eligible Medicare beneficiaries through the Medicare Advantage program administered by the Centers for Medicare & Medicaid Services (CMS), including Medicare Advantage HMO plans, Preferred Provider Organization (PPO) plans, Point-of-Service plans, Private-Fee-for-Service plans and Special Needs Plans (SNPs). Under the Medicare Advantage program, UnitedHealthcare Medicare & Retirement provides health benefits coverage in exchange for a fixed monthly premium per member from CMS plus, in some cases, monthly consumer premiums. Premium amounts received from CMS vary based on the geographic areas in which individuals reside; demographic factors such as age, gender and institutionalized status; and the health status of the individual. UnitedHealthcare Medicare & Retirement served 7.7 million people through its Medicare Advantage products as of December 31, 2023.

We have continued to enhance our offerings, focusing on more digital and physical care resources in the home, expanding our concierge navigation services and enabling the home as a safe and effective setting of care. For example, through our HouseCalls program, nurse practitioners performed more than 2.7 million clinical preventive home care visits in 2023 to address unmet care opportunities and close gaps in care.

*Medicare Part D.* Provides Medicare Part D benefits to beneficiaries through its Medicare Advantage and stand-alone Medicare Part D plans. The stand-alone Medicare Part D plans address a large spectrum of people's needs and preferences for their prescription drug coverage, including low-cost prescription options. As of December 31, 2023, UnitedHealthcare enrolled 10.2 million people in the Medicare Part D programs, including 3.3 million individuals in stand-alone Medicare Part D plans, with the remainder in Medicare Advantage plans incorporating Medicare Part D coverage.

*Medicare Supplement.* Provides a full range of supplemental products at diverse price points. These products cover various levels of coinsurance and deductible gaps to which seniors are exposed in the traditional Medicare program. UnitedHealthcare

Medicare & Retirement served 4.4 million seniors nationwide through various Medicare Supplement products in association with AARP as of December 31, 2023.

Premium revenues from CMS represented 40% of UnitedHealth Group's total consolidated revenues for the year ended December 31, 2023, most of which were generated by UnitedHealthcare Medicare & Retirement.

### ***UnitedHealthcare Community & State***

UnitedHealthcare Community & State is dedicated to serving state programs caring for the economically disadvantaged, the medically underserved and those without the benefit of employer-funded health care coverage, typically in exchange for a monthly premium per member from the state program. UnitedHealthcare Community & State's primary customers oversee Medicaid plans, including Temporary Assistance to Needy Families; Children's Health Insurance Programs (CHIP); Dual SNPs (DSNPs); Long-Term Services and Supports (LTSS); Aged, Blind and Disabled; and other federal, state and community health care programs. As of December 31, 2023, UnitedHealthcare Community & State participated in programs in 32 states and the District of Columbia, and served more than 7.8 million people; including 1.3 million people through Medicaid expansion programs in 19 states under the Patient Protection and Affordable Care Act (ACA).

States using managed care services for Medicaid beneficiaries select health plans by using a formal bid process or by awarding individual contracts. These health plans and care programs are designed to address the complex needs of the populations they serve, including the chronically ill, people with disabilities and people with a higher risk of medical, behavioral and social conditions. UnitedHealthcare Community & State administers benefits for the unique needs of children, pregnant women, adults, seniors and those who are institutionalized or are nursing home eligible. These individuals often live in medically underserved areas and are less likely to have a consistent relationship with the medical community or a care provider. They also often face significant social and economic challenges.

### ***GOVERNMENT REGULATION***

Our businesses are subject to comprehensive U.S. federal and state and international laws and regulations. We are regulated by agencies which generally have discretion to issue regulations and interpret and enforce laws and rules. U.S. federal and state and international governments continue to consider and enact various legislative and regulatory proposals which could materially impact certain aspects of the health care system. New laws, regulations and rules, or changes in the interpretation of existing laws, regulations and rules, including as a result of changes in the political environment, could adversely affect our businesses.

See Part I, Item 1A, "Risk Factors" for a discussion of the risks related to our compliance with U.S. federal and state and international laws and regulations.

### ***U.S. Federal Laws and Regulation***

When we contract with the federal government, we are subject to federal laws and regulations relating to the award, administration and performance of U.S. government contracts. CMS regulates our UnitedHealthcare businesses and certain aspects of our Optum businesses. Payments by CMS to our businesses are subject to regulations, including those governing fee-for-service and the submission of information relating to the health status of enrollees for purposes of determining the amounts of certain payments to us. CMS also has the right to audit our performance to determine our compliance with CMS contracts and regulations and the quality of care we provide to Medicare beneficiaries. Our commercial business is further subject to CMS audits related to medical loss ratios (MLRs) and risk adjustment data.

UnitedHealthcare Community & State has Medicaid and CHIP contracts, which are subject to federal regulations regarding services to be provided to Medicaid enrollees, payment for those services and other aspects of these programs. There are many regulations affecting Medicare and Medicaid compliance, and the regulatory environment with respect to these programs is complex.

Our businesses are also subject to laws and regulations relating to consumer protection, anti-fraud and abuse, anti-kickbacks, false claims, prohibited referrals, inappropriate reduction or limitation of health care services, anti-money laundering, securities and antitrust compliance.

***Privacy, Security and Data Standards Regulation.*** Certain of our operations are subject to regulation under the administrative simplification provisions of the Health Insurance Portability and Accountability Act of 1996, as amended (HIPAA), which apply to both the group and individual health insurance markets, including self-funded employee benefit plans. Federal regulations related to HIPAA contain minimum standards for electronic transactions and code sets and for the privacy and security of protected health information.

Our businesses must comply with the Health Information Technology for Economic and Clinical Health Act (HITECH) which regulates matters relating to privacy, security and data standards. HITECH imposes requirements on uses and disclosures of

health information; includes contracting requirements for HIPAA business associate agreements; extends parts of HIPAA privacy and security provisions to business associates; adds federal data breach notification requirements for covered entities and business associates and reporting requirements to HHS and the Federal Trade Commission (FTC) and, in some cases, to the local media; strengthens enforcement and imposes higher financial penalties for HIPAA violations and, in certain cases, imposes criminal penalties for individuals, including employees. In the conduct of our business, depending on the circumstances, we may act as either a covered entity or a business associate.

The use and disclosure of individually identifiable health data by our businesses are also regulated in some instances by other federal laws, including the Gramm-Leach-Bliley Act (GLBA) or state statutes implementing GLBA. These federal laws and state statutes generally require insurers to provide customers with notice regarding how their non-public personal health and financial information is used and the opportunity to “opt out” of certain disclosures before the insurer shares such information with a third party, and generally prescribe safeguards for the protection of personal information. Neither the GLBA nor HIPAA privacy regulations preempt more stringent state laws and regulations, which may apply to us, as discussed below. Federal consumer protection laws may also apply in some instances to privacy and security practices related to personally identifiable information.

**ERISA.** The Employee Retirement Income Security Act of 1974, as amended (ERISA), regulates how our services are provided to or through certain types of employer-sponsored health benefit plans. ERISA is a set of laws and regulations subject to interpretation by the U.S. Department of Labor (DOL) as well as the federal courts. ERISA sets forth standards on how our business units may do business with employers who sponsor employee health benefit plans, particularly those who maintain self-funded plans. Regulations established by the DOL subject us to additional requirements for administration of benefits, claims payment and member appeals under health care plans governed by ERISA.

## **State Laws and Regulation**

**Health Care Regulation.** Our insurance and HMO subsidiaries must be licensed by the jurisdictions in which they conduct business. All of the states in which our subsidiaries offer insurance and HMO products regulate those products and operations. The states require periodic financial reports and establish minimum capital or restricted cash reserve requirements. The National Association of Insurance Commissioners (NAIC) has adopted model regulations, which require expanded governance practices and risk and solvency assessment reporting. Most states have adopted these or similar measures to expand the scope of regulations relating to corporate governance and internal control activities of HMOs and insurance companies. We are required to maintain a risk management framework and file a confidential self-assessment report with state insurance regulators. We file reports annually with Connecticut, our lead regulator, and with New York, as required by the state’s regulation.

Our health plans and insurance companies are regulated under state insurance holding company regulations. Such regulations generally require registration with applicable state departments of insurance and the filing of reports describing capital structure, ownership, financial condition, certain affiliated transactions and general business operations. Most state insurance holding company laws and regulations require prior regulatory approval of acquisitions and material affiliated transfers of assets, as well as transactions between the regulated companies and their parent holding companies or affiliates. These laws may restrict the ability of our regulated subsidiaries to pay dividends to our holding companies.

Some of our business activity is subject to other health care-related regulations and requirements, including PPO, Managed Care Organization (MCO), utilization review (UR), TPA, pharmacy care services, durable medical equipment or care provider-related regulations and licensure requirements. These regulations differ from state to state and may contain network, contracting, product and rate, licensing and financial and reporting requirements. Health care-related laws and regulations set specific standards for delivery of services, appeals, grievances and payment of claims, adequacy of health care professional networks, fraud prevention, protection of consumer health information, pricing and underwriting practices and covered benefits and services. State health care anti-fraud and abuse prohibitions encompass a wide range of activities, including kickbacks for referral of members, billing for unnecessary medical services and improper marketing. Certain of our businesses are subject to state general agent, broker and sales distribution laws and regulations. UnitedHealthcare Community & State and certain of our Optum businesses are subject to regulation by state Medicaid agencies which oversee the provision of benefits to our Medicaid and CHIP beneficiaries and to our beneficiaries dually eligible for Medicare and Medicaid. We also contract with state governmental entities and are subject to state laws and regulations relating to the award, administration and performance of state government contracts.

**State Privacy and Security Regulations.** A number of states have adopted laws and regulations which may affect our privacy and security practices, such as state laws governing the use, disclosure and protection of social security numbers and protected health information or which are designed to implement GLBA or protect credit card account data. State and local authorities increasingly focus on the importance of protecting individuals from identity theft, with a significant number of states enacting laws requiring businesses to meet minimum cyber-security standards and notify individuals of security breaches involving personal information. State consumer protection laws may also apply to privacy and security practices related to personally identifiable information, including information related to consumers and care providers. Different approaches to state privacy

and insurance regulation and varying enforcement philosophies may materially and adversely affect our ability to standardize our products and services across state lines. See Part I, Item 1A, “Risk Factors” for a discussion of the risks related to compliance with state privacy and security regulations.

***Corporate Practice of Medicine and Fee-Splitting Laws.*** Certain of our businesses function as direct medical service providers and, as such, are subject to additional laws and regulations. Some states have corporate practice of medicine laws prohibiting specific types of entities from practicing medicine or employing physicians to practice medicine. Moreover, some states prohibit certain entities from engaging in fee-splitting practices, which involve sharing in the fees or revenues of a professional practice. These prohibitions may be statutory or regulatory, or may be imposed through judicial or regulatory interpretation. The laws, regulations and interpretations in certain states have been subject to limited judicial and regulatory interpretation and are subject to change.

### **Pharmacy and Pharmacy Benefits Management (PBM) Regulations**

Optum Rx’s businesses include home delivery, specialty and compounding pharmacies, as well as clinic-based pharmacies which must be licensed as pharmacies in the states in which they are located. Certain of our pharmacies must also register with the U.S. Drug Enforcement Administration (DEA) and individual state controlled substance authorities to dispense controlled substances. In addition to adhering to the laws and regulations in the states where our pharmacies are located, we also are required to comply with laws and regulations in some non-resident states where we deliver pharmaceuticals, including those requiring us to register with the board of pharmacy in the non-resident state. These non-resident states generally expect our pharmacies to follow the laws of the state in which the pharmacies are located, but some non-resident states also require us to comply with their laws where pharmaceuticals are delivered. Additionally, certain of our pharmacies which participate in programs for Medicare and state Medicaid providers are required to comply with applicable Medicare and Medicaid provider rules and regulations. Other laws and regulations affecting our pharmacies include federal and state statutes and regulations governing the labeling, packaging, advertising and adulteration of prescription drugs and dispensing of controlled substances. See Part I, Item 1A, “Risk Factors” for a discussion of the risks related to our pharmacy care services businesses.

Federal and state legislation regulating PBM activities affects both our ability to limit access to a pharmacy provider network or remove network providers. Additionally, many states limit our ability to manage and establish maximum allowable costs for generic prescription drugs. With respect to formulary services, a number of government entities, including CMS, HHS and state departments of insurance, regulate the administration of prescription drug benefits offered through federal or state exchanges. Many states also regulate the scope of prescription drug coverage, as well as the delivery channels to receive such prescriptions, for insurers, MCOs and Medicaid managed care plans. These regulations could limit or preclude (i) certain plan designs, (ii) limited networks, (iii) use of particular care providers or distribution channels, (iv) copayment differentials among providers and (v) formulary tiering practices.

Legislation seeking to regulate PBM activities introduced or enacted at the federal or state level could impact our business practices with others in the pharmacy supply chain, including pharmaceutical manufacturers and network providers. In addition, organizations like the NAIC periodically issue model regulations while credentialing organizations, like the National Committee for Quality Assurance (NCQA) and the Utilization Review Accreditation Commission (URAC), may establish standards impacting PBM pharmacy activities. Although these model regulations and standards do not have the force of law, they may influence states to adopt their recommendations and impact the services we deliver to our clients.

### **Consumer Protection Laws**

Certain of our businesses participate in direct-to-consumer activities and are subject to regulations applicable to online communications and other general consumer protection laws and regulations such as the Federal Tort Claims Act, the Federal Postal Service Act and the FTC’s Telemarketing Sales Rule. Most states also have similar consumer protection laws.

Certain laws, such as the Telephone Consumer Protection Act, give the FTC, the Federal Communications Commission (FCC) and state attorneys general the ability to regulate, and bring enforcement actions relating to, telemarketing practices and certain automated outbound contacts such as phone calls, texts or emails. Under certain circumstances, these laws may provide consumers with a private right of action. Violations of these laws could result in substantial statutory penalties and other sanctions.

### **Banking Regulation**

Optum Bank is subject to regulation by federal banking regulators, including the Federal Deposit Insurance Corporation (FDIC), which performs annual examinations to ensure the bank is operating in accordance with federal safety and soundness requirements, and the Consumer Financial Protection Bureau, which may perform periodic examinations to ensure the bank is in compliance with applicable consumer protection statutes, regulations and agency guidelines. Optum Bank is also subject to supervision and regulation by the Utah State Department of Financial Institutions, which carries out annual examinations to ensure the bank is operating in accordance with state safety and soundness requirements and performs periodic examinations of

the bank's compliance with applicable state banking statutes, regulations and agency guidelines. In the event of unfavorable examination results from any of these agencies, the bank could become subject to increased operational expenses and capital requirements, enhanced governmental oversight and monetary penalties.

### **Non-U.S. Regulation**

Certain of our businesses operate internationally and are subject to regulation in the jurisdictions in which they are organized or conduct business. These regulatory regimes vary from jurisdiction to jurisdiction. In addition, our non-U.S. businesses and operations are subject to U.S. laws regulating the conduct and activities of U.S.-based businesses operating outside the United States, such as the Foreign Corrupt Practices Act (FCPA), which prohibits offering, promising, providing or authorizing others to give anything of value to a foreign government official to obtain or retain business or otherwise secure a business advantage.

### **COMPETITION**

As a diversified health care company, we operate in highly competitive markets across the full expanse of health care benefits and services. Our competitors include organizations ranging from startups to highly sophisticated Fortune 50 global enterprises, for-profit and non-profit companies, and private and government-sponsored entities. New entrants to our markets and business combinations among our competitors and suppliers also contribute to a dynamic and competitive environment. We compete fundamentally on the quality and value we provide to those we serve which can include elements such as product and service innovation; use of technology; consumer and provider engagement and satisfaction; and sales, marketing and pricing. See Part I, Item 1A, "Risk Factors" for additional discussion of our risks related to competition.

### **INTELLECTUAL PROPERTY RIGHTS**

We have obtained trademark registration for the UnitedHealth Group, Optum and UnitedHealthcare names and logos. We own registrations for certain of our other trademarks in the United States and abroad. We hold a portfolio of patents and have patent applications pending from time to time. We are not substantially dependent on any single patent or group of related patents.

Unless otherwise noted, trademarks appearing in this report are trademarks owned by us. We disclaim any proprietary interest in the marks and names of others.

### **HUMAN CAPITAL RESOURCES**

Our more than 440,000 employees, as of December 31, 2023, including nearly 160,000 clinical professionals, are guided by our mission to help people live healthier lives and help make the health system work better for everyone. Our mission and cultural values of integrity, compassion, inclusion, relationships, innovation, performance and quality align with our long-term business strategy to increase access to care, make care more affordable, enhance the care experience, improve health outcomes and advance health equity. Our mission and values attract individuals who are determined to make a difference – individuals whose talent, innovation, engagement and empowerment are critical in our ability to achieve our mission.

We are committed to developing our people and culture by creating an inclusive environment where people of diverse backgrounds, experiences and perspectives make us better. Our approach is data-driven and leader-led and uses enterprise and business scorecards to ensure our leaders are accountable for a consistent focus on hiring, developing, advancing and retaining diverse talent. We have embedded inclusion and diversity throughout our culture, including in our talent acquisition and talent management practices; leadership development; careers; learning and skills; and systems and processes. We strive to maintain a sustainable and diverse talent pipeline by building strong strategic partnerships and outreach through early career programs, internships and apprenticeships. We support career coaching, mentorship and accelerated leadership development programs to ensure mobility and advancement for our diverse talent. To foster an engaged workforce and an inclusive culture, we invest in a broad array of skills-based learning and culture development programs. We rely on a shared leadership framework, which clearly and objectively defines our expectations, enables an environment where everyone has the opportunity to learn and grow, and helps us identify, develop and deploy talent to help achieve our mission.

We prioritize pay equity by regularly evaluating and reviewing our compensation practices by gender, ethnicity and race. Receiving on-going feedback from our team members is another way to strengthen and reinforce a culture of inclusion. Our Employee Experience Index measures an employee's sense of commitment and belonging to our company and is a metric in the Stewardship section of our annual incentive plan. Our Sustainability Report, which can be accessed on our website at [www.unitedhealthgroup.com](http://www.unitedhealthgroup.com), provides further information about our people and culture.

## INFORMATION ABOUT OUR EXECUTIVE OFFICERS

The following sets forth certain information regarding our executive officers as of February 28, 2024, including the business experience of each executive officer during the past five years:

Name	Age	Position
Andrew Witty .....	59	Chief Executive Officer
Dirk McMahon .....	64	President and Chief Operating Officer
John Rex .....	62	Executive Vice President and Chief Financial Officer
Rupert Bondy .....	62	Executive Vice President, Chief Legal Officer and Corporate Secretary
Erin McSweeney .....	59	Executive Vice President and Chief People Officer
Thomas Roos .....	51	Senior Vice President and Chief Accounting Officer
Brian Thompson .....	49	Chief Executive Officer of UnitedHealthcare

Our Board of Directors elects executive officers annually. Our executive officers serve until their successors are duly elected and qualified, or until their earlier death, resignation, removal or disqualification.

*Andrew Witty* has served as Chief Executive Officer and a member of the Board of Directors of UnitedHealth Group since February 2021. Previously, Andrew served as Chief Executive Officer of Optum from July 2018 to April 2021, President of UnitedHealth Group from November 2019 to February 2021 and as a UnitedHealth Group director from August 2017 to March 2018. Prior to joining UnitedHealth Group, he was Chief Executive Officer and a board member of GlaxoSmithKline, a global pharmaceutical company, from 2008 to 2017.

*Dirk McMahon* has served as President and Chief Operating Officer of UnitedHealth Group since February 2021. He previously served as Chief Executive Officer of UnitedHealthcare from June 2019 to April 2021, President and Chief Operating Officer of Optum from April 2017 to June 2019 and Executive Vice President, Operations at UnitedHealth Group from November 2014 to April 2017. Dirk also served as Chief Executive Officer of Optum Rx from November 2011 to November 2014. Prior to 2011, he held various positions in UnitedHealthcare in operations, technology and finance.

*John Rex* has served as Executive Vice President and Chief Financial Officer of UnitedHealth Group since June 2016. From March 2012 to June 2016, he served as Executive Vice President and Chief Financial Officer of Optum. Prior to joining Optum in 2012, John was a Managing Director at JP Morgan, a global financial services firm.

*Rupert Bondy* has served as Executive Vice President and Chief Legal Officer of UnitedHealth Group since March 2022 and additionally as Corporate Secretary since April 2022. Prior to joining UnitedHealth Group, Rupert served as Senior Vice President, General Counsel and Corporate Secretary at Reckitt Benckiser Group, a consumer goods group focused on hygiene, health and nutrition products, from January 2017 to February 2022. Prior to his service with Reckitt Benckiser Group, he served as Group General Counsel of BP plc, an international energy company, and, among his prior positions, as Senior Vice President and General Counsel of GlaxoSmithKline, a global pharmaceutical company.

*Erin McSweeney* has served as Executive Vice President and Chief People Officer of UnitedHealth Group since March 2022. From February 2021 to March 2022, Erin served as chief of staff to UnitedHealth Group's Office of the Chief Executive. From January 2017 to February 2021, she served as Executive Vice President and Chief Human Resources Officer at Optum. Prior to joining UnitedHealth Group, Erin was Executive Vice President and Chief Human Resources Officer for EMC Corporation, an international technology company.

*Tom Roos* has served as Senior Vice President and Chief Accounting Officer of UnitedHealth Group since August 2015. Prior to joining UnitedHealth Group, Tom was a Partner at Deloitte & Touche LLP, an independent registered public accounting firm.

*Brian Thompson* has served as Chief Executive Officer of UnitedHealthcare since April 2021. Prior to his service in this role, he served as Chief Executive Officer of UnitedHealthcare's government programs including Medicare & Retirement and Community & State from July 2019 to April 2021; as Chief Executive Officer of Medicare & Retirement from April 2017 to July 2019; and as Chief Financial Officer of UnitedHealthcare's Employer & Individual and Medicare & Retirement businesses from August 2010 to April 2017.



## **ADDITIONAL INFORMATION**

Our executive offices are located at UnitedHealth Group Center, 9900 Bren Road East, Minnetonka, Minnesota 55343; our telephone number is (952) 936-1300. You can access our website at [www.unitedhealthgroup.com](http://www.unitedhealthgroup.com) to learn more about our company. We make periodic and current reports and amendments available, free of charge, on our website, as soon as reasonably practicable after we file or furnish these reports to the Securities and Exchange Commission (SEC). Information on or linked to our website is neither part of nor incorporated by reference into this Annual Report on Form 10-K or any other SEC filings.

### **ITEM 1A. RISK FACTORS**

#### **CAUTIONARY STATEMENTS**

The statements, estimates, projections or outlook contained in this Annual Report on Form 10-K include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (PSLRA). When used in this Annual Report on Form 10-K and in future filings by us with the SEC, in our news releases, presentations to securities analysts or investors, and in oral statements made by or with the approval of one of our executive officers, the words “believe,” “expect,” “intend,” “estimate,” “anticipate,” “forecast,” “outlook,” “plan,” “project,” “should” or similar words or phrases are intended to identify such forward-looking statements. These statements are intended to take advantage of the “safe harbor” provisions of the PSLRA. These forward-looking statements involve risks and uncertainties which may cause our actual results to differ materially from the expectations expressed or implied in the forward-looking statements. Any forward-looking statement in this report speaks only as of the date of this report and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances, including unanticipated events, after the date of this report.

The following discussion contains cautionary statements regarding our business, which investors and others should consider. We do not undertake to address in future filings with the SEC or other communications regarding our business or results of operations how any of these factors may have caused our results to differ from discussions or information contained in our previous filings or communications. In addition, any of the matters discussed below may have affected past, as well as current, forward-looking statements about future results. Any or all forward-looking statements in this Annual Report on Form 10-K and in any other SEC filings or public statements we make may turn out to be wrong. Our forward-looking statements can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. Many factors discussed below will be important in determining our future results. By their nature, forward-looking statements are not guarantees of future performance or results and are subject to risks, uncertainties and assumptions which are difficult to predict or quantify.

#### **Risks Related to Our Business and Our Industry**

**If we fail to estimate, price for and manage our medical costs or design benefits in an effective manner, the profitability of our risk-based products and services could decline and could materially and adversely affect our results of operations, financial position and cash flows.**

Through our risk-based benefit products, we assume the risk of both medical and administrative costs for our customers in return for monthly premiums. We generally use approximately 80% to 85% of our premium revenues to pay the costs of health care services delivered to these customers. The profitability of our products depends in large part on our ability to predict and effectively price for and manage medical costs. Our Optum Health business also enters into fully accountable value-based arrangements with payers. Premium revenues from risk-based products constitute nearly 80% of our total consolidated revenues. Estimates of benefit expense payments involve extensive judgement and are subject to considerable inherent variability. Relatively small differences between predicted and actual medical costs, or utilization rates as a percentage of revenues, can result in significant changes in our financial results. If we fail to predict accurately, or effectively price for or manage, the costs of providing care under risk-based arrangements, our results of operations could be materially and adversely affected.

We manage medical costs through underwriting criteria, product design, negotiation of competitive provider contracts and care management programs. Total medical costs are affected by the number of individual services rendered, the cost of each service and the type of service rendered. Although we base the premiums we charge on our estimates of future medical costs over the fixed contract period, many factors may cause, and have previously caused, actual costs to exceed those estimated and reflected in premiums or bids. These factors may include medical cost inflation, increased use of services, business mix, unexpected differences among new customer populations, increased cost of individual services, costs to deliver care, large-scale medical emergencies, the potential effects of climate change, pandemics, the introduction of new or costly drugs or increases in drug prices, treatments and technology, new treatment guidelines, newly mandated benefits or other regulatory changes and insured population characteristics. Cost increases in excess of our forecasts typically cannot be recovered in the fixed premium period through higher premiums. For Optum Health’s fully accountable value-based care, any inability to provide higher-quality outcomes and better experiences at lower costs or to integrate our care delivery models could impact our results of operations, financial positions and cash flows.

In addition, the financial results we report for any particular period include estimates of costs incurred for which claims are still outstanding. These estimates involve an extensive degree of judgment. If these estimates prove inaccurate, our results of operations could be materially and adversely affected.

**If we fail to maintain properly the integrity or availability of our data or successfully consolidate, integrate, upgrade or expand our existing information systems, or if our technology products do not operate as intended, our business could be materially and adversely affected.**

Our business depends on the integrity and timeliness of the data we use to serve our members, customers and health care professionals and to operate our business. If the data we rely upon to run our businesses is found to be inaccurate or unreliable or if we fail to effectively maintain or protect the integrity of our data and information systems, including systems powered by or incorporating artificial intelligence and machine learning (AI/ML), we could experience failures in our health, wellness and information technology products; lose existing customers; have difficulty attracting new customers; experience problems in determining medical cost estimates and establishing appropriate pricing; have difficulty preventing, detecting and controlling fraud; have disputes with customers, physicians and other health care professionals; become subject to regulatory sanctions, penalties, investigations or audits; incur increases in operating expenses; or suffer other adverse consequences.

The volume of health care data generated, and the uses of data, including electronic health records, are rapidly expanding. We depend on the integrity of the data in our information systems to implement new and innovative services, automate and deploy new technologies to simplify administrative processes and clinical decision making, price our products and services adequately, provide effective service to our customers and consumers in an efficient and uninterrupted fashion, provide timely payments to care providers, and accurately report our results of operations. In addition, connectivity among technologies is becoming increasingly important and recent trends toward greater consumer engagement in health care require new and enhanced technologies, including more sophisticated applications for mobile devices and new tools and products that leverage AI/ML to improve the customer experience. We anticipate that fast-evolving AI/ML technologies, including generative AI, will play an increasingly important role in our information systems and customer-facing technology products. Our ability to protect and enhance existing systems and develop new systems to keep pace with changes in information processing technology (including AI/ML), regulatory standards and changing customer preferences will require an ongoing commitment of significant development and operational resources. If these commitments fail to provide the anticipated benefits, if we are unable to successfully anticipate future technology developments, or if the cost to keep pace with the technological changes exceed our estimates, we could be exposed to reputational harm and experience adverse effects on our business.

We may not successfully implement our initiatives to consolidate the number of systems we operate, upgrade and expand our information systems' capabilities, integrate and enhance our systems and develop new systems to keep pace with recent regulations and changes in information processing technology. Failure to protect, consolidate and integrate our systems successfully could result in higher than expected costs.

Some of our businesses sell and install software products which may contain unexpected design defects or may encounter unexpected complications during installation or when used with other technologies utilized by the customer. A failure of our technology products to operate as intended and in a seamless fashion with other products could materially and adversely affect our results of operations, financial position and cash flows.

Uncertain and rapidly evolving U.S. federal and state, non-U.S. and international laws and regulations related to health data and health information technologies, including those powered by or incorporating AI/ML, may alter the competitive landscape or impose new compliance requirements and could materially and adversely affect the configuration of our information systems and platforms, and our ability to compete in our markets.

**If we or third parties we rely on sustain cyber-attacks or other privacy or data security incidents resulting in disruption to our operations or the disclosure of protected personal information or proprietary or confidential information, we could suffer a loss of revenue and increased costs, negative operational affects, exposure to significant liability, reputational harm and other serious negative consequences.**

We routinely process, store and transmit large amounts of data in our operations, including protected personal information subject to privacy, security or data breach notification laws, as well as proprietary or confidential information relating to our business or third parties. Some of the data we process, store and transmit may be outside of the United States due to our information technology systems and international business operations. We are regularly the target of attempted cyber-attacks and other security threats and have previously been, and may in the future be, subject to compromises of the information technology systems we use, information we hold, or information held on our behalf by third parties. While we have programs in place to detect, contain and respond to data security incidents and provide employee awareness training regarding phishing, malware and other cyber threats to protect against cyber risks and security incidents, we expect that we will continue to experience these incidents, some of which may negatively affect our business. Further, because the techniques used to obtain unauthorized access, disable or degrade service, or sabotage systems change frequently and are increasing in sophistication, in part due to use of evolving AI/ML technologies (including generative AI), and because our businesses are changing as well, we

may be unable to anticipate these techniques and threats, detect data security incidents or implement adequate preventive measures. Threat actors and hackers have previously been, and may in the future be, able to negatively affect our operations by penetrating our security controls and causing system and operational disruptions or shutdowns, accessing, misappropriating or otherwise compromising protected personal information or proprietary or confidential information or that of third parties, and developing and deploying viruses, ransomware and other malware that can attack our systems, exploit any security vulnerabilities, and disrupt or shutdown our systems and operations. In addition, hardware, software, or applications we develop or procure from third parties may contain defects or other problems which could unexpectedly compromise our information security controls. Our systems may also be vulnerable to financial fraud schemes, misplaced or lost data, human error, malicious social engineering, or other events which could negatively affect the data or financial accounts, proprietary or confidential information relating to our business or third parties, or our operations. There have previously been and may be in the future heightened vulnerabilities due to the lack of physical supervision and on-site infrastructure for remote workforce operations and for recently-acquired or non-integrated businesses. We rely in some circumstances on third-party vendors to process, store and transmit large amounts of data for our business whose operations are subject to similar risks.

The costs to eliminate or address the foregoing security threats and vulnerabilities before or after a cyber-incident could be material. We have business continuation and resiliency plans which are maintained, updated and tested regularly in an effort to contain and remediate potential disruptions or cyber events. If our remediation efforts are not successful, we may experience operational interruptions, delays, or cessation of service and loss of existing or potential customers. In addition, compromises of our security measures or the unauthorized dissemination of sensitive personal information, proprietary information or confidential information about us, our customers or other third parties, previously and in the future, could expose us or them to the risk of financial or medical identity theft, negative operational affects, expose us or them to a risk of loss or misuse of this information, result in litigation and liability, including regulatory penalties, for us, damage our brand and reputation, or otherwise harm our business.

**If we fail to compete effectively to maintain or increase our market share, including maintaining or increasing enrollments in businesses providing health benefits, our results of operations, financial position and cash flows could be materially and adversely affected.**

Our businesses face significant competition in all of the geographic markets in which we operate. In particular geographies or product segments, our competitors may have certain competitive advantages. Our competitive position may also be adversely affected by significant merger and acquisition activity in the industries in which we operate, among both our competitors and suppliers. Consolidation may make it more difficult for us to retain or increase our customer base, improve the terms on which we do business with our suppliers, or maintain or increase our profitability.

In addition, our success in the health care marketplace and future growth depends on our ability to develop and deliver innovative and potentially disruptive products and services to satisfy evolving market demands. If we do not continue to innovate and provide products and services which are useful and relevant to health care payers, consumers and our customers, we may not remain competitive and risk losing market share to existing competitors and disruptive new market entrants. We may face risks from new technologies and market entrants which could affect our existing relationship with health plan enrollees in these areas. We could sustain competitive disadvantages and loss of market share if we fail to continue developing innovative care models, including by accelerating the transition of care to value-based models that achieve higher quality outcomes and better experiences at lower costs and expand access to virtual and in-home care. Additionally, our competitive position could be adversely affected by any failure to develop and apply innovative technologies and other effective data and analytics capabilities or to provide services to our clients focused on these technologies and capabilities.

Our business, results of operations, financial position and cash flows also could be materially and adversely affected if we do not compete effectively in our markets, if we set rates too high or too low in highly competitive markets, if we do not design and price our products properly and competitively, if we are unable to innovate and deliver products and services demonstrating value to our customers, if we do not provide a satisfactory level of services, if membership or demand for other services does not increase as we expect or declines, or if we lose accounts with more profitable products while retaining or increasing membership in accounts with less profitable products. The resumption of Medicaid redeterminations has impacted our membership levels and may impact our ability to maintain market share if we are unable to retain or add new consumers to other benefit offerings.

**If we fail to develop and maintain satisfactory relationships with health care payers, physicians, hospitals and other service providers, our business could be materially and adversely affected.**

We depend substantially on our continued ability to contract with health care payers (as a service provider to those payers), as well as physicians, hospitals, pharmaceutical benefit service providers, pharmaceutical manufacturers and other care and service providers at competitive prices. If we fail to develop and maintain satisfactory relationships with health care providers, whether in-network or out-of-network, our failure to do so could materially and adversely affect our business, results of operations,

financial position and cash flows. In addition, some of our activities related to network design, provider participation in networks and provider payments could result in disputes, which may be costly and attract negative publicity.

In any particular market, physicians and health care providers could refuse to contract with us, demand higher payments, or take other actions which could result in higher medical costs, less desirable products for customers or difficulty meeting regulatory or accreditation requirements. In some markets, certain health care providers, particularly hospitals, physician and hospital organizations or multi-specialty physician groups, may have significant market positions which could diminish our bargaining power. In addition, Accountable Care Organizations (ACOs); physician group management services organizations (which aggregate physician practices for administrative efficiency); and other organizational structures adopted by physicians, hospitals and other care providers may change the way in which these providers do business with us and may change the competitive landscape. Such organizations or groups of physicians may compete directly with us, which could adversely affect our business, and our results of operations, financial position and cash flows by impacting our relationships with these providers or affecting the way we price our products and estimate our costs, which might require us to incur costs to change our operations in an effort to mitigate these impacts. In addition, if these providers refuse to contract with us, use their market position to negotiate favorable contracts or place us at a competitive disadvantage, our ability to market products or to be profitable in those areas could be materially and adversely affected.

Our health care benefits businesses have risk-based arrangements with some physicians, hospitals and other health care providers. These arrangements limit our exposure to the risk of increasing medical costs, but expose us to risk related to the adequacy of the financial and medical care resources of the health care providers. To the extent a risk-based health care provider organization faces financial difficulties or otherwise is unable to perform its obligations under the arrangement, we may be held responsible for unpaid health care claims which should have been the responsibility of the health care provider and for which we have already paid the provider. Further, payment or other disputes between a primary care provider and specialists with whom the primary care provider contracts could result in a disruption in the provision of services to our members or a reduction in the services available to our members. Health care providers with which we contract may not properly manage the costs of services, maintain financial solvency or avoid disputes with other providers. They may also fail to provide us with the information we need to effectively conduct our businesses, such as information enabling us to estimate costs of care. Any of these events could have a material adverse effect on the provision of services to our members and our operations.

Some providers that render services to our members do not have contracts with us. In some instances, those providers may dispute the payment for these services and may institute litigation or arbitration relying on state and federal laws that define the compensation that must be paid to out-of-network providers in some circumstances.

The success of some of our businesses depends on maintaining satisfactory relationships with physicians as our employees, independent contractors or joint venture partners. The physicians who practice medicine or contract with our affiliated physician organizations could terminate their provider contracts or otherwise become unable or unwilling to continue practicing medicine or contracting with us. We face and will likely continue to face heightened competition to acquire or manage physician practices or to employ or contract with individual physicians. Our revenues could be materially and adversely affected if we are unable to maintain or expand satisfactory relationships with physicians, to acquire, recruit or, in some instances, employ physicians, or to retain enrollees following physician departures. In addition, our affiliated physician organizations contract with competitors of UnitedHealthcare. Our businesses could suffer if our affiliated physician organizations fail to maintain relationships with or fail to adequately price their contracts with these third-party payer competitors.

Further, physicians, hospitals, pharmaceutical benefit service providers, pharmaceutical manufacturers and certain health care providers are customers of our Optum businesses. Physicians also provide medical services at facilities owned by our Optum businesses. Given the importance of health care providers and other constituents to our businesses, failure to maintain satisfactory relationships with them could materially and adversely affect our results of operations, financial position and cash flows.

**We are routinely subject to various private party and governmental legal actions and investigations, which could damage our reputation and, if resolved unfavorably, could result in substantial penalties or monetary damages and materially and adversely affect our results of operations, financial position and cash flows.**

We are routinely made party to a variety of private party and governmental legal actions and investigations related to, among other matters, the design, management and delivery of our product and service offerings. Any failure by us to adhere to the laws and regulations applicable to our businesses could subject us to civil and criminal penalties.

Legal actions to which we are a party have included and in the future could include matters related to health care benefits coverage and payment of claims (including disputes with enrollees, customers and contracted and non-contracted physicians, hospitals and other health care professionals), tort claims (including claims related to the delivery of health care services, such as medical malpractice by personnel at our affiliates' facilities, or by health care practitioners who are employed by us, have contractual relationships with us, or serve as providers to our managed care networks, including as a result of a failure to adhere

to applicable clinical, quality and/or patient safety standards), antitrust claims (including as a result of changes in the enforcement of antitrust laws), whistleblower claims (including claims under the False Claims Act or similar statutes), matters related to our use of personal information or other proprietary data, claims related to alleged failure of our technology products to operate properly or fairly, contract and labor disputes, tax claims and claims related to disclosure of certain business practices. In addition, some of our pharmacy services operations are subject to clinical quality, patient safety and other risks inherent in the dispensing, packaging and distribution of drugs, including claims related to purported dispensing and other operational errors. We may also be party to certain class action lawsuits brought by health care professional groups and consumers. We operate in jurisdictions outside of the United States where contractual rights, tax positions and applicable regulations may be subject to interpretation or uncertainty to a greater degree than in the United States, and therefore subject to dispute by customers, government authorities or others.

We are largely self-insured with regard to litigation risks, including claims of medical malpractice against our affiliated physicians and us. Although we record liabilities for our estimates of the probable costs resulting from self-insured matters, it is possible the level of actual losses will significantly exceed the liabilities recorded. Additionally, physicians and other healthcare providers have become subject to an increasing number of legal actions alleging medical malpractice and general professional liabilities. Even in states that have imposed caps on damages for such actions, litigants are seeking recoveries under new theories of liability that might not be subject to the caps on damages. These actions involve significant defense costs and could result in substantial monetary damages or damage to our reputation.

We cannot predict the outcome of significant legal actions in which we are involved. Even in situations where we engage external insurers, our coverage may not be sufficient to cover the entirety of certain claims. We incur expenses to resolve these matters and current and future legal actions could further increase our cost of doing business and materially and adversely affect our results of operations, financial position and cash flows. Moreover, certain legal actions could result in adverse publicity which could damage our reputation and materially and adversely affect our ability to retain our current business or grow our market share in some markets and businesses.

**Our business could suffer, and our results of operations, financial position and cash flows could be materially and adversely affected, if we fail to successfully manage our strategic alliances, to complete, manage or integrate acquisitions and other significant strategic transactions or relationships domestically or outside the United States.**

As part of our business strategy, we frequently engage in discussions with third parties regarding possible investments, acquisitions, divestitures, strategic alliances, joint ventures and outsourcing transactions and often enter into agreements relating to such transactions. If we fail to meet the needs of our alliance or joint venture partners, including by developing additional products and services, providing high levels of service, pricing our products and services competitively or responding effectively to applicable federal and state regulatory changes, our alliances and joint ventures could be damaged or terminated, which in turn could adversely impact our reputation, business and results of operations. Further, governmental actions, such as actions by the FTC or DOJ, may affect our ability to complete strategic transactions, which could adversely affect our future growth. If we fail to identify and successfully complete transactions to meet our strategic objectives, including as a result of antitrust regulatory enforcement actions, such as those that have been brought against us in the past, we may be required to expend resources to develop products and technology internally, be placed at a competitive disadvantage or be adversely affected by negative market perceptions, any of which may have a material adverse effect on our results of operations, financial position or cash flows.

Successful acquisitions also require us to effectively integrate the acquired business into our existing operations, including our internal control environment and culture, or otherwise leveraging its operations which may present risks different from those presented by organic growth and may be difficult for us to manage. In addition, even with appropriate diligence, pre-acquisition practices of an acquired business have in the past and may in the future expose us to legal challenges and investigations that could subject us to criminal fines or reputational harm. Even if we are ultimately successful, defending such claims may be costly and result in negative publicity. If we cannot successfully integrate our acquired businesses and realize contemplated revenue growth opportunities, cost savings and other synergies, our business, prospects, results of operations, financial position and cash flows could be materially and adversely affected.

As we operate our business outside of the United States, we face risks different from those presented by acquisitions of domestic businesses, including risks in adapting to new markets, languages, business, labor and cultural practices and regulatory environments. Managing these risks could require us to devote significant senior management attention and other resources to the acquired businesses before we realize anticipated synergies or other benefits from those businesses. These risks vary widely by country and, outside of the United States, may include political instability, government intervention, unanticipated court decisions, discriminatory regulation and currency exchange controls or other restrictions, which could prevent us from transferring funds from these operations out of the countries in which our acquired businesses operate, or converting local currencies we hold into U.S. dollars or other currencies.

Foreign currency exchange rates and fluctuations have had and may in future periods have an impact on our shareholders' equity from period to period, which could adversely affect our debt to debt-plus-equity ratio, and our future revenues, costs and cash flows from international operations. Any measures we may implement to reduce the effect of volatile currencies may be costly or ineffective.

**We are subject to risks associated with public health crises arising from large-scale medical emergencies, pandemics, natural disasters and other extreme events, which have and could have an adverse effect on our business, results of operations, financial condition and financial performance.**

Large-scale medical emergencies, pandemics, natural disasters, public health crises and other extreme events could have a material adverse effect on our business operations, cash flows, financial conditions and results of operations. For example, disruptions in public and private infrastructure resulting from such events could increase our operating costs and impair our ability to provide services to our clients and customers. In addition, as a result of these events, the premiums and fees we charge may not be sufficient to cover our medical and administrative costs, deferred medical care could be sought in future periods at potentially higher acuity levels, we could experience reduced demand for our services, and our clinical and non-clinical workforce could be affected and sustain a reduced capacity to handle demand for care. Public health crises arising from natural disasters, such as wildfires, hurricanes, and snowstorms, or effects of climate change could impact our business operations and result in increased medical care costs. Government enactment of emergency powers in response to public health crises could disrupt our business operations, including by restricting availability of or our ability to deliver pharmaceuticals or other supplies, and could increase the risk of shortages of necessary items.

**Our sales performance will suffer if we do not adequately attract, retain and provide support to a network of independent producers and consultants.**

Our products and services are sold in part through nonexclusive producers and consultants for whose services and allegiance we must compete. Our sales could be materially and adversely affected if we are unable to attract, retain and support independent producers and consultants or if our sales strategy is not appropriately aligned across distribution channels. Our relationships with producers could be impaired by changes in our business practices and the terms of our relationships, including commission levels.

**Our businesses are subject to risks associated with unfavorable economic conditions.**

Unfavorable economic conditions may have a range of impacts on the demand for our products and services. Such conditions also have caused and in future periods could continue to cause employers to stop offering certain health care coverage as an employee benefit or elect to offer particular coverage on a voluntary, employee-funded basis to reduce their operating costs. In addition, unfavorable economic conditions could adversely impact our ability to increase premiums or result in the cancellation by certain customers of our products and services. These conditions could lead to a decrease in people served and in the premium and fee revenues we generate.

A prolonged unfavorable economic environment could constrain state and federal budgets and result in reduced reimbursements or payments in our federal and state government health care coverage programs, including Medicare, Medicaid and CHIP. A reduction in state Medicaid reimbursement rates could be implemented retroactively to apply to payments already negotiated or received from the government. In addition, state and federal budgetary pressures could cause the affected governments to impose new or a higher level of taxes or assessments for our commercial programs, such as premium taxes on health insurance and surcharges or fees on select fee-for-service and capitated medical claims. Any of these developments or actions could materially and adversely affect our results of operations, financial position and cash flows.

A prolonged unfavorable economic environment could also adversely impact the financial position of hospitals and other care providers which could negatively affect our contracted rates with these parties and increase our medical costs or materially and adversely affect their ability to purchase our service offerings. Further, unfavorable economic conditions could have a material adverse effect on our financial results by impacting the customers of our Optum businesses, including health plans, hospitals, care providers, employers and others.

**Our failure to attract, develop, retain, and manage the succession of key employees and executives could adversely affect our business, results of operations and future performance.**

We depend on our ability to attract, develop and retain qualified employees and executives, including those with diverse backgrounds, experiences and skills, to operate and expand our business. While we have development and succession plans in place for our key employees and executives, these plans do not guarantee that the services of our key employees and executives will continue to be available to us. If we are unable to attract, develop, retain and effectively manage the development and succession plans for key employees and executives, our business, results of operations and future performance could be adversely affected. Experienced and highly skilled employees and executives in the health care and technology industries are in high demand and the market for their services is competitive. We may have difficulty in replacing key executives because of the limited number of qualified individuals in these industries with the breadth of skills and experience required to operate and

successfully expand our business. Adverse changes to our corporate culture could harm our business operations and our ability to retain key employees and executives.

**Our investment portfolio may sustain losses which could adversely affect our profitability.**

Market fluctuations could impair the value of our investment portfolio and our profitability. Volatility in interest rates affects our interest income and the market value of our investments in debt securities of varying maturities which constitute the substantial majority of the fair value of our investments as of December 31, 2023. In addition, a delay in payment of principal or interest by issuers, or defaults by issuers (primarily issuers of our investments in corporate and municipal bonds), could reduce our investment income and require us to write down the value of our investments which could adversely affect our profitability and equity.

Our investments may not produce total positive returns and we may sell investments at prices which are less than their carrying values. Changes in the value of our investment assets, as a result of interest rate fluctuations, changes in issuer financial or market conditions, illiquidity or otherwise, could have an adverse effect on our equity. In addition, if it should become necessary for us to liquidate a material portion of our investment portfolio on an accelerated basis, such an action could have an adverse effect on our results of operations and the capital position of our regulated subsidiaries.

**If the value of our intangible assets is materially impaired, our results of operations, equity and credit ratings could be materially and adversely affected.**

As of December 31, 2023, our goodwill and other intangible assets had a carrying value of \$119 billion, representing 43% of our total consolidated assets. We periodically evaluate our goodwill and other intangible assets to determine whether all or a portion of their carrying values may be impaired, in which case a charge to earnings may be necessary. The value of our goodwill may be materially and adversely impacted if businesses we acquire perform in a manner inconsistent with our assumptions. In addition, from time to time we divest businesses, and any such divestiture could result in significant asset impairment and disposition charges, including those related to goodwill and other intangible assets. Any future evaluations requiring an impairment of our goodwill and other intangible assets could materially and adversely affect our results of operations and equity in the period in which the impairment occurs. A material decrease in equity could, in turn, adversely affect our credit ratings.

**If we are not able to protect our proprietary rights to our databases, software and related products, or other intellectual property, our ability to market our knowledge and information-related businesses could suffer.**

We rely on our agreements with customers, confidentiality agreements with employees and third parties, and our trademarks, trade secrets, copyrights and patents to protect our proprietary rights. These legal protections and precautions may not prevent misappropriation of our proprietary information. In addition, intellectual property rights inherent in software are the subject of substantial litigation, and we expect our software products to be increasingly subject to third-party infringement claims as the number of products and competitors in the health care-focused software industry segment grows. Such litigation and misappropriation of our proprietary information could hinder our ability to market and sell products and services which could materially and adversely affect our results of operations, financial position and cash flows.

**Any downgrades in our credit ratings could increase our borrowing and operating costs.**

Claims paying ability, financial strength and debt ratings by nationally recognized statistical rating organizations are important factors in establishing the competitive position of insurance companies. Ratings information is broadly disseminated and generally used by customers and creditors. We believe our claims paying ability and financial strength ratings are important factors in marketing our products to certain of our customers. Our credit ratings impact both the cost and availability of future borrowings. Each of the credit rating agencies reviews its ratings periodically. Our ratings reflect each credit rating agency's opinion of our financial strength, operating performance and ability to meet our debt obligations or obligations to policyholders. We may not be able to maintain our current credit ratings in the future. Any downgrades in our credit ratings could materially increase our costs of or ability to access funds in the debt capital markets and otherwise materially increase our operating costs.

## Risks Related to the Regulation of Our Business

**Our business activities in the United States and other countries are highly regulated and new laws or regulations or changes in existing laws or regulations or their enforcement or application could materially and adversely affect our business.**

We are regulated by federal, state and local governments in the United States and other countries where we do business. Our insurance and HMO subsidiaries must be licensed by and are subject to regulation in the jurisdictions in which they conduct business. For example, states require periodic financial reports and enforce minimum capital or restricted cash reserve requirements. Health plans and insurance companies are also regulated under state insurance holding company regulations and some of our activities may be subject to other health care-related regulations and requirements, including regulations and licensure requirements related to PPOs, MCOs, UR and TPAs. Under state guaranty association laws, certain insurance companies can be assessed (up to prescribed limits) for certain obligations to the policyholders and claimants of impaired or insolvent insurance companies which write the same line or similar lines of business. Any such assessment could expose our insurance entities and other insurers to the risk they would be required to pay a portion of an impaired or insolvent insurance company's claims through state guaranty associations.

Some of our businesses provide products or services to government agencies. For example, some of our Optum and UnitedHealthcare businesses hold government contracts or provide services related to government contracts and are subject to U.S. federal and state and non-U.S. self-referral, anti-kickback, medical necessity, risk adjustment, false claims and other laws and regulations governing government contractors and the use of government funds. Our relationships with these government agencies are subject to the terms of our contracts with the agencies and to laws and regulations regarding government contracts. Among others, certain laws and regulations restrict or prohibit companies from performing work for government agencies which might be viewed to involve an actual or potential conflict of interest. These laws and regulations may limit our ability to pursue and perform certain types of engagements, thereby materially and adversely affecting our results of operations, financial position and cash flows.

Some of our Optum businesses are also subject to regulations distinct from those faced by our insurance and HMO subsidiaries, some of which could impact our relationships with physicians, hospitals and customers. These regulations include state telemedicine regulations; debt collection laws; banking regulations; distributor and producer licensing requirements; state corporate practice of medicine restrictions; fee-splitting rules; and health care facility licensure and certificate of need requirements. These risks and uncertainties may materially and adversely affect our ability to market or provide our products and services, or to achieve targeted operating margins, or may increase the regulatory burdens under which we operate.

The laws and rules governing our businesses and interpretations of those laws and rules are subject to frequent and often unpredictable change. For example, legislative, administrative and public policy changes to the ACA have been and likely will continue to be considered, and we cannot predict if the ACA will be further modified. Additionally, changes in tax laws or unfavorable resolutions of exams could create additional tax liabilities.

The integration of entities we acquire into our businesses may affect the way in which existing laws and rules apply to us, including by subjecting us to laws and rules which did not previously apply to us. The broad latitude given to the agencies administering, interpreting and enforcing current and future regulations governing our businesses could compel us to change how we do business, renegotiate existing contracts and other arrangements, restrict revenue and enrollment growth, increase our health care and administrative costs and capital requirements, or expose us to increased liability in courts for coverage determinations, resolution of commercial disputes and other actions.

We also must obtain and maintain regulatory approvals to market many of our products and services, increase prices for some regulated products and services and complete or integrate strategic transactions. For example, premium rates for our health insurance and managed care products are subject to regulatory review or approval in many states and by the federal government. Additionally, we must submit data on proposed rate increases to HHS on many of our products for monitoring purposes. Geographic and product expansions of our businesses may be subject to state and federal regulatory approvals. Delays in obtaining necessary approvals or our failure to obtain or maintain adequate approvals could materially and adversely affect our results of operations, financial position and cash flows.

We also currently operate outside of the United States and in the future may acquire or commence additional businesses based outside of the United States, increasing our exposure to non-U.S. regulatory regimes. Our failure to comply with U.S. or non-U.S. laws and regulations governing our conduct outside the United States or to establish constructive relationships with non-U.S. regulators could adversely affect our ability to market our products and services or to do so at targeted operating margins, which may have a material adverse effect on our business, financial condition and results of operations. Non-U.S. regulatory regimes, which vary by jurisdiction, encompass, among other matters, local and cross-border taxation, licensing, tariffs, intellectual property, investment, capital (including minimum solvency margin and reserve requirements), management control, labor, anti-fraud, anti-corruption and privacy and data protection regulations (including requirements for cross-border data transfers). Any foreign regulator or court may take an approach to the interpretation, implementation and enforcement of



industry regulations which could differ from the approach taken by U.S. regulators or courts. In addition, our non-U.S. businesses and operations are subject to U.S. laws regulating the conduct and activities of U.S.-based businesses operating outside the United States, such as the FCPA, which prohibits offering, promising, providing or authorizing others to give anything of value to a foreign government official to obtain or retain business or otherwise secure a business advantage.

The health care industry is regularly subject to negative publicity, including as a result of governmental investigations, adverse media coverage and political debate concerning industry regulation. Negative publicity may adversely affect our stock price and damage our reputation, and expose us to unexpected or unwarranted regulatory scrutiny.

**As a result of our participation in various government health care programs, both as a payer and as a service provider to payers, we are exposed to additional risks associated with program funding, enrollments, payment adjustments, audits and government investigations which could materially and adversely affect our business, results of operations, financial position and cash flows.**

We participate in various federal, state and local government health care benefit programs, including as a payer in Medicare Advantage, Medicare Part D, various Medicaid programs and CHIP, and receive substantial revenues from these programs. Some of our Optum businesses also provide services to payers participating in government health care programs. A reduction or less than expected increase, or a protracted delay, in government funding for these programs or change in allocation methodologies, or termination of the contract at the option of the government, has affected and in future periods may materially and adversely affect our results of operations, financial position and cash flows.

The government health care programs in which we participate are generally subject to frequent changes, including changes which may reduce the number of persons enrolled or eligible for coverage (such as Medicaid eligibility redeterminations in certain states), reduce the amount of reimbursement or payment levels, reduce our participation in, or prevent our expansion into, certain service areas or markets, or increase our administrative or medical costs under such programs. Revenues for these programs depend on periodic funding from the federal government or applicable state governments and allocation of the funding through various payment mechanisms. Funding for these government programs depends on many factors outside of our control, including general economic conditions and budgetary constraints at the federal or applicable state level. For example, CMS in the past has reduced or frozen Medicare Advantage benchmarks and additional cuts to Medicare Advantage benchmarks are possible. In addition, from time to time, CMS makes changes to the way it calculates Medicare Advantage risk adjustment payments. Although we have adjusted members' benefits and premiums on a selective basis, ceased to offer benefit plans in certain counties, and intensified both our medical and operating cost management in response to the benchmark reductions and other funding pressures, these or other strategies may not fully address the funding pressures in the Medicare Advantage program. In addition, payers in the Medicare Advantage program may be subject to reductions in payments from CMS as a result of decreased funding or recoupment pursuant to government audit. States have also made changes in rates and reimbursements for Medicaid members and audits can result in unexpected recoupments.

Under the Medicaid managed care program, state Medicaid agencies solicit bids from eligible health plans to continue their participation in the acute care Medicaid health programs. If we are not successful in obtaining renewals of state Medicaid managed care contracts, we risk losing the members who were enrolled in those Medicaid programs. Under the Medicare Part D program, to qualify for automatic enrollment of low income members, our bids must result in an enrollee premium below a regional benchmark, which is calculated by the government after all regional bids are submitted. If the enrollee premium is not below the government benchmark, we risk losing the members who were auto-assigned to us and will not have additional members auto-assigned to us. Chronic failure to meet the benchmarks could result in termination of these government contracts. In general, our bids are based upon certain assumptions regarding enrollment, utilization, medical costs and other factors. If any of these assumptions are materially incorrect, either as a result of unforeseen changes to the programs on which we bid, implementation of material program or policy changes after our bid submission, or submission by our competitors at lower rates than our bids, our results of operations, financial position and cash flows could be materially and adversely affected.

Many of the government health care coverage programs we participate in are subject to the prior satisfaction of certain conditions or performance standards or benchmarks. For example, as part of the ACA, CMS has a system providing various quality bonus payments to Medicare Advantage plans meeting specified quality star ratings at the individual plan or local contract level. The star rating system considers various measures adopted by CMS, including, among others, quality of care, preventive services, chronic illness management, handling of appeals and customer satisfaction. Plans must have a rating of four stars or higher to qualify for bonus payments. If we do not maintain or continue to improve our star ratings, our plans may not be eligible for quality bonuses and we may experience a negative impact on our revenues and the benefits our plans can offer, which could materially and adversely affect the marketability of our plans and the number of people we serve. Any changes in standards or care delivery models applying to government health care programs, including Medicare and Medicaid, or our inability to maintain or improve our quality scores and star ratings to meet evolving government performance requirements or to match the performance of our competitors could result in limitations to our participation in or exclusion from these or other government programs, which could materially and adversely affect our results of operations, financial position and cash flows.

CMS uses various payment mechanisms to allocate funding and adjust monthly capitation payments for Medicare programs. For Medicare Advantage plans, these adjustments are made according to the predicted health status of each beneficiary as supported by data from health care providers. For Medicare Part D plans, payment adjustments are driven by risk-sharing provisions based on a comparison of costs forecasted in our annual bids to actual prescription drug costs. Some state Medicaid programs utilize a similar process. For example, our UnitedHealthcare Medicare & Retirement and UnitedHealthcare Community & State businesses submit information relating to the health status of enrollees to CMS or state agencies for purposes of determining the amount of certain payments to us. CMS and the Office of Inspector General for HHS periodically perform risk adjustment data validation (RADV) audits of selected Medicare health plans to validate the coding practices of and supporting documentation maintained by health care providers. Some of our local plans have been selected for such audits, which in the past have resulted and in future periods could result in retrospective adjustments to payments made to our health plans, fines, corrective action plans or other adverse action by CMS.

We have been involved, and in the future may become involved in routine, regular and special governmental investigations, audits, reviews and assessments. Such investigations, audits, reviews or assessments sometimes arise out of, or prompt claims by private litigants or whistleblowers regarding, among other allegations, claims that we failed to disclose certain business practices or, as a government contractor, submitted false or erroneous claims to the government. Government investigations, audits, reviews and assessments could lead to government actions, which have resulted and in future periods could result in adverse publicity, the assessment of damages, civil or criminal fines or penalties, or other sanctions, including restrictions or changes in the way we conduct business, loss of licensure or exclusion from participation in government programs, any of which could have a material adverse effect on our business, results of operations, financial position and cash flows.

**Our pharmacy care services businesses face regulatory and operational risks and uncertainties which may differ from the risks of our other businesses.**

We provide pharmacy care services through our Optum Rx and UnitedHealthcare businesses. Each business is subject to federal and state anti-kickback, beneficiary inducement and other laws governing the relationships of the business with pharmaceutical manufacturers, physicians, pharmacies, customers and consumers. In addition, federal and state legislatures regularly consider new regulations for the industry which could materially affect current industry practices, including potential new legislation and regulations regarding the receipt or disclosure of rebates and other fees from pharmaceutical companies, the development and use of formularies and other utilization management tools, the use of average wholesale prices or other pricing benchmarks, pricing for specialty pharmaceuticals, limited access to networks and pharmacy network reimbursement methodologies. Further, various governmental agencies have conducted and continue to conduct investigations and studies into certain PBM practices, which have resulted and in future periods may result in PBMs agreeing to civil penalties, including the payment of money and entry into corporate integrity agreements, or could materially and adversely impact the PBM business model. As a provider of pharmacy benefit management services, Optum Rx is also subject to an increasing number of licensure, registration and other laws and accreditation standards. Optum Rx conducts business through home delivery, specialty and compounding pharmacies, pharmacies located in community mental health centers and home infusion, which subjects it to extensive federal, state and local laws and regulations, including those of the DEA and individual state controlled substance authorities, the Food and Drug Administration (FDA) and Boards of Pharmacy.

We could face potential claims in connection with purported errors by our home delivery, specialty or compounding or clinic-based pharmacies or the provision of home infusion services, as well as claims related to the inherent risks in the packaging and distribution of pharmaceuticals and other health care products. Disruptions from any of our home delivery, specialty pharmacy or home infusion services could materially and adversely affect our results of operations, financial position and cash flows.

In addition, our pharmacy care services businesses provide services to sponsors of health benefit plans subject to ERISA. A private party or the DOL, which is the agency that enforces ERISA, could assert that fiduciary obligations imposed by the statute apply to some or all of the services provided by our pharmacy care services businesses even where those businesses are not contractually obligated to assume fiduciary obligations. If a court were to determine such fiduciary obligations apply, we could be subject to claims for breaches of fiduciary obligations or claims we entered into prohibited transactions.

**If we fail to comply with applicable privacy, security, technology and data laws, regulations and standards, including with respect to third-party service providers utilizing protected personal information on our behalf, our business, reputation, results of operations, financial position and cash flows could be materially and adversely affected.**

The collection, maintenance, protection, use, transmission, disclosure and disposal of protected personal information are regulated at the federal, state, international and industry levels and addressed in requirements imposed on us by contracts with customers. Additionally, legislative and regulatory action in the United States at the federal, state and local levels, as well as internationally, is emerging in the areas of AI/ML and automation. These laws, regulations and requirements are subject to change. Compliance with new privacy, security, technology and data laws, regulations and requirements may result in increased operating costs, and may constrain or require us to alter our business model or operations.

Internationally, many of the jurisdictions in which we operate have established their own data security and privacy legal framework with which we or our customers must comply. We expect there will continue to be new proposed laws, regulations and industry standards concerning privacy, data protection, information security, and AI/ML and automation in the European Union, UK, Chile, India and other jurisdictions, and we cannot yet determine the impacts such future laws, regulations and standards may have on our businesses or the businesses of our customers. For example, the European Union's General Data Protection Regulation (GDPR) imposes stringent European Union data protection requirements on us or our customers, and prescribes substantial penalties for noncompliance.

Many of our businesses are also subject to the Payment Card Industry Data Security Standard, which is a multifaceted security standard designed to protect payment card account data.

HIPAA requires business associates as well as covered entities to comply with specified privacy and security requirements. While we provide for appropriate protections through our contracts with our third-party service providers and in certain cases assess their security controls, we have limited oversight or control over their actions and practices. Several of our businesses act as business associates to their covered entity customers and, as a result, collect, use, disclose and maintain protected personal information in order to provide services to these customers. HHS administers its audit program to assess HIPAA compliance efforts by covered entities and business associates. An audit resulting in findings or allegations of noncompliance could damage our reputation and subject us to monetary and other sanctions.

Through our Optum businesses, we maintain a database of administrative and clinical data statistically de-identified in accordance with HIPAA standards. Noncompliance or findings of noncompliance with applicable laws, regulations or requirements, or the occurrence of any privacy or security breach involving the misappropriation, loss or other unauthorized disclosure of protected personal information, whether by us or by one of our third-party service providers, could have a material adverse effect on our reputation and business and, among other consequences, could subject us to mandatory disclosure to the media, loss of existing or new customers, significant increases in the cost of managing and remediating privacy or security incidents, and material fines, penalties and litigation awards. Any of these consequences could have a material and adverse effect on our results of operations, financial position and cash flows.

As an enterprise, we increasingly rely on new and evolving technologies, including those powered by or incorporating AI/ML, as part of our internal operations and in the delivery of our products and services. New technologies have potential and power to improve and optimize operational processes and clinical outcomes across the healthcare system, but also present ethical, technological, legal, regulatory and other risks. With respect to AI/ML, we have developed and implemented policies and procedures intended to promote and sustain responsible design, development, and use of AI/ML, consistent with industry best practices. Any inadequacy or failure in compliance with our responsible use of AI/ML policies and procedures or emerging laws, regulations and standards governing AI/ML use could cause our technology products not to operate as intended or to produce outcomes that could have a material and adverse effect on our business, reputation, results of operations, financial position and cash flows.

**Restrictions on our ability to obtain funds from our regulated subsidiaries could materially and adversely affect our ability to reinvest in our business, service our debt and return capital to our shareholders.**

Because we operate as a holding company, we are dependent on dividends and administrative expense reimbursements from our subsidiaries to fund our obligations. Many of these subsidiaries are regulated by state departments of insurance or similar regulatory authorities. We are also required by law or regulation to maintain specific prescribed minimum amounts of capital in these subsidiaries. The levels of capitalization required depend primarily on the volume of premium revenues generated by the applicable subsidiary. In most states, we are required to seek approval by state regulatory authorities before we transfer money or pay dividends from our regulated subsidiaries exceeding specified amounts. An inability of our regulated subsidiaries to pay dividends to their parent companies in the desired amounts or at the time of our choosing could adversely affect our ability to reinvest in our business through capital expenditures or business acquisitions, as well as our ability to maintain our corporate quarterly dividend payment, repurchase shares of our common stock and repay our debt. If we are unable to obtain sufficient funds from our subsidiaries to fund our obligations, our results of operations, financial position and cash flows could be materially and adversely affected.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## ITEM 1C. CYBERSECURITY

UnitedHealth Group manages cybersecurity and data protection through a continuously evolving framework. The framework allows us to identify, assess and mitigate the risks we face, and assists us in establishing policies and safeguards to protect our systems and the information of those we serve.

Our cybersecurity program is managed by our Chief Digital and Technology Officer and Chief Information Security Officer. The Audit and Finance Committee of the Board of Directors has oversight of our cybersecurity program and is responsible for reviewing and assessing the Company's cybersecurity and data protection policies, procedures and resource commitment, including key risk areas and mitigation strategies. As part of this process, the Audit and Finance Committee receives regular updates from the Chief Digital and Technology Officer and Chief Information Security Officer on critical issues related to our information security risks, cybersecurity strategy, supplier risk and business continuity capabilities.

The Company's framework includes an incident management and response program that continuously monitors the Company's information systems for vulnerabilities, threats and incidents; manages and takes action to contain incidents that occur; remediates vulnerabilities; and communicates the details of threats and incidents to management, including the Chief Digital and Technology Officer and Chief Information Security Officer, as deemed necessary or appropriate. Pursuant to the Company's incident response plan, incidents are reported to the Audit and Finance Committee, appropriate government agencies and other authorities, as deemed necessary or appropriate, considering the actual or potential impact, significance and scope.

We work to require our third-party partners and contractors to handle data in accordance with our data privacy and information security requirements and applicable laws. We regularly engage with our suppliers, partners, contractors, service providers and internal development teams to identify and remediate vulnerabilities in a timely manner and monitor system upgrades to mitigate future risk, and ensure they employ appropriate and effective controls and continuity plans for their systems and operations.

To ensure that our program is designed and operating effectively, our infrastructure and information systems are audited periodically by internal and external auditors. We have obtained various certifications from industry-recognized certifying organizations as a result of certain external audits. We also perform regular vulnerability assessments and penetration tests to improve system security and address emerging security threats. Our internal audit team independently assesses security controls against our enterprise policies to evaluate compliance and leverages a combination of auditing and security frameworks to evaluate how leading practices are applied throughout our enterprise. Audit results and remediation progress are reported to and monitored by senior management and the Audit and Finance Committee. We also periodically partner with industry-leading cybersecurity firms to assess our cybersecurity program. These assessments complement our other assessment work by evaluating our cybersecurity program as a whole.

We complete an enterprise information risk assessment as part of our overall enterprise information security risk management assessment, which is overseen by our Chief Information Security Officer. This risk assessment is a review of internal and external threats that evaluates changes to the information risk landscape to inform the investments and program enhancements to be made in the future to rapidly respond and recover from potential attacks, including rebuild and recovery protocols for key systems. We evaluate our enterprise information security risk to ensure we address any unexpected or unforeseen changes in the risk environment or our systems and the resulting impacts are communicated to the Company's overall enterprise risk management program.

We believe our Chief Digital and Technology Officer and Chief Information Security Officer have the appropriate knowledge and expertise to effectively manage our cybersecurity program. The Chief Digital and Technology Officer has experience leading enterprise digital transformation efforts for a large multinational corporation and held several leadership and growth positions at a global technology consulting and services firm before joining UnitedHealth Group. Our Chief Information Security Officer has experience leading a global digital portfolio for a large multinational corporation and held key leadership roles for a large technology and software company, including overseeing information security, before joining UnitedHealth Group.

As of December 31, 2023, the Company has not identified any risks from cybersecurity threats that have materially affected or are reasonably likely to materially affect the Company, including our business strategy, results of operations or financial condition, but there can be no assurance that any such risk will not materially affect the Company in the future. For further information about the cybersecurity risks we face, and potential impacts, see Part I, Item 1A, "Risk Factors."

On February 22, 2024, we disclosed the occurrence of a cybersecurity incident. We continue to investigate the extent of the incident, which we believe was committed by cybercrime threat actors. As of the date of this report, we have not determined the incident is reasonably likely to materially impact our financial condition or results of operations.

## ITEM 2. PROPERTIES

We own and lease real properties to support our business operations in the United States and other countries. Our reportable segments use these facilities for their respective business purposes, and we believe the current facilities are suitable for their respective uses and are adequate for our anticipated future needs.

## ITEM 3. LEGAL PROCEEDINGS

The information required by this Item 3 is incorporated herein by reference to the information set forth under the captions “Legal Matters” and “Government Investigations, Audits and Reviews” in Note 12 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data”

## ITEM 4. MINE SAFETY DISCLOSURES

Not Applicable.

## PART II

## ITEM 5. MARKET FOR REGISTRANT’S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

### MARKET AND HOLDERS

Our common stock is traded on the New York Stock Exchange (NYSE) under the symbol UNH. On January 31, 2024, there were 9,853 holders of record of our common stock.

### DIVIDEND POLICY

In June 2023, our Board of Directors increased the Company’s quarterly cash dividend to shareholders to an annual rate of \$7.52 compared to \$6.60 per share, which the Company had paid since June 2022. Declaration and payment of future quarterly dividends is at the discretion of the Board and may be adjusted as business needs or market conditions change.

### ISSUER PURCHASES OF EQUITY SECURITIES

#### Issuer Purchases of Equity Securities (a) Fourth Quarter 2023

For the Month Ended	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under The Plans or Programs
	(in millions)		(in millions)	(in millions)
October 31, 2023 .....	1.0	\$ 524.30	1.0	16.7
November 30, 2023 .....	0.9	537.53	0.9	15.8
December 31, 2023 .....	0.9	544.83	0.9	14.9
Total .....	<u>2.8</u>	\$ 535.34	<u>2.8</u>	

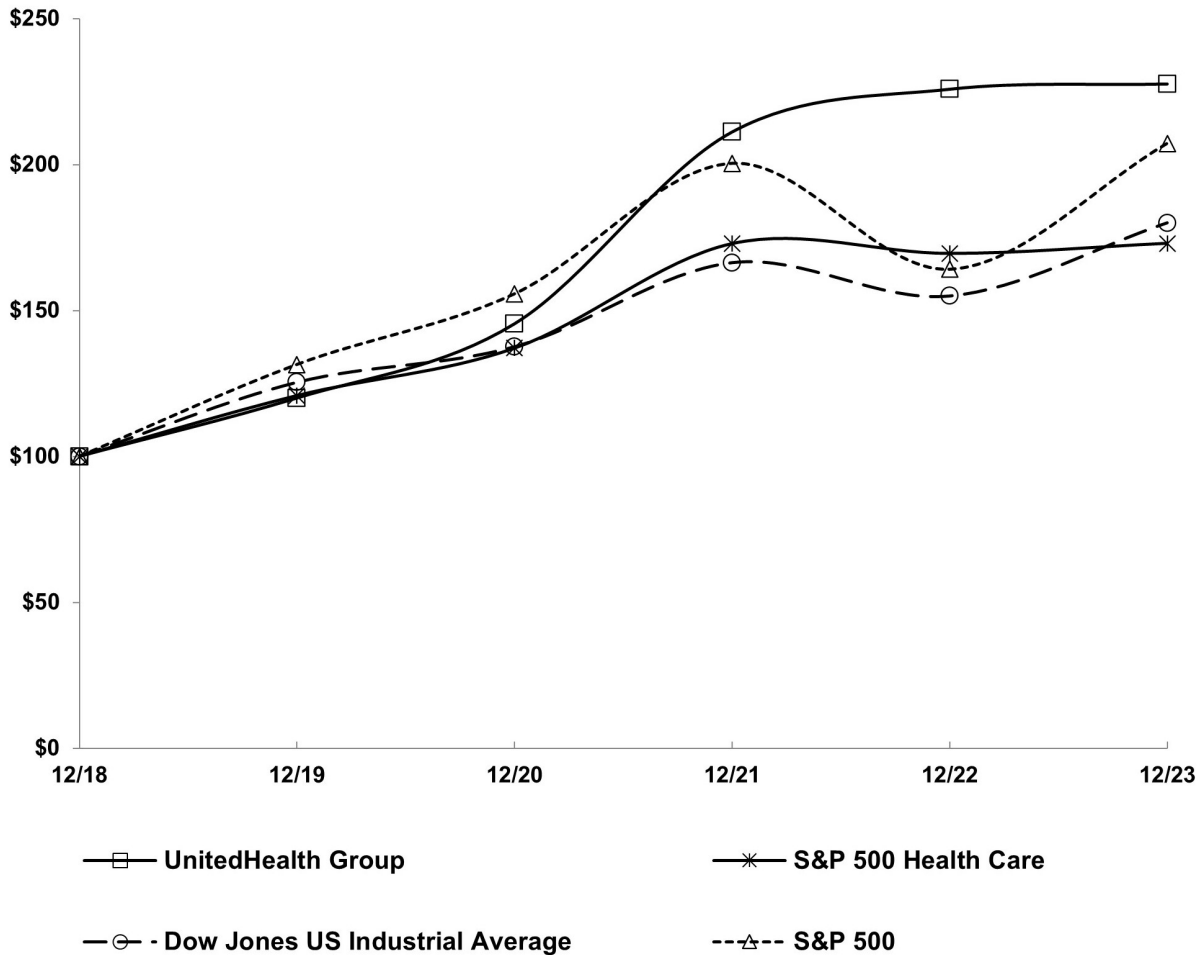
- (a) In November 1997, our Board of Directors adopted a share repurchase program, which the Board evaluates periodically. In June 2018, the Board of Directors renewed our share repurchase program with an authorization to repurchase up to 100 million shares of our common stock in open market purchases or other types of transactions (including prepaid or structured repurchase programs). There is no established expiration date for the program. The Board of Directors from time to time may further amend the share repurchase program in order to increase the authorized number of shares which may be repurchased under the program.

**PERFORMANCE GRAPH**

The following performance graph compares the cumulative five-year total return to shareholders on our common stock relative to the cumulative total returns of the S&P Health Care Index, the Dow Jones US Industrial Average Index and the S&P 500 Index for the five-year period ended December 31, 2023. The comparisons assume the investment of \$100 on December 31, 2018 in our common stock and in each index, and the reinvestment of dividends when paid.

**COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***

Among UnitedHealth Group, the S&P 500 Health Care Index, the Dow Jones US Industrial Average Index and the S&P 500 Index



	12/18	12/19	12/20	12/21	12/22	12/23
UnitedHealth Group	\$ 100.00	\$ 119.99	\$ 145.43	\$ 211.18	\$ 225.85	\$ 227.65
S&P Health Care Index	100.00	120.82	137.07	172.89	169.51	172.99
Dow Jones US Industrial Average	100.00	125.34	137.53	166.34	154.92	180.00
S&P 500 Index	100.00	131.49	155.68	200.37	164.08	207.21

The stock price performance included in this graph is not necessarily indicative of future stock price performance. The preceding stock performance graph shall not be deemed incorporated by reference by any general statement incorporating by reference this Annual Report on Form 10-K into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the Company specifically incorporates such information by reference, and shall not otherwise be deemed filed under such Acts.

ITEM 6. Reserved

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read together with the accompanying Consolidated Financial Statements and Notes to the Consolidated Financial Statements thereto included in Part II Item 8, "Financial Statements and Supplementary Data." Readers are cautioned the statements, estimates, projections or outlook contained in this report, including discussions regarding financial prospects, economic conditions, trends and uncertainties contained in this Item 7, may constitute forward-looking statements within the meaning of the PSLRA. These forward-looking statements involve risks and uncertainties which may cause our actual results to differ materially from the expectations expressed or implied in the forward-looking statements. A description of some of the risks and uncertainties can be found further below in this Item 7 and in Part I, Item 1A, "Risk Factors."

Discussions of year-over-year comparisons between 2022 and 2021 are not included in this Form 10-K and can be found in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" of the Company's Form 10-K for the fiscal year ended December 31, 2022.

### ***EXECUTIVE OVERVIEW***

#### **General**

UnitedHealth Group is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. Our two distinct, yet complementary businesses — Optum and UnitedHealthcare — are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations we are privileged to serve.

We have four reportable segments across our two businesses:

- Optum Health;
- Optum Insight;
- Optum Rx; and
- UnitedHealthcare, which includes UnitedHealthcare Employer & Individual, UnitedHealthcare Medicare & Retirement and UnitedHealthcare Community & State.

Further information on our business and reportable segments is presented in Part I, Item 1, "Business" and in Note 14 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."

#### **Business Trends**

Our businesses participate in the United States and certain other international health markets. In the United States, health care spending has grown consistently for many years and comprises 18% of gross domestic product (GDP). We expect overall spending on health care to continue to grow in the future, due to inflation, medical technology and pharmaceutical advancement, regulatory requirements, demographic trends in the population and national interest in health and well-being. The rate of market growth may be affected by a variety of factors, including macroeconomic conditions, which could impact our results of operations, including our continued efforts to control health care costs.

**Pricing Trends.** To price our health care benefits, products and services, we start with our view of expected future costs, including care patterns, inflation and labor market dynamics. We frequently evaluate and adjust our approach in each of the local markets we serve, considering relevant factors, such as product positioning, price competitiveness and environmental, competitive, legislative and regulatory considerations, including minimum medical loss ratio (MLR) thresholds and similar revenue adjustments. We will continue seeking to balance growth and profitability across all these dimensions.

The commercial risk market remains highly competitive in the small group, large group and individual segments. We expect broad-based competition to continue as the industry adapts to individual and employer needs.

Medicare Advantage funding continues to be pressured, as discussed below in "Regulatory Trends and Uncertainties" and we have observed increased care patterns as discussed below in "Medical Cost Trends." Our 2024 benefit design approach contemplates these trends.

In Medicaid, we believe the payment rate environment creates the risk of continued downward pressure on Medicaid margin percentages. We continue to take a prudent, market-sustainable posture for both new business and maintenance of existing relationships. We continue to advocate for actuarially sound rates commensurate with our medical cost trends and we remain dedicated to partnering with those states that are committed to the long-term viability of their programs.

**Medical Cost Trends.** Our medical cost trends primarily relate to changes in unit costs; care activity; and prescription drug costs. During 2023, we observed increased care patterns, primarily related to outpatient procedures for seniors, which we expect will persist throughout 2024, and may continue in future periods. We endeavor to mitigate those increases by engaging physicians and consumers with information and helping them make clinically sound choices, with the objective of helping them achieve high-quality, affordable care.

**Medicaid Redeterminations.** The resumption of Medicaid redeterminations have impacted the number of people served through our Medicaid offerings, partially offset by an increase in consumers served through our commercial offerings as we endeavor to ensure that people and families have continued access to care.

**Delivery System and Payment Modernization.** The health care market continues to change based on demographic shifts, new regulations, political forces and both payer and patient expectations. Health plans and care providers are being called upon to work together to close gaps in care and improve overall care quality and patient experience, improve the health of populations and reduce costs. We are working to accelerate this vision through the innovation and integration of our care delivery models including in-clinic, in-home, behavioral and virtual care, and by using our data and analytics to provide clinicians with the necessary information in order to provide the best possible care in the most cost efficient setting. We continue to see a greater number of people enrolled in fully accountable value-based plans rewarding high-quality, affordable care and fostering collaboration.

This trend is creating needs for health management services which can coordinate care around the primary care physician, including new primary care channels, and for investments in new clinical and administrative information and management systems, which we believe provide growth opportunities for our Optum business platform. A key focus of our future growth is to accelerate the transition from fee-for-service care delivery and payment models to fully accountable value-based care. This transition requires initial costs such as system enhancements, integrated care coordination technology, physician training and clinical engagement. Enhanced clinical engagement is a critical step to improving the health outcomes of the people we serve and should result in lower costs to the overall health system over time.

## **Regulatory Trends and Uncertainties**

Following is a summary of management's view of the trends and uncertainties related to regulatory matters. For additional information regarding regulatory trends and uncertainties, see Part I, Item 1 "Business - Government Regulation" and Item 1A, "Risk Factors."

**Medicare Advantage Rates.** Medicare Advantage rate notices over the years have at times resulted in industry base rates well below industry forward medical trend. For example, the Final Notice for 2024 rates resulted in an industry base rate decrease, as did the January 2024 Advance Notice for 2025 rates, both of which are well short of what is an increasing industry forward medical cost trend, creating continued pressure in the Medicare Advantage program. Further, substantial revisions to the risk adjustment model, which serves to adjust rates to reflect a patient's health status and care resource needs, will continue to result in reduced funding and potentially benefits for people, especially those with some of the greatest health and social challenges.

As a result of ongoing Medicare funding pressures, there are adjustments we can make to partially offset these rate pressures and reductions for a particular period. For example, we can seek to intensify our medical and operating cost management, make changes to the size and composition of our care provider networks, adjust member benefits and implement or increase the member premiums supplementing the monthly payments we receive from the government. Additionally, we decide annually on a county-by-county basis where we will offer Medicare Advantage plans.

**Pending Disposition.** On December 22, 2023, we entered into an agreement to sell our operations in Brazil to a private investor, subject to regulatory approval and other closing conditions. We completed the disposition on February 6, 2024, and will record a loss of approximately \$7 billion in the quarter ended March 31, 2024, the majority of which was due to foreign currency translation losses in accumulated other comprehensive income.



## SELECTED OPERATING PERFORMANCE ITEMS

The following represents a summary of select 2023 year-over-year operating comparisons to 2022.

- Consolidated revenues increased by 15%, UnitedHealthcare revenues increased 13% and Optum revenues grew 24%.
- UnitedHealthcare served nearly 1.1 million more people, driven by growth in commercial and senior offerings.
- Earnings from operations increased by 14%, including an increase of 14% at UnitedHealthcare and 13% at Optum.
- Diluted earnings per common share increased 13% to \$23.86.
- Cash flows from operations were \$29.1 billion.
- Return on equity was 27.0%.

## RESULTS SUMMARY

The following table summarizes our consolidated results of operations and other financial information:

(in millions, except percentages and per share data)	For the Years Ended December 31,			Change	
	2023	2022	2021	2023 vs. 2022	
Revenues:					
Premiums .....	\$ 290,827	\$ 257,157	\$ 226,233	\$ 33,670	13%
Products .....	42,583	37,424	34,437	5,159	14
Services .....	34,123	27,551	24,603	6,572	24
Investment and other income .....	4,089	2,030	2,324	2,059	101
Total revenues .....	371,622	324,162	287,597	47,460	15
Operating costs:					
Medical costs .....	241,894	210,842	186,911	31,052	15
Operating costs .....	54,628	47,782	42,579	6,846	14
Cost of products sold .....	38,770	33,703	31,034	5,067	15
Depreciation and amortization .....	3,972	3,400	3,103	572	17
Total operating costs .....	339,264	295,727	263,627	43,537	15
Earnings from operations .....	32,358	28,435	23,970	3,923	14
Interest expense .....	(3,246)	(2,092)	(1,660)	(1,154)	55
Earnings before income taxes .....	29,112	26,343	22,310	2,769	11
Provision for income taxes .....	(5,968)	(5,704)	(4,578)	(264)	5
Net earnings .....	23,144	20,639	17,732	2,505	12
Earnings attributable to noncontrolling interests .....	(763)	(519)	(447)	(244)	47
Net earnings attributable to UnitedHealth Group common shareholders .....	\$ 22,381	\$ 20,120	\$ 17,285	\$ 2,261	11 %
Diluted earnings per share attributable to UnitedHealth Group common shareholders .....	\$ 23.86	\$ 21.18	\$ 18.08	\$ 2.68	13 %
Medical care ratio (a) .....	83.2 %	82.0 %	82.6 %	1.2 %	
Operating cost ratio .....	14.7	14.7	14.8	—	
Operating margin .....	8.7	8.8	8.3	(0.1)	
Tax rate .....	20.5	21.7	20.5	(1.2)	
Net earnings margin (b) .....	6.0	6.2	6.0	(0.2)	
Return on equity (c) .....	27.0 %	27.2 %	25.2 %	(0.2)%	

(a) Medical care ratio (MCR) is calculated as medical costs divided by premium revenue.

(b) Net earnings margin attributable to UnitedHealth Group common shareholders.

(c) Return on equity is calculated as net earnings attributable to UnitedHealth Group common shareholders divided by average shareholders' equity. Average shareholders' equity is calculated using the shareholders' equity balance at the end of the preceding year and the shareholders' equity balances at the end of each of the four quarters of the year presented.

## 2023 RESULTS OF OPERATIONS COMPARED TO 2022 RESULTS

### Consolidated Financial Results

#### Revenues

The increases in revenues were primarily driven by growth in the number of people served throughout the year in Medicare Advantage and Medicaid, pricing trends and growth across the Optum businesses. Revenues also increased due to increased investment income, primarily driven by increased interest rates.

#### Medical Costs and MCR

Medical costs increased primarily due to growth in people served throughout the year in Medicare Advantage and Medicaid. The MCR increased as a result of elevated care activity, primarily relating to outpatient care for seniors, and business mix.

#### Operating Cost Ratio

The operating cost ratio was consistent primarily due to operating cost management, offset by business mix and investments to support future growth.

#### Reportable Segments

See Note 14 of Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data” for more information on our segments. We utilize various metrics to evaluate and manage our reportable segments, including individuals served by UnitedHealthcare by major market segment and funding arrangement, people served by Optum Health and adjusted scripts for Optum Rx. These metrics are the main drivers of revenue, earnings and cash flows at each business. The metrics also allow management and investors to evaluate and understand business mix, including the level and scope of services provided to people and pricing trends when comparing the metrics to revenue by segment.

The following table presents a summary of the reportable segment financial information:

(in millions, except percentages)	For the Years Ended December 31,			Change	
	2023	2022	2021	2023 vs. 2022	
<b>Revenues</b>					
UnitedHealthcare	\$ 281,360	\$ 249,741	\$ 222,899	\$ 31,619	13%
Optum Health	95,319	71,174	54,065	24,145	34
Optum Insight	18,932	14,581	12,199	4,351	30
Optum Rx	116,087	99,773	91,314	16,314	16
Optum eliminations	(3,703)	(2,760)	(2,013)	(943)	34
Optum	226,635	182,768	155,565	43,867	24
Eliminations	(136,373)	(108,347)	(90,867)	(28,026)	26
Consolidated revenues	<u>\$ 371,622</u>	<u>\$ 324,162</u>	<u>\$ 287,597</u>	<u>\$ 47,460</u>	15%
<b>Earnings from operations</b>					
UnitedHealthcare	\$ 16,415	\$ 14,379	\$ 11,975	\$ 2,036	14 %
Optum Health	6,560	6,032	4,462	528	9
Optum Insight	4,268	3,588	3,398	680	19
Optum Rx	5,115	4,436	4,135	679	15
Optum	15,943	14,056	11,995	1,887	13
Consolidated earnings from operations	<u>\$ 32,358</u>	<u>\$ 28,435</u>	<u>\$ 23,970</u>	<u>\$ 3,923</u>	14 %
<b>Operating margin</b>					
UnitedHealthcare	5.8 %	5.8 %	5.4 %	— %	
Optum Health	6.9	8.5	8.3	(1.6)	
Optum Insight	22.5	24.6	27.9	(2.1)	
Optum Rx	4.4	4.4	4.5	—	
Optum	7.0	7.7	7.7	(0.7)	
Consolidated operating margin	8.7 %	8.8 %	8.3 %	(0.1)%	

## UnitedHealthcare

The following table summarizes UnitedHealthcare revenues by business:

(in millions, except percentages)	For the Years Ended December 31,			Change	
	2023	2022	2021	2023 vs. 2022	
UnitedHealthcare Employer & Individual - Domestic .....	\$ 67,187	\$ 63,599	\$ 60,023	\$ 3,588	6 %
UnitedHealthcare Employer & Individual - Global (a) .....	9,307	8,668	8,345	639	7
UnitedHealthcare Employer & Individual - Total (a) .....	76,494	72,267	68,368	4,227	6
UnitedHealthcare Medicare & Retirement .....	129,862	113,671	100,552	16,191	14
UnitedHealthcare Community & State .....	75,004	63,803	53,979	11,201	18
Total UnitedHealthcare revenues .....	<u>\$ 281,360</u>	<u>\$ 249,741</u>	<u>\$ 222,899</u>	<u>\$ 31,619</u>	13 %

(a) On January 1, 2022, we realigned our operating segments to combine UnitedHealthcare Global and UnitedHealthcare Employer & Individual.

The following table summarizes the number of individuals served by our UnitedHealthcare businesses, by major market segment and funding arrangement:

(in thousands, except percentages)	December 31,			Change	
	2023	2022	2021	2023 vs. 2022	
Commercial - domestic:					
Risk-based .....	8,115	8,045	7,985	70	1 %
Fee-based .....	19,200	18,640	18,595	560	3
Total commercial - domestic .....	27,315	26,685	26,580	630	2
Medicare Advantage .....	7,695	7,105	6,490	590	8
Medicaid .....	7,845	8,170	7,655	(325)	(4)
Medicare Supplement (Standardized) .....	4,355	4,375	4,395	(20)	—
Total community and senior .....	19,895	19,650	18,540	245	1
Total UnitedHealthcare - domestic medical .....	47,210	46,335	45,120	875	2
Commercial - global .....	5,540	5,360	5,510	180	3
Total UnitedHealthcare - medical .....	<u>52,750</u>	<u>51,695</u>	<u>50,630</u>	<u>1,055</u>	2 %
Supplemental Data:					
Medicare Part D stand-alone .....	3,315	3,295	3,700	20	1 %

UnitedHealthcare's revenues increased due to growth in the number of people served throughout the year in Medicare Advantage, Medicaid and commercial offerings. People served in Medicaid as of December 31, 2023 decreased primarily due to redeterminations, largely occurring in the second half of 2023, partially offset by increased people served with higher acuity needs. Earnings from operations increased due to increased investment income and the factors impacting revenue, partially offset by elevated care activity, primarily relating to outpatient care for seniors.

## Optum

Total revenues and earnings from operations increased due to growth across the Optum businesses. The results by segment were as follows:

### Optum Health

Revenues at Optum Health increased primarily due to organic growth in patients served under value-based care arrangements and business combinations. Earnings from operations increased due to cost management initiatives and increased investment income, partially offset by higher senior outpatient and behavioral health care activity and costs associated with serving newly added patients under value-based care arrangements. Optum Health served approximately 103 million people as of December 31, 2023 compared to 102 million people as of December 31, 2022.

### Optum Insight

Revenues and earnings from operations at Optum Insight increased due to growth in business services as a result of business combinations and growth in technology services.

## Optum Rx

Revenues and earnings from operations at Optum Rx increased due to growth in pharmacy offerings and higher script volumes from both new clients and growth in existing clients. Earnings from operations also increased as a result of continued supply chain and operating cost management initiatives. Optum Rx fulfilled 1,542 million and 1,438 million adjusted scripts in 2023 and 2022, respectively.

## LIQUIDITY, FINANCIAL CONDITION AND CAPITAL RESOURCES

### Liquidity

#### Introduction

We manage our liquidity and financial position in the context of our overall business strategy. We continually forecast and manage our cash, investments, working capital balances and capital structure to meet the short-term and long-term obligations of our businesses while seeking to maintain liquidity and financial flexibility. Cash flows generated from operating activities are principally from earnings before noncash expenses.

Our regulated subsidiaries generate significant cash flows from operations and are subject to, among other things, minimum levels of statutory capital, as defined by their respective jurisdictions, and restrictions on the timing and amount of dividends paid to their parent companies.

Our U.S. regulated subsidiaries paid their parent companies dividends of \$8.0 billion and \$8.8 billion in 2023 and 2022, respectively. See Note 10 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data” for further detail concerning our regulated subsidiary dividends.

Our nonregulated businesses also generate significant cash flows from operations available for general corporate use. Cash flows generated by these entities, combined with dividends from our regulated entities and financing through the issuance of long-term debt as well as issuance of commercial paper or the ability to draw under our committed credit facilities, further strengthen our operating and financial flexibility. We use these cash flows to expand our businesses through acquisitions, reinvest in our businesses through capital expenditures, repay debt and return capital to our shareholders through dividends and repurchases of our common stock.

#### Summary of our Major Sources and Uses of Cash and Cash Equivalents

(in millions)	For the Years Ended December 31,			Change
	2023	2022	2021	2023 vs. 2022
Sources of cash:				
Cash provided by operating activities	\$ 29,068	\$ 26,206	\$ 22,343	\$ 2,862
Issuances of long-term debt and short-term borrowings, net of repayments	4,280	12,536	2,481	(8,256)
Proceeds from common share issuances	1,353	1,253	1,355	100
Customer funds administered	—	5,548	622	(5,548)
Cash received for dispositions	685	3,414	15	(2,729)
Total sources of cash	<u>35,386</u>	<u>48,957</u>	<u>26,816</u>	
Uses of cash:				
Cash paid for acquisitions, net of cash assumed	(10,136)	(21,458)	(4,821)	11,322
Common share repurchases	(8,000)	(7,000)	(5,000)	(1,000)
Cash dividends paid	(6,761)	(5,991)	(5,280)	(770)
Purchases of property, equipment and capitalized software	(3,386)	(2,802)	(2,454)	(584)
Purchases of investments, net of sales and maturities	(1,777)	(6,837)	(1,843)	5,060
Purchases of redeemable noncontrolling interests	(730)	(176)	(1,338)	(554)
Customer funds administered	(521)	—	—	(521)
Other	(2,110)	(2,737)	(1,564)	627
Total uses of cash	<u>(33,421)</u>	<u>(47,001)</u>	<u>(22,300)</u>	
Effect of exchange rate changes on cash and cash equivalents	97	34	(62)	63
Net increase in cash and cash equivalents	<u>\$ 2,062</u>	<u>\$ 1,990</u>	<u>\$ 4,454</u>	<u>\$ 72</u>

## **2023 Cash Flows Compared to 2022 Cash Flows**

Increased cash flows provided by operating activities were driven by changes in working capital accounts and increased net earnings. Other significant changes in sources or uses of cash year-over-year included decreased cash paid for acquisitions and net purchases of investments, offset by decreased net issuances of short-term borrowings and long-term debt, customer funds administered and cash from dispositions.

### **Financial Condition**

As of December 31, 2023, our cash, cash equivalent, available-for-sale debt securities and equity securities balances of \$75.2 billion included \$25.4 billion of cash and cash equivalents (of which \$1.3 billion was available for general corporate use), \$44.9 billion of debt securities and \$4.9 billion of equity securities. Given the significant portion of our portfolio held in cash equivalents, we do not anticipate fluctuations in the aggregate fair value of our financial assets to have a material impact on our liquidity or capital position. Other sources of liquidity, primarily from operating cash flows and our commercial paper program, which is fully supported by our bank credit facilities, reduce the need to sell investments during adverse market conditions. See Note 4 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data” for further detail concerning our fair value measurements.

Our available-for-sale debt portfolio had a weighted-average duration of 4.0 years and a weighted-average credit rating of “Double A” as of December 31, 2023. When multiple credit ratings are available for an individual security, the average of the available ratings is used to determine the weighted-average credit rating.

### **Capital Resources and Uses of Liquidity**

**Cash Requirements.** The Company’s cash requirements within the next twelve months include medical costs payable, accounts payable and accrued liabilities, short-term borrowings and current maturities of long-term debt, other current liabilities, and purchase commitments and other obligations. We expect the cash required to meet these obligations to be primarily generated through cash flows from current operations; cash available for general corporate use; and the realization of current assets, such as accounts receivable.

Our long-term cash requirements under our various contractual obligations and commitments include:

- *Debt obligations.* See Note 8 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data” for further detail of our long-term debt and the timing of expected future payments. Interest coupon payments are typically paid semi-annually.
- *Operating leases.* See Note 12 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data” for further detail of our obligations and the timing of expected future payments.
- *Purchase and other obligations.* These include \$7.9 billion, \$3.7 billion of which is expected to be paid within the next twelve months, of fixed or minimum commitments under existing purchase obligations for goods and services, including agreements cancelable with the payment of an early termination penalty, and remaining capital commitments for venture capital funds and other funding commitments. These amounts exclude agreements cancelable without penalty and liabilities to the extent recorded in our Consolidated Balance Sheets as of December 31, 2023.
- *Other liabilities.* These include other long-term liabilities reflected in our Consolidated Balance Sheets as of December 31, 2023, including obligations associated with certain employee benefit programs, unrecognized tax benefits and various long-term liabilities, which have some inherent uncertainty in the timing of these payments.
- *Redeemable noncontrolling interests.* See Note 2 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data” for further detail. We do not have any material potential required redemptions in the next twelve months.

We expect the cash required to meet our long-term obligations to be primarily generated through future cash flows from operations. However, we also have the ability to generate cash to satisfy both our current and long-term requirements through the issuance of commercial paper, issuance of long-term debt, or drawing under our committed credit facilities or the ability to sell investments. We believe our capital resources are sufficient to meet future, short-term and long-term, liquidity needs.

**Short-Term Borrowings.** Our revolving bank credit facilities provide liquidity support for our commercial paper borrowing program, which facilitates the private placement of senior unsecured debt through independent broker-dealers, and are available for general corporate purposes. For more information on our commercial paper and bank credit facilities, see Note 8 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data.”

Our revolving bank credit facilities contain various covenants, including covenants requiring us to maintain a defined debt to debt-plus-shareholders' equity ratio of not more than 60%, subject to increase in certain circumstances set forth in the applicable credit agreement. As of December 31, 2023, our debt to debt-plus-shareholders' equity ratio, as defined and calculated under the credit facilities, was 38%.

**Long-Term Debt.** Periodically, we access capital markets to issue long-term debt for general corporate purposes, such as to meet our working capital requirements, to refinance debt, to finance acquisitions or for share repurchases. For more information on our debt, see Note 8 of the Notes to the Consolidated Financial Statements included in Part II, Item 8 "Financial Statements and Supplementary Data."

**Credit Ratings.** Our credit ratings as of December 31, 2023 were as follows:

	Moody's		S&P Global		Fitch		A.M. Best	
	Ratings	Outlook	Ratings	Outlook	Ratings	Outlook	Ratings	Outlook
Senior unsecured debt.....	A2	Stable	A+	Stable	A	Stable	A	Stable
Commercial paper.....	P-1	n/a	A-1	n/a	F1	n/a	AMB-1+	n/a

The availability of financing in the form of debt or equity is influenced by many factors, including our profitability, operating cash flows, debt levels, credit ratings, debt covenants and other contractual restrictions, regulatory requirements and economic and market conditions. A significant downgrade in our credit ratings or adverse conditions in the capital markets may increase the cost of borrowing for us or limit our access to capital.

**Share Repurchase Program.** As of December 31, 2023, we had Board of Directors' authorization to purchase up to 15 million shares of our common stock. The Board of Directors from time to time may further amend the share repurchase program in order to increase the authorized number of shares which may be repurchased under the program. For more information on our share repurchase program, see Note 10 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."

**Dividends.** In June 2023, our Board of Directors increased the Company's quarterly cash dividend to shareholders to an annual rate of \$7.52 compared to \$6.60 per share. For more information on our dividend, see Note 10 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."

**Pending Acquisitions.** As of December 31, 2023, we have entered into agreements to acquire companies in the health care sector, subject to regulatory approval and other customary closing conditions. The total anticipated capital required for these acquisitions, excluding the payoff of acquired indebtedness, is approximately \$6 billion.

We do not have other significant contractual obligations or commitments requiring cash resources. However, we continually evaluate opportunities to expand our operations, which include internal development of new products, programs and technology applications and may include acquisitions.

## CRITICAL ACCOUNTING ESTIMATES

Critical accounting estimates are those estimates requiring management to make challenging, subjective or complex judgments, often because they must estimate the effects of matters inherently uncertain and may change in subsequent periods. Critical accounting estimates involve judgments and uncertainties which are sufficiently sensitive and may result in materially different results under different assumptions and conditions.

### Medical Costs Payable

Medical costs and medical costs payable include estimates of our obligations for medical care services rendered on behalf of consumers, but for which claims have either not yet been received or processed. Depending on the health care professional and type of service, the typical billing lag for services can be up to 90 days from the date of service. Approximately 90% of claims related to medical care services are known and settled within 90 days from the date of service.

In each reporting period, our operating results include the effects of more completely developed medical costs payable estimates associated with previously reported periods. If the revised estimate of prior period medical costs is less than the previous estimate, we will decrease reported medical costs in the current period (favorable development). If the revised estimate of prior period medical costs is more than the previous estimate, we will increase reported medical costs in the current period (unfavorable development). Medical costs in 2023, 2022 and 2021 included favorable medical cost development related to prior years of \$840 million, \$410 million and \$1.7 billion, respectively.

In developing our medical costs payable estimates, we apply different estimation methods depending on the month for which incurred claims are being estimated. For example, for the most recent two months, we estimate claim costs incurred by applying

observed medical cost trend factors to the average per member per month (PMPM) medical costs incurred in prior months for which more complete claim data is available, supplemented by a review of near-term completion factors.

**Completion Factors.** A completion factor is an actuarial estimate, based upon historical experience and analysis of current trends, of the percentage of incurred claims during a given period adjudicated by us at the date of estimation. Completion factors are the most significant factors we use in developing our medical costs payable estimates for periods prior to the most recent two months. Completion factors include judgments in relation to claim submissions such as the time from date of service to claim receipt, claim levels and processing cycles, as well as other factors. If actual claims submission rates from providers (which can be influenced by a number of factors, including provider mix and electronic versus manual submissions), actual care activity incurred (which can be influenced by pandemics or seasonal illnesses, such as influenza), or our claim processing patterns are different than estimated, our reserve estimates may be significantly impacted.

The following table illustrates the sensitivity of these factors and the estimated potential impact on our medical costs payable estimates for those periods as of December 31, 2023:

<b>Completion Factors (Decrease) Increase in Factors</b>	<b>Increase (Decrease) In Medical Costs Payable</b>
	<b>(in millions)</b>
(0.75)% .....	\$ 880
(0.50) .....	585
(0.25) .....	292
0.25 .....	(290)
0.50 .....	(579)
0.75 .....	(867)

**Medical Cost Per Member Per Month Trend Factors.** Medical cost PMPM trend factors are significant factors we use in developing our medical costs payable estimates for the most recent two months. Medical cost trend factors are developed through a comprehensive analysis of claims incurred in prior months, provider contracting and expected unit costs, benefit design and a review of a broad set of health care utilization indicators. These factors include but are not limited to pharmacy utilization trends, inpatient hospital authorization data and seasonal and other incidence data from the National Centers for Disease Control. We also consider macroeconomic variables such as GDP growth, employment and disposable income. A large number of factors can cause the medical cost trend to vary from our estimates, including: our ability and practices to manage medical and pharmaceutical costs, changes in level and mix of services utilized; mix of benefits offered, including the impact of co-pays and deductibles; changes in medical practices; and catastrophes, epidemics and pandemics.

The following table illustrates the sensitivity of these factors and the estimated potential impact on our medical costs payable estimates for the most recent two months as of December 31, 2023:

<b>Medical Cost PMPM Quarterly Trend Increase (Decrease) in Factors</b>	<b>Increase (Decrease) In Medical Costs Payable</b>
	<b>(in millions)</b>
3% .....	\$ 1,128
2 .....	752
1 .....	376
(1) .....	(376)
(2) .....	(752)
(3) .....	(1,128)

The completion factors and medical costs PMPM trend factors analyses above include outcomes considered reasonably likely based on our historical experience estimating liabilities for incurred but not reported benefit claims.

Management believes the amount of medical costs payable is reasonable and adequate to cover our liability for unpaid claims as of December 31, 2023; however, actual claim payments may differ from established estimates as discussed above. Assuming a hypothetical 1% difference between our December 31, 2023 estimates of medical costs payable and actual medical costs payable, excluding AARP Medicare Supplement Insurance and any potential offsetting impact from premium rebates, 2023 net earnings would have increased or decreased by approximately \$245 million.

For more detail related to our medical cost estimates, see Note 2 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, “Financial Statements and Supplementary Data.”

## **Goodwill**

We evaluate goodwill for impairment annually or more frequently when an event occurs or circumstances change indicating the carrying value may not be recoverable. When testing goodwill for impairment, we may first assess qualitative factors to determine if it is more likely than not the carrying value of a reporting unit exceeds its estimated fair value. During a qualitative analysis, we consider the impact of changes, if any, to the following factors: macroeconomic, industry and market factors; cost factors; changes in overall financial performance; and any other relevant events and uncertainties impacting a reporting unit. If our qualitative assessment indicates a goodwill impairment is more likely than not, we perform additional quantitative analyses. We may also elect to skip the qualitative testing and proceed directly to the quantitative testing. For reporting units where a quantitative analysis is performed, we perform a test measuring the fair values of the reporting units and comparing them to their carrying values, including goodwill. If the fair value is less than the carrying value of the reporting unit, an impairment is recognized for the difference, up to the carrying amount of goodwill.

We estimate the fair values of our reporting units using a discounted cash flow method which includes assumptions about a wide variety of internal and external factors. Significant assumptions used in the discounted cash flow method include financial projections of free cash flow, including revenue trends, medical costs trends, operating productivity, income taxes and capital levels; long-term growth rates for determining terminal value beyond the discretely forecasted periods; and discount rates. For each reporting unit, comparative market multiples are used to corroborate the results of our discounted cash flow test.

Financial projections and long-term growth rates used for our reporting units are consistent with, and use inputs from, our internal long-term business plan and strategies. Discount rates are determined for each reporting unit and include consideration of the implied risk inherent in their forecasts. Our most significant estimate in the discount rate determinations involves our adjustments to the peer company weighted average costs of capital reflecting reporting unit-specific factors. We have not made any adjustments to decrease a discount rate below the calculated peer company weighted average cost of capital for any reporting unit. Company-specific adjustments to discount rates are subjective and thus are difficult to measure with certainty. The passage of time and the availability of additional information regarding areas of uncertainty with respect to the reporting units' operations could cause these assumptions to change in the future. Additionally, as part of our quantitative impairment testing, we perform various sensitivity analyses on certain key assumptions, such as discount rates and cash flow projections to analyze the potential for a material impact. As of October 1, 2023, we completed our annual impairment tests for goodwill with all of our reporting units having fair values substantially in excess of their carrying values.

## ***LEGAL MATTERS***

A description of our legal proceedings is presented in Note 12 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."

## ***CONCENTRATIONS OF CREDIT RISK***

Investments in financial instruments such as marketable securities and accounts receivable may subject us to concentrations of credit risk. Our investments in marketable securities are managed under an investment policy authorized by our Board of Directors. This policy limits the amounts which may be invested in any one issuer and generally limits our investments to U.S. government and agency securities, state and municipal securities and corporate debt obligations of investment grade. Concentrations of credit risk with respect to accounts receivable are limited due to the large number of employer groups and other customers constituting our client base. As of December 31, 2023, there were no significant concentrations of credit risk.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Our primary market risks are exposures to changes in interest rates impacting our investment income and interest expense and the fair value of certain of our fixed-rate investments and debt, as well as foreign currency exchange rate risk of the U.S. dollar primarily to the Brazilian real and Chilean peso.

As of December 31, 2023, we had \$34 billion of financial assets on which the interest rates received vary with market interest rates, which may significantly impact our investment income. Also as of December 31, 2023, \$20 billion of our financial liabilities, which include debt and deposit liabilities, were at interest rates which vary with market rates, either directly or through the use of related interest rate swap contracts.

The fair value of our fixed-rate investments and debt also varies with market interest rates. As of December 31, 2023, \$43 billion of our investments were fixed-rate debt securities and \$44 billion of our debt was non-swapped fixed-rate term debt. An increase in market interest rates decreases the market value of fixed-rate investments and fixed-rate debt. Conversely, a decrease in market interest rates increases the market value of fixed-rate investments and fixed-rate debt.



We manage exposure to market interest rates by diversifying investments across different fixed-income market sectors and debt across maturities, as well as by matching a portion of our floating-rate assets and liabilities, either directly or through the use of interest rate swap contracts. Unrealized gains and losses on investments in available-for-sale debt securities are reported in comprehensive income.

The following tables summarize the impact of hypothetical changes in market interest rates across the entire yield curve by 1% point or 2% points as of December 31, 2023 and 2022 on our investment income and interest expense per annum and the fair value of our investments and debt (in millions, except percentages):

<b>December 31, 2023</b>				
<b>Increase (Decrease) in Market Interest Rate</b>	<b>Investment Income Per Annum</b>	<b>Interest Expense Per Annum</b>	<b>Fair Value of Financial Assets</b>	<b>Fair Value of Financial Liabilities</b>
2 % .....	\$ 688	\$ 393	\$ (3,642)	\$ (8,142)
1 .....	344	196	(1,871)	(4,444)
(1) .....	(344)	(180)	1,954	5,391
(2) .....	(688)	(360)	3,964	11,992
<b>December 31, 2022</b>				
<b>Increase (Decrease) in Market Interest Rate</b>	<b>Investment Income Per Annum</b>	<b>Interest Expense Per Annum</b>	<b>Fair Value of Financial Assets</b>	<b>Fair Value of Financial Liabilities</b>
2% .....	\$ 629	\$ 327	\$ (3,390)	\$ (7,365)
1 .....	314	164	(1,746)	(4,002)
(1) .....	(314)	(135)	1,838	4,808
(2) .....	(629)	(266)	3,746	10,641

Note: The impact of hypothetical changes in interest rates may not reflect the full 100 or 200 basis point change on interest income and interest expense or on the fair value of financial assets and liabilities as the rates are assumed to not fall below zero.

We have an exposure to changes in the value of foreign currencies, primarily the Brazilian real and the Chilean peso, to the U.S. dollar in translation of UnitedHealthcare Employer & Individual's international business operating results at the average exchange rate over the accounting period, and assets and liabilities at the exchange rate at the end of the accounting period. The gains or losses resulting from translating foreign assets and liabilities into U.S. dollars are included in equity and comprehensive income.

An appreciation of the U.S. dollar against the Brazilian real or Chilean peso reduces the carrying value of the net assets denominated in those currencies. For example, as of December 31, 2023, a hypothetical 10% and 25% increase in the value of the U.S. dollar against those currencies would have caused a reduction in net assets of approximately \$590 million and \$1.3 billion, respectively. We manage exposure to foreign currency earnings risk primarily by conducting our international business operations in their functional currencies.

As of December 31, 2023, we had \$4.9 billion of investments in equity securities, primarily consisting of venture investments, employee savings plan related investments and non-U.S. dollar fixed-income funds. Valuations in non-U.S. dollar funds are subject to foreign exchange rates.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

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## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the shareholders and the Board of Directors of UnitedHealth Group Incorporated and Subsidiaries:

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of UnitedHealth Group Incorporated and Subsidiaries (the “Company”) as of December 31, 2023 and 2022, the related consolidated statements of operations, comprehensive income, changes in equity and cash flows for each of the three years in the period ended December 31, 2023, and the related notes (collectively referred to as the “financial statements”). In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2023, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company’s internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2024 expressed an unqualified opinion on the Company’s internal control over financial reporting.

### **Basis for Opinion**

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the Audit and Finance Committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### **Medical Care Services Incurred but not Reported (IBNR) - Refer to Notes 2 and 7 to the financial statements.**

#### *Critical Audit Matter Description*

Medical costs payable includes estimates of the Company’s obligations for medical care services rendered on behalf of insured consumers, for which claims have either not yet been received or processed. The Company develops estimates for medical care services incurred but not reported (IBNR) using an actuarial model that requires management to exercise certain judgments in developing its estimates. Judgments made by management include medical cost per member per month trend factors and completion factors, which include assumptions over the time from date of service to claim receipt, the impact of actual care activity, and processing cycles.

We identified medical care services IBNR as a critical audit matter because it requires significant management assumptions in estimating the liability. This required complex auditor judgment, and an increased extent of effort, including the involvement of actuarial specialists in performing procedures to evaluate the reasonableness of management’s methods, assumptions, and judgments in developing estimates for medical care services IBNR.

*How the Critical Audit Matter Was Addressed in the Audit*

Our audit procedures related to medical care services IBNR included the following, among others:

- We tested the effectiveness of controls over management’s estimate of the IBNR for these services, including controls over the judgments in both the completion factors and the medical cost per member per month trend factors, as well as controls over the claims and membership data used in the estimation process.
- We tested the underlying claims and membership data and other information that served as the basis for the actuarial analysis, to test that the inputs to the actuarial estimate were complete and accurate.
- With the assistance of actuarial specialists, we evaluated the reasonableness of the actuarial methods and assumptions used by management to estimate IBNR for these services by:
  - Performing an overlay of the historical claims data used in management’s current year model to the data used in prior periods to validate that there were no material changes to the claims data tested in prior periods.
  - Developing an independent estimate of the IBNR for these services and comparing our estimate to management’s estimate.
  - Performing a retrospective review comparing management’s prior year estimate of IBNR to claims processed in 2023 with dates of service in 2022 or prior.

/s/ DELOITTE & TOUCHE LLP

Minneapolis, Minnesota

February 28, 2024

We have served as the Company's auditor since 2002.

**UnitedHealth Group**  
**Consolidated Balance Sheets**

<b>(in millions, except per share data)</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents .....	\$ 25,427	\$ 23,365
Short-term investments .....	4,201	4,546
Accounts receivable, net of allowances of \$1,000 and \$877 .....	21,276	17,681
Other current receivables, net of allowances of \$2,084 and \$1,433 .....	17,694	12,769
Assets under management .....	3,755	4,087
Prepaid expenses and other current assets .....	6,084	6,621
<b>Total current assets</b> .....	<b>78,437</b>	<b>69,069</b>
Long-term investments .....	47,609	43,728
Property, equipment and capitalized software, net of accumulated depreciation and amortization of \$7,039 and \$6,930 .....	11,450	10,128
Goodwill .....	103,732	93,352
Other intangible assets, net of accumulated amortization of \$7,279 and \$6,137 .....	15,194	14,401
Other assets .....	17,298	15,027
<b>Total assets</b> .....	<b>\$ 273,720</b>	<b>\$ 245,705</b>
<b>Liabilities, redeemable noncontrolling interests and equity</b>		
Current liabilities:		
Medical costs payable .....	\$ 32,395	\$ 29,056
Accounts payable and accrued liabilities .....	31,958	27,715
Short-term borrowings and current maturities of long-term debt .....	4,274	3,110
Unearned revenues .....	3,355	3,075
Other current liabilities .....	27,072	26,281
<b>Total current liabilities</b> .....	<b>99,054</b>	<b>89,237</b>
Long-term debt, less current maturities .....	58,263	54,513
Deferred income taxes .....	3,021	2,769
Other liabilities .....	14,463	12,839
<b>Total liabilities</b> .....	<b>174,801</b>	<b>159,358</b>
Commitments and contingencies (Note 12)		
Redeemable noncontrolling interests .....	4,498	4,897
Equity:		
Preferred stock, \$0.001 par value - 10 shares authorized; no shares issued or outstanding ..	—	—
Common stock, \$0.01 par value - 3,000 shares authorized; 924 and 934 issued and outstanding .....	9	9
Retained earnings .....	95,774	86,156
Accumulated other comprehensive loss .....	(7,027)	(8,393)
Nonredeemable noncontrolling interests .....	5,665	3,678
<b>Total equity</b> .....	<b>94,421</b>	<b>81,450</b>
<b>Total liabilities, redeemable noncontrolling interests and equity</b> .....	<b>\$ 273,720</b>	<b>\$ 245,705</b>

See Notes to the Consolidated Financial Statements

**UnitedHealth Group**  
**Consolidated Statements of Operations**

(in millions, except per share data)	For the Years Ended December 31,		
	2023	2022	2021
<b>Revenues:</b>			
Premiums .....	\$ 290,827	\$ 257,157	\$ 226,233
Products .....	42,583	37,424	34,437
Services .....	34,123	27,551	24,603
Investment and other income .....	4,089	2,030	2,324
Total revenues .....	371,622	324,162	287,597
<b>Operating costs:</b>			
Medical costs .....	241,894	210,842	186,911
Operating costs .....	54,628	47,782	42,579
Cost of products sold .....	38,770	33,703	31,034
Depreciation and amortization .....	3,972	3,400	3,103
Total operating costs .....	339,264	295,727	263,627
<b>Earnings from operations</b> .....	32,358	28,435	23,970
Interest expense .....	(3,246)	(2,092)	(1,660)
<b>Earnings before income taxes</b> .....	29,112	26,343	22,310
Provision for income taxes .....	(5,968)	(5,704)	(4,578)
<b>Net earnings</b> .....	23,144	20,639	17,732
Earnings attributable to noncontrolling interests .....	(763)	(519)	(447)
<b>Net earnings attributable to UnitedHealth Group common shareholders</b> .....	\$ 22,381	\$ 20,120	\$ 17,285
<b>Earnings per share attributable to UnitedHealth Group common shareholders:</b>			
Basic .....	\$ 24.12	\$ 21.47	\$ 18.33
Diluted .....	\$ 23.86	\$ 21.18	\$ 18.08
<b>Basic weighted-average number of common shares outstanding</b> .....	928	937	943
<b>Dilutive effect of common share equivalents</b> .....	10	13	13
<b>Diluted weighted-average number of common shares outstanding</b> .....	938	950	956
Anti-dilutive shares excluded from the calculation of dilutive effect of common share equivalents .....	6	3	1

See Notes to the Consolidated Financial Statements

**UnitedHealth Group**  
**Consolidated Statements of Comprehensive Income**

(in millions)	For the Years Ended December 31,		
	2023	2022	2021
<b>Net earnings</b> .....	\$ 23,144	\$ 20,639	\$ 17,732
Other comprehensive income (loss):			
Gross unrealized gains (losses) on investment securities during the period...	1,139	(4,292)	(1,028)
Income tax effect .....	(263)	984	248
Total unrealized gains (losses), net of tax .....	876	(3,308)	(780)
Gross reclassification adjustment for net realized (gains) losses included in net earnings .....	(90)	139	(173)
Income tax effect .....	21	(32)	40
Total reclassification adjustment, net of tax .....	(69)	107	(133)
Total foreign currency translation gains (losses) .....	559	192	(657)
Other comprehensive income (loss) .....	1,366	(3,009)	(1,570)
Comprehensive income .....	24,510	17,630	16,162
Comprehensive income attributable to noncontrolling interests .....	(763)	(519)	(447)
<b>Comprehensive income attributable to UnitedHealth Group common shareholders</b> .....	\$ 23,747	\$ 17,111	\$ 15,715

See Notes to the Consolidated Financial Statements

**UnitedHealth Group**  
**Consolidated Statements of Changes in Equity**

(in millions, except per share data)	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)		Nonredeemable Noncontrolling Interests	Total Equity
	Shares	Amount			Net Unrealized Gains (Losses) on Investments	Foreign Currency Translation (Losses) Gains		
Balance at January 1, 2021 .....	946	\$ 10	\$ —	\$ 69,295	\$ 1,336	\$ (5,150)	\$ 2,837	\$ 68,328
Net earnings .....				17,285			360	17,645
Other comprehensive loss .....					(913)	(657)		(1,570)
Issuances of common stock, and related tax effects .....	8	—	1,100					1,100
Share-based compensation .....			729					729
Common share repurchases .....	(13)	—	(940)	(4,060)				(5,000)
Cash dividends paid on common shares (\$5.60 per share) .....				(5,280)				(5,280)
Redeemable noncontrolling interests fair value and other adjustments .....			(889)	(106)				(995)
Acquisition and other adjustments of nonredeemable noncontrolling interests .....							407	407
Distributions to nonredeemable noncontrolling interests .....							(319)	(319)
Balance at December 31, 2021 .....	941	10	—	77,134	423	(5,807)	3,285	75,045
Net earnings .....				20,120			406	20,526
Other comprehensive (loss) gains .....					(3,201)	192		(3,009)
Issuances of common stock, and related tax effects .....	7	—	903					903
Share-based compensation .....			875					875
Common share repurchases .....	(14)	(1)	(1,892)	(5,107)				(7,000)
Cash dividends paid on common shares (\$6.40 per share) .....				(5,991)				(5,991)
Redeemable noncontrolling interests fair value and other adjustments .....			114					114
Acquisition and other adjustments of nonredeemable noncontrolling interests .....							374	374
Distributions to nonredeemable noncontrolling interests .....							(387)	(387)
Balance at December 31, 2022 .....	934	9	—	86,156	(2,778)	(5,615)	3,678	81,450
Net earnings .....				22,381			575	22,956
Other comprehensive income .....					807	559		1,366
Issuances of common stock, and related tax effects .....	6	—	1,231					1,231
Share-based compensation .....			1,027					1,027
Common share repurchases .....	(16)	—	(2,057)	(6,002)				(8,059)
Cash dividends paid on common shares (\$7.29 per share) .....				(6,761)				(6,761)
Redeemable noncontrolling interests fair value and other adjustments .....			(201)					(201)
Acquisition and other adjustments of nonredeemable noncontrolling interests .....							1,928	1,928
Distributions to nonredeemable noncontrolling interests .....							(516)	(516)
Balance at December 31, 2023 .....	924	\$ 9	\$ —	\$ 95,774	\$ (1,971)	\$ (5,056)	\$ 5,665	\$ 94,421

See Notes to the Consolidated Financial Statements



**UnitedHealth Group**  
**Consolidated Statements of Cash Flows**

(in millions)	For the Years Ended December 31,		
	2023	2022	2021
<b>Operating activities</b>			
Net earnings .....	\$ 23,144	\$ 20,639	\$ 17,732
Noncash items:			
Depreciation and amortization .....	3,972	3,400	3,103
Deferred income taxes .....	(245)	(673)	130
Share-based compensation .....	1,059	925	800
Other, net .....	(505)	(331)	(944)
Net change in other operating items, net of effects from acquisitions and changes in AARP balances:			
Accounts receivable .....	(3,114)	(2,523)	(1,000)
Other assets .....	(2,444)	(1,374)	(1,031)
Medical costs payable .....	3,482	4,053	2,701
Accounts payable and other liabilities .....	3,516	1,964	1,162
Unearned revenues .....	203	126	(310)
Cash flows from operating activities .....	<u>29,068</u>	<u>26,206</u>	<u>22,343</u>
<b>Investing activities</b>			
Purchases of investments .....	(18,314)	(18,825)	(17,139)
Sales of investments .....	7,307	5,907	7,045
Maturities of investments .....	9,230	6,081	8,251
Cash paid for acquisitions, net of cash assumed .....	(10,136)	(21,458)	(4,821)
Purchases of property, equipment and capitalized software .....	(3,386)	(2,802)	(2,454)
Cash received from dispositions .....	685	3,414	15
Other, net .....	(960)	(793)	(1,269)
Cash flows used for investing activities .....	<u>(15,574)</u>	<u>(28,476)</u>	<u>(10,372)</u>
<b>Financing activities</b>			
Common share repurchases .....	(8,000)	(7,000)	(5,000)
Cash dividends paid .....	(6,761)	(5,991)	(5,280)
Proceeds from common stock issuances .....	1,353	1,253	1,355
Repayments of long-term debt .....	(2,125)	(3,015)	(3,150)
Proceeds from (repayments of) short-term borrowings, net .....	11	732	(1,302)
Proceeds from issuance of long-term debt .....	6,394	14,819	6,933
Customer funds administered .....	(521)	5,548	622
Purchases of redeemable noncontrolling interests .....	(730)	(176)	(1,338)
Other, net .....	(1,150)	(1,944)	(295)
Cash flows (used for) from financing activities .....	<u>(11,529)</u>	<u>4,226</u>	<u>(7,455)</u>
Effect of exchange rate changes on cash and cash equivalents .....	97	34	(62)
<b>Increase in cash and cash equivalents</b> .....	<u>2,062</u>	<u>1,990</u>	<u>4,454</u>
<b>Cash and cash equivalents, beginning of period</b> .....	<u>23,365</u>	<u>21,375</u>	<u>16,921</u>
<b>Cash and cash equivalents, end of period</b> .....	<u>\$ 25,427</u>	<u>\$ 23,365</u>	<u>\$ 21,375</u>
<b>Supplemental cash flow disclosures</b>			
Cash paid for interest .....	\$ 3,035	\$ 1,945	\$ 1,653
Cash paid for income taxes .....	6,078	5,222	3,966

See Notes to the Consolidated Financial Statements

## UnitedHealth Group

### Notes to the Consolidated Financial Statements

#### 1. Description of Business

UnitedHealth Group Incorporated (individually and together with its subsidiaries, “UnitedHealth Group” and “the Company”) is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. The Company’s two distinct, yet complementary businesses — Optum and UnitedHealthcare — are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations the Company is privileged to serve.

#### 2. Basis of Presentation, Use of Estimates and Significant Accounting Policies

##### *Basis of Presentation*

The Company has prepared the Consolidated Financial Statements according to U.S. Generally Accepted Accounting Principles (GAAP) and has included the accounts of UnitedHealth Group and its subsidiaries.

##### *Use of Estimates*

These Consolidated Financial Statements include certain amounts based on the Company’s best estimates and judgments. The Company’s most significant estimates relate to estimates and judgments for medical costs payable and goodwill. Certain of these estimates require the application of complex assumptions and judgments, often because they involve matters inherently uncertain and will likely change in subsequent periods. The impact of any change in estimates is included in earnings in the period in which the estimate is adjusted.

##### *Revenues*

###### *Premiums*

Premium revenues are primarily derived from risk-based arrangements in which the premium is typically at a fixed rate per individual served for a one-year period, and the Company assumes the economic risk of funding its customers’ health care and related administrative costs.

Premium revenues are recognized in the period in which eligible individuals are entitled to receive health care benefits. Health care premium payments received from the Company’s customers in advance of the service period are recorded as unearned revenues. Fully insured commercial products of U.S. health plans, Medicare Advantage and Medicare Prescription Drug Benefit (Medicare Part D) plans with medical loss ratios (MLRs) as calculated under the definitions in the Patient Protection and Affordable Care Act (ACA) and related federal and state regulations and implementing regulation, falling below certain targets are required to rebate ratable portions of their premiums annually. Commercial premiums within the Company’s individual and small group markets are also subject to the ACA risk adjustment program. Medicare Advantage premium revenue includes the impact of the Centers for Medicare & Medicaid Services (CMS) quality bonuses based on plans’ Star rating. Certain of the Company’s Medicaid business is also subject to state minimum MLR rebates.

Premium revenues are recognized based on the estimated premiums earned, net of projected rebates, because the Company is able to reasonably estimate the ultimate premiums of these contracts. The Company also records premium revenues for certain value-based arrangements at its Optum Health care delivery businesses. Under these value-based arrangements, the Company enters into agreements with health plans to stand ready to deliver, integrate, direct and control certain health care services for patients. In exchange, the Company receives a premium that is typically paid on a per-patient per-month basis. The Company considers these value-based arrangements to represent a single performance obligation where premium revenues are recognized in the period in which health care services are made available.

The Company’s Medicare Advantage and Medicare Part D premium revenues are subject to periodic adjustment under CMS’ risk adjustment payment methodology. CMS deploys a risk adjustment model which apportions premiums paid to all health plans according to health severity and certain demographic factors. The CMS risk adjustment model provides higher per member payments for enrollees diagnosed with certain conditions and lower payments for enrollees who are healthier. Under this risk adjustment methodology, CMS calculates the risk adjusted premium payment using diagnosis and encounter data from hospital inpatient, hospital outpatient and physician treatment settings. The Company and health care providers collect, capture and submit the necessary and available data to CMS within prescribed deadlines. The Company estimates risk adjustment premium revenues based upon the data submitted and expected to be submitted to CMS. Risk adjustment data for the Company’s plans are subject to review by the government, including audit by regulators. See Note 12 for additional information regarding these audits.

## *Products and Services*

For the Company's Optum Rx pharmacy care services business, the majority of revenues are derived from products sold through a contracted network of retail pharmacies or home delivery, specialty and community health pharmacies. Product revenues include the cost of pharmaceuticals (net of rebates), a negotiated dispensing fee and customer co-payments. Pharmacy products are billed to customers based on the number of transactions occurring during the billing period. Product revenues are recognized when the prescriptions are dispensed. The Company has entered into contracts in which it is primarily obligated to pay its network pharmacy providers for benefits provided to their customers regardless of whether the Company is paid. The Company is also involved in establishing the prices charged by retail pharmacies, determining which drugs will be included in formulary listings and selecting which retail pharmacies will be included in the network offered to plan sponsors' members and accordingly, product revenues are reported on a gross basis.

Services revenue includes a number of services and products sold through Optum. Optum Health's service revenues include net patient service revenues recorded based upon established billing rates, less allowances for contractual adjustments, and are recognized as services are provided. For its financial services offerings, Optum Health charges fees and earns investment income on managed funds. Optum Insight provides software and information products, advisory consulting arrangements and managed services outsourcing contracts, which may be delivered over several years. Optum Insight revenues are generally recognized over time and measured each period based on the progress to date as services are performed or made available to customers.

Services revenue also consists of fees derived from services performed for customers who self-insure the health care costs of their employees and employees' dependents. Under service fee contracts, the Company receives a monthly fixed fee per employee, which is recognized as revenue as the Company performs, or makes available, the applicable services to the customer. The customers retain the risk of financing health care costs for their employees and employees' dependents, and the Company administers the payment of customer funds to physicians and other health care professionals from customer-funded bank accounts. As the Company has neither the obligation for funding the health care costs, nor the primary responsibility for providing the medical care, the Company does not recognize premium revenue and medical costs for these contracts in its Consolidated Financial Statements. For these fee-based customer arrangements, the Company provides coordination and facilitation of medical services; transaction processing; customer, consumer and care professional services; and access to contracted networks of physicians, hospitals and other health care professionals. These services are performed throughout the contract period.

As of December 31, 2023 and 2022, accounts receivables related to products and services were \$8.6 billion and \$7.1 billion, respectively. In 2023 and 2022, the Company had no material bad-debt expense and there were no material contract assets, contract liabilities or deferred contract costs recorded on the Consolidated Balance Sheets as of December 31, 2023 or 2022.

For the years ended December 31, 2023, 2022 and 2021, revenue recognized from performance obligations related to prior periods (for example, due to changes in transaction price) was not material.

As of December 31, 2023, revenue expected to be recognized in any future year related to remaining performance obligations, excluding revenue pertaining to contracts having an original expected duration of one year or less, contracts where revenue is recognized as invoiced and contracts with variable consideration related to undelivered performance obligations, was \$11.8 billion, of which approximately half is expected to be recognized in the next three years.

See Note 14 for disaggregation of revenue by segment and type.

### ***Medical Costs and Medical Costs Payable***

The Company's estimate of medical costs payable represents management's best estimate of its liability for unpaid medical costs as of December 31, 2023.

Each period, the Company re-examines previously established medical costs payable estimates based on actual claim submissions and other changes in facts and circumstances. As more complete claim information becomes available, the Company adjusts the amount of the estimates and includes the changes in estimates in medical costs in the period in which the change is identified. Approximately 90% of claims related to medical care services are known and settled within 90 days from the date of service and substantially all within twelve months.

Medical costs and medical costs payable include estimates of the Company's obligations for medical care services rendered on behalf of consumers, but for which claims have either not yet been received, processed, or paid. The Company develops estimates for medical care services incurred but not reported (IBNR), which includes estimates for claims which have not been received or fully processed, using an actuarial process consistently applied, centrally controlled and automated. The actuarial models consider factors such as time from date of service to claim processing, seasonal variances in medical care consumption, health care professional contract rate changes, care activity and other medical cost trends, membership volume and

demographics, the introduction of new technologies, benefit plan changes and business mix changes related to products, customers and geography.

In developing its medical costs payable estimates, the Company applies different estimation methods depending on which incurred claims are being estimated. For the most recent two months, the Company estimates claim costs incurred by applying observed medical cost trend factors to the average per member per month medical costs incurred in prior months for which more complete claim data are available, supplemented by a review of near-term completion factors (actuarial estimates, based upon historical experience and analysis of current trends, of the percentage of incurred claims during a given period adjudicated by the Company at the date of estimation). For months prior to the most recent two months, the Company applies the completion factors to actual claims adjudicated-to-date to estimate the expected amount of ultimate incurred claims for those months.

### ***Cost of Products Sold***

The Company's cost of products sold includes the cost of pharmaceuticals dispensed to unaffiliated customers either directly at its home delivery, specialty and community pharmacy locations, or indirectly through its nationwide network of participating pharmacies. Rebates attributable to unaffiliated clients are accrued as rebates receivable and a reduction of cost of products sold, with a corresponding payable for the amounts of the rebates to be remitted to those unaffiliated clients in accordance with their contracts and recorded in the Consolidated Statements of Operations as a reduction of product revenue. Cost of products sold also includes the cost of personnel to support the Company's transaction processing services, system sales, maintenance and professional services.

### ***Cash, Cash Equivalents and Investments***

Cash and cash equivalents are highly liquid investments having an original maturity of three months or less. The fair value of cash and cash equivalents approximates their carrying value because of the short maturity of the instruments. Investments with maturities of less than one year are classified as short-term. Because of regulatory requirements, certain investments are included in long-term investments regardless of their maturity date. The Company classifies these investments as held-to-maturity and reports them at amortized cost. Substantially all other investments are classified as available-for-sale and reported at fair value based on quoted market prices, where available. Equity investments are measured at fair value, with certain exceptions where the Company has elected to measure investments with unobservable inputs at cost, subject to fair value adjustments upon an impairment or a transaction of the same or similar security. Changes in fair value of equity investments are recognized in net earnings.

The Company excludes unrealized gains and losses on available-for-sale debt securities from net earnings and reports them as comprehensive income and, net of income tax effects, as a separate component of equity. To calculate realized gains and losses on the sale of debt securities, the Company specifically identifies the cost of each investment sold.

The Company evaluates an available-for-sale debt security for credit-related impairment by considering the present value of expected cash flows relative to a security's amortized cost, the extent to which fair value is less than amortized cost, the financial condition and near-term prospects of the issuer and specific events or circumstances which may influence the operations of the issuer. Credit-related impairments are recorded as an allowance, with an offset to investment and other income. Non-credit related impairments are recorded through other comprehensive income. If the Company intends to sell an impaired security, or will likely be required to sell a security before recovery of the entire amortized cost, the entire impairment is included in net earnings.

New information and the passage of time can change these judgments. The Company manages its investment portfolio to limit its exposure to any one issuer or market sector, and largely limits its investments to investment grade quality.

### ***Assets Under Management***

The Company provides health insurance products and services to members of AARP under a Supplemental Health Insurance Program (the AARP Program) and to AARP members and non-members under separate Medicare Advantage and Medicare Part D arrangements. The products and services under the AARP Program include supplemental Medicare benefits, hospital indemnity insurance, including insurance for individuals between 50 to 64 years of age, and other related products.

Pursuant to the Company's agreement with AARP, program assets are managed separately from the Company's general investment portfolio and are used to pay costs associated with the AARP Program. These assets are invested at the Company's discretion, within investment guidelines approved by AARP. The Company does not guarantee any rates of return on these investments and, upon any transfer of the AARP Program contract to another entity, the Company would transfer cash equal in amount to the fair value of these investments at the date of transfer to the entity. Because the purpose of these assets is to fund the medical costs payable, the rate stabilization fund (RSF) liabilities and other related liabilities associated with this AARP contract, assets under management are classified as current assets, consistent with the classification of these liabilities.

The effects of changes in other balance sheet amounts associated with the AARP Program also accrue to the overall benefit of the AARP policyholders through the RSF balance. Accordingly, the Company excludes the effect of such changes in its Consolidated Statements of Cash Flows.

### ***Other Current Receivables***

Other current receivables include amounts due from pharmaceutical manufacturers for rebates and Medicare Part D drug discounts, accrued interest and other miscellaneous amounts due to the Company.

The Company's pharmacy care services businesses contract with pharmaceutical manufacturers, some of which provide rebates based on use of the manufacturers' products by its affiliated and unaffiliated clients. The Company accrues rebates as they are earned by its clients on a monthly basis based on the terms of the applicable contracts, historical data and current estimates. The pharmacy care services businesses bill these rebates to the manufacturers on a monthly or quarterly basis depending on the contractual terms and record rebates attributable to affiliated clients as a reduction to medical costs. The Company generally receives rebates two to five months after billing. As of December 31, 2023 and 2022, total pharmaceutical manufacturer rebates receivable included in other receivables in the Consolidated Balance Sheets amounted to \$11.0 billion and \$8.2 billion, respectively.

### ***Prepaid Expenses and Other Current Assets***

Prepaid expenses and other current assets included pharmaceutical drug and supplies inventory of \$2.8 billion and \$3.5 billion as of December 31, 2023 and 2022, respectively.

### ***Property, Equipment and Capitalized Software***

Property, equipment and capitalized software are stated at cost, net of accumulated depreciation and amortization. Capitalized software consists of certain costs incurred in the development of internal-use software, including external direct costs of materials and services and applicable payroll costs of employees devoted to specific software development.

The Company calculates depreciation and amortization using the straight-line method over the estimated useful lives of the assets. The useful lives for property, equipment and capitalized software are:

Furniture, fixtures and equipment .....	3 to 10 years
Buildings .....	35 to 40 years
Capitalized software .....	3 to 5 years

Leasehold improvements are depreciated over the shorter of the remaining lease term or their estimated useful economic life.

### ***Operating Leases***

The Company leases facilities and equipment under long-term operating leases which are non-cancelable and expire on various dates. At the lease commencement date, lease right-of-use (ROU) assets and lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term, which includes all fixed obligations arising from the lease contract. If an interest rate is not implicit in a lease, the Company utilizes its incremental borrowing rate for a period closely matching the lease term.

The Company's ROU assets are included in other assets, and lease liabilities are included in other current liabilities and other liabilities in the Company's Consolidated Balance Sheet.

### ***Goodwill***

To determine whether goodwill is impaired, annually or more frequently if needed, the Company performs impairment tests. The Company may first assess qualitative factors to determine if it is more likely than not the carrying value of a reporting unit exceeds its estimated fair value. The Company may also elect to skip the qualitative testing and proceed directly to the quantitative testing. When performing quantitative testing, the Company first estimates the fair values of its reporting units using discounted cash flows. To determine fair values, the Company must make assumptions about a wide variety of internal and external factors. Significant assumptions used in the impairment analysis include financial projections of free cash flow (including significant assumptions about operations, capital levels and income taxes), long-term growth rates for determining terminal value and discount rates. Comparative market multiples are used to corroborate the results of the discounted cash flow test. If the fair value is less than the carrying value of the reporting unit, an impairment is recognized for the difference, up to the carrying amount of goodwill.

There was no impairment of goodwill during the years ended December 31, 2023, 2022 and 2021.

### ***Intangible Assets***

The Company's finite-lived intangible assets are subject to impairment tests when events or circumstances indicate an intangible asset (or asset group) may be impaired. The Company's indefinite-lived intangible assets are also tested for impairment annually. There was no impairment of intangible assets during the years ended December 31, 2023, 2022 and 2021.

### ***Other Current Liabilities***

Other current liabilities include health savings account deposits (\$13.5 billion as of December 31, 2023 and 2022), accruals for premium rebates payable, the RSF associated with the AARP Program, the current portion of future policy benefits and customer balances.

### ***Policy Acquisition Costs***

The Company's short duration health insurance contracts typically have a one-year term and may be canceled by the customer with at least 30 days' notice. Costs related to the acquisition and renewal of short duration customer contracts are primarily charged to expense as incurred.

### ***Redeemable Noncontrolling Interests***

Redeemable noncontrolling interests in the Company's subsidiaries whose redemption is outside of the Company's control are classified as temporary equity. These interests primarily relate to put options on unowned shares, which are typically redeemable at fair value after a certain time period. The Company accretes changes in the redemption value to the earliest redemption date utilizing the interest method. If all interests were currently redeemable, the difference between the carrying value and the estimated redemption value is not material. The following table provides details of the Company's redeemable noncontrolling interests' activity for the years ended December 31, 2023 and 2022:

<b>(in millions)</b>	<b>2023</b>	<b>2022</b>
Redeemable noncontrolling interests, beginning of period	\$ 4,897	\$ 1,434
Net earnings	188	113
Acquisitions	122	3,108
Redemptions	(730)	(176)
Distributions	(144)	(82)
Fair value and other adjustments	165	500
Redeemable noncontrolling interests, end of period	<u>\$ 4,498</u>	<u>\$ 4,897</u>

### ***Share-Based Compensation***

The Company recognizes compensation expense for share-based awards, including stock options and restricted stock and restricted stock units (collectively, restricted shares), on a straight-line basis over the related service period (generally the vesting period) of the award, or to an employee's eligible retirement date under the award agreement, if earlier. Restricted shares vest ratably, primarily over four years, and compensation expense related to restricted shares is based on the share price on the date of grant. Stock options vest ratably primarily over four years and may be exercised up to 10 years from the date of grant. Compensation expense related to stock options is based on the fair value at the date of grant, which is estimated on the date of grant using a binomial option-pricing model. Under the Company's Employee Stock Purchase Plan (ESPP), eligible employees are allowed to purchase the Company's stock at a discounted price, which is 90% of the market price of the Company's common stock at the end of the six-month purchase period. Share-based compensation expense for all programs is recognized in operating costs in the Consolidated Statements of Operations.

### ***Net Earnings Per Common Share***

The Company computes basic earnings per common share attributable to UnitedHealth Group common shareholders by dividing net earnings attributable to UnitedHealth Group common shareholders by the weighted-average number of common shares outstanding during the period. The Company determines diluted net earnings per common share attributable to UnitedHealth Group common shareholders using the weighted-average number of common shares outstanding during the period, adjusted for potentially dilutive shares associated with stock options, restricted shares and the ESPP (collectively, common stock equivalents), using the treasury stock method. The treasury stock method assumes a hypothetical issuance of shares to settle the share-based awards, with the assumed proceeds used to purchase common stock at the average market price for the period. Assumed proceeds include the amount the employee must pay upon exercise and the average unrecognized compensation cost. The difference between the number of shares assumed issued and number of shares assumed purchased represents the dilutive shares.

### 3. Investments

A summary of debt securities by major security type is as follows:

(in millions)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>December 31, 2023</b>				
Debt securities - available-for-sale:				
U.S. government and agency obligations .....	\$ 4,674	\$ 3	\$ (234)	\$ 4,443
State and municipal obligations .....	7,636	39	(322)	7,353
Corporate obligations .....	23,136	67	(1,186)	22,017
U.S. agency mortgage-backed securities .....	8,982	22	(708)	8,296
Non-U.S. agency mortgage-backed securities .....	3,023	3	(240)	2,786
Total debt securities - available-for-sale .....	<u>47,451</u>	<u>134</u>	<u>(2,690)</u>	<u>44,895</u>
Debt securities - held-to-maturity:				
U.S. government and agency obligations .....	506	1	(6)	501
State and municipal obligations .....	28	—	(2)	26
Corporate obligations .....	69	—	—	69
Total debt securities - held-to-maturity .....	<u>603</u>	<u>1</u>	<u>(8)</u>	<u>596</u>
Total debt securities .....	<u>\$ 48,054</u>	<u>\$ 135</u>	<u>\$ (2,698)</u>	<u>\$ 45,491</u>
<b>December 31, 2022</b>				
Debt securities - available-for-sale:				
U.S. government and agency obligations .....	\$ 4,093	\$ 1	\$ (285)	\$ 3,809
State and municipal obligations .....	7,702	25	(479)	7,248
Corporate obligations .....	23,675	17	(1,798)	21,894
U.S. agency mortgage-backed securities .....	7,379	15	(808)	6,586
Non-U.S. agency mortgage-backed securities .....	3,077	1	(294)	2,784
Total debt securities - available-for-sale .....	<u>45,926</u>	<u>59</u>	<u>(3,664)</u>	<u>42,321</u>
Debt securities - held-to-maturity:				
U.S. government and agency obligations .....	578	—	(14)	564
State and municipal obligations .....	29	—	(3)	26
Corporate obligations .....	89	—	—	89
Total debt securities - held-to-maturity .....	<u>696</u>	<u>—</u>	<u>(17)</u>	<u>679</u>
Total debt securities .....	<u>\$ 46,622</u>	<u>\$ 59</u>	<u>\$ (3,681)</u>	<u>\$ 43,000</u>

Nearly all of the Company's investments in mortgage-backed securities were rated "Double A" or better as of December 31, 2023.

The Company held \$4.9 billion and \$3.7 billion of equity securities as of December 31, 2023 and 2022, respectively. The Company's investments in equity securities primarily consist of venture investments, employee savings plan related investments and shares of Brazilian real denominated fixed-income funds with readily determinable fair values. Additionally, the Company's investments included \$1.4 billion and \$1.5 billion of equity method investments primarily in operating businesses in the health care sector, as of December 31, 2023 and 2022, respectively. The allowance for credit losses on held-to-maturity securities as of December 31, 2023 and 2022 was not material.

The amortized cost and fair value of debt securities as of December 31, 2023, by contractual maturity, were as follows:

(in millions)	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less .....	\$ 4,286	\$ 4,260	\$ 313	\$ 310
Due after one year through five years .....	15,124	14,556	246	244
Due after five years through ten years .....	10,844	10,036	26	25
Due after ten years .....	5,192	4,961	18	17
U.S. agency mortgage-backed securities .....	8,982	8,296	—	—
Non-U.S. agency mortgage-backed securities .....	3,023	2,786	—	—
Total debt securities .....	<u>\$ 47,451</u>	<u>\$ 44,895</u>	<u>\$ 603</u>	<u>\$ 596</u>

The fair value of available-for-sale debt securities with gross unrealized losses by major security type and length of time that individual securities have been in a continuous unrealized loss position were as follows:

(in millions)	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>December 31, 2023</b>						
U.S. government and agency obligations .....	\$ 1,270	\$ (7)	\$ 2,077	\$ (227)	\$ 3,347	\$ (234)
State and municipal obligations .....	907	(7)	4,063	(315)	4,970	(322)
Corporate obligations .....	1,826	(17)	14,696	(1,169)	16,522	(1,186)
U.S. agency mortgage-backed securities .....	1,337	(12)	5,069	(696)	6,406	(708)
Non-U.S. agency mortgage-backed securities .....	279	(6)	2,202	(234)	2,481	(240)
Total debt securities - available-for-sale .....	<u>\$ 5,619</u>	<u>\$ (49)</u>	<u>\$ 28,107</u>	<u>\$ (2,641)</u>	<u>\$ 33,726</u>	<u>\$ (2,690)</u>
<b>December 31, 2022</b>						
U.S. government and agency obligations .....	\$ 2,007	\$ (96)	\$ 1,290	\$ (189)	\$ 3,297	\$ (285)
State and municipal obligations .....	4,630	(288)	1,178	(191)	5,808	(479)
Corporate obligations .....	13,003	(893)	6,637	(905)	19,640	(1,798)
U.S. agency mortgage-backed securities .....	3,561	(345)	2,239	(463)	5,800	(808)
Non-U.S. agency mortgage-backed securities .....	1,698	(128)	976	(166)	2,674	(294)
Total debt securities - available-for-sale .....	<u>\$ 24,899</u>	<u>\$ (1,750)</u>	<u>\$ 12,320</u>	<u>\$ (1,914)</u>	<u>\$ 37,219</u>	<u>\$ (3,664)</u>

The Company's unrealized losses from all securities as of December 31, 2023 were generated from approximately 30,000 positions out of a total of 40,000 positions. The Company believes it will timely collect the principal and interest due on its debt securities that have an amortized cost in excess of fair value. The unrealized losses were primarily caused by interest rate increases and not by unfavorable changes in the credit quality associated with these securities which impacted the Company's assessment on collectability of principal and interest. At each reporting period, the Company evaluates available-for-sale debt securities for any credit-related impairment when the fair value of the investment is less than its amortized cost. The Company evaluated the expected cash flows, the underlying credit quality and credit ratings of the issuers, noting no significant credit deterioration since purchase. As of December 31, 2023, the Company did not have the intent to sell any of the securities in an unrealized loss position. Therefore, the Company believes these losses to be temporary. The allowance for credit losses on available-for-sale debt securities as of December 31, 2023 and 2022 was not material.

#### 4. Fair Value

Certain assets and liabilities are measured at fair value in the Consolidated Financial Statements or have fair values disclosed in the Notes to the Consolidated Financial Statements. These assets and liabilities are classified into one of three levels of a hierarchy defined by GAAP. In instances in which the inputs used to measure fair value fall into different levels of the fair value hierarchy, the fair value measurement is categorized in its entirety based on the lowest level input which is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular item to the fair value measurement in its entirety requires judgment, including the consideration of inputs specific to the asset or liability.



The fair value hierarchy is summarized as follows:

*Level 1* — Quoted prices (unadjusted) for identical assets/liabilities in active markets.

*Level 2* — Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets/liabilities in active markets;
- Quoted prices for identical or similar assets/liabilities in inactive markets (e.g., few transactions, limited information, noncurrent prices, high variability over time);
- Inputs other than quoted prices observable for the asset/liability (e.g., interest rates, yield curves, implied volatilities, credit spreads); and
- Inputs corroborated by other observable market data.

*Level 3* — Unobservable inputs cannot be corroborated by observable market data.

There were no transfers in or out of Level 3 financial assets or liabilities during the years ended December 31, 2023 or 2022.

Nonfinancial assets and liabilities or financial assets and liabilities measured at fair value on a nonrecurring basis are subject to fair value adjustments only in certain circumstances, such as when the Company records an impairment. For the years ended December 31, 2023, 2022 and 2021, the Company recognized \$276 million, \$211 million and \$840 million respectively, of unrealized gains in investment and other income related to fair value adjustments on equity securities primarily in the Company's venture portfolio, based upon transactions of the same or similar security. There were no other significant fair value adjustments for these assets and liabilities recorded during the years ended December 31, 2023, 2022 or 2021.

The following methods and assumptions were used to estimate the fair value and determine the fair value hierarchy classification of each class of financial instrument included in the tables below:

***Cash and Cash Equivalents.*** The carrying value of cash and cash equivalents approximates fair value as maturities are less than three months. Fair values of cash equivalent instruments which do not trade on a regular basis in active markets are classified as Level 2.

***Debt and Equity Securities.*** Fair values of debt securities and equity securities reported at fair value on a recurring basis are based on quoted market prices, where available. The Company obtains one price for each security primarily from a third-party pricing service (pricing service), which generally uses quoted or other observable inputs for the determination of fair value. The pricing service normally derives the security prices through recently reported trades for identical or similar securities, and, if necessary, makes adjustments through the reporting date based upon available observable market information. For securities not actively traded, the pricing service may use quoted market prices of comparable instruments or discounted cash flow analyses, incorporating inputs currently observable in the markets for similar securities. Inputs often used in the valuation methodologies include, but are not limited to, benchmark yields, credit spreads, default rates, prepayment speeds and nonbinding broker quotes. As the Company is responsible for the determination of fair value, it performs quarterly analyses on the prices received from the pricing service to determine whether the prices are reasonable estimates of fair value. Specifically, the Company compares the prices received from the pricing service to prices reported by a secondary pricing source, such as its custodian, its investment consultant and third-party investment advisors. Additionally, the Company compares changes in the reported market values and returns to relevant market indices to test the reasonableness of the reported prices. The Company's internal price verification procedures and reviews of fair value methodology documentation provided by independent pricing services have not historically resulted in adjustment to the prices obtained from the pricing service.

Fair values of debt securities which do not trade on a regular basis in active markets but are priced using other observable inputs are classified as Level 2.

Fair value estimates for Level 1 and Level 2 equity securities reported at fair value on a recurring basis are based on quoted market prices for actively traded equity securities and/or other market data for the same or comparable instruments and transactions in establishing the prices.

The fair values of Level 3 investments in corporate bonds, which are not a significant portion of our investments, are estimated using valuation techniques relying heavily on management assumptions and qualitative observations.

Throughout the procedures discussed above in relation to the Company's processes for validating third-party pricing information, the Company validates the understanding of assumptions and inputs used in security pricing and determines the proper classification in the hierarchy based on such understanding.

***Assets Under Management.*** Assets under management consists of debt securities and other investments held to fund costs associated with the AARP Program and are priced and classified using the same methodologies as the Company's investments in debt and equity securities.

**Long-Term Debt.** The fair values of the Company's long-term debt are estimated and classified using the same methodologies as the Company's investments in debt securities.

The following table presents a summary of fair value measurements by level and carrying values for items measured at fair value on a recurring basis in the Consolidated Balance Sheets:

(in millions)	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Total Fair and Carrying Value
<b>December 31, 2023</b>				
Cash and cash equivalents	\$ 25,345	\$ 82	\$ —	\$ 25,427
Debt securities - available-for-sale:				
U.S. government and agency obligations	4,167	276	—	4,443
State and municipal obligations	—	7,353	—	7,353
Corporate obligations	15	21,800	202	22,017
U.S. agency mortgage-backed securities	—	8,296	—	8,296
Non-U.S. agency mortgage-backed securities	—	2,786	—	2,786
Total debt securities - available-for-sale	4,182	40,511	202	44,895
Equity securities	2,468	16	69	2,553
Assets under management	1,505	2,140	110	3,755
Total assets at fair value	\$ 33,500	\$ 42,749	\$ 381	\$ 76,630
Percentage of total assets at fair value	44 %	55 %	1 %	100 %
<b>December 31, 2022</b>				
Cash and cash equivalents	\$ 23,202	\$ 163	\$ —	\$ 23,365
Debt securities - available-for-sale:				
U.S. government and agency obligations	3,505	304	—	3,809
State and municipal obligations	—	7,248	—	7,248
Corporate obligations	7	21,695	192	21,894
U.S. agency mortgage-backed securities	—	6,586	—	6,586
Non-U.S. agency mortgage-backed securities	—	2,784	—	2,784
Total debt securities - available-for-sale	3,512	38,617	192	42,321
Equity securities	2,043	35	70	2,148
Assets under management	1,788	2,203	96	4,087
Total assets at fair value	\$ 30,545	\$ 41,018	\$ 358	\$ 71,921
Percentage of total assets at fair value	42 %	57 %	1 %	100 %

The following table presents a summary of fair value measurements by level and carrying values for certain financial instruments not measured at fair value on a recurring basis in the Consolidated Balance Sheets:

(in millions)	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Total Fair Value	Total Carrying Value
<b>December 31, 2023</b>					
Debt securities - held-to-maturity	\$ 524	\$ 72	\$ —	\$ 596	\$ 603
Long-term debt and other financing obligations	\$ —	\$ 59,851	\$ —	\$ 59,851	\$ 61,449
<b>December 31, 2022</b>					
Debt securities - held-to-maturity	\$ 577	\$ 102	\$ —	\$ 679	\$ 696
Long-term debt and other financing obligations	\$ —	\$ 53,626	\$ —	\$ 53,626	\$ 56,823

The carrying amounts reported on the Consolidated Balance Sheets for other current financial assets and liabilities approximate fair value because of their short-term nature. These assets and liabilities are not listed in the table above.

## 5. Property, Equipment and Capitalized Software

A summary of property, equipment and capitalized software is as follows:

(in millions)	December 31, 2023	December 31, 2022
Land and improvements	\$ 712	\$ 697
Buildings and improvements	5,573	5,519
Computer equipment	2,007	2,093
Furniture and fixtures	2,375	2,113
Less accumulated depreciation	(4,210)	(4,499)
Property and equipment, net	<u>6,457</u>	<u>5,923</u>
Capitalized software	7,822	6,636
Less accumulated amortization	(2,829)	(2,431)
Capitalized software, net	<u>4,993</u>	<u>4,205</u>
Total property, equipment and capitalized software, net	<u>\$ 11,450</u>	<u>\$ 10,128</u>

Depreciation expense for property and equipment for the years ended December 31, 2023, 2022 and 2021 was \$1.1 billion, \$1.1 billion, and \$1.0 billion, respectively. Amortization expense for capitalized software for the years ended December 31, 2023, 2022 and 2021 was \$1.2 billion, \$1.0 billion and \$0.9 billion, respectively.

## 6. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill, by reportable segment, were as follows:

(in millions)	UnitedHealthcare	Optum Health	Optum Insight	Optum Rx	Consolidated
Balance at January 1, 2022	\$ 27,389	\$ 24,224	\$ 8,619	\$ 15,563	\$ 75,795
Acquisitions	19	5,158	8,623	3,910	17,710
Foreign currency effects and other adjustments, net	(13)	(144)	2	2	(153)
Balance at December 31, 2022	<u>27,395</u>	<u>29,238</u>	<u>17,244</u>	<u>19,475</u>	<u>93,352</u>
Acquisitions	296	8,023	1,802	—	10,121
Foreign currency effects and other adjustments, net	187	(182)	261	(7)	259
Balance at December 31, 2023	<u>\$ 27,878</u>	<u>\$ 37,079</u>	<u>\$ 19,307</u>	<u>\$ 19,468</u>	<u>\$ 103,732</u>

The gross carrying value, accumulated amortization and net carrying value of other intangible assets were as follows:

(in millions)	December 31, 2023			December 31, 2022		
	Gross Carrying Value	Accumulated Amortization	Net Carrying Value	Gross Carrying Value	Accumulated Amortization	Net Carrying Value
Customer-related	\$ 16,636	\$ (5,909)	\$ 10,727	\$ 16,303	\$ (5,179)	\$ 11,124
Trademarks and technology	2,508	(958)	1,550	2,398	(704)	1,694
Operating licenses and certificates, trademarks and other indefinite-lived	2,116	—	2,116	661	—	661
Other	1,213	(412)	801	1,176	(254)	922
Total	<u>\$ 22,473</u>	<u>\$ (7,279)</u>	<u>\$ 15,194</u>	<u>\$ 20,538</u>	<u>\$ (6,137)</u>	<u>\$ 14,401</u>

The acquisition date fair values and weighted-average useful lives assigned to intangible assets acquired in business combinations consisted of the following by year of acquisition:

(in millions, except years)	2023		2022	
	Fair Value	Weighted-Average Useful Life	Fair Value	Weighted-Average Useful Life
Customer-related	\$ 477	12 years	\$ 3,927	15 years
Trademarks and technology	226	5 years	1,058	6 years
Other	44	9 years	776	13 years
Total acquired finite-lived	<u>\$ 747</u>	9 years	<u>\$ 5,761</u>	13 years
Total acquired indefinite-lived - operating licenses and certificates, trademarks and other	<u>1,427</u>		<u>53</u>	
Total acquired intangible assets	<u>\$ 2,174</u>		<u>\$ 5,814</u>	

Estimated full year amortization expense relating to intangible assets for each of the next five years ending December 31 is as follows:

(in millions)	
2024	\$ 1,609
2025	1,480
2026	1,328
2027	1,265
2028	1,187

Amortization expense relating to intangible assets for the years ended December 31, 2023, 2022 and 2021 was \$1.6 billion, \$1.3 billion and \$1.2 billion, respectively.

## 7. Medical Costs Payable

The following table shows the components of the change in medical costs payable for the years ended December 31:

(in millions)	2023	2022	2021
Medical costs payable, beginning of period	\$ 29,056	\$ 24,483	\$ 21,872
Acquisitions	1	308	88
Reported medical costs:			
Current year	242,734	211,252	188,631
Prior years	(840)	(410)	(1,720)
Total reported medical costs	<u>241,894</u>	<u>210,842</u>	<u>186,911</u>
Medical payments:			
Payments for current year	(211,380)	(184,049)	(165,524)
Payments for prior years	(27,176)	(22,528)	(18,864)
Total medical payments	<u>(238,556)</u>	<u>(206,577)</u>	<u>(184,388)</u>
Medical costs payable, end of period	<u>\$ 32,395</u>	<u>\$ 29,056</u>	<u>\$ 24,483</u>

For the years ended December 31, 2023 and 2022, prior years' medical cost reserve development included no individual factors that were significant. For the year ended December 31, 2021, prior years' medical cost reserve development was primarily driven by lower than expected care activity and care patterns disrupted by COVID-19.

Medical costs payable included IBNR of \$22.3 billion and \$20.0 billion at December 31, 2023 and 2022, respectively. Substantially all of the IBNR balance as of December 31, 2023 relates to the current year.

The following is information about incurred and paid medical cost development as of December 31, 2023:

(in millions) Year	Net Incurred Medical Costs	
	For the Years Ended December 31,	
	2022	2023
2022 .....	\$ 211,252	\$ 210,476
2023 .....		242,734
Total .....		\$ 453,210

(in millions) Year	Net Cumulative Medical Payments	
	For the Years Ended December 31,	
	2022	2023
2022 .....	\$ (184,049)	\$ (209,564)
2023 .....		(211,380)
Total .....		(420,944)
Net remaining outstanding liabilities prior to 2022 .....		129
Total medical costs payable .....		\$ 32,395

## 8. Short-Term Borrowings and Long-Term Debt

Short-term borrowings and senior unsecured long-term debt consisted of the following:

(in millions, except percentages)	Carrying Value as of December 31,	
	2023	2022
Commercial paper	\$ 1,088	\$ 800
\$625 million 2.750% notes due February 2023	—	622
\$750 million 2.875% notes due March 2023	—	746
\$750 million 3.500% notes due June 2023	—	750
\$750 million 3.500% notes due February 2024	750	749
\$1,000 million 0.550% notes due May 2024	999	998
\$750 million 2.375% notes due August 2024	750	749
\$500 million 5.000% notes due October 2024	499	499
\$2,000 million 3.750% notes due July 2025	1,997	1,995
\$750 million 5.150% notes due October 2025	748	747
\$300 million 3.700% notes due December 2025	299	299
\$500 million 1.250% notes due January 2026	498	498
\$1,000 million 3.100% notes due March 2026	998	998
\$1,000 million 1.150% notes due May 2026	924	893
\$750 million 3.450% notes due January 2027	748	748
\$625 million 3.375% notes due April 2027	622	622
\$600 million 3.700% notes due May 2027	598	597
\$950 million 2.950% notes due October 2027	944	943
\$1,000 million 5.250% notes due February 2028	1,011	1,008
\$1,150 million 3.850% notes due June 2028	1,146	1,145
\$850 million 3.875% notes due December 2028	846	845
\$1,250 million 4.250% notes due January 2029	1,238	—
\$900 million 4.000% notes due May 2029	862	849
\$1,000 million 2.875% notes due August 2029	908	886
\$1,250 million 5.300% notes due February 2030	1,275	1,269
\$1,250 million 2.000% notes due May 2030	1,238	1,237
\$1,500 million 2.300% notes due May 2031	1,290	1,256
\$1,500 million 4.200% notes due May 2032	1,412	1,393
\$2,000 million 5.350% notes due February 2033	2,046	2,037
\$1,500 million 4.500% notes due April 2033	1,463	—
\$1,000 million 4.625% notes due July 2035	1,014	993
\$850 million 5.800% notes due March 2036	838	840
\$500 million 6.500% notes due June 2037	491	493
\$650 million 6.625% notes due November 2037	640	642
\$1,100 million 6.875% notes due February 2038	1,078	1,079
\$1,250 million 3.500% notes due August 2039	1,242	1,242
\$1,000 million 2.750% notes due May 2040	968	967
\$300 million 5.700% notes due October 2040	296	296
\$350 million 5.950% notes due February 2041	346	346
\$1,500 million 3.050% notes due May 2041	1,484	1,483
\$600 million 4.625% notes due November 2041	590	590
\$502 million 4.375% notes due March 2042	486	486

(in millions, except percentages)	Carrying Value as of December 31,	
	2023	2022
\$625 million 3.950% notes due October 2042	609	609
\$750 million 4.250% notes due March 2043	736	736
\$2,000 million 4.750% notes due July 2045	1,975	1,975
\$750 million 4.200% notes due January 2047	739	739
\$725 million 4.250% notes due April 2047	718	718
\$950 million 3.750% notes due October 2047	935	935
\$1,350 million 4.250% notes due June 2048	1,331	1,331
\$1,100 million 4.450% notes due December 2048	1,087	1,087
\$1,250 million 3.700% notes due August 2049	1,236	1,236
\$1,250 million 2.900% notes due May 2050	1,211	1,210
\$2,000 million 3.250% notes due May 2051	1,972	1,971
\$2,000 million 4.750% notes due May 2052	1,966	1,965
\$2,000 million 5.875% notes due February 2053	1,968	1,968
\$2,000 million 5.050% notes due April 2053	1,969	—
\$1,250 million 3.875% notes due August 2059	1,229	1,228
\$1,000 million 3.125% notes due May 2060	966	966
\$1,000 million 4.950% notes due May 2062	981	981
\$1,500 million 6.050% notes due February 2063	1,466	1,466
\$1,750 million 5.200% notes due April 2063	1,709	—
Total short-term borrowings and long-term debt	<u>\$ 61,473</u>	<u>\$ 56,756</u>

The Company's long-term debt obligations also included \$1.1 billion and \$0.9 billion of other financing obligations, of which \$188 million and \$192 million were current as of December 31, 2023 and 2022, respectively.

Maturities of short-term borrowings and long-term debt for the years ending December 31 are as follows:

(in millions)	
2024	\$ 4,276
2025	3,224
2026	2,674
2027	3,099
2028	3,174
Thereafter	47,176

### **Short-Term Borrowings**

Commercial paper consists of short-duration, senior unsecured debt privately placed on a discount basis through broker-dealers. As of December 31, 2023, the Company's outstanding commercial paper had a weighted-average annual interest rate of 5.4%.

The Company has \$6.0 billion five-year, \$6.0 billion three-year and \$6.0 billion 364-day revolving bank credit facilities with 25 banks, which mature in December 2028, December 2026 and December 2024, respectively. These facilities provide full liquidity support for the Company's commercial paper program and are available for general corporate purposes. As of December 31, 2023, no amounts had been drawn on any of the bank credit facilities. The annual interest rates, which are variable based on term, are calculated based on one-month term Secured Overnight Financing Rate (SOFR) plus a SOFR Adjustment of 10 basis points plus a credit spread based on the Company's senior unsecured credit ratings. If amounts had been drawn on the bank credit facilities as of December 31, 2023, annual interest rates would have ranged from 5.8% to 8.5%.

### **Debt Covenants**

The Company's bank credit facilities contain various covenants, including requiring the Company to maintain a debt to debt-plus-shareholders' equity ratio of not more than 60%. The Company was in compliance with its debt covenants as of December 31, 2023.

## 9. Income Taxes

The current income tax provision reflects the tax consequences of revenues and expenses currently taxable or deductible on various income tax returns for the year reported. The deferred income tax provision or benefit generally reflects the net change in deferred income tax assets and liabilities during the year, excluding any deferred income tax assets and liabilities of acquired businesses.

The components of the provision for income taxes for the years ended December 31 are as follows:

(in millions)	2023	2022	2021
Current Provision:			
Federal.....	\$ 4,418	\$ 4,842	\$ 3,451
State and local.....	716	855	481
Foreign.....	1,079	680	516
Total current provision.....	<u>6,213</u>	<u>6,377</u>	<u>4,448</u>
Deferred (benefit) provision.....	<u>(245)</u>	<u>(673)</u>	<u>130</u>
Total provision for income taxes.....	<u>\$ 5,968</u>	<u>\$ 5,704</u>	<u>\$ 4,578</u>

The reconciliation of the tax provision at the U.S. federal statutory rate to the provision for income taxes and the effective tax rate for the years ended December 31 is as follows:

(in millions, except percentages)	2023		2022		2021	
Tax provision at the U.S. federal statutory rate.....	\$ 6,114	21.0 %	\$ 5,532	21.0 %	\$ 4,685	21.0 %
State income taxes, net of federal benefit.....	567	2.0	621	2.4	419	1.9
Share-based awards - excess tax benefit.....	(75)	(0.3)	(110)	(0.4)	(100)	(0.4)
Non-deductible compensation.....	174	0.6	150	0.6	144	0.6
Foreign rate differential.....	(442)	(1.5)	(265)	(1.0)	(246)	(1.1)
Other, net.....	<u>(370)</u>	<u>(1.3)</u>	<u>(224)</u>	<u>(0.9)</u>	<u>(324)</u>	<u>(1.5)</u>
Provision for income taxes.....	<u>\$ 5,968</u>	<u>20.5 %</u>	<u>\$ 5,704</u>	<u>21.7 %</u>	<u>\$ 4,578</u>	<u>20.5 %</u>



Deferred income tax assets and liabilities are recognized for the differences between the financial and income tax reporting bases of assets and liabilities based on enacted tax rates and laws. The components of deferred income tax assets and liabilities as of December 31 are as follows:

(in millions)	2023	2022
Deferred income tax assets:		
Accrued expenses and allowances .....	\$ 754	\$ 707
U.S. federal and state net operating loss carryforwards .....	417	540
Share-based compensation .....	173	154
Nondeductible liabilities .....	329	341
Non-U.S. tax loss carryforwards .....	1,061	631
Lease liability .....	930	972
Net unrealized losses on investments .....	586	829
Other-domestic .....	327	291
Other-non-U.S. ....	484	423
Subtotal .....	<u>5,061</u>	<u>4,888</u>
Less: valuation allowances .....	(366)	(291)
Total deferred income tax assets .....	<u>4,695</u>	<u>4,597</u>
Deferred income tax liabilities:		
U.S. federal and state intangible assets .....	(3,712)	(3,520)
Non-U.S. goodwill and intangible assets .....	(731)	(550)
Capitalized software .....	(415)	(548)
Depreciation and amortization .....	(371)	(520)
Prepaid expenses .....	(326)	(275)
Outside basis in partnerships .....	(811)	(653)
Lease right-of-use asset .....	(914)	(958)
Other-non-U.S. ....	(436)	(342)
Total deferred income tax liabilities .....	<u>(7,716)</u>	<u>(7,366)</u>
Net deferred income tax liabilities .....	<u>\$ (3,021)</u>	<u>\$ (2,769)</u>

Valuation allowances are provided when it is considered more likely than not deferred tax assets will not be realized. The valuation allowances primarily relate to future tax benefits on certain federal, state and non-U.S. net operating loss carryforwards. Gross federal net operating loss carryforwards of \$125 million expire beginning in 2026 through 2042 and \$360 million have an indefinite carryforward period; state net operating loss carryforwards expire beginning in 2024 through 2043, with some having an indefinite carryforward period. Substantially all of the non-U.S. tax loss carryforwards have indefinite carryforward periods. Additionally, as of December 31, 2023, the Company has historical non-U.S. net operating loss carryforwards for which a deferred tax asset and valuation allowance of \$4.5 billion are not established because realization of the loss carryforwards is remote.

As of December 31, 2023, the Company's undistributed earnings from non-U.S. subsidiaries are intended to be indefinitely reinvested in non-U.S. operations, and therefore no U.S. deferred taxes have been recorded. Taxes payable on the remittance of such earnings would be minimal.

A reconciliation of the beginning and ending amount of unrecognized tax benefits as of December 31 is as follows:

(in millions)	2023	2022	2021
Gross unrecognized tax benefits, beginning of period	\$ 3,081	\$ 2,310	\$ 1,829
Gross increases:			
Current year tax positions	782	586	538
Prior year tax positions	97	206	10
Gross decreases:			
Prior year tax positions	(212)	(21)	(47)
Statute of limitations lapses and settlements	(32)	—	(20)
Gross unrecognized tax benefits, end of period	<u>\$ 3,716</u>	<u>\$ 3,081</u>	<u>\$ 2,310</u>

The Company believes it is reasonably possible its liability for unrecognized tax benefits will decrease in the next twelve months by \$145 million as a result of audit settlements and the expiration of statutes of limitations.

The Company classifies net interest and penalties associated with uncertain income tax positions as income taxes within its Consolidated Statements of Operations. During the years ended December 31, 2023, 2022 and 2021, the Company recognized \$177 million, \$64 million and \$66 million of net interest and penalties, respectively. The Company had \$430 million and \$253 million of accrued interest and penalties for uncertain tax positions as of December 31, 2023 and 2022, respectively. These amounts are not included in the reconciliation above. As of December 31, 2023, there were \$2.0 billion of unrecognized tax benefits which, if recognized, would affect the effective tax rate.

The Company currently files income tax returns in the United States, various states and localities and non-U.S. jurisdictions. The U.S. Internal Revenue Service (IRS) has completed exams on the consolidated income tax returns for fiscal years 2016 and prior. The Company's 2017 through 2020 tax years are under review by the IRS under its Compliance Assurance Program. The Company is no longer subject to state income tax examinations prior to the 2014 tax year. In general, the Company is subject to examination in non-U.S. jurisdictions for years 2015 and forward.

## 10. Shareholders' Equity

### *Regulatory Capital and Dividend Restrictions*

The Company's regulated insurance and HMO subsidiaries are subject to regulations and standards in their respective jurisdictions. These standards, among other things, require these subsidiaries to maintain specified levels of statutory capital, as defined by each jurisdiction, and restrict the timing and amount of dividends and other distributions which may be paid to their parent companies. In the United States, most of these state regulations and standards are generally consistent with model regulations established by the NAIC. These standards generally permit dividends to be paid from statutory unassigned surplus of the regulated subsidiary and are limited based on the regulated subsidiary's level of statutory net income and statutory capital and surplus. These dividends are referred to as "ordinary dividends" and generally may be paid without prior regulatory approval. If the dividend, together with other dividends paid within the preceding twelve months, exceeds a specified statutory limit or is paid from sources other than earned surplus, it is generally considered an "extraordinary dividend" and must receive prior regulatory approval.

For the year ended December 31, 2023, the Company's domestic insurance and HMO subsidiaries paid their parent companies dividends of \$8.0 billion, including \$4.9 billion of extraordinary dividends. For the year ended December 31, 2022, the Company's domestic insurance and HMO subsidiaries paid their parent companies dividends of \$8.8 billion, including \$7.4 billion of extraordinary dividends.

The Company's global financially regulated subsidiaries had estimated aggregate statutory capital and surplus of \$38.5 billion as of December 31, 2023. The estimated statutory capital and surplus necessary to satisfy regulatory requirements of the Company's global financially regulated subsidiaries was approximately \$18.3 billion as of December 31, 2023.

Optum Bank must meet minimum capital requirements of the FDIC under the capital adequacy rules to which it is subject. At December 31, 2023, the Company believes Optum Bank met the FDIC requirements to be considered "Well Capitalized."

## Share Repurchase Program

Under its Board of Directors' authorization, the Company maintains a share repurchase program. The objectives of the share repurchase program are to optimize the Company's capital structure and cost of capital, thereby improving returns to shareholders, as well as to offset the dilutive impact of share-based awards. Repurchases may be made from time to time in open market purchases or other types of transactions (including prepaid or structured share repurchase programs), subject to certain restrictions. In June 2018, the Board of Directors renewed the Company's share repurchase program with an authorization to repurchase up to 100 million shares of its common stock. The Board of Directors from time to time may further amend the share repurchase program in order to increase the authorized number of shares which may be repurchased under the program.

A summary of common share repurchases for the years ended December 31, 2023 and 2022 is as follows:

(in millions, except per share data)	Years Ended December 31,	
	2023	2022
Common share repurchases, shares	16	14
Common share repurchases, average price per share	\$ 493.79	\$ 501.67
Common share repurchases, aggregate cost	\$ 8,000	\$ 7,000
Board authorized shares remaining	15	31

## Dividends

In June 2023, the Company's Board of Directors increased the Company's quarterly cash dividend to shareholders to an annual rate of \$7.52 compared to \$6.60 per share, which the Company had paid since June 2022. Declaration and payment of future quarterly dividends is at the discretion of the Board and may be adjusted as business needs or market conditions change.

The following table provides details of the Company's 2023 dividend payments:

Payment Date	Amount per Share	Total Amount Paid
		(in millions)
March 21	\$ 1.65	\$ 1,537
June 27	1.88	1,747
September 19	1.88	1,739
December 12	1.88	1,738

## 11. Share-Based Compensation

The Company's outstanding share-based awards consist mainly of non-qualified stock options and restricted shares. As of December 31, 2023, the Company had 53 million shares available for future grants of share-based awards under the 2020 Stock Incentive Plan. As of December 31, 2023, there were 17 million shares of common stock available for issuance under the ESPP.

### Stock Options

Stock option activity for the year ended December 31, 2023 is summarized in the table below:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life	Aggregate Intrinsic Value
	(in millions)		(in years)	(in millions)
Outstanding at beginning of period	23	\$ 281		
Granted	3	492		
Exercised	(4)	231		
Forfeited	(1)	443		
Outstanding at end of period	21	320	5.5	\$ 4,451
Exercisable at end of period	13	248	4.2	3,595
Vested and expected to vest, end of period	21	318	5.5	4,430

## Restricted Shares

Restricted share activity for the year ended December 31, 2023 is summarized in the table below:

(shares in millions)	Shares	Weighted-Average Grant Date Fair Value per Share
Nonvested at beginning of period .....	4	\$ 401
Granted .....	2	493
Vested .....	(2)	393
Nonvested at end of period .....	<u>4</u>	<u>449</u>

## Other Share-Based Compensation Data

(in millions, except per share amounts)	For the Years Ended December 31,		
	2023	2022	2021
<b>Stock Options</b>			
Weighted-average grant date fair value of shares granted, per share .....	\$ 134	\$ 116	\$ 71
Total intrinsic value of stock options exercised .....	1,325	1,419	1,519
<b>Restricted Shares</b>			
Weighted-average grant date fair value of shares granted, per share .....	493	483	352
Total fair value of restricted shares vested .....	\$ 803	\$ 760	\$ 560
<b>Employee Stock Purchase Plan</b>			
Number of shares purchased .....	1	1	1
<b>Share-Based Compensation Items</b>			
Share-based compensation expense, before tax .....	\$ 1,059	\$ 925	\$ 800
Share-based compensation expense, net of tax effects .....	937	836	719
Income tax benefit realized from share-based award exercises .....	231	207	173

(in millions, except years)	December 31, 2023	
Unrecognized compensation expense related to share awards .....	\$	1,134
Weighted-average years to recognize compensation expense .....		1.3

## Share-Based Compensation Recognition and Estimates

The principal assumptions the Company used in calculating grant-date fair value for stock options were as follows:

	For the Years Ended December 31,		
	2023	2022	2021
Risk-free interest rate .....	3.8% - 4.6%	1.9% - 4.3%	0.7% - 1.2%
Expected volatility .....	29.7% - 30.6%	30.6% - 30.8%	29.2% - 29.8%
Expected dividend yield .....	1.3% - 1.5%	1.2%	1.3% - 1.5%
Forfeiture rate .....	5.0%	5.0%	5.0%
Expected life in years .....	4.6	4.7	4.8

Risk-free interest rates are based on U.S. Treasury yields in effect at the time of grant. Expected volatilities are based on the historical volatility of the Company's common stock and the implied volatility from exchange-traded options on the Company's common stock. Expected dividend yields are based on the per share cash dividend paid by the Company. The Company uses historical data to estimate option exercises and forfeitures within the valuation model. The expected lives of options granted represent the periods of time the awards granted are expected to be outstanding based on historical exercise patterns.

## Other Employee Benefit Plans

The Company offers a 401(k) plan for its employees. Compensation expense related to this plan was not material for the years ended December 31, 2023, 2022 and 2021.

In addition, the Company maintains non-qualified, deferred compensation plans, which allow certain members of senior management and executives to defer portions of their salary or bonus. The deferrals are recorded within long-term investments

with an approximately equal amount in other liabilities in the Consolidated Balance Sheets. The total deferrals are distributable based upon termination of employment or other periods, as elected under each plan and were \$1.9 billion and \$1.6 billion as of December 31, 2023 and 2022, respectively.

## 12. Commitments and Contingencies

### *Leases*

Operating lease costs, including immaterial variable and short-term lease costs, were \$1.4 billion, \$1.3 billion and \$1.2 billion for the years ended December 31, 2023, 2022 and 2021, respectively. Cash payments made on the Company's operating lease liabilities were \$1.1 billion, \$1.0 billion and \$0.9 billion for the years ended December 31, 2023, 2022 and 2021, respectively, which were classified within operating activities in the Consolidated Statements of Cash Flows. As of December 31, 2023, the Company's weighted-average remaining lease term and weighted-average discount rate for its operating leases were 8.7 years and 4.0%, respectively.

As of December 31, 2023, future minimum annual lease payments under all non-cancelable operating leases were as follows:

<u>(in millions)</u>	<u>Future Minimum Lease Payments</u>
2024 .....	\$ 1,038
2025 .....	906
2026 .....	728
2027 .....	607
2028 .....	486
Thereafter .....	2,210
Total future minimum lease payments .....	<u>5,975</u>
Less imputed interest .....	(1,077)
Total .....	<u>\$ 4,898</u>

### *Other Commitments*

The Company provides guarantees related to its service level under certain contracts. If minimum standards are not met, the Company may be financially at risk up to a stated percentage of the contracted fee or a stated dollar amount. None of the amounts accrued, paid or charged to income for service level guarantees were material as of December 31, 2023, 2022 or 2021.

### *Pending Acquisitions*

As of December 31, 2023, the Company has entered into agreements to acquire companies in the health care sector, subject to regulatory approval and other customary closing conditions. The total anticipated capital required for these acquisitions, excluding the payoff of acquired indebtedness, is approximately \$6 billion.

### *Pending Disposition*

On December 22, 2023, the Company entered into an agreement to sell its operations in Brazil to a private investor, subject to regulatory approval and other closing conditions. The Company completed the disposition on February 6, 2024, and will record a loss of approximately \$7 billion in the quarter ending March 31, 2024, the majority of which was due to foreign currency translation losses in accumulated other comprehensive income.

### *Legal Matters*

The Company is frequently made party to a variety of legal actions and regulatory inquiries, including class actions and suits brought by members, care providers, consumer advocacy organizations, customers and regulators, relating to the Company's businesses, including management and administration of health benefit plans and other services. These matters include medical malpractice, employment, intellectual property, antitrust, privacy and contract claims and claims related to health care benefits coverage and other business practices.

The Company records liabilities for its estimates of probable costs resulting from these matters where appropriate. Estimates of costs resulting from legal and regulatory matters involving the Company are inherently difficult to predict, particularly where the matters: involve indeterminate claims for monetary damages or may involve fines, penalties or punitive damages; present novel legal theories or represent a shift in regulatory policy; involve a large number of claimants or regulatory bodies; are in the early stages of the proceedings; or could result in a change in business practices. Accordingly, the Company is often unable to estimate the losses or ranges of losses for those matters where there is a reasonable possibility or it is probable a loss may be incurred.

### **Government Investigations, Audits and Reviews**

The Company has been involved or is currently involved in various governmental investigations, audits and reviews. These include routine, regular and special investigations, audits and reviews by CMS, state insurance and health and welfare departments, state attorneys general, the Office of the Inspector General, the Office of Personnel Management, the Office of Civil Rights, the Government Accountability Office, the Federal Trade Commission, U.S. Congressional committees, the U.S. Department of Justice (DOJ), the SEC, the IRS, the U.S. Drug Enforcement Administration, the U.S. Department of Labor, the FDIC, the Consumer Financial Protection Bureau, the Defense Contract Audit Agency and other governmental authorities. Similarly, the Company's international businesses are also subject to investigations, audits and reviews by applicable foreign governments, including South American and other non-U.S. governmental authorities. Certain of the Company's businesses have been reviewed or are currently under review, including for, among other matters, compliance with coding and other requirements under the Medicare risk-adjustment model. CMS has selected certain of the Company's local plans for risk adjustment data validation (RADV) audits to validate the coding practices of and supporting documentation maintained by health care providers and such audits may result in retrospective adjustments to payments made to the Company's health plans.

On February 14, 2017, the DOJ announced its decision to pursue certain claims within a lawsuit initially asserted against the Company and filed under seal by a whistleblower in 2011. The whistleblower's complaint, which was unsealed on February 15, 2017, alleges the Company made improper risk adjustment submissions and violated the False Claims Act. On February 12, 2018, the court granted in part and denied in part the Company's motion to dismiss. In May 2018, the DOJ moved to dismiss the Company's counterclaims, which were filed in March 2018, and moved for partial summary judgment. In March 2019, the court denied the government's motion for partial summary judgment and dismissed the Company's counterclaims without prejudice. The Company cannot reasonably estimate the outcome which may result from this matter given its procedural status.

### **13. Business Combinations**

During the year ended December 31, 2023, the Company completed several business combinations for total consideration of \$10.2 billion.

Acquired assets (liabilities) at acquisition date were:

<b>(in millions)</b>	
Cash and cash equivalents .....	\$ 134
Accounts receivable and other current assets .....	660
Property, equipment and other long-term assets .....	634
Other intangible assets .....	2,174
Total identifiable assets acquired .....	3,602
Medical costs payable .....	(1)
Accounts payable and other current liabilities .....	(667)
Other long-term liabilities .....	(768)
Total identifiable liabilities acquired .....	(1,436)
Total net identifiable assets .....	2,166
Goodwill .....	10,121
Redeemable noncontrolling interests .....	(122)
Nonredeemable noncontrolling interests .....	(1,925)
Net assets acquired .....	\$ 10,240

The majority of goodwill is not deductible for income tax purposes. The preliminary purchase price allocations for the various business combinations are subject to adjustment as valuation analyses, primarily related to intangible assets and contingent liabilities, are finalized.

The results of operations and financial condition of acquired entities have been included in the Company's consolidated results and the results of the corresponding operating segment as of the date of acquisition. For the year ended December 31, 2023, the acquired entities' impact on revenues and net earnings was not material.

Unaudited pro forma revenues and net earnings for the years ended December 31, 2023 and 2022, as if the business combinations had occurred on January 1, 2022, were immaterial for both periods.

## 14. Segment Financial Information

Factors used to determine the Company's reportable segments include the nature of operating activities, economic characteristics, existence of separate senior management teams and the type of information used by the Company's chief operating decision maker to evaluate its results of operations. Reportable segments with similar economic characteristics, products and services, customers, distribution methods and operational processes which operate in a similar regulatory environment are combined.

The following is a description of the types of products and services from which each of the Company's four reportable segments derives its revenues:

- *UnitedHealthcare* includes the combined results of operations of UnitedHealthcare Employer & Individual, UnitedHealthcare Medicare & Retirement and UnitedHealthcare Community & State. The U.S. businesses share significant common assets, including a contracted network of physicians, health care professionals, hospitals and other facilities, information technology and consumer engagement infrastructure and other resources. Domestically, UnitedHealthcare Employer & Individual offers an array of consumer-oriented health benefit plans and services for employers and individuals. Globally, UnitedHealthcare Employer & Individual provides health and dental benefits and hospital and clinical services to employers and individuals in South America and other diversified global businesses. UnitedHealthcare Medicare & Retirement provides health care coverage and health and well-being services to individuals age 50 and older, addressing their unique needs. UnitedHealthcare Community & State provides diversified health care benefits products and services to state programs caring for the economically disadvantaged, the medically underserved and those without the benefit of employer-funded health care coverage.
- *Optum Health* focuses on care delivery, including value-based care; care management; wellness and consumer engagement and health financial services. Optum Health is building a comprehensive, connected health care delivery and engagement platform by directly providing high-quality care, helping people manage chronic and complex health needs, and proactively engaging consumers in managing their health through in-person, in-home, virtual and digital clinical platforms.
- *Optum Insight* brings together advanced analytics, technology and health care expertise to deliver integrated services and solutions. Hospital systems, physicians, health plans, governments, life sciences companies and other organizations depend on Optum Insight to help them improve performance, achieve efficiency, reduce costs, meet compliance mandates and modernize their core operating systems to meet the changing needs of the health system.
- *Optum Rx* offers pharmacy care services and programs, including retail network contracting, home delivery, specialty and community health pharmacy services, infusion, purchasing and clinical capabilities, and develops programs in areas such as step therapy, formulary management, drug adherence and disease and drug therapy management. Optum Rx integrates pharmacy and medical care and is positioned to serve patients with complex clinical needs and consumers looking for a better digital pharmacy experience with transparent pricing.

The Company's accounting policies for reportable segment operations are consistent with those described in the Summary of Significant Accounting Policies (see Note 2). Transactions between reportable segments principally consist of sales of pharmacy care products and services to UnitedHealthcare customers by Optum Rx; care delivery, care management services and certain product offerings sold to UnitedHealthcare by Optum Health; and health information and technology solutions, consulting and other services sold to UnitedHealthcare by Optum Insight. These transactions are recorded at management's estimate of fair value. Transactions with affiliated customers are eliminated in consolidation. Assets and liabilities jointly used are assigned to each reportable segment using estimates of pro-rata usage. Cash and investments are assigned so each reportable segment has working capital and/or at least minimum specified levels of regulatory capital.

As a percentage of the Company's total consolidated revenues, premium revenues from CMS were 40%, 38% and 36% for the years ended December 31, 2023, 2022 and 2021, respectively, most of which were generated by UnitedHealthcare Medicare & Retirement and included in the UnitedHealthcare segment. U.S. customer revenue represented approximately 97% of consolidated total revenues for 2023, 2022 and 2021. Long-lived fixed assets located in the United States represented approximately 82% and 81% of the total long-lived fixed assets as of December 31, 2023 and 2022, respectively. The non-U.S. revenues and fixed assets are primarily related to UnitedHealthcare Employer & Individual's international businesses.

The following table presents the reportable segment financial information:

(in millions)	Optum						Corporate and Eliminations	Consolidated
	UnitedHealthcare	Optum Health	Optum Insight	Optum Rx	Optum Eliminations	Optum		
<b>2023</b>								
Revenues - unaffiliated customers:								
Premiums .....	\$ 269,052	\$ 21,775	\$ —	\$ —	\$ —	\$ 21,775	\$ —	\$ 290,827
Products .....	—	207	162	42,214	—	42,583	—	42,583
Services .....	10,057	14,109	7,760	2,197	—	24,066	—	34,123
Total revenues - unaffiliated customers	<u>279,109</u>	<u>36,091</u>	<u>7,922</u>	<u>44,411</u>	<u>—</u>	<u>88,424</u>	<u>—</u>	<u>367,533</u>
Total revenues - affiliated customers .....	—	57,696	10,896	71,484	(3,703)	136,373	(136,373)	—
Investment and other income .....	2,251	1,532	114	192	—	1,838	—	4,089
Total revenues .....	<u>\$ 281,360</u>	<u>\$ 95,319</u>	<u>\$ 18,932</u>	<u>\$116,087</u>	<u>\$ (3,703)</u>	<u>\$226,635</u>	<u>\$ (136,373)</u>	<u>\$ 371,622</u>
Earnings from operations .....	\$ 16,415	\$ 6,560	\$ 4,268	\$ 5,115	\$ —	\$ 15,943	\$ —	\$ 32,358
Interest expense .....	—	—	—	—	—	—	(3,246)	(3,246)
Earnings before income taxes .....	<u>\$ 16,415</u>	<u>\$ 6,560</u>	<u>\$ 4,268</u>	<u>\$ 5,115</u>	<u>\$ —</u>	<u>\$ 15,943</u>	<u>\$ (3,246)</u>	<u>\$ 29,112</u>
Total assets .....	\$ 110,943	\$ 89,432	\$ 34,173	\$ 51,266	\$ —	\$174,871	\$ (12,094)	\$ 273,720
Purchases of property, equipment and capitalized software .....								
	866	1,199	974	347	—	2,520	—	3,386
Depreciation and amortization .....	989	1,058	1,229	696	—	2,983	—	3,972
<b>2022</b>								
Revenues - unaffiliated customers:								
Premiums .....	\$ 238,783	\$ 18,374	\$ —	\$ —	\$ —	\$ 18,374	\$ —	\$ 257,157
Products .....	—	72	180	37,172	—	37,424	—	37,424
Services .....	10,035	10,917	4,996	1,603	—	17,516	—	27,551
Total revenues - unaffiliated customers	<u>248,818</u>	<u>29,363</u>	<u>5,176</u>	<u>38,775</u>	<u>—</u>	<u>73,314</u>	<u>—</u>	<u>322,132</u>
Total revenues - affiliated customers .....	—	40,883	9,288	60,936	(2,760)	108,347	(108,347)	—
Investment and other income .....	923	928	117	62	—	1,107	—	2,030
Total revenues .....	<u>\$ 249,741</u>	<u>\$ 71,174</u>	<u>\$ 14,581</u>	<u>\$ 99,773</u>	<u>\$ (2,760)</u>	<u>\$182,768</u>	<u>\$ (108,347)</u>	<u>\$ 324,162</u>
Earnings from operations .....	\$ 14,379	\$ 6,032	\$ 3,588	\$ 4,436	\$ —	\$ 14,056	\$ —	\$ 28,435
Interest expense .....	—	—	—	—	—	—	(2,092)	(2,092)
Earnings before income taxes .....	<u>\$ 14,379</u>	<u>\$ 6,032</u>	<u>\$ 3,588</u>	<u>\$ 4,436</u>	<u>\$ —</u>	<u>\$ 14,056</u>	<u>\$ (2,092)</u>	<u>\$ 26,343</u>
Total assets .....	\$ 107,094	\$ 68,950	\$ 31,090	\$ 47,476	\$ —	\$147,516	\$ (8,905)	\$ 245,705
Purchases of property, equipment and capitalized software .....								
	799	997	698	308	—	2,003	—	2,802
Depreciation and amortization .....	973	943	841	643	—	2,427	—	3,400
<b>2021</b>								
Revenues - unaffiliated customers:								
Premiums .....	\$ 212,381	\$ 13,852	\$ —	\$ —	\$ —	\$ 13,852	\$ —	\$ 226,233
Products .....	—	32	159	34,246	—	34,437	—	34,437
Services .....	9,661	9,894	3,936	1,112	—	14,942	—	24,603
Total revenues - unaffiliated customers	<u>222,042</u>	<u>23,778</u>	<u>4,095</u>	<u>35,358</u>	<u>—</u>	<u>63,231</u>	<u>—</u>	<u>285,273</u>
Total revenues - affiliated customers .....	—	29,234	7,867	55,779	(2,013)	90,867	(90,867)	—
Investment and other income .....	857	1,053	237	177	—	1,467	—	2,324
Total revenues .....	<u>\$ 222,899</u>	<u>\$ 54,065</u>	<u>\$ 12,199</u>	<u>\$ 91,314</u>	<u>\$ (2,013)</u>	<u>\$155,565</u>	<u>\$ (90,867)</u>	<u>\$ 287,597</u>
Earnings from operations .....	\$ 11,975	\$ 4,462	\$ 3,398	\$ 4,135	\$ —	\$ 11,995	\$ —	\$ 23,970
Interest expense .....	—	—	—	—	—	—	(1,660)	(1,660)
Earnings before income taxes .....	<u>\$ 11,975</u>	<u>\$ 4,462</u>	<u>\$ 3,398</u>	<u>\$ 4,135</u>	<u>\$ —</u>	<u>\$ 11,995</u>	<u>\$ (1,660)</u>	<u>\$ 22,310</u>
Total assets .....	\$ 102,967	\$ 60,474	\$ 16,868	\$ 40,181	\$ —	\$117,523	\$ (8,284)	\$ 212,206
Purchases of property, equipment and capitalized software .....								
	795	791	567	301	—	1,659	—	2,454
Depreciation and amortization .....	1,004	818	684	597	—	2,099	—	3,103



**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

***EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES***

We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Exchange Act) designed to provide reasonable assurance the information required to be disclosed by us in reports we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms; and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

In connection with the filing of this Annual Report on Form 10-K, management evaluated, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2023. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded our disclosure controls and procedures were effective at the reasonable assurance level as of December 31, 2023.

***CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING***

There have been no changes in our internal control over financial reporting during the quarter ended December 31, 2023 which have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **Report of Management on Internal Control Over Financial Reporting as of December 31, 2023**

Management of UnitedHealth Group Incorporated and Subsidiaries (the Company) is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The Company's internal control system is designed to provide reasonable assurance to our management and board of directors regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2023. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework (2013). Based on our assessment and the COSO criteria, we believe that, as of December 31, 2023, the Company maintained effective internal control over financial reporting.

The Company's independent registered public accounting firm has audited the Company's internal control over financial reporting as of December 31, 2023, as stated in the Report of Independent Registered Public Accounting Firm, appearing under Item 9A.

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the shareholders and the Board of Directors of UnitedHealth Group Incorporated and Subsidiaries:

### **Opinion on Internal Control over Financial Reporting**

We have audited the internal control over financial reporting of UnitedHealth Group Incorporated and subsidiaries (the “Company”) as of December 31, 2023, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control — Integrated Framework (2013) issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated financial statements as of and for the year ended December 31, 2023, of the Company and our report dated February 28, 2024, expressed an unqualified opinion on those financial statements.

### **Basis for Opinion**

The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Report of Management on Internal Control Over Financial Reporting as of December 31, 2023. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control over Financial Reporting**

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ DELOITTE & TOUCHE LLP

Minneapolis, Minnesota

February 28, 2024

## ITEM 9B. OTHER INFORMATION

### Trading Arrangements

During the quarter ended December 31, 2023, none of the Company's directors or officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated any contract, instruction or written plan for the purchase or sale of Company securities intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act or under any non-Rule 10b5-1 trading arrangement.

## ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not Applicable.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

### *DIRECTORS OF THE REGISTRANT*

The following sets forth certain information regarding our directors as of February 28, 2024, including their name and principal occupation or employment:

**Charles Baker**

President  
National Collegiate Athletic Association

**Michele Hooper**

Lead Independent Director  
UnitedHealth Group  
President and Chief Executive Officer  
The Directors' Council

**Timothy Flynn**

Retired Chair  
KPMG International

**F. William McNabb III**

Former Chairman and Chief Executive Officer  
The Vanguard Group, Inc.

**Paul Garcia**

Retired Chair and Chief Executive Officer  
Global Payments Inc.

**Valerie Montgomery Rice, M.D.**

President and Chief Executive Officer  
Morehouse School of Medicine

**Kristen Gil**

Former Vice President and Business Finance Officer  
Alphabet Inc.

**John Noseworthy, M.D.**

Former Chief Executive Officer and President  
Mayo Clinic

**Stephen Hemsley**

Chair  
UnitedHealth Group

**Andrew Witty**

Chief Executive Officer  
UnitedHealth Group

Pursuant to General Instruction G(3) to Form 10-K and the Instruction to Item 401 of Regulation S-K, information regarding our executive officers is provided in Part I, Item 1 under the caption "Information About our Executive Officers."

We have adopted a code of ethics applicable to our principal executive officer and other senior financial officers, who include our principal financial officer, principal accounting officer, controller and persons performing similar functions. The code of ethics, entitled Code of Conduct: Our Principles of Ethics and Integrity, is posted on our website at [www.unitedhealthgroup.com](http://www.unitedhealthgroup.com). For information about how to obtain the Code of Conduct, see Part I, Item 1, "Business." We intend to satisfy the SEC's disclosure requirements regarding amendments to, or waivers of, the code of ethics for our senior financial officers by posting such information on our website indicated above.

The remaining information required by Items 401, 405, 406 and 407(c)(3), (d)(4) and (d)(5) of Regulation S-K will be included under the headings "Corporate Governance" and "Proposal 1-Election of Directors" in our definitive proxy statement for our 2024 Annual Meeting of Shareholders, and such required information is incorporated herein by reference.

## ITEM 11. EXECUTIVE COMPENSATION

The information required by Items 402 and 407(e)(4) and (e)(5) of Regulation S-K will be included under the headings "Executive Compensation," "Director Compensation," "Corporate Governance - Risk Oversight" and "Compensation Committee Interlocks and Insider Participation" in our definitive proxy statement for our 2024 Annual Meeting of Shareholders, and such required information is incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

**Equity Compensation Plan Information**

The following table sets forth certain information as of December 31, 2023, concerning shares of common stock authorized for issuance under all of our equity compensation plans:

Plan category	(a) Number of securities to be issued upon exercise of outstanding options, warrants and rights  (in millions)	(b) Weighted-average exercise price of outstanding options, warrants and rights	(c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))  (in millions)
Equity compensation plans approved by shareholders <sup>(1)</sup> .....	21	\$ 320	70 <sup>(3)</sup>
Equity compensation plans not approved by shareholders <sup>(2)</sup> .....	—		—
Total <sup>(2)</sup> .....	21	\$ 320	70

- (1) Consists of the UnitedHealth Group Incorporated 2020 Stock Incentive Plan (the “2020 Stock Incentive Plan”), as amended, and the UnitedHealth Group 1993 Employee Stock Purchase Plan, as amended (the “ESPP”).
- (2) Excludes 191,000 shares underlying stock options assumed by us in connection with acquisitions. These options have a weighted-average exercise price of \$356 and an average remaining term of approximately 3 years. These options are administered pursuant to the terms of the plans under which the options originally were granted. No future awards will be granted under these acquired plans.
- (3) Includes 17 million shares of common stock available for future issuance under the ESPP as of December 31, 2023, and 53 million shares available under the 2020 Stock Incentive Plan as of December 31, 2023. Shares available under the 2020 Stock Incentive Plan may become the subject of future awards in the form of stock options, stock appreciation rights, restricted stock, restricted stock units, performance awards and other stock-based awards.

The information required by Item 403 of Regulation S-K will be included under the heading “Security Ownership of Certain Beneficial Owners and Management” in our definitive proxy statement for our 2024 Annual Meeting of Shareholders, and such required information is incorporated herein by reference.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information required by Items 404 and 407(a) of Regulation S-K will be included under the headings “Certain Relationships and Transactions” and “Corporate Governance” in our definitive proxy statement for our 2024 Annual Meeting of Shareholders, and such required information is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information required by Item 9(e) of Schedule 14A will be included under the heading “Disclosure of Fees Paid to Independent Registered Public Accounting Firm” in our definitive proxy statement for our 2024 Annual Meeting of Shareholders, and such required information is incorporated herein by reference.

## PART IV

### ITEM 15. EXHIBIT AND FINANCIAL STATEMENT SCHEDULES

#### (a) 1. *Financial Statements*

The financial statements are included under Item 8 of this report:

- Reports of Independent Registered Public Accounting Firm.
- Consolidated Balance Sheets as of December 31, 2023 and 2022.
- Consolidated Statements of Operations for the years ended December 31, 2023, 2022, and 2021.
- Consolidated Statements of Comprehensive Income for the years ended December 31, 2023, 2022, and 2021.
- Consolidated Statements of Changes in Equity for the years ended December 31, 2023, 2022, and 2021.
- Consolidated Statements of Cash Flows for the years ended December 31, 2023, 2022, and 2021.
- Notes to the Consolidated Financial Statements.

#### 2. *Financial Statement Schedules*

The following financial statement schedule of the Company is included in Item 15(c):

- Schedule I - Condensed Financial Information of Registrant (Parent Company Only).

All other schedules for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions, are inapplicable, or the required information is included in the consolidated financial statements, and therefore have been omitted.

- (b) The following exhibits are filed or incorporated by reference herein in response to Item 601 of Regulation S-K. The Company files Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K pursuant to the Securities Exchange Act of 1934 under Commission File No. 1-10864.

#### **EXHIBIT INDEX\*\***

- 3.1 Certificate of Incorporation of UnitedHealth Group Incorporated (incorporated by reference to Exhibit 3.1 to UnitedHealth Group Incorporated's Registration Statement on Form 8-A/A, Commission File No. 1-10864, filed on July 1, 2015)
- 3.2 Amended and Restated Bylaws of UnitedHealth Group Incorporated, effective February 23, 2021 (incorporated by reference to Exhibit 3.2 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on February 26, 2021)
- 4.1 Amended and Restated Indenture, dated as of April 27, 2023, between UnitedHealth Group Incorporated and Wilmington Trust Company, as successor trustee (incorporated by reference to Exhibit 4.1 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on April 28, 2023)
- 4.2 Indenture, dated as of February 4, 2008, between UnitedHealth Group Incorporated and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3, SEC File Number 333-149031, filed on February 4, 2008)
- 4.3 Supplemental Indenture, dated as of April 18, 2023, between UnitedHealth Group Incorporated and U.S. Bank Trust Company, National Association, as trustee, relating to the 6.875% Senior Notes due 2038 (incorporated by reference to Exhibit 4.1 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on April 24, 2023)
- 4.4 Description of Common Stock (incorporated by reference to Exhibit 4.5 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2019)
- \*10.1 UnitedHealth Group 2020 Stock Incentive Plan (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-8, SEC File Number 333-238854, filed on June 1, 2020)
- \*10.2 Form of Agreement for Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (2024 Version)
- \*10.3 Form of Agreement for Nonqualified Stock Option Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (2024 Version)
- \*10.4 Form of Agreement for Performance-Based Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (2024 Version)

- \*10.5 Form of Agreement for Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (2024 Version)
- \*10.6 Form of Agreement for Nonqualified Stock Option Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (2024 Version)
- \*10.7 Form of Agreement for Performance-Based Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (2024 Version)
- \*10.8 Form of Agreement for Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Bondy) (2024 Version)
- \*10.9 Form of Agreement for Nonqualified Stock Option Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Bondy) (2024 Version)
- \*10.10 Form of Agreement for Performance-Based Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Bondy) (2024 Version)
- \*10.11 Form of Agreement for Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (2023 Version) (incorporated by reference to Exhibit 10.2 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.12 Form of Agreement for Nonqualified Stock Option Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (2023 Version) (incorporated by reference to Exhibit 10.3 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.13 Form of Agreement for Performance-Based Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (2023 Version) (incorporated by reference to Exhibit 10.4 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.14 Form of Agreement for Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (2023 Version) (incorporated by reference to Exhibit 10.5 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.15 Form of Agreement for Nonqualified Stock Option Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (2023 Version) (incorporated by reference to Exhibit 10.6 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.16 Form of Agreement for Performance-Based Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (2023 Version) (incorporated by reference to Exhibit 10.7 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.17 Form of Agreement for Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.18 Form of Agreement for Nonqualified Stock Option Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (incorporated by reference to Exhibit 10.3 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.19 Form of Agreement for Performance-Based Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (incorporated by reference to Exhibit 10.4 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.20 Form of Agreement for Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (incorporated by reference to Exhibit 10.5 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.21 Form of Agreement for Nonqualified Stock Option Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (incorporated by reference to Exhibit 10.6 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.22 Form of Agreement for Performance-Based Restricted Stock Unit Award under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (Witty) (incorporated by reference to Exhibit 10.7 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.23 UnitedHealth Group Incorporated 2011 Stock Incentive Plan, as amended and restated in 2018 (incorporated by reference to Exhibit 10.1 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2018)
- \*10.24 Form of Agreement for Non-Qualified Stock Option Award to Executives under UnitedHealth Group Incorporated's 2011 Stock Incentive Plan, as amended and restated in 2015, for awards made after January 1, 2016 (incorporated by reference to Exhibit 10.4 to UnitedHealth Group Incorporated's Quarterly Report on Form 10-Q for the quarter ended September 30, 2015)

- \*10.25 Form of Agreement for Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2011 Stock Incentive Plan, as amended and restated in 2015, for awards made after January 1, 2016 (incorporated by reference to Exhibit 10.5 to UnitedHealth Group Incorporated's Quarterly Report on Form 10-Q for the quarter ended September 30, 2015)
- \*10.26 Form of Agreement for Performance-based Restricted Stock Unit Award to Executives under UnitedHealth Group Incorporated's 2011 Stock Incentive Plan, as amended and restated in 2015, for awards made after January 1, 2016 (incorporated by reference to Exhibit 10.6 to UnitedHealth Group Incorporated's Quarterly Report on Form 10-Q for the quarter ended September 30, 2015)
- \*10.27 Form of Agreement for Deferred Stock Unit Award to Non-Employee Directors under UnitedHealth Group Incorporated's 2011 Stock Incentive Plan (incorporated by reference to Exhibit 10.6 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on May 27, 2011)
- \*10.28 Form of Agreement for Deferred Stock Unit Award to Non-Employee Directors under UnitedHealth Group Incorporated's 2020 Stock Incentive Plan (incorporated by reference to Exhibit 10.11 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.29 Form of Indemnification Agreement (incorporated by reference to Exhibit 10.1 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on July 1, 2015)
- \*10.30 Amended and Restated UnitedHealth Group Incorporated 2008 Executive Incentive Plan, effective as of December 31, 2023
- \*10.31 UnitedHealth Group Executive Savings Plan (2024 Statement)
- \*10.32 Executive Long-Term Disability Program, dated as of January 1, 2021 (incorporated by reference to Exhibit 10.28 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.33 Summary of Non-Management Director Compensation, effective as of October 1, 2022 (incorporated by reference to Exhibit 10.29 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.34 UnitedHealth Group Directors' Compensation Deferral Plan (2023 Statement) (incorporated by reference to Exhibit 10.30 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.35 Avery Parent Holdings, Inc. 2020 Stock Option and Grant Plan (incorporated by reference to Exhibit 10.31 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- \*10.36 Change Healthcare Inc. 2019 Omnibus Incentive Plan (incorporated by reference to Exhibit 4.3 to UnitedHealth Group Incorporated's Registration Statement on Form S-8, SEC File Number 333-267716, filed on October 3, 2022)
- \*10.37 Amended and Restated HCIT Holdings, Inc. 2009 Equity Incentive Plan (incorporated by reference to Exhibit 4.4 to UnitedHealth Group Incorporated's Registration Statement on Form S-8, SEC File Number 333-267716, filed on October 3, 2022)
- \*10.38 Audax Health Solutions, Inc. 2010 Equity Incentive Plan, as amended (incorporated by reference to Exhibit 4.4 to UnitedHealth Group Incorporated's Post-Effective Amendment No. 1 to Registration Statement on Form S-8, SEC File Number 333-205826, filed on February 15, 2017)
- \*10.39 Surgical Care Affiliates, Inc. 2016 Omnibus Long-Term Incentive Plan (incorporated by reference to Exhibit 4.3 to UnitedHealth Group Incorporated's Post-Effective Amendment No. 1 on Form S-8 to Registration Statement on Form S-4, SEC File Number 333-216153, filed on March 27, 2017)
- \*10.40 Surgical Care Affiliates, Inc. 2013 Omnibus Long-Term Incentive Plan (incorporated by reference to Exhibit 4.4 to UnitedHealth Group Incorporated's Post-Effective Amendment No. 1 on Form S-8 to Registration Statement on Form S-4, SEC File Number 333-216153, filed on March 27, 2017)
- \*10.41 Surgical Care Affiliates, Inc. Management Equity Incentive Plan (incorporated by reference to Exhibit 4.5 to UnitedHealth Group Incorporated's Post-Effective Amendment No. 1 on Form S-8 to Registration Statement on Form S-4, SEC File Number 333-216153, filed on March 27, 2017)
- \*10.42 Surgical Care Affiliates, Inc. Directors and Consultants Equity Incentive Plan (incorporated by reference to Exhibit 4.6 to UnitedHealth Group Incorporated's Post-Effective Amendment No. 1 on Form S-8 to Registration Statement on Form S-4, SEC File Number 333-216153, filed on March 27, 2017)
- \*10.43 The Advisory Board Company Amended and Restated 2009 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to The Advisory Board Company's Current Report on Form 8-K filed on June 15, 2015)
- \*10.44 The Advisory Board Company 2005 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to The Advisory Board Company's Current Report on Form 8-K filed on November 17, 2005)
- \*10.45 Amended and Restated Employment Agreement, effective as of June 7, 2016, between United HealthCare Services, Inc. and John Rex (incorporated by reference to Exhibit 10.1 to UnitedHealth Group Incorporated's Quarterly Report on Form 10-Q for the quarter ended June 30, 2016)



- \*10.46 Amended and Restated Employment Agreement, dated February 3, 2021, between the Company and Andrew P Witty (incorporated by reference to Exhibit 5.02 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on February 8, 2021)
- \*10.47 Amended and Restated Employment Agreement, effective as of March 16, 2015, between United HealthCare Services, Inc. and Dirk McMahon (incorporated by reference to Exhibit 10.44 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2019)
- \*10.48 Amendment to Employment Agreement, effective as of May 31, 2017, between United HealthCare Services, Inc. and Dirk McMahon (incorporated by reference to Exhibit 10.45 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2019)
- \*10.49 Amendment to Employment Agreement, effective as of March 12, 2019, between United HealthCare Services, Inc. and Dirk McMahon (incorporated by reference to Exhibit 10.46 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2019)
- \*10.50 Amended and Restated Employment Agreement, effective as of February 12, 2018, between United HealthCare Services, Inc. and Brian R. Thompson (incorporated by reference to Exhibit 10.38 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2021)
- \*10.51 Employment Agreement, effective as of February 28, 2022, between United HealthCare Services, Inc. and Rupert M. Bondy (incorporated by reference to Exhibit 10.47 to UnitedHealth Group Incorporated's Annual Report on Form 10-K for the year ended December 31, 2022)
- 21.1 Subsidiaries of UnitedHealth Group Incorporated
- 23.1 Consent of Independent Registered Public Accounting Firm
- 24.1 Power of Attorney
- 31.1 Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 97.1 UnitedHealth Group Dodd-Frank Clawback Policy, effective December 1, 2023
- 101.INS XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH Inline XBRL Taxonomy Extension Schema Document.
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document.
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document.
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document.
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document.
- 104 Cover Page Interactive Data File (formatted as Inline XBRL and embedded within Exhibit 101).

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\* Denotes management contracts and compensation plans in which certain directors and named executive officers participate and which are being filed pursuant to Item 601(b)(10)(iii)(A) of Regulation S-K.

\*\* Pursuant to Item 601(b)(4)(iii) of Regulation S-K, copies of instruments defining the rights of certain holders of long-term debt are not filed. The Company will furnish copies thereof to the SEC upon request.

(c) Financial Statement Schedule

Schedule I - Condensed Financial Information of Registrant (Parent Company Only).

## Schedule I

### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the shareholders and the Board of Directors of UnitedHealth Group Incorporated and Subsidiaries:

#### **Opinion on the Financial Statement Schedule**

We have audited the consolidated financial statements of UnitedHealth Group Incorporated and Subsidiaries (the “Company”) as of December 31, 2023 and 2022, and for each of the three years in the period ended December 31, 2023, and the Company’s internal control over financial reporting as of December 31, 2023, and have issued our reports thereon dated February 28, 2024; such reports are included elsewhere in this Form 10-K. Our audits also included the financial statement schedule of the Company listed in the Index at Item 15. This financial statement schedule is the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statement schedule based on our audits. In our opinion, the financial statement schedule, when considered in relation to the consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ DELOITTE & TOUCHE LLP

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Minneapolis, Minnesota

February 28, 2024

## Schedule I

**Condensed Financial Information of Registrant  
(Parent Company Only)  
UnitedHealth Group  
Condensed Balance Sheets**

(in millions, except per share data)	December 31, 2023	December 31, 2022
<b>Assets</b>		
Current assets:		
Cash and cash equivalents .....	\$ 776	\$ 266
Other current assets .....	570	753
Total current assets .....	1,346	1,019
Equity in net assets of subsidiaries .....	153,692	136,562
Long-term notes receivable from subsidiaries .....	5,693	6,201
Other assets .....	831	504
<b>Total assets</b> .....	<b>\$ 161,562</b>	<b>\$ 144,286</b>
<b>Liabilities and shareholders' equity</b>		
Current liabilities:		
Accounts payable and accrued liabilities .....	\$ 1,116	\$ 835
Current portion of notes payable to subsidiaries .....	9,887	8,699
Short-term borrowings and current maturities of long-term debt .....	4,086	2,918
Total current liabilities .....	15,089	12,452
Long-term debt, less current maturities .....	57,387	53,838
Other liabilities .....	330	224
Total liabilities .....	72,806	66,514
Commitments and contingencies (Note 4)		
Shareholders' equity:		
Preferred stock, \$0.001 par value -10 shares authorized; no shares issued or outstanding .....	—	—
Common stock, \$0.01 par value - 3,000 shares authorized; 924 and 934 issued and outstanding .....	9	9
Retained earnings .....	95,774	86,156
Accumulated other comprehensive loss .....	(7,027)	(8,393)
Total UnitedHealth Group shareholders' equity .....	88,756	77,772
<b>Total liabilities and shareholders' equity</b> .....	<b>\$ 161,562</b>	<b>\$ 144,286</b>

See Notes to the Condensed Financial Statements of Registrant

## Schedule I

**Condensed Financial Information of Registrant  
(Parent Company Only)  
UnitedHealth Group  
Condensed Statements of Comprehensive Income**

(in millions)	For the Years Ended December 31,		
	2023	2022	2021
<b>Revenues:</b>			
Investment and other income .....	\$ 312	\$ 255	\$ 494
Total revenues .....	312	255	494
<b>Operating costs:</b>			
Operating costs .....	35	121	40
Interest expense .....	3,469	2,110	1,583
Total operating costs .....	3,504	2,231	1,623
<b>Loss before income taxes</b> .....	(3,192)	(1,976)	(1,129)
Benefit for income taxes .....	654	429	231
<b>Loss of parent company</b> .....	(2,538)	(1,547)	(898)
Equity in undistributed income of subsidiaries .....	24,919	21,667	18,183
<b>Net earnings</b> .....	22,381	20,120	17,285
Other comprehensive income (loss) .....	1,366	(3,009)	(1,570)
<b>Comprehensive income</b> .....	\$ 23,747	\$ 17,111	\$ 15,715

See Notes to the Condensed Financial Statements of Registrant

## Schedule I

**Condensed Financial Information of Registrant  
(Parent Company Only)  
UnitedHealth Group  
Condensed Statements of Cash Flows**

(in millions)	For the Years Ended December 31,		
	2023	2022	2021
<b>Operating activities</b>			
Cash flows from operating activities .....	\$ 17,443	\$ 14,754	\$ 11,439
<b>Investing activities</b>			
Issuances of notes to subsidiaries .....	(41)	(567)	(444)
Repayments of notes to subsidiaries .....	817	281	37
Cash paid for acquisitions .....	(8,144)	(20,728)	(4,953)
Return of capital to parent company .....	639	1,424	245
Capital contributions to subsidiaries .....	(2,472)	(570)	(747)
Cash received from dispositions .....	624	2,787	—
Other, net .....	286	—	—
Cash flows used for investing activities .....	(8,291)	(17,373)	(5,862)
<b>Financing activities</b>			
Common stock repurchases .....	(8,000)	(7,000)	(5,000)
Proceeds from common stock issuances .....	1,353	1,253	1,355
Cash dividends paid .....	(6,761)	(5,991)	(5,280)
Proceed from (repayments of) short-term borrowings, net .....	11	732	(1,302)
Proceeds from issuance of long-term debt .....	6,394	14,819	6,933
Repayments of long-term debt .....	(2,125)	(3,015)	(3,150)
Proceeds from notes from subsidiaries .....	1,188	594	3,223
Other, net .....	(702)	(674)	(447)
Cash flows from (used for) financing activities .....	(8,642)	718	(3,668)
<b>Increase (decrease) in cash and cash equivalents .....</b>	<b>510</b>	<b>(1,901)</b>	<b>1,909</b>
<b>Cash and cash equivalents, beginning of period .....</b>	<b>266</b>	<b>2,167</b>	<b>258</b>
<b>Cash and cash equivalents, end of period .....</b>	<b>\$ 776</b>	<b>\$ 266</b>	<b>\$ 2,167</b>
<b>Supplemental cash flow disclosures</b>			
Cash paid for interest .....	\$ 3,257	\$ 1,969	\$ 1,575
Cash paid for income taxes .....	4,426	4,298	3,050

See Notes to the Condensed Financial Statements of Registrant

## Schedule I

### Condensed Financial Information of Registrant (Parent Company Only) UnitedHealth Group Notes to Condensed Financial Statements

#### 1. Basis of Presentation

UnitedHealth Group's parent company financial information has been derived from its consolidated financial statements and should be read in conjunction with the consolidated financial statements included in this Form 10-K. The accounting policies for the registrant are the same as those described in Note 2 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."

#### 2. Subsidiary Transactions

**Investment in Subsidiaries.** UnitedHealth Group's investment in subsidiaries is stated at cost plus equity in undistributed earnings of subsidiaries.

**Dividends and Capital Distributions.** Cash dividends received from subsidiaries and included in Cash Flows from Operating Activities in the Condensed Statements of Cash Flows were \$18.5 billion, \$15.6 billion and \$10.8 billion in 2023, 2022 and 2021, respectively. Additionally, \$0.6 billion, \$1.4 billion and \$0.2 billion in cash were received as a return of capital to the parent company during 2023, 2022 and 2021, respectively.

#### 3. Short-Term Borrowings and Long-Term Debt

Discussion of short-term borrowings and long-term debt can be found in Note 8 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data." Long-term debt obligations of the parent company do not include other financing obligations at subsidiaries which totaled \$1.1 billion and \$0.9 billion at December 31, 2023 and 2022.

Maturities of short-term borrowings and long-term debt for the years ending December 31 are as follows:

(in millions)	
2024 .....	\$ 4,088
2025 .....	3,050
2026 .....	2,500
2027 .....	2,925
2028 .....	3,000
Thereafter .....	47,002

UnitedHealth Group's parent company had notes payable to subsidiaries of \$9.9 billion and \$8.7 billion as of December 31, 2023 and 2022, respectively, which included on-demand features.

#### 4. Commitments and Contingencies

Certain regulated subsidiaries are guaranteed by UnitedHealth Group's parent company in the event of insolvency. UnitedHealth Group's parent company also provides guarantees related to its service level under certain contracts. None of the amounts accrued, paid or charged to income for service level guarantees were material as of December 31, 2023, 2022 or 2021.

For a summary of commitments and contingencies, see Note 12 of the Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."

#### ITEM 16. FORM 10-K SUMMARY

None.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 28, 2024

UNITEDHEALTH GROUP INCORPORATED

By                     /s/ ANDREW WITTY                    

**Andrew Witty**  
**Chief Executive Officer**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
<u>                    /s/ ANDREW WITTY                    </u> <b>Andrew Witty</b>	Director and Chief Executive Officer (principal executive officer)	February 28, 2024
<u>                    /s/ JOHN REX                    </u> <b>John Rex</b>	Executive Vice President and Chief Financial Officer (principal financial officer)	February 28, 2024
<u>                    /s/ THOMAS ROOS                    </u> <b>Thomas Roos</b>	Senior Vice President and Chief Accounting Officer (principal accounting officer)	February 28, 2024
<u>                    *                    </u> <b>Charles Baker</b>	Director	February 28, 2024
<u>                    *                    </u> <b>Timothy Flynn</b>	Director	February 28, 2024
<u>                    *                    </u> <b>Paul Garcia</b>	Director	February 28, 2024
<u>                    *                    </u> <b>Kristen Gil</b>	Director	February 28, 2024
<u>                    *                    </u> <b>Stephen Hemsley</b>	Director	February 28, 2024
<u>                    *                    </u> <b>Michele Hooper</b>	Director	February 28, 2024
<u>                    *                    </u> <b>F. William McNabb III</b>	Director	February 28, 2024
<u>                    *                    </u> <b>Valerie Montgomery Rice, M.D.</b>	Director	February 28, 2024
<u>                    *                    </u> <b>John Noseworthy, M.D.</b>	Director	February 28, 2024

\*By                     /s/ RUPERT BONDY                    

**Rupert Bondy**  
**As Attorney-in-Fact**

**Subcontractor Listing for State of Nebraska**

This section has been redacted from the proposal. The State of Nebraska Subcontractor List can be found in a separate folder marked "Proprietary Information."





# NEBRASKA

Good Life. Great Opportunity.

DEPARTMENT OF INSURANCE



Governor Jim Pillen

## CERTIFICATE OF AUTHORITY

**UNITEDHEALTHCARE INSURANCE COMPANY**

**DOMICILED IN THE STATE OF CONNECTICUT**

IS HEREBY AUTHORIZED AND LICENSED TO TRANSACT THE BUSINESS OF INSURANCE IN THE STATE OF NEBRASKA AS DESCRIBED BY THE FOLLOWING SUB-SECTION(S) OF SECTION 44-201 OF THE STATUTES OF NEBRASKA:

01 Life Insurance  
04 Sickness and Accident Insurance

59224703

NEBRASKA IDENTIFICATION  
NUMBER

May 01, 2024

DATE ISSUED

April 30, 2025

DATE EXPIRES

A handwritten signature in blue ink, appearing to read "Eric Dunning".

Eric Dunning  
Director of Insurance

Eric Dunning, Director

Department of Insurance

1526 K Suite 200

PO Box 95087

Lincoln, Nebraska 68509-5087

OFFICE 402-471-2201 FAX 402-471-4610

[www.doi.nebraska.gov](http://www.doi.nebraska.gov)



**Get the most out of your  
short-term disability insurance**

**United  
Healthcare**

# How your plan works



If you have a qualifying injury or illness and are unable to work, your plan will provide income replacement.\* You will receive benefits until you are no longer disabled or reach the end of your benefit period. This means you'll still have income to help you and your family pay for expenses like rent, medical bills, food and more.

Your disability plan provides you with a simple and streamlined claim process as well as personal support to help you get back to your job more quickly and safely.



## Three ways to file a claim

If you have any questions about this process, please call our claim service team at **1-888-299-2070** between 8 a.m. and 8 p.m. ET.

- 1 Member claims portal** – Log in to [myuhcfp.com](https://myuhcfp.com) and click the “Start a Claim” icon to complete and submit a claim online.
- 2 Hard copy claim form** – Request the claim form from your HR representative. Complete, sign, date and send the forms via fax or mail to the contact details listed on the claim form. You may also email the completed forms to [fpcustomersupport@uhc.com](mailto:fpcustomersupport@uhc.com). Please note, this is an unsecured email address.
- 3 Phone** – Confirm telephonic access with your HR representative. Then, call us toll-free at **1-866-556-8298**. Hours of operation are Monday through Friday, 8 a.m. to 8 p.m. ET.

\* The benefit period for your plan is determined by your employer. Please see your Certificate of Coverage for plan details, including your plan's benefit period.



## When payments begin

You may have to wait for a short period of time (known as the elimination period) before you're eligible to receive weekly payments, which you can use however you want. Most people use them to help pay for expenses such as:

- Health plan deductible
- Mortgage/rent
- Groceries
- Other medical bills
- Utilities
- Child care

**Important:** Your benefits will continue as long as you are considered disabled or you reach the end of the benefit period. If you're still unable to work after your benefit period ends and you are enrolled in long-term disability, you may be eligible to transition to that coverage. For details, contact your employer.

### Understanding the elimination period

- The elimination period begins the day you become disabled
- To find out the length of your plan's elimination period, see your Certificate of Coverage



## Return-to-work and absence support

With your plan, you have access to specialists trained to help you return to your job—or another occupation if necessary—as quickly and safely as possible. They can also assist with:

- Résumé preparation
- Skills training
- Job placement/search support
- Interview preparation
- Relocation services and more

### Help with returning to work

Your disability plan may allow you to work part-time and still receive benefit payments

## Family and medical leave help

If your employer receives Family and Medical Leave Act (FMLA) administration services from UnitedHealthcare, you'll have help from our specialists if you need to leave your job temporarily and it qualifies under federal and state FMLA laws. Our specialists will be available by phone to help you submit your claim and guide you through the process.

For more information about your eligibility for FMLA assistance, contact your employer.



## A call worth taking

If you have a UnitedHealthcare health plan, we may reach out to check in and offer you additional help and support, which may include:

### Wellness coaching

Coaching programs to help you work toward your health and wellness goals

### Maternity support

Educational services and health resources to support your pregnancy

### Care coordination

If you've had a hospital stay, a care coordination nurse calls to confirm you have after-care instructions, medication, medical equipment, etc.

### Disease management

Support to connect you with the right programs and resources to help manage your condition



## Questions?

Contact a claim specialist at **1-888-299-2070** between 8 a.m. and 8 p.m. ET

# United Healthcare

The information provided under Maternity Support is for general informational purposes only and is not intended to be nor should be construed as medical and/or nutritional advice. Participants should consult an appropriate health care professional to determine what may be right for them. If you believe you may have an emergency medical condition you should seek immediate care at an emergency department or call 9-1-1. Employers are responsible for ensuring that any wellness programs they offer to their employees comply with applicable state and/or federal law, including, but not limited to, GINA, ADA and HIPAA wellness regulations, which in many circumstances contain maximum incentive threshold limits for all wellness programs combined that are generally limited to 30 percent of the cost of self-only coverage of the lowest-cost plan, as well as obligations for employers to provide certain notices to their employees. Employers should discuss these issues with their own legal counsel.

Disease Management programs and services may vary on a location-by-location basis and are subject to change with written notice. UnitedHealthcare does not guarantee availability of programs in all service areas and provider participation may vary. Certain items may be excluded from coverage and other requirements or restrictions may apply. If you select a new provider or are assigned to a provider who does not participate in the Disease Management program, your participation in the program will be terminated. Self-Funded or Self-Insured Plans (ASO) covered persons may have an additional premium cost. Please check with your employer.

UnitedHealthcare Disability products are provided by UnitedHealthcare Insurance Company and certain products in California by Unimerica Life Insurance Company. Disability products are provided on policy forms LASDPOL (05/03) et al. and UHCLD-POL 2/2008 et al., in Texas on forms LASD-POL-TX(05/03) and UHCLD-POL 2/2008-TX and in Virginia on LASD-POL(05/03) and UHCLD-POL 2/2008. The policies have exclusions, limitations, reductions of benefits and terms under which the policy may be continued in force or discontinued. For costs and complete coverage details, call or write your insurance agent or the company. Some products are not available in all states. UnitedHealthcare Insurance Company is located in Hartford, CT and Unimerica Life Insurance Company is located in Milwaukee, WI.



## Get the most out of your long-term disability insurance

Long-term disability insurance provides you with income if you have a qualifying injury or chronic illness keeping you from performing your job duties for an extended period of time (typically 90 days or more). Long-term disability benefits often start after short-term disability benefits have ended. Please see your Certificate of Coverage for plan details, including your plan's benefit period.

**United  
Healthcare**

# How your plan works

If you have an eligible long-term disability claim, your plan will pay a portion of your paycheck (typically up to 60%) each month. This provides you income replacement to help you and your family pay for expenses like rent, medical bills, food and more. With your disability plan, you can rely on:

- ✓ **Claims support to help you focus on getting well without added stress**
- ✓ **Personal support to help you get back to your job more quickly and safely**
- ✓ **A Member Assistance Program (MAP) to help you and your family with personal and confidential support\***



## Two ways to file a claim

If you have any questions about this process, please call our claim service team at **1-888-299-2070** between 8 a.m. and 8 p.m. ET.

- 1 Member claims portal** – Log in to [myuhcfp.com](https://myuhcfp.com) and click the “Start a Claim” icon to complete and submit a claim online.
- 2 Hard copy claim form** – Request the claim form from your HR representative. Complete, sign, date and send the forms via fax or mail to the contact details listed on the claim form. You may also email the completed forms to [fpcustomersupport@uhc.com](mailto:fpcustomersupport@uhc.com). Please note, this is an unsecured email address.



## When payments begin

If you are enrolled in both short-term and long-term disability and your disability claims have been approved, you’ll start to receive your long-term disability monthly benefit payments after your short-term disability weekly benefits end. You do not need to satisfy another elimination period. You can use your payments for anything, including:

- Health plan deductible
- Mortgage/rent
- Groceries
- Other medical bills
- Utilities
- Child care

If you only have long-term disability, you will have to wait for a short period of time after you submit your claim (known as the elimination period) before you’re eligible to receive monthly payments.

## Understanding the elimination period

- The elimination period begins the day you become disabled
- To find out the length of your plan’s elimination period, please see your Certificate of Coverage



## Additional benefits

The following benefits are included with your long-term disability plan.

### Return-to-work and absence support

With your plan, you have access to specialists who are trained to help you return to work more quickly and safely. They can also assist with:

- Résumé preparation
- Interview preparation
- Skills training
- Relocation services and more
- Job placement/search support

### Vocational rehabilitation

Specialists will work with your care team to create a plan to evaluate any need for equipment, retraining or job placement.

### Workplace modification

A benefit payment of up to \$5,000 may be paid to your employer for any approved workplace modifications needed for you to return to work.

### Lump-sum survivor benefit

If you pass away and meet the eligibility requirements, we will pay a lump-sum benefit that is equal to 3 months of your monthly disability payment to your spouse or children.

### Social Security assistance

If you qualify for Social Security assistance, we can connect you with our Social Security advocates who can assist you with the application process. They can also help you:

- Find appropriate legal representation or other assistance
- Obtain any medical and vocational evidence, if required
- Get reimbursed for any preapproved case management expenses



## Member Assistance Program (MAP)

Our MAP from Optum® offers you and your family personal and confidential support available 24 hours a day, 7 days a week.\*

The program includes:

- Counseling services
- Legal and financial consultation
- Referrals to community resources

Call **1-877-660-3806, TTY 711**, for personal and confidential assistance. Translators are available for non-English speakers.

### Help with returning to work

Getting you back to full-time so you can earn your full paycheck is important. But sometimes you have to work up to it. That's why your disability plan may allow you to work part-time and still receive benefit payments.

### Access the MAP online

- 1 Visit [liveandworkwell.com](https://liveandworkwell.com)
- 2 Access code: **FP3EAP**
- 3 Select the **Benefits** tab at the top
- 4 Select **EAP** or **Legal & Financial**

\* The Member Assistance Program (MAP) may not be available with some group disability plans. Please see your certificate of coverage or contact your employer for benefit details.





## A call worth taking

If you have a UnitedHealthcare health plan, we may reach out to check in and offer you additional help and support, which may include:

### Wellness coaching

Coaching programs to help you work toward your health and wellness goals

### Care coordination

After a hospital stay, help from a care coordination nurse to confirm you have after-care instructions, medication, medical equipment, etc.

### Disease management

Connecting you with the right programs and resources to help manage your condition

## Questions?

Contact a claim specialist at **1-888-299-2070** between 8 a.m. and 8 p.m. ET

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Healthcare**

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Noninsurance services are offered only on specific lines of coverage and are not insurance. These services may be modified or terminated at any time, may not be available in all states and may vary depending on state laws and regulations. Member Assistance Program (MAP) is offered through Optum. Optum is an affiliate of UnitedHealthcare.